

2023-'24



NELLY AKOTH KYNDRYL



CHRISTOPHE MANSUY



JULIAN JANTZE ZENJOB



ALINE VIEIRA



XAVIER BROSETA CANAL+



LEADERS | EXPERT INSIGHTS | DIRECTORY

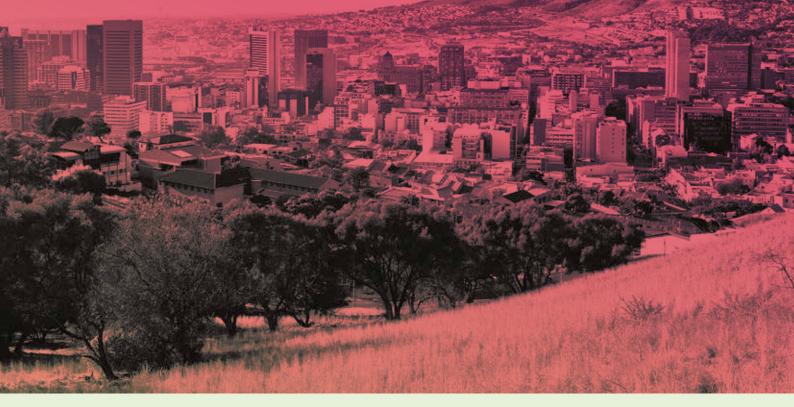


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SIMON McGEADY Managing Editor

#### DO THE RIGHT THING

he importance the corporate world now places on social compliance perfectly illustrates the change in attitudes that has taken place in the boardroom in the past few years. Until recently, in contrast to labor laws, corporate ethics were seen as nice-haves rather than standards of best-practice to conform to.

That doesn't cut it in the eyes of today's worker, who is on a quest for greater meaning in their professional lives, demands greater transparency and ethical integrity from the company that employs them, and, perhaps above all else, needs to know that their work is contributing to a business which does good for society and the planet.

So, what should directors do? A good first step would be to consider how you want employees, customers and society at large to view your company and its goals. How do profit and sustainability intersect? Do you want to ensure that your company is simply minimizing any negative impact arising from its activity, or do you want to go further and define its sustainability goals? The answers to these questions will determine the future direction of your company as much as decisions on new business-lines and markets.

#### 60-not-out

Companies are already having difficulty recruiting and retaining staff in the post-pandemic era, so they can ill afford to turn a blind eye to shifting professional mores. Since younger workers may be pickier, for companies looking to fill staff-shortages, they would do well to tap into the vast pool of workers in the 55 to 65 age-group.

According to official EU statistics, in 2022, 87% of men and 76.5% of women aged 25-54 were employed in the bloc. Yet for those aged 55-64, the employment rate drops to 68.7% for men and 56.2% for women. As the legal ages of retirement increase across Europe, and people are living longer, healthier lives, it's time to re-evaluate the contribution workers in their 50s and 60s can make to the present and, yes, future of companies, by ensuring that those in this age group applying for jobs are not overlooked.

In addition to rankings of the best labor professionals in the legal, human capital, and recruitment sectors, the guide you are about to read features interviews and analysis from distinguished labor-law partners, heads of human resources at multinational companies, and other prominent figures from the world of labor and employment. We hope you enjoy it! •



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A publication by: Leaders League SAS - N° RCS Paris: B422 584 532

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**今FICADE** 



#### **LEADERS**

#### **LABOR & EMPLOYMENT**

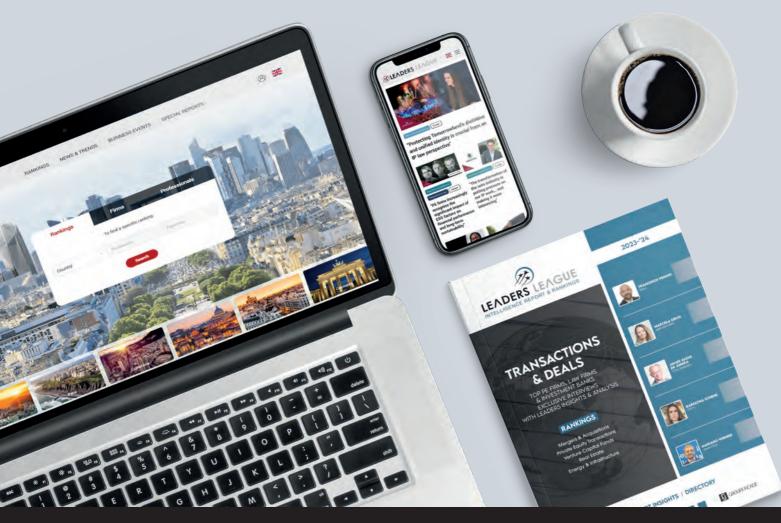
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## Our culture transformation journey underpins our business transformation



Interview with **NELLY AKOTH** Chief Transformation Officer, KYNDRYL

"Kyndryl is focused on putting the skills and professional development of our people at the heart of our business"

A recent spinoff of IBM, Kyndryl is the world's largest IT infrastructure-services provider, employing some 90,000 staff across the globe. The company's chief transformation officer, Nelly Akoth, tells Leaders League about the changes taking place at the fledgling company.

#### LEADERS LEAGUE: Why was it necessary to reimagine Kyndryl as a service-focused company?

Nelly Akoth: Kyndryl is making crucial changes, helping enable it to move faster in the marketplace. We've reshaped our business through the creation of global practices - in hot areas like cloud, cybersecurity, Edge and AI - and our alliances to bring the best of modernization to cus-

We are focused on putting the skills and professional development of our people at the heart of our business. Our alliances also provide Kyndryl staff, or "Kyndryls", with access to training and a focus on expanding skills with market-leading technologies. Kyndryls leverage their deep engineering expertise and extensive experience operating complex and heterogeneous technology environments to drive service quality, intellectual property development and our long-term trusted customer relationships.

We're continuing to make significant progress addressing low (or no) margin accounts, and that progress has led to a total impact of \$210 million in annualized benefits, exceeding our target of \$200 million. Kyndryl is rapidly expanding capabilities and our IP portfolio - in areas from Kyndryl Consult to Kyndryl Bridge and Kyndryl Vital, to continue to propel Kyndryl's long-term success.

#### During a corporate transformation, how best to ensure the company culture is not negatively impacted?

It's essential that you define the culture you want to intentionally create and then harness your culture as the foundation for your transformation. At Kyndryl, our culture transformation journey underpins our business transformation.

As a new company, we knew that culture would be paramount to enabling a thriving services business that attracts, retains, develops and motivates leading talent. As we launched Kyndryl, we set out to define a culture that encompassed our desire to give employees, customers, investors, and partners mutual benefit and success. This effort included a multi-day culture exchange open to our approximately 90,000 Kyndryls around the world, which culminated in the formulation of The Kyndryl

Way – a set of six key principles that define our services-based culture. The Kyndryl Way is about how Kyndryls work together and deliver value. It is the fuel of our business growth.

Culture change is a deliberate process and a unique opportunity we have as a young company. We have made significant progress in our cultural transformation journey through investing in new behavior, systems and symbols to advance The Kyndryl Way in every part of our business.

#### How crucial were digital aspects to the success of this transformation?

Kyndryl's digital transformation is critical to our business transformation. When we spun off from our legacy company, we inherited more than 1,800 applications to run our business, and we're now nearly down to about 300 applications - a leaner and more focused model. We're on a twoyear journey to transition to our own Kyndryl systems and leave the legacy processes and systems behind.

Additionally, we are renovating our human capital technology and processes - creating market-based, globally consistent, transparent programs so that all Kyndryls have opportunities to build skills and be successful.

This overhaul of processes and systems will provide even better skills development and deployment in service of our customers. To support this renovation, in 2023, we are transitioning from more than 250 disparate technologies to one modern human capital system. •

## Diversity puts a company in the performance fast lane



Interview with CHRISTOPHE MANSUY Group Vice President, Human Resources, **COLAS** 

"You need to think outside the box to win the talent war"

Through its ACT initiative, the human resources department at civil engineering firm Colas aims to foster a positive culture, promote the health and wellbeing of staff, and maintain an advantage when it comes to attracting and retaining the best talent.

LEADERS LEAGUE: Christophe, you recently became head of HR at Colas, what are the main staff-related challenges you

Christophe Mansuy: Central to my mission is the ACT (Act & Commit Together) project, through which Colas aims to attract, develop and retain talent via the application of managerial excellence. Staff identify with our company values, namely caring, sharing and daring, which we exhibit on a daily basis. Interlinked, they form the basis of our culture and require constant care and attention on our part. We identified these values after a period of self-examination, and they are now essential leadership qualities for Colas managers to possess.

#### Colas seems to have put a great deal of time and effort into promoting a positive management culture. How do you help managers embody this culture?

Through our dedicated in-house program, UNI, which offers training and insight on each stage in the working life of an employee, and several workshops allowing them to develop their managerial posture. Creating a performance climate, managing remotely, interacting with all stakeholders, these form the basis of management apprenticeships at Colas, and prepare managers for the challenges which await.

Since the start of 2023, our leadership essentials program of online training has been in place, offering tutorials, articles and reports, in addition to speeches and interviews by management coaches. This puts a wide range of content at the fingertips of managers, and is something which helps build and reinforce management fundamentals.

#### Colas prioritizes diversity. How does that play out in practical terms?

Diversity is not just a source of richness, it also puts a company in the performance fast lane. Having been lucky enough to get to work internationally, I have always been in favor of diversity. Our job is to help staff progress in their careers, irrespective of their origin, gender or level of training. Everyone has to be able to dream of one day sitting in the big chair as CEO of Colas. Our teams are part of something bigger than themselves, and it's our job to nourish their hopes and dreams. In addition, diversity at Colas means hiring more women, people with handicaps, or those who have lived elsewhere. To facilitate this, we train our managers to recognize conscious and unconscious bias, and discrimination in all its forms

#### What concrete action has taken place?

As soon as we begin the hiring process, the first criteria is matching skills to need, but Colas has a vast array of in-house training options available and we are able to teach staff each of our professions. Attitude is, to us, vital to the successful integration of a new recruit into the company.

In the United States, for example, there is a dearth of truck drivers, so we sometimes hire people for the position who don't have a driver's license, since it's a skill they can acquire in the course of a few weeks. You need to think outside the box to win the talent war.

For each opening, the group puts together a shortlist of diverse candidates and then chooses the best person for the job. In a situation where skills are broadly similar, I suggest hiring the female candidate.

Women represent 20% of managerial staff at Colas at present, and that percentage is growing. To promote gender parity, we have launched initiatives to increase the proportion of female staff at each level of the company.

We go into schools and universities to promote careers in the company and have internships that let students discover the various career options Colas can provide. •

## The temping agency market in Germany is highly regulated



Interview with JULIAN JANTZE

Legal Principal, **ZENJOB SE** 

"European regulations offer more flexible arrangements for fast-growing startups with regard to employee participation"

Appointed in May 2023 as legal principal at Zenjob in Berlin, Julian Jantze shares his views on the company's switch to European Company status, a step they were advised on by corporate law firm YPOG and employment specialists Pusch Wahlig Workplace Law.

LEADERS LEAGUE: What makes Zenjob stand out in the temping-agency market?

Julian Jantze: We have revolutionized the paper-driven temp worker industry in Germany by digitalizing and automating the entire booking and onboarding process and creating multiple, hyper-flexible local marketplaces.

Clients are now able to book temp-workers via our company app only a few hours before a shift starts.

In 2023 we achieved a 90% automation rate (without any human interaction) from bookings made using our company app by our customers, job postings made on our Zenjob app, to matching temporary workers (we call them talents) and paying the wages to the talents as well as invoicing our customers

The coronavirus was both a curse and a blessing for us. As human interaction was barely possible during the pandemic, due to lockdowns and other restrictions, we introduced a fully remote onboarding process for the talents as well as a fully automated signing process for (employment) contracts featuring qualified electronic signatures (only chance in Germany to replace the usual ink signature for a fixed-term employment contract). Thanks to remote onboarding and digital signatures, we are now able to conclude 2,000 employment contracts per day - 365 days a year.

As the temp market in Germany is highly regulated - companies need a license to operate - the legal team is highly involved in all strategic decisions and all product changes. This makes our work in the legal department challenging because we have to find product solutions together with the product team without blocking any

But this also means that the legal department has to know our product in great detail and not just answer the typical questions related to legal activities.

#### Can the temping sector remain human centric in the gig-economy era?

Due to the demographic shift in Germany and Europe, we expect a significant increase in demand for the services that Zenjob provides, especially regarding the opportunities for gig workers to obtain new rights so that they are treated as full employees and receive the corresponding legal protection. We also hope that the EU will harmonize labor law, as the requirements in this area vary greatly from one European country to another, as we have seen time and again in our expansion to the Netherlands and the UK (before Brexit).

#### Can you explain how European regulation impacts your industry and what Zenjob stands to gain from SE conversion?

National labor law and company law regulations vary widely across the EU and are for the most part not standardized. As the SE is a supranational legal form, the EU had to find a compromise between the interests of the individual countries. In Germany, employee co-determination is highly important, in contrast to the other EU countries where such regulations are largely unknown. To take into account these different national laws, the EU has introduced the Employee Involvement Directive. Before any SE conversion, the management of a company must involve all employees of the EU group companies, who then negotiate with the management the terms of the future employee participation through an elected body, the special negotiation body. The negotiations between the special negotiation body and management can last up to six months. The result of these negotiations is a participation agreement between the employees and the management on the future participation of the employees in the European company. In contrast to stricter German law, European regulations offer more flexible arrangements for fast-growing startups with regard to employee participation. •

## There are good prospects for the mobility sector in 2024



Interview with **ALINE VIEIRA** Global Employer Services Partner, DELOITTE

"The lack of gender parity in expatriation processes can directly affect talent management and leadership development"

Aline Vieira, one of the women featured in the Corporate & Finance Leading Women special report by Leaders League Brazil, discusses gender issues in expatriation processes and how international conflicts influence the flow of international-worker mobility.

#### LEADERS LEAGUE: What does it take to thrive in the modern world of global mobility?

Aline Vieira: In order to work successfully in the global mobility profession, you need to be flexible, creative, someone who engages with – and easily adapts to – a market in constant transformation and who is not limited to a single type of knowledge, is always seeking innovation, thinking about both the specific needs of the client and how to improve the expatriate experience. As a partner in the global employer services division at Deloitte, I have extensive experience, thanks to my over 21 years of activity in the field, during which I have received numerous glowing customer-satisfaction reports, been commended for excellence in delivery and service, and in the development of optimized solutions for the implementation of mobility strategies.

#### What are the main challenges facing female expat workers, in particular?

A sexist culture in society, often reflected in the market and exacerbated by unconscious biases, as well as the additional layers of difficulty that women may face in expatriation processes (including postings to societies and cultures resistant to women in leadership roles and to countries hostile to women in the professional world full-stop) are some of the challenges faced by female professionals.

It's important to highlight that gender issues in expatriation policies and processes should be seen as a strategic opportunity within a multinational organization. The impact that gender diversity has on innovation, growth, and the financial results of a company is undeniable, and the lack of gender parity in expatriation processes can directly affect talent management and leadership development.

#### How has the current climate of geopolitical instability impacted mobility and expatriation?

When it comes to globalized economies, these sorts of scenarios always end up negatively impacting markets. They not only increase inflation and lead to high-interest rates in countries that are not directly involved in conflicts, but also create an atmosphere of apprehension and physical insecurity for the expat, especially in the regions where these conflicts are taking place.

## What are the prospects for the year

It is my understanding that we have good prospects for the mobility sector for the coming year. Despite the scenario of high inflation in various countries, we are optimistic about a boost in some sectors of the economy and believe in a positive outlook for 2024. •



## Canal+ staff need to understand how to work with colleagues in other countries



Interview with **XAVIER BROSETA** 

Head of Human Resources, CANAL+

"Reinforcing the managerial skills of tomorrow's leaders is a key axis of development for Canal+"

Launched in 1984, French TV company Canal+ has navigated many changes in viewer tastes and technology over the past four decades. Xavier Broseta explains how his department is helping staff meet the technological and creative demands of the streaming era.

#### LEADERS LEAGUE: Tell us about the growth strategy of Canal+.

Xavier Broseta: Today, Canal+ has 25 million subscribers, including around 10 million in France alone. We would like to pass the 30-million subscriber milestone in the near future. Yet, we face stiff competition from globe-spanning streaming platforms that have, in some cases, over 200 million subscribers, which allows them to amortize the cost of digital infrastructure.

Over the past decade, all the big American TV studios have launched their own streaming sites in order to have direct access to their clients. In terms of content, it's a fiercely competitive market-place. The cost of securing the broadcast rights to major sporting events, for example, has gone through the roof in recent years.

Canal+ viewers want a mix of top American shows and local French productions. Buying premium American shows and funding the production of their French equivalents is an extremely costly endeavor, not least because each streamer is looking to have a large number of exclusive hit shows.

## How does HR factor into the streaming

To put Canal+ in the best position to succeed, our staff need to operate in an integrated manner and ensure skills are shared across the group. For example, we are currently broadcasting a number of our French and African TV channels in Poland. Therefore, staff need to understand how best to work with colleagues in other European countries. How we function must take account of our company's international dimension, not only in terms of the language barrier, but also of interculturality. Added to this challenge is the evolution of technology, which requires our workforce to have new and updated skills so as to anticipate future production, management and platform trends. In the modern broadcast media industry, developing your own

software tools is essential. In the era of analogue TV, there was one type of signal. But in the multi-device digital era, there are a great many different types of platforms, each of which with its own system. Actually, digital infrastructure and interfaces can vary quite considerably from one country to the next, which makes the importance of having highly skilled technical engineers capable of producing the best possible product greater than ever.

As regards our creatives, we need to respond to the specific tastes of a broad range of viewers, by ensuring we have people with a talent for bring productions to life, both internally and externally. Lastly, we need to ensure that all Canal+ staff feel secure in their working environment, free from all forms of discrimination, and feel supported in their careers.

#### How can staff-training help Canal+ reach its objectives in today's highly competitive international TV market?

Ensuring staff have constantly evolving skills is a key element in the group's strategy. Professional training plays a part, but so does mentoring, coaching, and cultivating a culture of exchange between colleagues. Generally, when it comes to our international staff, requests for training come during the annual interview, and we take great care to ensure the feedback given by each member of staff is properly evaluated. Lastly Canal+ has an e-learning platform accessible to all staff members, via which they can enroll in a range of different training programs, on a host of themes, expressly designed to match language and profession. In the same spirit, Canal+ has developed a training program specifically designed to boost engagement among our younger staff members, those who have been with the company for between 2-3 years. Reinforcing the managerial skills of tomorrow's leaders is a key axis of development for us. •



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Sainz Abogados.	Alejandro Nila	
Santos & Saucedo	Maria Carra da Martana da Francisca Carta Carra da	
	Mario Saucedo Montemayor, Enrique Santos Guzman	
Vega, Guerrero & Asociados	Oziel Guerrero	

#### MONSALVO DUCLAUD: DEVOTED LABOR LAW SPECIALISTS



Alan Duclaud

Key figure(s): Alan Duclaud, Lidia Monsalvo, Luis Monsalvo Valderrama, Isabel Pizarro, Luis Monsalvo Alvarez and Andrés Cámara

Established: 2021

Track record: Renowned for its top-tier services, Monsalvo Duclaud handles a comprehensive spectrum of labor, employment and social security law issues, spanning litigation, appeals (amparo proceedings) and advisory services. Its expertise has saved clients over four billion Mexican dollars (\$229 million) by averting contingencies and safeguarded 1.4 million jobs through strategic counsel.

**Team & differentiation:** Fueled by a client-centric ethos and ongoing training, Monsalvo Duclaud's diverse and innovative team of over 30 lawyers and six partners boasts extensive experience representing significant local and international clients across diverse sectors. Its members are renowned for delivering high-quality expert opinions in these specialist domains.



#### **LABOR LITIGATION**

#### **Best Law Firms**

FIRM	KEY FIGURE(S)
	LEADING
Gibson, Dunn & Crutcher	Cathy Conway, Jason Schwartz
Jones Day	Matt Lampe, Elizabeth McRee
Morgan, Lewis & Bockius	Michael Burkhardt, Grace Speights, Samuel Shaulson
Proskauer Rose	Evandro Gigante, Nigel Telman, Joseph Baumgarten
Orrick, Herrington & Sutcliffe	Michael Delikat, Julie Totten
Paul Hastings	Patrick Shea
Seyfarth Shaw	Laura Maechtlen
	EXCELLENT
Littler Mendelson	Jeremy Roth
Ogletree Deakins	Matthew Keen
O'Melveny & Myers	Apalla Chopra
Reed Smith	Tyree Jones
Weil, Gotshal & Manges	Gary Friedman, John Barry
	HIGHLY RECOMMENDED
DLA Piper	Brian Kaplan
Greenberg Traurig	Naomi Beer, James Boudreau
Hunton Andrews Kurth	Emily Burkhardt Vicente, Kevin White
Jackson Lewis P.c.	Nadine Abrahams, John Nolan, Kevin Lauri
McDermott Will & Emery	Michael Sheehan
Sheppard, Mullin, Richter & Hampton	Jonathan Stoler, Greg Labate
Mayer Brown	Ruth Zadikany, Andrew Rosenman

## BENEFITS, EXECUTIVE COMPENSATION AND PENSION PLANS

#### Best Law Firms

TVD 4	VIII. IV (VIII. (1)
FIRM	KEY FIGURE(S)  LEADING
Groom Law Group	Mark Lofgren, Jon Breyfogle, Michael Prame
Morgan, Lewis & Bockius	Craig Bitman, Amy Pocino Kelly
Proskauer Rose	Paul Hamburger, Myron Rumeld
	Richard Shea
Covington & Burling McDermott Will & Emery	Todd Solomon
Winston & Strawn	Scott Landau
Whiston & Strawn	EXCELLENT
Baker McKenzie	Maura Ann McBreen, Brian Wydajewski, Barbara Klementz
Eversheds Sutherland	Adam Cohen
Greenberg Traurig	Leslie Klein
Ivins, Phillips & Barker	Kevin O'Brien
Jackson Lewis P.c.	Joy Napier-Joyce
Miller & Chevalier Chartered	Theresa Gee
Pillsbury Winthrop Shaw Pittman	Cindy Schlaefer
Seyfarth Shaw	Robert Flanagan, Diane Dygert
Steptoe & Johnson	Paul Ondrasik, Jr., Melanie Nussdorf
Thompson Hine	Laura Ryan
Thompson Time	HIGHLY RECOMMENDED
Arent Fox	Quana Jew
Ballard Spahr	Brian Pinheiro
Caplin & Drysdale	Richard Skillman
Dechert	David Jones, Steven Rabitz
Dentons	Martin Moderson
DLA Piper	Richard Ashley, Rita Patel
Gibson, Dunn & Crutcher	Michael Collins, Stephen Fackler
Goodwin	Scott Webster, Lynda Galligan
Hogan Lovells	Kurt Lawson
Mayer Brown	Maureen Gorman
Vedder Price	Christopher Collins
Willkie Farr & Gallagher	Jordan Messinger, Michael Katz
	RECOMMENDED
Alston & Bird	David Godofsky
Alston & Bird BakerHostetler	
	David Godofsky
BakerHostetler	David Godofsky  Jennifer Mills
BakerHostetler  Epstein Becker & Green  Haynes & Boone	David Godofsky  Jennifer Mills  Christopher McMican
BakerHostetler Epstein Becker & Green	David Godofsky  Jennifer Mills  Christopher McMican  Susan Wetzel





#### **RESTRUCTURING & INSOLVENCY**

#### Best Law Firms

FIRM	KEY FIGURE(S)
	LEADING
Akin Gump Strauss Hauer & Feld	Abid Qureshi, Philip Dublin, Ira Dizengoff
Davis Polk & Wardwell	Donald Bernstein, Damian Schaible, Marshall Huebner
Kirkland & Ellis	James Sprayregen, Edward Sassower
Milbank	Dennis Dunne
Paul, Weiss, Rifkind, Wharton & Garrison	Paul Basta, Andrew Rosenberg
Weil, Gotshal & Manges	Gary Holtzer, Ray Schrock, Matt Barr
Latham & Watkins	George Davis, David Hammerman, Caroline Reckler
White & Case	Thomas Lauria, John Cunningham
	EXCELLENT
Brown Rudnick	Robert Stark
Cleary Gottlieb Steen & Hamilton	Richard Cooper, Lisa Schweitzer, Sean O'Neal
Kramer Levin Naftalis & Frankel	Kenneth Eckstein, Thomas Moers Mayer
Morrison & Foerster	Lorenzo Marinuzzi, Jennifer Marines
Skadden, Arps, Slate, Meagher & Flom Wachtell, Lipton, Rosen & Katz	Paul Leake Richard Mason
Willkie Farr & Gallagher	Rachel Strickland, Matthew Feldman
WIIIRIE FAIT & GAIIAGHEI	HIGHLY RECOMMENDED
Debevoise & Plimpton	Natasha Labovitz, Sidney Levinson
Jones Day	Bruce Bennett
Pachulski Stang Ziehl & Jones	Laura Davis Jones, Richard Pachulski
Proskauer Rose	Martin Bienenstock
	RECOMMENDED
Gibson, Dunn & Crutcher	David Feldman, Michael Rosenthal, Jeffrey Krause, Scott Greenberg
Kasowitz Benson Torres	David Rosner, Matthew Stein
Morgan, Lewis & Bockius	Andrew Gallo, Jennifer Feldsher, John Goodchild
Paul Hastings	Kristopher Hansen, Jayme Goldstein, Justin Rawlins, Luc Despins
Quinn Emanuel Urquhart & Sullivan	Susheel Kirpalani
Simpson Thacher & Bartlett	Sandeep Qusba, Michael Torkin
Stroock & Stroock & Lavan	Jeffrey Lowenthal
	VALUABLE PRACTICE
Arnold & Porter	Michael Messersmith
Cravath, Swaine & Moore	George Zobitz, Paul Zumbro
Dechert	Allan Brilliant
Hogan Lovells	Christopher Donoho, Richard Wynne, Ronald Silverman
Hughes Hubbard & Reed	Christopher Kiplok, Kathryn Coleman
Katten Muchin Rosenman	Steven Reisman, Peter Siddiqui
Ktbs Law	Michael Tuchin, Kenneth Klee
Mayer Brown Norton Poso Fulbright	Adam Paul, Brian Trust, Matthew Wargin  Howard Saifa, Jacon Boland, Byon Manne
Norton Rose Fulbright O'Melveny & Myers	Howard Seife, Jason Boland, Ryan Manns  John Rapisardi, Peter Friedman
Ropes & Gray	Mark Bane, Gregg Galardi
Schulte Roth & Zabel	Douglas Mintz, Adam Harris
Sidley Austin	Michael Burke, Alex Rovira
Sullivan & Cromwell	Andrew Dietderich, James Bromley
Vinson & Elkins	Bill Wallander, David Meyer



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#### **LABOR**

#### Best Law Firms

FIRM	KEY FIGURE(S)
	LEADING
Bruchou & Funes de Rioja	Ignacio Funes de Rioja, Eduardo Viñales, Guillermo Perego, Florencia Funes de Rioja, Ignacio Capurro
	EXCELLENT
Baker McKenzie	Diego Bongiovanni, Alberto Gonzalez Torres, Daniel Orlansky, Matias Herrero, Felipe Graham
Beccar Varela	Alvaro Galli, Gaspar Aguirre, María Eduarda Noceti
Marval O'Farrell & Mairal	Javier Patrón, Enrique Stile, José Llano
Mitrani Caballero & Ruiz Moreno	Julio Caballero, Felicitas de Achaval, Jorge Pico, Lorenzo Gnecco, Rita Payarola, Esteban Valansi, Ana Gomez
	HIGHLY RECOMMENDED
Allende & Brea	Nicolás Grandi
Bomchil	Edgardo Isola, Esteban Carcavallo, Gabriel Schlosser
Pérez Alati Grondona, Benítes & Arntsen	Enrique Betemps, Julio Lococo, Julio César Stefanoni, Geraldine Moffat
	RECOMMENDED
Adrogué Marques Zabala	Javier Adrogué, José Antonio Zabala
Brons & Salas	Javier Fernández Verstegen
De Diego & Asociados	Julián De Diego
Estudio O'Farrell	José Luis Zapata, Ignacio Castiglione
Salvat, Etala, Saravi	Juan José Etala
	VALUABLE PRACTICE
Barreiro. Oliva. De Luca. Jaca. Nicastro	Pablo Nicastro
Del Carril, Colombres, Vayo & Zavalía Lagos	Gonzalo Vayo
Dla Piper Argentina	Alberto Rubio
Estudio Bunge – Bunge, Smith & Luchía Puig	Carlos Nogueira, Juan Ignacio Campenni
García, Perez, Boiani y Asociados	Héctor García
Lalanne Abogados	Julio Esteban Lalanne
Marin Perez Abogados	Carlos Gustavo Marín Rodríguez
MBB Abogados	Mercedes Balado Bevilacqua
Nicholson y Cano Abogados	Juan Carlos Etchebehere, Pablo Javier Venarotti
TCA Tanoira Cassagne	Pablo Mastromarino
Zang, Bergel & Viñes Abogados	Rodrigo Bustingorry, Alejandro Mao, Noelia Martins



#### **LABOR**

#### **Best Law Firms**

FIRM	KEY FIGURE(S)
	LEADING
Carrasco Firma De Abogados	Pablo Carrasco Quintana
Dentons Guevara & Gutiérrez	Primitivo Gutiérrez, Jaime Lora
Indacochea & Asociados	Andere Indacochea
Moreno Baldivieso	René Claure Veizaga
	EXCELLENT
Gumucio & Abogados	Daniel Gumucio Carrasco, Ximena Gumucio Carrasco, Karina Jordán
PPO	Alejandro Pemintel
Würth Bedoya Costa Du Rels Abogados	Karla Würth
HIGHL	Y RECOMMENDED
Araujo & Forgues	Jannine Forgues, Jaime Araujo
Bufete Aguirre, Quintanilla, Soria & Nishizawa (BAQSN)	Carolina Aguirre
C.R. & F. Rojas – Abogados	Antonio Sanjines, Roberto López, Sandra Salinas
Inchauste & Navarro	Fidel Navarro Claros, Juan Inchauste
Mendieta Romero y Asociados	Gonzalo Mendieta
Reinicke Ostria	Enrique Reinicke Ostria
Sanjinés & Asociados	Raúl Sanjinés
Villegas Aldazosa y Asociados Soc Civ	Gabriel Villegas Aldazosa
Wayar & Von Borries Abogados	Fernando Lemaitre Pastor, Mauricio Dávila Jordan, Iver von Borries



#### **LABOR: ADVISORY**

#### Best Law Firms

FIRM	KEY FIGURE(S)
	LEADING
Machado Meyer Advogados	Andrea Massei, Rodrigo Seizo Takano, Caroline Marchi
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados	Cleber Venditti da Silva, Domingos Fortunato, Érika Seddon
Mallet Advogados	Estêvão Mallet, Olinda Maria Moreira Alves de Oliveira Mallet, Renato Noriyuki Dote
	EXCELLENT
Demarest Advogados	Cassia Pizzotti, Renato Canizares, Mauricio Levy Neto, Eduardo Alcantara, Stella Castro
Pinheiro Neto Advogados	Luís Antônio Ferraz Mendes, Thais Galo, Maurício Fróes Guidi
Robortella e Peres Advogados	Luiz Carlos Amorim Robortella, Antonio Galvão Peres, Juliana Scalissi Gaspar Martins
TozziniFreire Advogados	Alexandre de Almeida Cardoso, Mihoko Sirley Kimura, Gabriela Lima
	HIGHLY RECOMMENDED
BMA - Barbosa, Müssnich, Aragão	Cibelle Linero
Cescon, Barrieu, Flesch & Barreto Advogados	Dario Abrahão Rabay, Viviane Rodrigues
Granadeiro Guimarães Advogados	Gustavo Granadeiro Guimarães, Roberto Baronian, Aparecida Tokumi Hashimoto
Mannrich e Vasconcelos Advogados	Nelson Mannrich, Alessandra Barichello Boskovic, Roberto Aguirre Rossetti
Trench Rossi Watanabe	Leticia Ribeiro C. Figueiredo, Tricia Maria Sá P. Oliveira, Priscila Novis Kirchhoff
Veirano Advogados	José Carlos Wahle, Luiz Antonio dos Santos Junior, Luiz Guilherme Migliora
Veirano Advogados	José Carlos Wahle, Luiz Antonio dos Santos Junior, Luiz Guilherme Migliora  RECOMMENDED
Veirano Advogados Baraldi Mélega Advogados	
	RECOMMENDED

#### **RANKINGS** /-



oto Frugis Advogados	Eduardo Soto, Antonio Carlos Frugis, Graziela Vicari Mellis
auil & Chequer Advogados	Aline Fidelis
enório da Veiga Advogados	Luiz Felipe Tenório da Veiga, Denise Valente, Ciro Ferrando de Almeida
	VALUABLE PRACTICE
sbz	Rodrigo Luis Shiromoto, Bráulio Dias Lopes de Almeida
ichara Advogados	Christiana Fontenelle, João Pedro Póvoa, Jorge Matsumoto
ampos Mello Advogados	Mauricio Tanabe, Marcio Meira de Vasconcellos, Ana Cristina de Freitas Valentim
ias Carneiro Advogados	André de Melo Ribeiro, Cynthia Fernandes Guidotti, Maurício Pepe de Lion
efosse Advogados	Aloizio Ribeiro Lima
elsberg Advogados	Rafael Julio Borges da Silva
iqueiraCastro	Adriana Caribé, André de Souza Santos, Ednaldo de Freitas Maia
dvocacia Maciel	José Alberto Couto Maciel
ahen & Mingrone Advogados Associados	Arthur Cahen, Marcus Vinicius P. Mingrone
hiode Minicucci Advogados	Daniel Domingues Chiode, Marilia Nascimento Minicucci, Antonio José de Barros Levenhagen
DSA - De Luca, Derenusson, chuttoff Advogados	Leila Pigozzi Alves
erreira, odrigues Sociedade de Advogados	Wolnei Tadeu Ferreira
ilhorini Advogados Associados	Flavia Filhorini Lepique
ranco Leutewiler Henriques Advogados	Aldo Augusto Martinez Neto
asparini, ogueira de Lima e Barbosa Advogados	Ricardo Christophe da Rocha Freire, Paula Boschesi Barros, Tattiany Martins Oliveira
obo de Rizzo Advogados	Fabio Medeiros, Maurício Reis
ipek, Penteado e Paes Manso Advogados ssociados	Arnaldo Pipek
	NOTABLE PRACTICE
iamundo Neto Advogados	Mariana Dias Copozoli
AS Advogados: Focaccia, maral e Lamonica Advogados	Luiz Eduardo Amaral de Mendonça, Maria Cibele de Oliveira Ramos Valença, Fernanda Muniz Borges
lattos Engelberg Echenique Advogados	Leonardo Santini Echenique, Alessandro Oliveira, Carla Abduch
outo Correa Advogados	Joel Gallo, Patricia Mota Alves, Manoela Pascal
zevedo Sette Advogados	Leila Azevedo Sette
osisio Advogados	Cristóvão Macedo Soares, João Marcos Guimarães Siqueira, José Luiz Ferreira de Souza
arvalho, Sica, Muszkat, Vidigal e Carneiro CSMV Advogados	Thereza Cristina Carneiro
LA Advogados	Alexandre Pessoa, Bruna De Cesare, Paulo Chubba
uck, Otranto, Camargo Advogados	Celia Mara Peres, Isabella Mara Bodo, Guilherme Gauchat
	Priscilla Carbone
ladrona Fialho Advogados	Priscilla Cardone
	enório da Veiga Advogados  sbz  ichara Advogados  ampos Mello Advogados  ias Carneiro Advogados  ias Carneiro Advogados  elsberg Advogados  iqueiraCastro  dvocacia Maciel  ahen & Mingrone Advogados Associados  hiode Minicucci Advogados  DSA - De Luca, Derenusson, chuttoff Advogados  erreira, odrigues Sociedade de Advogados  ilhorini Advogados Associados  ranco Leutewiler Henriques Advogados  asparini, ogueira de Lima e Barbosa Advogados  obo de Rizzo Advogados  ipek, Penteado e Paes Manso Advogados  sipek, Penteado e Paes Manso Advogados  iamundo Neto Advogados  AS Advogados: Focaccia, maral e Lamonica Advogados  lattos Engelberg Echenique Advogados  outo Correa Advogados  zevedo Sette Advogados  cosisio Advogados  arvalho, Sica, Muszkat, Vidigal e Carneiro CSMV Advogados  LA Advogados  LA Advogados

#### **LABOR: LITIGATION**

#### Best Law Firms

FIRM	KEY FIGURE(S)
	LEADING
Mallet Advogados	Estêvão Mallet, Olinda Maria Moreira Alves de Oliveira Mallet, Renato Noriyuki Dote
Machado Meyer Advogados	Andrea Massei, Rodrigo Seizo Takano, Caroline Marchi
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados	Cleber Venditti da Silva, Domingos Fortunato, Érika Seddon
Mannrich e Vasconcelos Advogados	Nelson Mannrich, Celso Goulart Mannrich, Roberto Aguirre Rossetti
Robortella e Peres Advogados	Luiz Carlos Amorim Robortella, Antonio Galvão Peres, Juliana Scalissi Gaspar Martins
TozziniFreire Advogados	Alexandre de Almeida Cardoso, André Fittipaldi, Fernando Bianco Pimentel
	EXCELLENT
Demarest Advogados	Cássia Pizzotti, Renato Canizares, Mauricio Levy, Eduardo Alcantara, Stella Castro
Granadeiro Guimarães Advogados	Gustavo Granadeiro Guimarães, Roberto Baronian, Aparecida Tokumi Hashimoto
Pinheiro Neto Advogados	Luís Antônio Ferraz Mendes, Thais Galo, Maurício Fróes Guidi
Veirano Advogados	José Carlos Wahle, Luiz Antonio dos Santos Junior, Luiz Guilherme Migliora
	HIGHLY RECOMMENDED
BMA - Barbosa, Müssnich, Aragão	Cibelle Linero, Fernanda Rochael Nasciutti
Peixoto & Cury Advogados	Luiz Vicente de Carvalho, Antonio Carlos Aguiar, Gisela da Silva Freire
Soto Frugis Advogados	Eduardo Soto, Antonio Carlos Frugis, Graziela Vicari Mellis
Trench Rossi Watanabe	Leticia Ribeiro C. Figueiredo, Tricia Maria Sá P. de Oliveira, Priscila Kirchhoff
	RECOMMENDED
Baraldi Mélega Advogados	Geraldo Baraldi Junior, Mauricio Greca Consentino
Bichara Advogados	Christiana Fontenelle, João Pedro Póvoa, Jorge Matsumoto
Cescon, Barrieu, Flesch & Barreto Advogados	Dario Abrahāo Rabay
Lefosse Advogados	Aloizio Ribeiro Lima
Pessoa Advogados	Maurício Pessoa
Souto Correa Advogados	Joel Gallo, Patricia Mota Alves, Manoela Pascal
Tauil & Chequer Advogados	Aline Fidelis
Andrade Maia Advogados	Tonia Russomano Machado, Daniella Barbosa Barreto, Leandro Pinto de Castro
ASBZ Advogados	Rodrigo Luis Shiromoto, Braulio Dias Lopes de Almeida
CGM Advogados	Patrícia Barboza, Maury Lobo
Franco Leutewiler Henriques Advogados	Aldo Augusto Martinez Neto, André Prado Freitas
Moro & Scalamandré Advocacia	Luís Carlos Moro



	Paixão Côrtes e Advogados Associados	Osmar Mendes Paixão Côrtes
	SiqueiraCastro	Adriana Caribé, André de Souza Santos, Fabiana Galdino Cotias
	Tenório da Veiga Advogados	Luiz Felipe Tenório da Veiga
		VALUABLE PRACTICE
1	Advocacia Maciel	José Alberto Couto Maciel
	Bosisio, Macedo Soares & Advogados	Cristóvão Macedo Soares, João Marcos Guimarães Siqueira, José Luiz Ferreira de Souza
	Chalfin, Goldberg & Vainboim Advogados Associados	Priscila Fichtner, Pamella Abreu, Luciano Rocha Mariano
	Chiode Minicucci Advogados	Daniel Domingues Chiode, Marilia Nascimento Minicucci, Antonio José de Barros Levenhagen
	Martins Villac Advogados	André Villac Polinesio, Carlos Eduardo Dantas Costa
	Mesquita Barros Advogados	Ana Paula Paixa de Mesquita Barros, Márcia Regina Pozelli, Cassius Marcellus Zomignani
	Pipek, Penteado e Paes Manso Advogados Associados	Arnaldo Pipek
	Rayes & Fagundes Advogados Associados	Paula Corina Santone, Tadeu Henrique Machado Silva
2	Autuori Burmann Sociedade de Advogados	Maria Helena Villela Autuori
	Bracks Advogados Associados	Juliana Bracks
	Cahen & Mingrone Advogados Associados	Arthur Cahen, Marcus Mingrone
	CMT - Carvalho, Machado e Timm Advogados	Michele Heinzelmann, Martha Macedo Sittoni, Joyce Reis
	Dias Carneiro Advogados	André de Melo Ribeiro, Cynthia Fernandes Guidotti, Maurício Pepe de Lion
	DDSA - De Luca, Derenusson, Schuttoff Advogados	Leila Pigozzi Alves
	FAS Advogados: Focaccia, Amaral e Lamonica Advogados	Luiz Eduardo Amaral de Mendonça, Ursula Cohim Mauro
	Felsberg Advogados	Rafael Julio Borges da Silva
	Ferreira Rodrigues Sociedade de Advogados	Wolnei Tadeu Ferreira
	Gasparini, Nogueira de Lima e Barbosa Advogados	Ricardo Christophe da Rocha Freire, Paula Boschesi Barros, Tattiany Martins Oliveira
	L.O. Baptista Advogados	Fabio Chong de Lima
	Tocantins Advogados	Bruno Tocantins
		NOTABLE PRACTICE
1	Campos Mello Advogados	Mauricio Tanabe, Marcio Meira, Ana Cristina Valentim
	Herrlein e Lopes Advogados	Bruno Herrlein Correia de Melo, João Carlos Lopes Pacheco de Souza
	Silveiro Advogados	Guilherme Guimarães, Larissa Garcia Salgado, Fernando Bosi, Fernanda Borges Daros
	Stocche Forbes Advogados	Daniela Yuassa
2	Caputo, Bastos e Serra Advogados	Francisco Queiroz Caputo Neto, Vanessa Dumont Bonfim Santos
	Mattos Engelberg Echenique Advogados	Leonardo Santini Echenique, Alessandro Oliveira, Carla Abduch
	Vella Pugliese Buosi e Guidoni Advogados	Marcos Renato Gelsi dos Santos, Carolina Vassilas Grigorini, Luiz Henrique Junqueira Grespan e Silva
	Pessoa e Pessoa Advogados	Valton Pessoa, Roberto Pessoa, André Pessoa

#### LARGE-SCALE LABOR LITIGATION

#### Best Law Firms

FIRM	KEY FIGURE(S)
	LEADING
SiqueiraCastro	Adriana Caribé, André de Souza Santos, Ednaldo de Freitas Maia
Autuori Burmann Sociedade de Advogados	Marcia Sanz Burmann, Maria Helena Villela Autuori
Chalfin, Goldberg & Vainboim Advogados Associados	Priscila Fichtner, Pamella Abreu, Barbara Silveira
Advocacia Maciel	Márcia Maria Guimarães de Sousa, Paula Maciel
Lee, Brock, Camargo Advogados	Manuela Tavares, Tereza Cristina Oliveira Ribeiro, Cassia Lopes Baiardi
Pipek, Penteado e Paes Manso Advogados Associados	Arnaldo Pipek
Urbano Vitalino Advogados	Carla Ferreira, Daniella Barretto, Lorena Tavares
	EXCELLENT
Andrade Maia Advogados	Tonia Russomano Machado, Daniella Barbosa Barreto, Leandro Castro
Mattos Engelberg Echenique Advogados	Leonardo Echenique, Alessandro Oliveira, Juliana Baraldi Lopes
Peixoto & Cury Advogados	Luiz Vicente de Carvalho, Antonio Carlos Aguiar, Gisela da Silva Freire
	HIGHLY RECOMMENDED
Cahen & Mingrone Advogados	Arthur Cahen, Marcus Mingrone
Ernesto Borges Advogados	Renata Gonçalves Tognini Favalli, Douglas Siqueira Artigas, Janaina Bono De Oliveira Martini, Joyce Coelho Feitosa
Marcelo Tostes Advogados	Lucio Sergio de Las Casas Junior, Armando Rocha, Harisson de Almeida
Queiroz Cavalcanti Advocacia	Anna Carolina Cabral
Trigueiro Fontes Advogados	Daniela Moreira Sampaio Ribeiro, Juliana Oliveira de Lima Rocha
	RECOMMENDED
Bosisio Advogados	Rodrigo Meireles Bosisio
Carpena Advogados	Márcio Louzada Carpena
Gouvêa Vieira Advogados	Maria Cristina Palhares dos Anjos Tellechea
Leite, Tosto e Barros Advogados	Luciana Arduin Fonseca
Mascaro Nascimento Advocacia Trabalhista	Marcelo Costa Mascaro Nascimento, Neuza Costa Nascimento
Nelson Wilians Advogados	Lana Carli da Silva Lima, Renata Cristina Silva Mourão
Pessoa Advogados	Maurício Pessoa, Stella Castro
Pessoa & Pessoa Advogados	Valton Pessoa, Roberto Pessoa, André Pessoa
Sette Câmara, Corrêa e Bastos Advogados Associados	Luiz Flávio Bastos





#### **LABOR: NORTH**

#### Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
	MAPPING
André Serrão Advogados	André Serrão
Cavalcante & Pereira Advogados Associados	Carlos Thadeu Vaz Moreira
Coelho de Souza Sociedade de Advogados	Inaira Dias
Ernesto Borges Advogados	Luma Mayara de Azevedo Gevigier Emmerich
FFV Advogados	Ugo Freire
Jacob & Dib Taxi Advocacia	Kely Dib Taxi Jacob, Felipe Jacob Chaves
Mendes Advocacia e Consultoria	Tayanna Delgado
Nelson Wilians Advogados	Diego Rolo Sarrazin
Silveira, Athias, Soriano de Mello, Bentes, Lobato & Scaff	Caio Cezar Pinheiro Coutinho, Gilson Pereira da Silva, João Alfredo Freitas Mileo
Tuma & Torres Advogados Associados	Nicolle Souza da Silva Scaramuzzini Torres
Xerfan Advocacia	Roberto Tamer Xerfan Junior, Leonardo Abdelnor Xerfan, Thiago Barbosa Bastos Rezende

#### **LABOR: NORTHEAST**

#### **Best Law Firms**

FIRM	KEY FIGURE(S)
	MAPPING
Coelho & Dalle Advogados	Kelma Collier
Da Fonte Advogados	Simony Braga Miranda Nogueira, Henrique Caminha Loureiro
Didier, Sodré & Rosa Advocacia E Consultoria	Fernanda Velloso
Jairo Aquino Advogados	Sérgio Aquino
Leonardo Coelho Advocacia	Leonardo Coêlho
Mello Pimentel Advocacia	Cesar Caula
Pessoa & Pessoa Advogados Associados	Valton Pessoa, Roberto Pessoa, Juliane Facó
Queiroz Cavalcanti Advocacia	Anna Carolina Cabral
Serur Advogados	Bianca Dias
SiqueiraCastro Advogados	Adriana Caribé Bezerra, Fabiana Galdino Cotias
Urbano Vitalino	Daniella Barrêtto
Valença & Associados	Daniel Cidrão

#### **LABOR: CENTER-WEST**

#### Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
	MAPPING
Abdala Advogados	Fernando Abdala
Advocacia Maciel	Alexandre Furtado
Cezar Britto Advogados	Diego Britto
Ernesto Borges Advogados	Renata G. Tognini Favalli
Mascarenhas Barbosa Advogados	Breno P. Penteado, Camila Fraga de Souza
Mauro Menezes & Advogados	Mauro de Azevedo Menezes
Mattos, Engelberg e Echenique Advogados	Leonardo Santini Echenique
Paixão Côrtes e Advogados Associados	Marcus Kaufmann
Russomano Advocacia	Mozart Victor Russomano Neto
Sandro Pissini e Friolli Advogados	Fernando Friolli
SiqueiraCastro	Francisco de Assis Brito Vaz
Vellasco, Velasco, Batista & Lima Advogados	Samuel Rios Vellasco de Amorim

#### **LABOR: SOUTHEAST**

#### **Best Law Firms**

FIRM	KEY FIGURE(S)
	MAPPING
Azevedo Sette	Leila Azevedo Sette
Boson Bastos Abreu	Ricardo Boson, Gustavo Bastos
Chenut Oliveira Santiago Advogados	Mariana Machado Pedroso, Fernanda Assis Souza, Cintia Batista Pereira
Leucio Leonardo Advogados Associados	Leucio Leonardo
Machado Meyer Advogados	Frederico Nogueira Feres, Fernanda Pinheiro Neves, Laisa Faria Soares
MADGAV Advogados	Flavio Monteiro de Andrade
Manucci Advogados	Ariela Ribera, Patricia Vilhena
Marcelo Tostes Advogados	Lúcio Las Casas, Armando Rocha, Harisson Almeida
Moura Tavares, Figueiredo, Moreira e Campos Advogados	Marcio Henrique Rafael, Rosângela Nunes de Faria, Michelle Rocha
Tavernard Advogados	Carolina Cardoso Duarte
Tostes & De Paula	Otavio Tostes
TPC Advogados - Toledo, Paoliello, Perpétuo, Pessoa, Campos e Cunha Advogados	Felipe Cunha Pinto Rabelo
Vilas Boas Lopes Frattari Advogados	Daniel Ribeiro
Weiss Advocacia	Carlos Alexandre Moreira Weiss





#### **LABOR: SOUTH**

#### **Best Law Firms**

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
	MAPPING
Andrade Maia Advogados	Tonia Russomano Machado, Daniella Barbosa Barreto, Leandro Pinto de Castro
Araúz Advogados	Thiago Gardai Collodel, Carlos Eduardo Chemim, Carlos Eduardo Ferreira
Carvalho, Machado e Timm Advogados	Martha Macedo Sittoni, Michele Heinzelmann Bertoletti
Eichenberg, Lobato, Abreu & Advogados Associados	Luiz Afrânio Araújo, Felipe Chamorro Robleski, Gustavo Akira Sato
Feijó Lopes Advogados	Tatiana Junqueira Ruiz
Gaia Silva Gaede Advogados	Enrico Soffiatti
Guedes, Pedrassani Advogados	Gianítalo Germani
Martinelli Advogados	Akira Valeska Fabrin, Claudio Dias De Castro, Fernando Teixeira De Oliveira
Raupp Moreira Advogados	Eduardo Caringi Raupp
Rossi, Maffini, Milman & Grando Advogados	Mônica Canellas Rossi, Benôni Canellas Rossi, Eugênio Hainzenreder Junior
Saratt Moraes Advogados	Krys Machado Deucher
Silveiro Advogados	Guilherme Guimarães
Souto Correa Advogados	Paulo Souto, Eduardo Peukert Mascarenhas, Geraldo Korpaliski Filho
TozziniFreire Advogados	Maurício de Carvalho Góes

#### **METHODOLOGY**



#### The criteria are:

- Recognition & reputation of the firm in its market
- Team size at partner and senior associate level; seniority and track record of
- Nature, quality and volume of matters handled by the firm
- Prestige, diversity and internationalization of the firm's client base
- Recent team expansions that have proved demonstrably successful

## In the course of our research, we gather detailed information from diverse

Law firms: through questionnaires and interviews, our team gets first-hand information about a firm's history, positioning, expertise and recent activity.

Clients: we solicit the feedback of several thousand General Counsel, CFOs, Tax Managers and CEOs of domestic and multinational companies through anonymous questionnaires, meetings and phone interviews.

Qualified third-parties: we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers, accountants, arbitrators,

Peer-review: We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.

## **HEADHUNTERS: ENGINEERING**

## **Best Recruiting Firms**

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)	
	MAPPING	
<b>Exec</b> Rodrigo Forte, Camila Marion, Ian Carvalho		
Fesa	Adaildo Vieira, Karim Warrak	
Flow	Igor Schultz	
For Good	Rui Furtado, Roberto Cunha	
Heidrick & Struggles	Paulo Mendes	
Korn Ferry	Gregor Fiabane	
Michael Page	Fábio Guélere	
Robert Half	Maria Sartori	
Russell Reynolds	rnolds Tatyana Araujo, Fernando Machado, Jacques Sarfatti	
Spencer Stuart	Karin Karay, Mariane Montana	
Tailor Exec	Bruno da Matta Machado	
Talenses	Isis Borge	

## **HEADHUNTERS: CONSULTING**

## **Best Recruiting Firms**

	FIRM	KEY FIGURE(S)
		LEADING
1	Korn Ferry Vinicius De Luca	
2	Across RH	Regina Helena Azzi Camargo
		EXCELLENT
	Bold HRO	Maria Eduarda Silveira
	CIA de Talentos/CIA de Experts	Paula Esteves, Carla Esteves
	Flow Executive Finders	Luiz Gustavo Mariano
	Fox Human Capital	Filippe Apolo
	Mercer Consultoria	Marisabel Ribeiro, Jorge João Sobrinho
	Tailor Exec	Bruno da Matta Machado
HIGHLY RECOMMENDED		HIGHLY RECOMMENDED
<b>Bórea</b> Mario Esequiel		Mario Esequiel
	FRST Falconi	Juliana Scarpa
	Kantar IBOPE Media Melissa Vogel	
	Mereo Marconi Rocha, Ivan Cruz, Athila Machado	
	Mesa Corporate Governance Luiz Marcatti	
	Movidaria Aprendizagem	Leonardo Zagotta
	MLEGATE	Enôr Assis





## **LABOR: ADVISORY**

## **Best Consulting Firms**

FIRM	KEY FIGURE(S)	
LEADING		
BDO Brasil	Katia Abate, Santiago Luz	
Deloitte Brasil	Fernando Azar	
IRKO	Pier Paolo Atti, Silvia Michiko O, Daniela Ignez Brunelli Brandão	
KPMG Brasil	Janine Goulart, Marcos Ricardo	
TMF Group	Gustavo Costa, Rodrigo Zambon	
	EXCELLENT	
EY Brasil	Tatiana Carmona	
Grant Thornton	Carlos Alberto Procópio da Silva Junior	
PP&C Auditores Independentes	Andrea Copola	
PwC Brasil	Durval Portela	
	HIGHLY RECOMMENDED	
ADP Brasil	Mariane Guerra, Claudio Maggieri	
Baker Tilly Brasil	asil Alessandro Castro	
Crowe Macro Auditores e Consultores Marcelo Lico, Daniel Nogueira, Thiago Santana		
HLB Brasil Mauricio Plinta, Paulo Rogério Crepaldi		
Mazars	Ricardo Rosati	
	RECOMMENDED	
AG Capital	Douglas Barros Farah, Arnaldo Glavam Jr.	
BPC Partners	Arnaud Bleuez, Nieldo Albuquerque	
Ecovis BSP	Claudio Eguchi, Patricia Rezende Ignácio	
PFM Associados	Paulo Fernando Melo	
Propay	Leandro Bonetti	
RSM Brasil	Leonardo Biar, Laercio Soto	

## **GLOBAL MOBILITY**

## **Best Consulting Firms**

FIRM	KEY FIGURE(S)	
	LEADING	
Deloitte Brasil	Fernando Azar, Ana Letícia Godoy, Aline Vieira	
Drummond Advisors	Ana Gabriela Francelli, Pedro Drummond, Daniel Rangel	
EY Brasil	Marcelo Godinho, Oliver Kamakura, Tatiana da Ponte	
Fragomen, Del Rey, Bernsen & Loewy	en & Loewy Diana Quintas, Diogo Kloper, Gustavo Kanashiro	
KPMG Brasil	Janine Goulart, Danielle Bibbo, Priscilla Rama	
Newland Chase	Debora Verencio, Daniela Lima, Daniela Cardoso	
	EXCELLENT	
BR-Visa Migration Solutions	Marta Mitico, Juliana Mitico Valente Riccardi	
Sirva BGRS	Marcelo Fonsi	
Vialto Partners	Flávia Fernandes	
	HIGHLY RECOMMENDED	
Emdoc	João Marques	
Gabe Expat	Erwina Blunk	
Grant Thornton	Sabrina Steinecke Lawder	
K2 Corporate Mobility	Patricia Maria Neia Tavares, Carolina Carnaúba	
Personal Tax	Roberto Petry Terra Junior, Fabio Cabral	
PP&C Auditores Independentes	Marcus Vinicius Montanari	
Unique Relocation	Lais Drabavicius, Carolina Monteiro	
	RECOMMENDED	
Differance	Mariana de Oliveira Barros	
Global Line	Andréa Fuks	
HR Expert	Leonardo Souza	
PFM Associados	Paulo Fernando Melo	



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## Best Law Firms

FIRM	KEY FIGURE(S)
	LEADING
Carey	Oscar Aitken, Francisco Arce, Francisca Corti
Munita & Olavarria	Cristián Olavarria
Uribe Legal	Enrique Uribe Errázuriz, Enrique Uribe Casasbellas, Pablo Prieto, Silvestre Ly
	EXCELLENT
Arthur Humeres Mejia & Toloza	Hector Humeres
Barros & Errázuriz	Juan Cristóbal Iturrate, María Fernanda Espinosa
Clyde & Co Chile	Christian Alvarado
Della Maggiora Eyzaguirre Abogados	Francisco Della Maggiora, Camila Herrera, Domingo Eyzaguirre, Aníbal Zala-
Lizama Abogados	quett Luis Lizama, Oswaldo Parada, Diego Lizama Castro, Esteban Palma
	HIGHLY RECOMMENDED
Allende Bascuñan & Cia	Andrés Garrido
Aninat Abogados	Rodrigo Ugarte
Asesorias Pimentel Abogados	Valentín Pimentel
Baker McKenzie	Andrés Valdés
Bofill Mir Abogados	Pablo Gutiérrez, Luis Alberto Cruchaga
Cariola Diez Pérez-Cotapos	Ricardo Tisi
CMS Carey & Allende	Enzo Canales
Doña Riveaux	Santiago Doña Vial, Margarita Riveaux García-Huidobro
Fontaine & Cía	Diego Marín
Larrain Y Asociados Abogados	Andrés Silva
Morales & Besa	Alvaro Barriga O.
Philippi Prietocarrizosa Ferrero DU & Uria	Paulina Miranda
Prieto Abogados	Christian Von Bergen, Cristobal Raby
Saez & Fernandez	Felipe Saéz, Raúl Fernandez
Abdala & Cia	José Ignacio Arteaga Manieu
Albagli Zaliasnik	Jorge Arredondo
DLA Piper Chile	Luis Parada
Domínguez y Cía	Ramón Dominguez
Estudio Navarro	Benjamín Costa, Luis Navarro, Juan Pablo Fernandez, Catalina Navarro
Guerrero Olivos	Rocío García de la Pastora
Parraguez Marín & del Río	Rodrigo Marín
Porzio Rios García	Ignacio García, Fernando Villalobos Valenzuela
Saavedra Muñoz y Gerpe Abogados	Juan Pablo Saavedra, Cristóbal Muñoz, Gabriela Gerpe

	RECOMMENDED
Álamos, Álvarez & Squella Abogados	Benjamín Pumpin
Barros Silva Varela & Vigil	Roberto Lewin
Del Río Izquierdo	Eduardo Izquierdo
Flores Acevedo Abogados	Paulo Figueroa, Hector Figueroa
Garrigues Chile	Bárbara Vera
GNP Canales Abogados Laborales	Alfonso Canales
Hurtado Abogados	Fernando Hurtado
Jara Del Favero	Felipe Ovalle, Alfred Sherman
Oksenberg Y Arenas Abogados	Daniel Oksenberg, María Fernanda Arenas
Ovalle Consejeros Legales	Juan Ready
Pagbam Schwencke	Gonzalo Aravena Frontaura
Palma	Paz Palma
Parga Montes & Vasseur, Laborales	Sebastián Parga, Jorge Montes, Pablo Vasseur, Alexandra de Grenade
Provoste Matamala Abogados	Pedro Matamala Souper
Rosso Abogados	Marco Rosso
Scr Abogados	Constanza Contreras
Torrealba & Locke Abogados	Cristóbal Torrealba, Maureen Locke
Urenda Rencoret Orrego & Dörr	Alberto Rencoret
	VALUABLE PRACTICE
Acu Abogados	Paula María Francisca Escobar Díaz
AEM Abogados	Cristian Aguayo, Rubén Soto
Eyzaguirre & Cía	Francisca Vial Herrera, Rodrigo Trucco Fuenzalida
Pérez-Iñigo Ugarte & Baraona Abogados	Javier Ugarte
Alcalde & Cía	Horacio Del Valle Fraga
Apparcel Uriarte Abogados	Nicolás Vassallo
Arteaga Gorziglia	María Fernanda Brahm
HD Legal	Rebeca Zamora
Labbé Abogados	José Tomás Labbé
Lagos Maclean Abogados	Kenneth Maclean, Silvia Morales
Lembeye Abogados	Romina Urzúa
Ossandón Abogados	Juan Pablo Grant

## **CAREY: WELL ESTABLISHED LABOR PRACTICE**



Saez & Cia

and Francisco Arce Established: 1905

Key figure(s): Oscar Aitken,

Track record: Carey's distinguished labor law department provides comprehensive advice to domestic and international companies on all aspects of labor and employment, including corporate employment, labor litigation, union relations, and immigration and global mobility issues, supplying strategic, business-oriented solutions. JPMorgan Chase Bank and Equinix are clients.

Team & differentiation: The labor law practice, in operation for more than 30 years, is currently led by Oscar Aitken, Francisca Corti and Francisco Arce and has the support of 16 associates. Aitken heads the labor and employment practice group, and specializes in collective bargaining, union relations, unfair labor practices, compensation and benefits, discrimination and general violations of employee rights.

## DONA RIVEAUX ABOGADOS: LABOR LAW AND COLLECTIVE BARGAINING SPECIALISTS



Key figure(s): Santiago Doña and Margarita Riveaux Established: 2017

Track record: The firm specializes in labor and collective bargaining law. It represents clients in a variety of sectors including construction, transportation, agribusiness, retail and healthcare. It has a distinguished track record in process and policy design, labor audits, labor compliance, corporate training, labor consulting, litigation and dispute settlement.

 $\boldsymbol{Team} \ \& \ differentiation:$  The team provides direct and considered advice which accommodates the client's business requirements. Santiago Doña has more than 10 years' experience in labor matters, handling important collective bargaining and multirut trials, in addition to providing labor counseling. Margarita Riveaux has considerable experience providing labor and social security advice to leading companies, as well as in due diligence processes.

Vicente Tadeo Sáez Pinochet, Gonzalo Alberto Sáez Pinochet



#### **Best Law Firms**

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
	LEADING
Godoy Córdoba member of Litter Global	Carlos Hernán Godoy, Francisco Buriticá
López & Asociados	Juan Pablo López
Álvarez Liévano & Laserna	Claudia Liévano Triana, Carlos Álvarez Pereira, Felipe Alvarez, María Lucía Laserna, Carlos Barco
Baker McKenzie	Tatiana Garcés
	EXCELLENT
Brigard Urrutia	Catalina Santos
Chapman Wilches	Charles Chapman, Mirna Wilches
Escandón Abogados	Alberto Escandón
Herrera Laboral	José Roberto Herrera
Philippi Prietocarrizosa Ferrero DU & Uría	Héctor Hernandez
Posse Herrera Ruiz	Vicente Umaña
	HIGHLY RECOMMENDED
Acevedo Abogados Consultores S.a.s	José Darío Acevedo Gámez
Cortés Romero & Asociados	José Luis Cortés, Catalina Romero, María Victoria Romero
Dentons Cárdenas & Cárdenas	Lorena Arámbula
Gamboa, García & Cardona Abogados	Iván Cardona
Guerrero & Asociados Asesores Laborales	Juan Manuel Guerrero
Holland & Knight	Camilo Cuervo, Diego Acevedo
Lloreda Camacho	Enrique Álvarez
Pilonietalvarez Abogados Laboralistas	Eduardo Pilonieta, Patricia Alvarez
Quintero y Quintero Asesores	Saida Quintero, Iván Quintero
Scola Abogados	Nicolás Rico, Diego Felipe Valdivieso
CMS Rodríguez-Azuero	Adriana Escobar
Gómez-Pinzón	Mauricio Montealegre
Muñoz Tamayo & Asociados	Joe Bonilla Galvez
	RECOMMENDED
Brick Abogados	Boris Alfaro, Jorge Castaño
CMM Abogados	Karla Sofía Escobar Arango
Contexto Legal	Guillermo Villegas
Dla Piper Martinez Beltrán	Diana Zuleta
Franco Murgueitio & Asociados	Luis Hernando Franco Murgueitio
Garrigues Colombia	Carolina Camacho Solana
Nidia Osorio & Co	Nidia Osorio
Parra Rodríguez Abogados	Alvaro Parra Gomez
Pinilla González & Prieto	Julian Rojas, Lina Maria Ospina
Santiago Meza Abogados & Asesores	David Martinez, Oscar Martinez

### GUERRERO & ASOCIADOS: PRACTICAL SOLUTIONS TO COMPLEX LABOR AND SOCIAL SECURITY ISSUES



Established: 2011

Track record: The firm's labor law specialization saw it brought in by the Colombian Ministry of Education to advise on a high-stakes collective bargaining process with the Colombian Federation of Education Workers (Fecode), as well as by the airline Avianca, in a collective labor dispute with the Colombian Association of Civil Aviators (ACDAC).

Team & differentiation: The team offers practical and innovative solutions that dovetail with the needs and strategic vision of its clients. Juan Manuel Guerrero advises on matters related to collective bargaining, strikes and arbitration tribunals, restructurings, reorganizations, mergers, spinoffs and corporate integrations in the labor field, mass redundancies and the planning of labor and social security programs.



## **Best Law Firms**

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
	LEADING
Dentons Paz Horowitz	Patricia Andrade
Jaramillo Dávila Abogados	Fabian Jaramillo, Diego Jaramillo Terán
Lexvalor Abogados	Karla Villacis
Pérez Bustamante & Ponce (Pbp)	Javier Salvador, Diego Palacios
	EXCELLENT
Bustamante Fabara	Francisco Vacas, Patricia Ponce
Corralrosales	Edmundo Ramos
Noboa, Peña & Torres Abogados	Marcelo Torres B., Patricio Peña Romero
	HIGHLY RECOMMENDED
Corral Barriga	Fabián Corral Burbano
Robalino Law	Luis Carlos Fernandez
Dexlaw Asesores Legales	Daniel Hidalgo
Ecija Gpa	Byron Sotomayor, Francisco Dávalos
Flor Bustamante Pizarro & Hurtado	José Cisneros, Alfonso Becerra
Romero Arteta Ponce	Marcelo Proaño, Amparo Romero, Gustavo Romero, Patricia del Pozo
Solines & Asociados	Ximena Moreno, Pablo Solines
	RECOMMENDED
Apolo Abogados	Oscar Erraez Blum
Ccb Abogados	Daniela Cevallos Casals
Dll Abogados	Leopoldo González
Heka Law Firm	Daniel Fernandez Salvador
Puente & Asociados	Guillermo Córdova, Miguel Angel Puente
Tobar Zvs	Marta Villagómez
	VALUABLE PRACTICE
Abocacia	Daniel Maldonado, Gabriela Zambrano
Consulegis	Fabrizio Peralta
Durini & Guerrero	Emilio Suárez Salazar, Juan Francisco Guerrero del Pozo, Danilo Román Fabara
Mundo Laboral	Jorge Izurieta Vásconez, Jorge Izurieta Torres
Nobek Asesores Legales	Verónica Benalcazar, Belén Noboa
Pino Elizalde Abogados	Jaime Arosemena, Jorge Cedeño, Ritha Guillen
Salinas Villacrés Abogados	Pablo Salinas

## LEXVALOR ABOGADOS: STRATEGIC SOLUTIONS TO WORKPLACE ISSUES



Karla Villacis

Key figure(s): Karla Villacis Established: 2005

Track record: Lexvalor has a solid and reputable labor practice in the Ecuadorian market. With advice focusing on conflict prevention in labor litigation, the firm knows how to effectively and strategically manage the needs of clients. It also has extensive experience in occupational safety, occupational hazards, regulatory labor compliance and prevention of discrimination and harassment in the workplace.

Team & differentiation: Lexvalor works hand in hand with its client companies, their human resource departments in particular, on the design of organizational charts, payroll management, management of authority and discipline, and on developing strategies to maintain a positive work environment. Karla Villacis, its leader, is praised by her peers as a very active labor lawyer in the Ecuadorian market.



## **Best Law Firms**

FIRM	KEY FIGURE(S)
	LEADING
Rodrigo Elías & Medrano Abogados	José Balta, Mario Pasco, Ernesto Cárdenas
Vinatea & Toyama	Luis Vinatea, Jorge Toyama, Magaly Alarcon, Roberto Matallana, Herbert Prelle, Renato Mej Alfredo Salvador, Eduardo MErcado
	EXCELLENT
Philippi Prietocarrizosa Ferrero Du & Uría	César Gonzáles, Lidia Vilchez
Rubio Leguía Normand	Víctor Ferro, Armando Gutiérrez, Sandro Núñez
CMS Grau	Claudia Flecha, Cecilia Vargas
Estudio Muñiz	Ricardo Herrera, César Puntriano, María Florez, Ricardo Vilchez, Boris Sebastiani, Rocío Saux
EY Peru	José Ignacio Castro Otero, Mauro Ugaz, Miguel Rubio, Valeria Galindo, Mauricio Matos, Jaime Cuzquén
Miranda & Amado	Eric Castro, Carlos Cadillo
Rebaza, Alcázar & De Las Casas	Maria Haydee Zegarra, Omar Díaz
	HIGHLY RECOMMENDED
Benites Vargas & Ugaz Abogados	Jorge Luis Acevedo Mercado, Carla Antonieta Benedetti
Damma Legal Advisors	Germán Lora
DLA Piper Perú	Cecilia Guzmán-Barrón
Estudio Carlos Blancas Bustamante Abogados	Carlos Blancas Bustamante
Estudio Echecopar -Member of Baker McKenzie International	Mónica Pizarro, Luis Miguel Almendariz
Estudio Olaechea	Lucianna Polar
Gálvez & Dolorier Abogados	Javier Dolorier
GSA Legal	Alberto Varillas, Jaime Durand, Macarena Morales
	RECOMMENDED
Aramburú Castañeda Boero	Oscar Boero
Cornejo & Santivañez	Carlos Cornejo, Cintia Santivañez, Claudia Seminario, Cecilia Calderón
Garrigues	Franco Muschi
Hernández & Cia	Diego Castillo
Laos, Aguilar, Limas & Asociados	Nancy Laos, Rocío Cecilia Limas
Osterling Abogados	Ary Alcántara, Joyce Cieza
Payet, Rey, Cauvi, Pérez Abogados	Cristina Oviedo
PwC Peru	Percy Alache
Tsuboyama & Nicolini Abogados	Liliana Tsuboyama, Duilio Nicolini

	VALUABLE PRACTICE
BBGS Abogados	Diego Torres, Glenda Cano
Belaunde, Carrillo & De los Ríos Abogados.	Joaquín de los Ríos de la Torre
Bueno Lercari Consultores	Clarisa Siles
Compliance Laboral	Tino Vargas Raschio
CPB Abogados	Mario Pinatte
Dentons	Pamela Duffy
Ds Casahierro Abogados	José Carlos Velarde
León e Iparraguirre Abogados	Mariana Rodríguez
Llona & Bustamante Abogados	Carlos Herbozo Pérez Costa
Martinot Abogados	Elizene Vásquez de Velasco Ariza
Miguel Mur Abogados	Erick Valderrama
RGC Abogados	Germán Ramirez Gastón
Robles Ibazeta Consultores	Daniel Robles Ibazeta, Karen Celestino Licera
Rodríguez Angobaldo Abogados	César Abanto Revilla
Salazar & Zúñiga Abogados	Luis Esteban Delgado Sigüeñas
Santiváñez Abogados	Maria Teresa Capella
Vargas Pareja Abogados & Consultores	Eddy Ramirez, Max Carbajal, Pamela Neyra
Vega & Abogados	José Manuel Guerra Caballero

### **COMPLIANCE LABORAL: SPECIALIST LABOR BOUTIQUE**



Tino Vargas Riaschio

Key figure(s): Tino Vargas Riaschio Established: 2018

Track record: The firm specializes in labor issues, mainly dealing with labor-related legal advice, including labor diagnostics, restructuring, drafting of labor contracts, collective and individual bargaining, labor cost reduction, implementation of occupational health and safety systems, and representation in litigation. Bethel, Acciona, Sapia, and Velez are clients.

Team & differentiation: Tino Vargas Riaschio is a specialist in labor law, labor relations and corporate labor compliance. He has more than 10 years' experience in two main areas, collective bargaining and occupational health and safety management systems. He also works as an in-house legal trainer for different companies, and has authored legal articles for Thomson Reuters, Gaceta Jurídica and Gaceta Laboral.

## CORNEJO & SANTIVÁÑEZ ABOGADOS: HIGH-CALIBER LABOR LAW SERVICES



Carlos Cornejo

Key figure(s): s Cornejo Cintia Santiváñez and Claudia Seminario Established: 2016

Track record: High-quality boutique specializing in labor law, social security and immigration. The team advises on all types of corporate and contentious labor matters, especially in labor consultancy, collective relationships, procedural advice, audits, occupational health and safety, migration services and training. Promart, Inversiones La Cruz, Calidda, Banco de la Nacion are clients.

Team & differentiation: Carlos Cornejo has more than 25 years' experience advising national and foreign companies on individual and collective labor, social security and immigration matters. He has extensive experience in the sponsorship of judicial processes. Cintia Santiváñez specializes in labor counseling in personnel hiring, labor audits, and due diligence for the verification of compliance with labor obligations.

#### **ROBLES IBAZETA:** FAR-REACHING BUSINESS ADVICE ON LABOR ISSUES



Daniel Robles

Key figure(s): Daniel Robles and Karen Celestino Established: 2009

Track record: The firm provides preventive business advice on labor matters. Its activities range from daily consultations, strategic recruitment planning, audits and planning for adaptability to the new labor requirements of its clients. Clients come from a variety of sectors, but the firm's greatest impact is meeting the needs of clients in the industrial, digital platform and retail sectors.

Team & differentiation: Daniel Robles has extensive experience in the areas of labor law and occupational risk prevention, corporate law, administrative law, and occupational health and safety. His experience extends to providing legal advice on labor issues related to the aquaculture sector. Karen Celestino is a key name for labor dispute prevention and litigation.

#### ARAMBURÚ CASTAÑEDA BOERO ABOGADOS: PRACTICAL LABOR ADVISORY SERVICES



Oscar Boero

Kev figure(s): Oscar Boero Established: 1995

Track record: The firm focuses on the corporate area, providing comprehensive, creative and innovative advice, particularly on labor law, covering issues of negotiation and development of employment contracts, labor planning, labor audits and collective bargaining, as well as litigation at the administrative and judicial level. BCP, Tetrapak, Claro and America Movil are among its

Team & differentiation: The team specializes in meeting the legal labor requirements of clients from a plethora of business sectors and is led by Oscar Boero Echevarría, who specializes in labor law, labor litigation, immigration and regulatory law, and is particularly active in the telecommunication sphere.



## Best Law Firms

	FIRM	KEY FIGURE(S)
		LEADING
	Ferrere	Alberto Baroffio, Nelson Larrañaga, Verónica Raffo
	Guyer & Regules	Leonardo Slinger
		EXCELLENT
1	Arcia Storace Fuentes Medina Abogados	Dolores Storace
	Brum Costa Abogados	Gustavo Gauthier
	Pérez del Castillo	Matías Pérez del Castillo
	Posadas Posadas & Vecino	Gonzalo Gari, Mariana Fernandez, Alejandro Castello
2	Castellán Abogados	Mariana Casella
	Dentons Jiménez De Aréchaga	Diego Viana
	Hughes & Hughes	María Durán, Enrique Radmilovich
	HIGH	ILY RECOMMENDED
	Baker Tilly Uruguay	Ignacio López, Fernando Posada
	Bergstein Abogados	Leonardo Melos, Mariana Pisón, Rodrigo Felló

RECOMMENDED		
Blanco & Etcheverry	Juan Carlos Blanco	
Bragard	Mercedes Nin	
Estudio Pérez Tabó	Fernando Pérez Tabó	
Foderé	Carolina Deletrain	
Legalmind Abogados	María Laura Escudero	
Rueda Abadi Pereira	Alejandra Pirez	

## BAKER TILLY URUGUAY: FOCUSED ON THE CLIENT'S EVERY NEED

Key Figure(s): Fernando Posada, Julián Arsuaga and Ignacio López

Established: 1986



Fernando Posada

Track record: Baker Tilly has deep expertise in the areas of M&A, antitrust, real-estate and labor. In the past year it has participated in several high-profile company acquisitions, carried out due diligences, share purchases and advised international companies on the formation of consortia. Major clients include Grupo Lexter, Tower House Studio, Casa Garrido, Agropecuaria del Litoral and Vopero.

Team & differentiation: Baker Tilly's multidisciplinary team is characterized by an ability to provide specifically designed solutions in line with the needs of each client, with the objective of providing solutions that improve clients' business prospects. The firm's professionals have extensive knowledge of corporate and litigation matters, which helps them understand the specifics of each business.





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## **LABOR & EMPLOYMENT**

## **Best Law Firms**

FIRM	KEY FIGURE(S)
	LEADING
CMS Reich-Rohrwig-Hainz	Bernhard Hainz, Andrea Potz, Jens Winter, Christoph Wolf
Wolf Theiss	Ralf Peschek, Matthias Unterrieder
	EXCELLENT
Burgstaller Preyer	Gerald Burgstaller, Helmut Preyer
Cerha Hempel	Christopher Peitsch
Schima Mayer Starlinger	Georg Schima, Birgit Vogt-Majarek
Baker McKenzie	Philipp Maier
Binder Groesswang	Horst Lukanec, Angelika Pallwein-Prettner
Engelbrecht	Helmut Engelbrecht, Maria Schedle, Silvia Wieder
Haider Obereder Pilz	Michael Haider, Alois Obereder
Mosa	Judith Morgenstern, Remo Sacherer
	HIGHLY RECOMMENDED
Dorda	Thomas Angermair
E+H	Iana Eichmeyer
Eversheds Sutherland	Silva Palzer
Gerlach	Roland Gerlach
Littler	Markus Löscher
Fellner Wratzfeld & Partner	Kurt Wratzfeld
Gahleitner	Sieglinde Gahleitner, Susanne Kappel, Verena Kreiner
Schoenherr	Stefan Kühteubl
Taylor Wessing	Wolfgang Kapek
,	RECOMMENDED
DLA Piper	Stephan Nitzl
Freshfields Bruckhaus Deringer	Karin Buzanich-Sommeregger
Graf Isola	Jakob Widner
Kinner Korenjak	Wolfgang Kinner, Ingrid Korenjak
Koerber-Risak	Katharina Körber-Risak
KPMG Law	Elisabeth Wasinger
KWR	Martin Lanner, Anna Mertinz
ZFZ Zeiler Floyd Zadkovich	Hans Georg Laimer
Beira	Clemens Egermann
BLS	Thomas Boller
BPV Hügel	Paul Pfeifenberger
Herbst Kinsky	Anna Dienshuber, Julia Hubmayer
Dr. Michael Leitner	Michael Leitner
Patzak Fidi Unger Jungwirth	Branco Jungwirth
Prchal Anwaltsbüro	Robert Prchal
Schindler Attorneys	Philippe Kiehl
PwC Legal	Sebastian Boll, Ursula Roberts
SCWP Schindhelm	Roland Heinrich, Bettina Poglies-Schneiderbauer
Völkl	Clemens Völkl



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## **LABOR LAW**

## **Best Law Firms**

FIRM	KEY FIGURE(S)
	LEADING
Claeys & Engels	Bart Adriaens, Chris Engels
Van Olmen & Wynant	Chris Van Olmen, Nicolas Simon, Vincent Vuylsteke
	EXCELLENT
Liedekerke	Paul Geerebaert
Eubelius	Liesbet Vandenplas
Fieldfisher	Stefan Nerinckx, Tim Perdieus
Reliance	Edward Carlier
Sotra	Olivier Rijckaert
Stibbe	Jérôme Aubertin
Van Cutsem Wittamer Marnef & Partners	Bertrand Wittamer, Pierre Beyens, Tanguy Gillain
	HIGHLY RECOMMENDED
Allen & Overy	Christian Bayart, Inge Vanderreken
Altius	Sven Demeulemeester
Bird & Bird	Pieter De Koster
CMS	Gaël Chuffart, Sophie Berg
Del-Law	Christophe Delmarcelle
Laurius	Damien Stas de Richelle
Lydian	Kato Aerts
Strelia	Herman Craeninckx, Stéphanie Tack
Younity	Jean-Philippe Cordier
Freshfields Bruckhaus Deringer	Satya Staes Polet
John – John Law	Daan De Backer
Kwint	Maarten Simon
Linklaters	Luc Vanaverbeke, Nele Van Kerrebroeck
Seeds Of Law	Leila Mstoian, Yussra Andaloussi
Simmons & Simmons	Dimitri Van Uytvanck
Taquet, Clesse & Van Eeckhoutte (BELLAW)	Dominique Claes
Tetra Law	Sylvie Lacombe
	RECOMMENDED
Ambos	Carl Bevernage
Curia	Guido Lamal, Peter Roosens
Daldewolf	Robert De Baerdemaeker
Lallemand Legros & Joyn	Christiaan Delporte
Philippe & Partners	Pierre-Yves Materne
PwC Legal	Pascale Moreau
Yelaw	Oriane Bauchau

## **Analysis**

#### **DEL LAW:** THRIVING LABOR LAW SPECIALISTS



Christophe Delmarcelle

Key figure(s): Christophe Established: 2008

Track record: Del Law, known for its dynamic growth in labor law, specializes in handling complex collective dismissal and discrimination cases. This expertise has garnered the trust of a diverse range of domestic and multinational clients, who appreciate the firm's pragmatic and tailored approach. Del Law is currently involved in significant litigation, which is poised to set precedents in the field.

Team & differentiation: Christophe Delmarcelle leads a team of six lawyers with a history of success in international firms. His boutique firm focuses on human resource management, impacting both cross-border and domestic projects. As a regular judge at the Brussels labor court, Del Law offers unique insights into staff and management issues, ensuring effective legal strategies and positive results.

#### **SEEDS OF LAW:** INTERDISCIPLINARY TEAM OF EXPERTS



Leila Mstoian

Kev figure(s): Leila Mstoian Established: 2019

Track record: The department thrives on actively managing collective redundancy matters and consistently receives substantial transaction and restructuring due diligence work from the firm's corporate sector. It excels at delivering practical, strategic daily guidance on employment law, and skillfully represent clients in various related dis-

Team & differentiation: The team assists clients in negotiations with labor inspectors or in legal proceedings before the employment court. They help clients implement new rules and regulations in the framework of restructuring and transfer processes and have represented clients in various workplace harassment cases before the relevant authorities.

#### **SOTRA:** COMPREHENSIVE EMPLOYMENT SOLUTIONS



Olivier Rijckaert

Key figure(s): Olivier Established: 2014

Track record: Esteemed Belgian business law firm renowned for its impressive track record in supporting prominent clients through strategic litigation. The firm offers comprehensive labor law services, encompassing employment agreements, workforce planning, remuneration schemes and due diligence. Regularly engaged in both judicial and administrative labor disputes, the firm is distinguished by its positive and dynamic approach.

Team & differentiation: A team of expert partners and associates adeptly assists clients during negotiations with labor inspectors and in legal proceedings in employment courts. The firm specializes in the application of new rules and regulations during corporate restructuring and transfers

#### VAN CUTSEM: **EXPANDING LABOR EXPERTISE**



Tanguy Gillain

Key figure(s): Tanguy Gillain Established: 1977

Track record: The firm advises companies and managers, including a growing number of international clients, on various aspects of individual and collective employment. It has proven expertise in international mobility issues (including employment, migration, social security, and tax aspects) and in-depth knowledge of social criminal law, assisting clients in connection with social inspections and public prosecutions.

Team & differentiation: The multilingual team of four partners is very reactive and to the point. They prefer preventive analysis and the search for efficient and effective solutions to the multiplication of long and costly legal proceedings. They are also experienced litigators before French- and Dutch-speaking courts throughout Belgium when an out-of-court solution is not possible.

#### METHODOLOGY -

The criteria are

- $\bullet$  Recognition & reputation of the firm in its market
- Team size at partner and senior associate level; seniority and track record of partners
- Nature, quality and volume of matters handled by the firm
- · Prestige, diversity and internationalization of the firm's client base
- · Recent team expansions that have proved demonstrably successful

In the course of our research, we gather detailed information from diverse

Law firms: through questionnaires and interviews, our team gets first-hand information about a firm's history, positioning, expertise and recent activity.

Clients: we solicit the feedback of several thousand General Counsel, CFOs, Tax Managers and CEOs of domestic and multinational companies through anonymous questionnaires, meetings and phone interviews.

Qualified third-parties: we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers, accountants, arbitrators, expert

Peer-review: We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.

## **VAN OLMEN & WYNANT:** TRAILBLAZING LABOR EXPERTS



Nicolas Simon

Key figure(s): Nicolas Simon Established: 1993

Track record: The labor department stands as one of the largest in Belgium, offering a successful mix of advisory services and litigation support. It is frequently sought out by a diverse clientele that spans tech startups and prominent public enterprises. Its expertise extends to matters concerning discrimination, harassment, and working hours.

Team & differentiation: The firm places a strong emphasis on continuous training and development for its junior members. The team benefits from the expertise of senior members who lecture on various aspects of public and private employment law. New recruits are drawn to the firm because of the opportunities provided to explore and learn, as well as the chance to take on responsibilities in court right from the beginning of their career.



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## **LABOR & EMPLOYMENT**

## **Best Law Firms**

LEADING  Bech-Bruun  Lise Lauridsen, Morten Ulrich, Sandro Ratkovic  Horten  Erik Wendelboe Christiansen, Louise Letman, Thomas Christian Thune  Kromann Reumert  Marianne Granhøj, Jens Lund Mosbek  Labora Legal  Tina Reissmann, Jeppe Høyer Jørgensen, Signe Renée West  Norrbom Vinding  Jørgen Vinding, Yvonne Frederiksen, Christian K. Clasen  EXCELLENT  Accura Advokatpartnerselskab  Morten Langer, Nicolai Hesgaard  Bruun & Hjejle  Elise Ross-Hansen, Flemming Strømme Martinussen  Gorrissen Federspiel  Jacob Sand  Plesner  Lise Høy Falsner, Tina Brøgger Sørensen  Poul Schmith  Jonas Blegvad Jensen, Marianne Lage  Sirius Advokater  Pernille Backhausen, Benjamin Lundstrøm  HIGHLY RECOMMENDED  Clemens  Tommy Angermair, Mette Neve  DLA Piper Denmark  Nina Wedsted  IUNO  Anders Etgen Reitz, Søren Hessellund Klausen  Lund Elmer Sandager  Michael Møller Nielsen, Julie Flindt Rasmussen  Magnusson  Tom Stener Froberg  Mazanti-Andersen  Susanne Ingemann, Mette Gahrn-Jensen  Skau Reipurth & Partnere  Jonas Enkegaard  RECOMMENDED	FIRM	KEY FIGURE(S)
Horten Erik Wendelboe Christiansen, Louise Letman, Thomas Christian Thune  Kromann Reumert Marianne Granhoj, Jens Lund Mosbek  Labora Legal Tina Reissmann, Jeppe Høyer Jørgensen, Signe Renée West  Norrbom Vinding Jørgen Vinding, Yvonne Frederiksen, Christian K. Clasen  EXCELLENT  Accura Advokatpartnerselskab Morten Langer, Nicolai Hesgaard  Bruun & Hjejle Elise Ross-Hansen, Flemming Strømme Martinussen  Gorrissen Federspiel Jacob Sand  Plesner Lise Høy Falsner, Tina Brøgger Sørensen  Poul Schmith Jonas Blegvad Jensen, Marianne Lage  Sirius Advokater Pernille Backhausen, Benjamin Lundstrøm  HIGHLY RECOMMENDED  Clemens Tommy Angermair, Mette Neve  DLA Piper Denmark Nina Wedsted  IUNO Anders Etgen Reitz, Søren Hessellund Klausen  Lund Elmer Sandager Michael Møller Nielsen, Julie Flindt Rasmussen  Magnusson Tom Stener Froberg  Mazanti-Andersen Susanne Ingemann, Mette Gahrn-Jensen  Skau Reipurth & Partnere  Jonas Enkegaard		LEADING
Kromann Reumert Marianne Granhøj, Jens Lund Mosbek  Labora Legal Tina Reissmann, Jeppe Høyer Jørgensen, Signe Renée West  Norrbom Vinding Jørgen Vinding, Yvonne Frederiksen, Christian K. Clasen  EXCELLENT  Accura Advokatpartnerselskab Morten Langer, Nicolai Hesgaard  Bruun & Hjejle Elise Ross-Hansen, Flemming Strømme Martinussen  Gorrissen Federspiel Jacob Sand  Plesner Lise Høy Falsner, Tina Brøgger Sørensen  Poul Schmith Jonas Blegvad Jensen, Marianne Lage  Sirius Advokater Pernille Backhausen, Benjamin Lundström  HIGHLY RECOMMENDED  Clemens Tommy Angermair, Mette Neve  DLA Piper Denmark Nina Wedsted  IUNO Anders Etgen Reitz, Søren Hessellund Klausen  Lund Elmer Sandager Michael Møller Nielsen, Julie Flindt Rasmussen  Magnusson Tom Stener Froberg  Mazanti-Andersen Susanne Ingemann, Mette Gahrn-Jensen  Skau Reipurth & Partnere  Jonas Enkegaard	Bech-Bruun	Lise Lauridsen, Morten Ulrich, Sandro Ratkovic
Labora Legal Tina Reissmann, Jeppe Høyer Jørgensen, Signe Renée West  Norrbom Vinding Jørgen Vinding, Yvonne Frederiksen, Christian K. Clasen  EXCELLENT  Accura Advokatpartnerselskab Morten Langer, Nicolai Hesgaard  Bruun & Hjejle Elise Ross-Hansen, Flemming Strømme Martinussen  Gorrissen Federspiel Jacob Sand  Plesner Lise Høy Falsner, Tina Brøgger Sørensen  Poul Schmith Jonas Blegvad Jensen, Marianne Lage  Sirius Advokater Pernille Backhausen, Benjamin Lundstrøm  HIGHLY RECOMMENDED  Clemens Tommy Angermair, Mette Neve  DLA Piper Denmark Nina Wedsted  IUNO Anders Etgen Reitz, Søren Hessellund Klausen  Lund Elmer Sandager Michael Møller Nielsen, Julie Flindt Rasmussen  Magnusson Tom Stener Froberg  Mazanti-Andersen Susanne Ingemann, Mette Gahrn-Jensen  Skau Reipurth & Partnere	Horten	Erik Wendelboe Christiansen, Louise Letman, Thomas Christian Thune
Norrbom Vinding    Semanti-Andersen   Jørgen Vinding, Yvonne Frederiksen, Christian K. Clasen	Kromann Reumert	Marianne Granhøj, Jens Lund Mosbek
EXCELLENT  Accura Advokatpartnerselskab Morten Langer, Nicolai Hesgaard  Bruun & Hjejle Elise Ross-Hansen, Flemming Strømme Martinussen  Gorrissen Federspiel Jacob Sand  Plesner Lise Høy Falsner, Tina Brøgger Sørensen  Poul Schmith Jonas Blegvad Jensen, Marianne Lage  Sirius Advokater Pernille Backhausen, Benjamin Lundström  HIGHLY RECOMMENDED  Clemens Tommy Angermair, Mette Neve  DLA Piper Denmark Nina Wedsted  IUNO Anders Etgen Reitz, Søren Hessellund Klausen  Lund Elmer Sandager Michael Møller Nielsen, Julie Flindt Rasmussen  Magnusson Tom Stener Froberg  Mazanti-Andersen Susanne Ingemann, Mette Gahrn-Jensen  Skau Reipurth & Partnere Jonas Enkegaard	Labora Legal	Tina Reissmann, Jeppe Høyer Jørgensen, Signe Renée West
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Plesner Lise Høy Falsner, Tina Brøgger Sørensen  Poul Schmith Jonas Blegvad Jensen, Marianne Lage  Sirius Advokater Pernille Backhausen, Benjamin Lundström  HIGHLY RECOMMENDED  Clemens Tommy Angermair, Mette Neve  DLA Piper Denmark Nina Wedsted  IUNO Anders Etgen Reitz, Søren Hessellund Klausen  Lund Elmer Sandager Michael Møller Nielsen, Julie Flindt Rasmussen  Magnusson Tom Stener Froberg  Mazanti-Andersen Susanne Ingemann, Mette Gahrn-Jensen  Skau Reipurth & Partnere Jonas Enkegaard	Bruun & Hjejle	Elise Ross-Hansen, Flemming Strømme Martinussen
Poul Schmith  Jonas Blegvad Jensen, Marianne Lage  Sirius Advokater  Pernille Backhausen, Benjamin Lundström  HIGHLY RECOMMENDED  Clemens  Tommy Angermair, Mette Neve  DLA Piper Denmark  Nina Wedsted  IUNO  Anders Etgen Reitz, Søren Hessellund Klausen  Lund Elmer Sandager  Michael Møller Nielsen, Julie Flindt Rasmussen  Magnusson  Tom Stener Froberg  Mazanti-Andersen  Susanne Ingemann, Mette Gahrn-Jensen  Skau Reipurth & Partnere  Jonas Enkegaard	Gorrissen Federspiel	Jacob Sand
Sirius Advokater Pernille Backhausen, Benjamin Lundström  HIGHLY RECOMMENDED  Clemens Tommy Angermair, Mette Neve  DLA Piper Denmark Nina Wedsted  IUNO Anders Etgen Reitz, Søren Hessellund Klausen  Lund Elmer Sandager Michael Møller Nielsen, Julie Flindt Rasmussen  Magnusson Tom Stener Froberg  Mazanti-Andersen Susanne Ingemann, Mette Gahrn-Jensen  Skau Reipurth & Partnere Jonas Enkegaard	Plesner	Lise Høy Falsner, Tina Brøgger Sørensen
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ClemensTommy Angermair, Mette NeveDLA Piper DenmarkNina WedstedIUNOAnders Etgen Reitz, Søren Hessellund KlausenLund Elmer SandagerMichael Møller Nielsen, Julie Flindt RasmussenMagnussonTom Stener FrobergMazanti-AndersenSusanne Ingemann, Mette Gahrn-JensenSkau Reipurth & PartnereJonas Enkegaard	Sirius Advokater	Pernille Backhausen, Benjamin Lundström
DLA Piper Denmark  Nina Wedsted  IUNO  Anders Etgen Reitz, Søren Hessellund Klausen  Lund Elmer Sandager  Michael Møller Nielsen, Julie Flindt Rasmussen  Magnusson  Tom Stener Froberg  Mazanti-Andersen  Susanne Ingemann, Mette Gahrn-Jensen  Skau Reipurth & Partnere  Jonas Enkegaard		HIGHLY RECOMMENDED
IUNO Anders Etgen Reitz, Søren Hessellund Klausen  Lund Elmer Sandager Michael Møller Nielsen, Julie Flindt Rasmussen  Magnusson Tom Stener Froberg  Mazanti-Andersen Susanne Ingemann, Mette Gahrn-Jensen  Skau Reipurth & Partnere Jonas Enkegaard	Clemens	Tommy Angermair, Mette Neve
Lund Elmer Sandager     Michael Møller Nielsen, Julie Flindt Rasmussen       Magnusson     Tom Stener Froberg       Mazanti-Andersen     Susanne Ingemann, Mette Gahrn-Jensen       Skau Reipurth & Partnere     Jonas Enkegaard	DLA Piper Denmark	Nina Wedsted
Magnusson     Tom Stener Froberg       Mazanti-Andersen     Susanne Ingemann, Mette Gahrn-Jensen       Skau Reipurth & Partnere     Jonas Enkegaard	IUNO	Anders Etgen Reitz, Søren Hessellund Klausen
Mazanti-Andersen     Susanne Ingemann, Mette Gahrn-Jensen       Skau Reipurth & Partnere     Jonas Enkegaard	Lund Elmer Sandager	Michael Møller Nielsen, Julie Flindt Rasmussen
Skau Reipurth & Partnere Jonas Enkegaard	Magnusson	Tom Stener Froberg
	Mazanti-Andersen	Susanne Ingemann, Mette Gahrn-Jensen
RECOMMENDED	Skau Reipurth & Partnere	Jonas Enkegaard
		RECOMMENDED
Bird & Bird Søren Narv Pedersen	Bird & Bird	Søren Narv Pedersen
Elmann Henrik Græsdal	Elmann	Henrik Græsdal
<b>Lundgrens</b> Anne Marie Abrahamson, Marie Louise Aagaard	Lundgrens	Anne Marie Abrahamson, Marie Louise Aagaard
Njord Law Firm Miriam Michaelsen	Njord Law Firm	Miriam Michaelsen



## **LABOR & EMPLOYMENT**

## **Best Law Firms**

FIRM	KEY FIGURE(S)
	LEADING
Castrén & Snellman	Tomi Kemppainen, Outi Tähtinen
Dittmar & Indrenius	Seppo Havia, Petteri Uoti, Suvi Knaapila
Roschier	Anu Waaralinna
	EXCELLENT
Bird & Bird	Maisa Nikkola, Teea Kemppinen
Borenius	Jani Syrjänen
Dottir Attorneys	Samuel Kāāriāinen
Hannes Snellman	Johanna Haltia-Tapio, Anders Bygglin
Krogerus	Carola Möller
Merilampi Attorneys	Heidi Hiltunen, Jussi Koivu
Waselius & Wist	Jan Waselius, Jouni Kautto, Antonina Paasikivi, Tomi Korpiola
	HIGHLY RECOMMENDED
<b>Eversheds Sutherland</b>	Timo Jarmas
Lexia Attorneys	Kari Koskinen
Lieke Attorneys	Marja Norrena
Magnusson	Tomi Merenheimo, Anu Vuori
Roihu Attorneys	Salla Pyymāki, Maria Penttilā, Joel Uusi-Oukari, Toni Sortti



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## **LABOR LITIGATION**

#### **Best Law Firms**

FIRM	KEY FIGURE(S)
	LEADING
Actance Avocats	PA. Dumont, E. Chateauvieux, C. Bouchez, F. Blin, V. Audet, L. Vincens, L. Touranchet, E. Sorel, M. Robert, N. Pourti
August Debouzy	A. Qureshi, MH. Bensadoun, F. Haas, P. Durand, E. Manca, C. Le Manchec, E. Barbara, V. Devos
Bredin Prat	Cyril Gaillard, Laetitia Tombarello, Pascale Lagesse, Paul-Henri Antonmattei
Brl Avocats	T. Godey, J. d'Aleman, S. Sadaoui, N. Czernichow, T. Humbert, V. Martin Bozzi, H.Guyot, H. Bernard Pouillaude, C. Bres, SA. Papafilippou
Capstan Avocats	Team of partners
Factorhy Avocats	Alexandre Roumieu, Uriel Sansy, Grégory Chastagnol, Laurent Gamet, Leslie Nicolaï, Quentin Frisoni, Victor Roisin
Flichy Grangé Avocats	Joël Grangé, Marine Conche, Florence Aubonnet, Olivier Kress, Stephanie Guedes Da Costa, Stéphanie Dumas, Charlotte Michaud, Jeannie Crédoz-Rosier, Florence Bacquet, Caroline Scherrmann, Camille Ventejou
Fromont Briens	Team of partners
Orrick	Emmanuel Bénard, Nadège Owen
Proskauer Rose	Nicolas Leger, Alexandra Stocki, Yasmine Tarasewicz, Béatrice Pola
Vivant Avocats	Antoine Vivant, Bertrand Castex, Caroline Merle
	EXCELLENT
Alscio Avocats	Jean-Sébastien Capisano, David Calvayrac, Mohamed Materi, Jérémy Spinelli, Louis van Gaver
Barthélémy Avocats	E. Andréo, H. Lapalus, L. Gervais, V. Lavallart, M. Desgranges, E. Guénot, O. Romieu
CMS Francis Lefebvre Avocats	Team of partners
Coblence Avocats	Catherine Davico-Hoarau, Laurent Guardelli, Myrtille Lapuelle
De Pardieu Brocas Maffei	Philippe Rozec
DLA Piper	Marine Gicquel, Jérôme Halphen, Philippe Danesi, Bijan Eghbal
Edgar Avocats	Guillaume Brédon, Aurélie Roche, Angélique Eyrignoux
<b>Eunomie Avocats</b>	Thomas Lestavel, Nathalie Dauxerre, Jérôme Daniel, Lionel Sebille
Fidere Avocats	G. de Raincourt, A. Gonçalves, MC. Pottecher, N. Chenevoy, C. Frouin, L. Richard
Freshfields Bruckhaus Deringer	Gwen Senlanne
Karman Associés	Erwan Jaglin, Romain Chiss
Littler France	Sabrina Dougados, Julie Béot-Rabiot, Jean-Martial Buisson, Guillaume Desmoulin
MGG Legal	Marijke Granier-Guillemarre, Loïc Héron, Alexandra Frelat
Vaughan Avocats	Bruno Courtine, Aude Serres van Gaver
Voltaire Avocats	Louise Peugny, Olivia Guilhaut, David Guillouet
Chassany Watrelot & Associés	J. Martinez, H. Guillot, J. Watrelot, E. Graujeman, J. Pouyet, S. Poncet, L. Cohen, P. Chassanny

Clifford Chance	François Farmine
FTMS Avocats	Jean Néret, Olivier Angotti, Sabrina Kemel, Isabelle Pontal
Gide Loyrette Nouel	D. Jonin, A. Boulanger, G. Navarro, B. de Moucheron, F. de Rostolan, B. Krief
Hogan Lovells	Marion Guertault, Thierry Meillat
Lusis Avocats	F. Leclercq, M. Pelan, H. Said, H. Gebel, A. Larvaron, G. Sanchez, F. Vergne
Ogletree Deakins	Cécile Martin, Jean-Marc Albiol, Stéphane Bloch, Nicolas Peixoto, Karine Dulac, Alexandre Abitbol
Racine	Philippe Rogez, Sarah Usunier, Frédéric Broud, Carla Di Fazio Perrin
UGGC Avocats	Jennifer Carrel, Sophie Uettwiller, Karine Audouze
Advant Altana	Pierre Lubet, Mickaël d'Allende
Allen & Overy	Claire Toumieux
Franklin	Patrick Thiébart, Myriam de Gaudusson
Jeantet	Nicolas Mancret, Laetitia Ternisien
Latham & Watkins	Matthias Rubner
Linklaters	Lionel Vuidard, Geric Clomes
PRK & Associés	Philippe Raymond, Annick Perol, Franck Dremaux, Stéphanie Kubler, Lionel Herscovici
Raphaël Avocats	Isabelle Ayache-Revah, Marion Ayadi
	HIGHLY RECOMMENDED
Aguera Avocats	Danièle Chanal, Laure Mazon, Édith Collomb-Lefevre, Audrey Nigon
Ayache	Caroline André-Hesse, Justine Coret
Baker Mckenzie	Olivier Vasset, Denise Broussal, Gilles Jolivet, Jérémie Paubel, Nadège Dallais
Bersay	Nathalie Cerqueira, Anne-Lise Puget
Bird & Bird	Nathalie Devernay, Benjamine Fiedler
Charles Russell Speechlys	Kim Campion
Cohen & Gresser	Angéline Duffour
Cornet Vincent Ségurel	H. de Saint Germain, AS. Le Fur-Leclair, C. Henot, I. Savier-Pluyette, A. Pitault, FX. Michel
Delsol Avocats	Delphine Bretagnolle, Brice Briel, Elsa Lederlin, Philippe Pacotte
Dentons	Katell Deniel-Allioux, Frédérique Meslay-Caloni, Julie Caussade
Dupuy & Associés	Florence du Gardier, Pierre Safar, Stéphanie de la Lande
Eversheds Sutherland	Déborah Attali, Manon Lamotte
Fidal	Gregory Olczak-Godefert, Stéphane Béal, Lorraine Raimbert, Aymeric Hamon
Hoche Avocats	Frédérique Cassereau
Hughes Hubbard & Reed	Isabelle Benisty
Kersus	Florence Richard, Jacques Dubourg, Xavier Clavel
LPA-CGR Avocats	Sophie Marinier, Alexandre Bensoussan, Sandra Hundsdörfer, Karine Bézille
McDermott Will & Emery	Jilali Mazouz
Melville Avocats	Pierre Warin
Osborne Clarke	Jérôme Scapoli, Maxime Pigeon
SCA Avocats	Georges Toumanoff
Sutra Corre & Associés	Alain Sutra, Romain Sutra, Michèle Corre
Taylor Wessing	Markus Asshoff, Claudia Jonath
Veil Jourde	Pauline Larroque Daran
Yards	Christine Hillig-Poudevigne
Aklea	Sidonie Lacroix-Girard, Sophie Greder
Achache-Valluet-Arilla & Associés	Florence Achache, Carole Helmer, Delphine Cazenave
Amar Legal	Sophie Amar, Anne Grenaud
Arago	Frédéric Navarro
Argo	Mickael Valette
Arsis Avocats	Gladys Laferrière, Alexandre Lamy
Ashurst	Muriel Pariente

## RANKINGS /



BCTG Avocats	Sabine de Paillerets-Matignon, Mei Zhang
BG2V	Marie Content, Guillaume de Saint Sernin
Bryan Cave Leighton Paisner	Claire Fougea, Marion Brière Ségala
Caravage Avocats	Pierre Brégou, Laura Bertrand
Daem Partners	Isabelle Mathieu, Charles Mathieu
Dechert	Philippe Thomas, Thibault Meiers
De Gaulle Fleurance	Thierry Gillot, Déborah David
Deloitte Société d'Avocats	Véronique Child
DS Avocats	Frédéric Godard-Auguste, Patricia Jeannin, Gwladys Beauchet
EY Société d'Avocats	Anne-Élisabeth Combes, Roselyn Sands
Fieldfisher	Laurence Dumure Lambert
Joffe & Associés	Géraldine Lepeytre, Blaise Deltombe
Key Lawyers	Anna-Christina Chaves
La Garanderie Avocats	Guy Alfosea, Dominique de La Garanderie, Saskia Henninger, Stéphanie Serror, Bertrand Merville
Marvell Avocats	Olivia Colmet Daâge
Morgan Lewis	Sabine Smith-Vidal, Charles Dauthier
NMCG Avocats	Arnaud Blanc de La Naulte, Sonia Abodja
Paetzold Avocats	Andreas Paetzold, Florian Paetzold, Stephan Paetzold, Fabien Créchet, Marine Saphy
Patchwork Avocats	Stéphanie Ropars, Céline Bruneau, Laurent Moreuil
Paul Hastings	Stéphane Henry
Poulain & Associés	Pascale Sylvain-Poulain
PwC Société d'Avocats	Bernard Borrely, Aurélie Cluzel d'Andlau, Corinne Guyot Chavanon
Ségur Avocats	Brigitte Pelletier, Florence Achir
Sesame Avocats	Sébastien Ducamp, Mathieu Combarnous, Barbara Hart, Sophie Bury
Simon Associés	Nicolas Billon, David Marais
Squire Patton Boggs	Pauline Pierce
Teilen Avocats	Helyett Le Nabour, Gwenaëlle Teissèdre
TNDA	V. Tuffal-Nerson, G. Verdier, R. Douarre, N. Durand-Gasselin, M. Rivereau-Trzmiel
Winston & Strawn	Virgile Puyau, Sophie Dechaumet
	RECOMMENDED
Addleshaw Goddard	François Alambret
Advocacy 4	Karine Cohen
Ascent Avocats	Marie-Hélène Fournier Gobert, Joséphine Imbert, Antoine Sappin
Aston Avocats	Rosine de Matos
Bardavid Tourneur	Élisa Bardavid, Jean-François Tourneur
BDO Avocats	Émilie Ducorps-Prouvost, Nicolas Latournerie, Xavier Bontoux, Frédéric Fayan-Roux, Séverine Aubert
Bignon Lebray	Antoine Benoit, Marie-Charlotte Diriart, Bertrand Debosque, Jérémie Boublil
BMH Avocats	Isabelle le Coq, Aymeric Le Goff
Chammas & Marcheteau Avocats	Coline Bied-Charreton
Cloix & Mendès-Gil	Léa Duhamel
CPC & Associés	Jérémie Delattre, Jean-Yves Connesson
D'Alverny Avocats	Célia Dufour
Daher Avocats	Hélène Daher
Ebl lexington	Karine Clolus-Dupont
Gowling WLG	Gaelle Le Breton
Harlay Avocats	Frédérique David
Herald Avocats	Guillaume Roland
Jones Day	Emmanuelle Rivez-Domont
King & Spalding	Alice Mony
Time & Spatume	Time mony

KPMG Avocats	Albane Eglinger, Olivier Masi
L&KA Avocats	Ève Labalte
MAJJ Avocats	Julien Boucaud-Maître, Juliette Pouyet, Mathieu Raio de San Lazaro
Mermoz Avocats	Catherine Nahmias-Ferrandini
Nomos	Virginie Delestre, Romain Pietri
Oxynomia Avocats Associés	Montaine Guesdon Vennerie, Aymeric d'Alançon
PDGB	Denis Agranier, Patricia Gomez-Talimi
Petrel & Associés	Pascal Petrel
Qivive Avocats	Émilie Wider
Redlink	Benjamin Louzier, Deborah Fallik, Diane Buisson
Reinhart Marville Torre	Catherine Broussot-Morin
Scotto Partners	Bertrand Thibaut
Sekri Valentin Zerrouk - SVZ	Émilie Meridjen
Simmons & Simmons	Laurence Renard
Skadden	Philippe Desprès
Squadra Avocats	Morgane Mondolfo
Stephenson Harwood	Soazig Préteseille
Vivien & Associés	Joëlle Hannelais, Marie-Émilie Rousseau-Brunel
Voxlaw	Antonio Sardinha Marques
Alerion	Jacques Perotto, Jean-Christophe Brun
Aramis	Frédéric Milcamps
BL & Associés	Anne-Laure Bénet, Aurore Guido-Deaibes, Delphine Derumez, Sophie Bourguignon
Cabinet Finalteri	Anne-Gaëlle Finalteri
Calinaud David Avocats	Frédéric Calinaud
Calix Société d'Avocats	Emmanuel Noirot
CS Avocats Associés	Cédric Seguin, Cédric Garnier, Mathieu Bonardi
Deprez Guignot Associés - DDG	Laurent Carrié
Desanlis	Jean-Philippe Desanlis, Anne Lemarchand
Ekipe Avocats	Philippe Chemla, Kevin Bouleau
<b>Eole Avocats</b>	Olivier Bach, Éric Trimolet, Dorothée Rey, Christèle Morand, Aliette Pennaneac'h Selosse
FTPA Avocats	Laure Calice, Lorelei Gannat
Galion Avocats	Lionel Paraire
GGV Avocats	Bénédicte Querenet-Hahn, Markus Erkert
Gramond & Associés	David Levy, Mélanie Labossais-Gramond
Guillemin Flichy	Stéphane Flichy
Hertslet Wolfer & Heintz - HW&H	Pascal Gastebois, Céline Darreau
Klein - Wenner	Valérie Orsini-Morgado, Uwe Augustin, Patrick Berjaud
Kopper Legal	Thomas Fernandez-Boni
Lamy Lexel	Isabelle Jaulin, Béatrice Chaine
Latournerie Wolfrom Avocats	Sarah-Jane Mirou, Amélie d'Heilly
Lerins	Johann Sultan
Lmt Avocats	Thierry Cheymol, Christian Connor
ML&A	Michel Laval
Novia Avocats	Lydia Hamoudi, Clément Salines
Opleo Avocats	Sandrine Gardel
Orme Avocats	Karine Hollmann-Agard, Walid Ammar
Orva Avocats	François Vaccaro
PBA Legal	Pascal Bathmanabane, Jean-François Tréton, Romain Aupoix
Péchenard & Associés	Emmanuelle Sapène



Pinsent Masons	Valérie Blandeau
Reed Smith	Séverine Martel
Ressource Avocats	Laurent Beljean, Laurence Mure-Ravaud, Muriel Delumeau
Richelieu Avocats	Benoît Gruau, Jean-Oudard de Préville, Guillaume Marguet
SEA Avocats	Nicolas Sauvage
Stas & Associés	Vincent Champetier
Steering Legal	Gwenaëlle Artur
Teitgen & Viottolo	Agnès Viottolo
Valther	Valérie Dubaile
Versant Avocats	A. Frileux, M. Aunos, G. Charent, É. Dutrain, N. Pottier, L. Thiébaut, B. Durocher
Wan Avocats	Isabelle Wekstein, Nathalie Attias
Weizmann Borzakian	Jérôme Borzakian, Yohanna Weizmann
White & Case	Alexandre Jaurett
Willway Avocats	Éric Pouliquen, Philippe Axelroude
	VALUABLE PRACTICE
5QB Avocats	Arnaud Legrand
Agonlex	Pascal Guinot
Alterlex	Élodie Ory, Irène Ngando, Catherine Léger
ASW Avocats	Aurélie Schreiber, Murielle Asser, Stéphanie Westendrop
Berry Law	Étienne Pujol
BKP & Associés	Clément Raingeard, Nicolas Perrault
Bollet & Associés	Thibault Pinatel
Delcade	Frédérique Sallée, Brice Wartel, Ophélie Lazaro, Charlotte O'Leary
Eixamp Avocats	Arnaud Marguet
GFP Avocats	Florence Dupont
Ginestié Magellan Paley-Vincent	Nicolas Lepetit, Jean-Baptiste Vienne
Meridian Avocats	Marie-Christine Le
Nexo	Laurence Pinchou
Norma Avocats	Claire Mathurin, Florent Millot, Julie Lamadon, Sandrine Deroubaix
Siléas	Emmanuelle Destaillats
Soulier Avocats	Fabien Pomart
Woog & Associés	Marie-Véronique Lumeau
Ydès	Chrystelle Daub, Harold Berrier, Élise Laplanche, Laurence Buratti, Véronique Massot-Pellet, Stéphane Szames

## FLICHY GRANGÉ: **CULTURE OF INNOVATION LEADERSHIP**



Joël Grangé

Key figure(s): Joël Grangé Established: 1999

Track record: The team acted for French multinational bank Societe Generale in the creation of a joint-venture with a leading global investment management and research firm, combining their cash equities and equity research businesses. It also acted for the world's number-two car manufacturer during the sale of its Bordeaux production site to a major investment fund.

Team & differentiation: Flichy Grangé Avocats prides itself on creating a culture of innovation, bringing clarity and flexibility to matters relating to rationalization plans and site closures. A member of the L&E Global network of employers' counsel, the firm is a pioneer in terms of gender parity and cultivates a forward thinking, international culture.

### FROMONT BRIENS: **GO-TO ADVISOR FOR TOP-TIER COMPANIES**



Sophie Pélicier-Loevenbruck

Key figure(s): Sophie Pélicier-Loevenbruck, Ludovic Genty, Maud Perilly and Hugues Pellisier Established: 1993

Track record: The labor law team played an integral part in the establishment of an employment skills and career management agreement and subsequent restructuring plan for a French industrial group. It acted for a public enterprise in the context of a reorganization of their network of training centers across the country. It also helped a French company expand its activities to the Czech Republic.

Team & differentiation: A labor-law firm of reference, Fromont Briens is home to a top-tier team of labor law specialists who take a  $360^{\circ}$  view of employment matters. Capably guided by senior lawyers, including Sophie Pélicier-Loevenbruck, the labor law team distinguishes itself through a specially crafted approach that combines technical expertise and on-site work.

## **COLLECTIVE BARGAINING**

## Best Law Firms

FIRM	KEY FIGURE(S)
	LEADING
Actance Avocats	PA. Dumont, E. Chateauvieux, C. Bouchez, F. Blin, V. Audet, L. Vincens, L. Touranchet, E. Sorel, M. Robert, N. Pourti
August Debouzy	E. Barbara, F. Haas, P. Durand, MH. Bensadoun, V. Devos, C. Le Manchec, A. Qureshi, E. Manca
Barthélémy Avocats	Philippe Pataux, Mélanie Souterau, Yannick Libéri, Laurent Gervais, Damien Chenu
Bredin Prat	Paul-Henri Antonmattei, Laetitia Tombarello, Cyril Gaillard, Pascale Lagesse
Brl Avocats	B. Nicolini, H. Guyot, S. Gal, C. Bres, H. Bernard Pouillaude, J. d'Aleman, N. Czernichow, T. Godey, T. Humbert, S. Sadaoui, SA. Papafilippou
Capstan Avocats	Team of partners
Factorhy Avocats	Leslie Nicolaï, Quentin Frisoni, Uriel Sansy, Gregory Chastagnol, Alexandre Roumieu, Laurent Gamet, Victor Roi
Fidal	Sylvain Niel, Stéphane Béal
Flichy Grangé Avocats	J. Grangé, N. Fauché-El Aougri, S. Guedes da Costa, J. Crédoz-Rosier, C. Michaud, A. Cormier le Goff, F. Moro
Fromont Briens	Team of partners
Vivant Avocats	Caroline Merle, Antoine Vivant, Bertrand Castex
	EXCELLENT
Alscio Avocats	Jean-Sébastien Capisano, David Calvayrac, Mohamed Materi, Jérémy Spinelli, Louis van Gaver
Chassany Watrelot & Associés	Philippe Chassany, Mathieu Raio de San Lazaro, Yves Merle, Xavier de Jerphanion, Jean Martinez
CMS Francis Lefebvre Avocats	Team of partners
Coblence Avocats	Catherine Davico-Hoarau, Laurent Guardelli, Myrtille Lapuelle
De Pardieu Brocas Maffei	Philippe Rozec
DLA Piper	Philippe Danesi, Marine Gicquel, Bijan Eghbal, Jérôme Halphen
Edgar Avocats	Guillaume Brédon, Angélique Eyrignoux, Aurélie Roche
Jeantet	Nicolas Mancret, Laetitia Ternisien
Karman Associés	Erwan Jaglin, Florence Froment-Meurice, Romain Chiss, Gilles Auzero
Littler France	Sabrina Dougados, Julie Béot-Rabiot, Jean-Martial Buisson, Guillaume Desmoulin
Lusis Avocats	Frédéric Leclercq, Mikaël Pelan, Hortense Gebel, Adeline Larvaron, Hélène Said, Gaïa Sanchez, François Verg
MGG Legal	Marijke Granier-Guillemarre, Loïc Héron, Alexandra Frelat
Orrick	Emmanuel Bénard, Nadège Owen
Proskauer Rose	Béatrice Pola, Nicolas Leger, Yasmine Tarasewicz, Alexandra Stocki
UGGC Avocats	Jennifer Carrel, Sophie Uettwiller, Karine Audouze
Voltaire Avocats	Louise Peugny, Olivia Guilhaut, David Guillouet
Advant Altana	Pierre Lubet, Mickaël d'Allende
<b>Eunomie Avocats</b>	Lionel Sebille, Jérôme Daniel, Thomas Lestavel, Nathalie Dauxerre
Fidere Avocats	G. de Raincourt, A. Gonçalves, N. Chenevoy, MC. Pottecher, C. Frouin, L. Richard
FTMS Avocats	Jean Néret, Olivier Angotti, Isabelle Pontal, Sabrina Kemel
Latham & Watkins	Matthias Rubner, Agnès Cloarec-Mérendon
LPA-CGR Avocats	Sophie Marinier, Sandra Hundsdörfer, Karine Bézille, Alexandre Bensoussan
Ogletree Deakins	Cécile Martin, Jean-Marc Albiol, Stephane Bloch, Nicolas Peixoto, Alexandre Abitbol, Karine Dulac
Vaughan Avocats	B. Ottaviani, B. Courtine, P. van Deth, F. Perruchot, L. Dubet, P. Carrillo, A. Serres van Gaver
Aguera Avocats	Laure Mazon, Philippe de la Brosse
Bersay	Nathalie Cerqueira, Anne-Lise Puget
Franklin	Patrick Thiébart, Myriam de Gaudusson
Gide Loyrette Nouel	David Jonin
HDV Avocats	Michel Morand
Hogan Lovells	Thierry Meillat, Marion Guertault
NMCG Avocats	Valérie Reynaud, Claire Peroux, Sonia Abodja, Arnaud Blanc de La Naulte
PRK & Associés	Philippe Raymond, Franck Dremaux, Annick Perol, Stéphanie Kubler, Lionel Herscovici
Racine	Frédéric Broud, Sarah Usunier, Carla Di Fazio Perrin, Philippe Rogez
Raphaël Avocats	Isabelle Ayache-Revah, Marion Ayadi
Squire Patton Boggs	Pauline Pierce
Sutra Corre & Associés	Romain Sutra, Alain Sutra, Michèle Corre

## RANKINGS /---



	HIGHLY RECOMMENDED
Allen & Overy	Claire Toumieux
Ayache	Caroline André-Hesse
Baker McKenzie	Olivier Vasset, Denise Broussal, Gilles Jolivet, Nadège Dallais, Jeremie Paubel
Bird & Bird	Benjamine Fiedler, Nathalie Devernay
Caravage Avocats	Pierre Brégou, Laura Bertrand
Clifford Chance	François Farmine
Cohen & Gresser	Angéline Duffour
Cornet Vincent Ségurel	B. Salmon, AS. Le Fur-Leclair, C. Henot, I. Savier-Pluyette, A. Pitault, FX. Michel
Daem Partners	Isabelle Mathieu, Charles Mathieu
Dechert	Philippe Thomas
Delsol Avocats	Delphine Bretagnolle, Brice Briel, Elsa Lederlin, Philippe Pacotte
Dupuy & Associés	Florence du Gardier, Pierre Safar, Stéphanie de La Lande
Eversheds Sutherland	Déborah Attali, Manon Lamotte
Fieldfisher	Laurence Dumure Lambert, Julia Mohamed
Freshfields Bruckhaus Deringer	Gwen Senlanne
Kersus	Florence Richard, Jacques Dubourg, Xavier Clavel
Linklaters	Lionel Vuidard, Geric Clomes
Morgan Lewis	Sabine Smith-Vidal, Charles Dauthier
Osborne Clarke	Jérôme Scapoli, Maxime Pigeon
BCTG Avocats	Sabine de Paillerets-Matignon, Mei Zhang
	Aymeric Le Goff, Isabelle le Coq, Anne-Marie Sénéchal-L'Homme
Bryan Cave Leighton Paisner	Claire Fougea, Marion Brière Ségala
Charles Russell Speechlys	Kim Campion
Daher Avocats	Hélène Daher
D'Alverny Avocats	Célia Dufour
Dentons	Frédérique Meslay-Caloni, Katell Deniel-Allioux, Julie Caussade
Harlay Avocats	Frédérique David
Hoche Avocats	Frédérique Cassereau
Key Lawyers	Anna-Christina Chaves
La Garanderie Avocats	Guy Alfosea, Saskia Henninger, Stéphanie Serror, Bertrand Merville
McDermott Will & Emery	Jilali Maazouz
Melville Avocats	Pierre Warin
PwC Société d'Avocats	Corinne Guyot Chavanon, Aurélie Cluzel d'Andlau, Bernard Borrely
Ségur Avocats	Brigitte Pelletier, Florence Achir
Taylor Wessing	Markus Asshoff, Claudia Jonath
Veil Jourde	Pauline Larroque Daran
Vivien & Associés	Joëlle Hannelais, Marie-Émilie Rousseau-Brunel
Aklea	Sidonie Lacroix-Girard, Sophie Greder
Argo	Mickael Valette
Arsis Avocats	Gladys Laferrière, Alexandre Lamy
BFPL Avocats	François Berbinau, Charlotte Hammelrath
Biard Bouscatel & Associés	Philippe Biard, Claire Bouscatel, Marie Taverne
BL & Associés	Sophie Bourguignon, Delphine Derumez, Aurore Guido-Deaibes, Anne-Laure Bénet
Cloix & Mendès-Gil	Léa Duhamel
De Gaulle Fleurance	Thierry Gillot
Deprez Guignot Associés - DDG	Laurent Carrié
Desanlis	Anne Lemarchand, Jean-Philippe Desanlis
DS Avocats	Patricia Jeannin
Galion	Lionel Paraire
GGV Avocats	Bénédicte Querenet-Hahn, Markus Erkert
Hughes Hubbard & Reed	Isabelle Benisty
Joffe & Associés	Blaise Deltombe, Géraldine Lepeytre

Lmt Avocats	Thierry Cheymol, Christian Connor
Nomos	Virginie Delestre, Romain Pietri
Numa	Raphaëlle Busser, Jean-Philippe Passanante
Obbo Avocats	Ludovic Blanc, Mathilde Ordonez
Paetzold Avocats	Stephan Paetzold, Andreas Paetzold, Fabien Créchet, Marine Saphy, Florian Paetzold
Paul Hastings	Stéphane Henry
Petrel & Associés	Pascal Petrel
Rödl & Partner	Tiphaine Puzin, Céline Kammerer
SEA Avocats	Nicolas Sauvage
Sesame Avocats	Barbara Hart, Sébastien Ducamp, Mathieu Combarnous, Sophie Bury
Simmons & Simmons	Laurence Renard
Simon Associés	Nicolas Billon, David Marais
Skadden	Philippe Desprès
TNDA	Véronique Tuffal-Nerson, Nicolas Durand-Gasselin, Guillaume Verdier, Rémy Douarre
Winston & Strawn	Virgile Puyau, Sophie Dechaumet
Yards	Christine Hillig-Poudevigne
	RECOMMENDED
Abeille & Associés	Denis Ferre, Laura Tetti, Jean-Baptiste Bado, Juliette Ferre
Amar Legal	Sophie Amar, Anne Grenaud
Arago	Frédéric Navarro
Bardavid Tourneur	Jean-François Tourneur, Élisa Bardavid
Berry Law	Étienne Pujol
	Jérémie Boublil, Bertrand Debosque, Marie-Charlotte Diriart, Antoine Benoit
Bignon Lebray BG2V	Guillaume de Saint Sernin, Marie Content
Calinaud David Avocats	Frédéric Calinaud
Calix Société d'Avocats	Emmanuel Noirot
Chammas & Marcheteau Avocats	Coline Bied-Charreton
CPC & Associés	Jérémie Delattre
DDLC Société d'Avocats	Karen Durand-Hakim, Marie-Cécile de La Chapelle
Eole Avocats	Olivier Bach, Christèle Morand, Aliette Pennaneac'h Selosse, Éric Trimolet, Dorothée Rey
EPP Rechtsanwälte Avocats	Emil Epp, Sophie Gossmann
Equipage	Hélène Presle-Lejeune, Françoise Mepillat, Christine Stagnara, Jérôme Chomel de Varagnes
EY Société d'Avocats	Anne-Élisabeth Combes
Guillemin Flichy	Stéphane Flichy
Herald Avocats	Guillaume Roland
Hertslet Wolfer & Heintz - HW&H	Pascal Gastebois, Céline Darreau
Jones Day	Emmanuelle Rivez-Domont
King & Spalding	Alice Mony
Lamy Lexel	Béatrice Chaine, Isabelle Jaulin
MAJJ Avocats	Mathieu Raio de San Lazaro, Julien Boucaud-Maître, Juliette Pouyet
Orva Avocats	François Vaccaro
Patchwork Avocats	Céline Bruneau, Stéphanie Ropars, Laurent Moreuil
PDGB	Denis Agranier, Patricia Gomez-Talimi
Qivive Avocats	Émilie Wider
Redlink	Benjamin Louzier, Déborah Fallik, Diane Buisson
Reinhart Marville Torre	Catherine Broussot-Morin
Sekri Valentin Zerrouk - SVZ	Émilie Meridjen
Squadra Avocats	Morgane Mondolfo
Stephenson Harwood	Soazig Préteseille
Teitgen & Viottolo	Agnès Viottolo
Versant Avocats	A. Frileux, M. Aunos, G. Charent, É. Dutrain, N. Pottier, L. Thiébaut, B. Durocher
Willway Avocats	Éric Pouliquen, Philippe Axelroude
ACD	Équipe d'associés
Achache-Valluet-Arilla & Associés	Florence Achache, Carole Helmer, Delphine Cazenave
	· · · · · · · · · · · · · · · · · · ·

## RANKINGS /



rine Cohen ques Perotto, Jean-Christophe Brun ie Bouchard
ie Bouchard
rie-Hélène Fournier Gobert, Joséphine Imbert, Antoine Sappin
rriel Pariente
sine de Matos
rélie Schreiber, Murielle Asser, Stéphanie Westendrop
nilie Ducorps-Prouvost, Nicolas Latournerie, Xavier Bontoux, Frédéric Fayan-Roux, Séverine Aubert
njamin Kantorowicz, Laura Chicheportiche Kantorowicz
phaine Auzière
dric Seguin, Cédric Garnier, Mathieu Bonardi
édérique Sallée, Brice Wartel, Ophélie Lazaro, Charlotte O'Leary
mille Smadja
ançoise Favaro
rre Audiguier
naud Marguet
ilippe Chemla, Kevin Bouleau
édéric Fayan-Roux, Séverine Aubert, Xavier Bontoux
orence Dupont
ne-Claire Chambas
ve Augustin, Patrick Berjaud
omas Fernandez-Boni
ivier Masi, Albane Eglinger, Patricia Aubry, Laurence Audidier, Jean-Albert Fuhrer
e Labalte
arlotte Moreau, Jérôme Cochet
nann Sultan
n-Charles Moriceau, Olivier Motte
therine Nahmias-Ferrandini
c Migueres
chel Laval
ndrine Deroubaix, Julie Lamadon, Florent Millot, Claire Mathurin
lia Hamoudi, Clément Salines
ndrine Gardel
rine Hollmann-Agard, Walid Ammar
ontaine Guesdon Vennerie, Aymeric d'Alançon
scal Bathmanabane, Jean-François Tréton, Romain Aupoix
érie Blandeau
ille Muchada
verine Martel
urence Mure-Ravaud, Muriel Delumeau, Laurent Beljean
noît Gruau, Jean-Oudard de Préville
orges Toumanoff
rtrand Thibaut
ımanuel Tordjman, Sabastien Mabile, François de Cambière, François Ronget, Maud Touitou
ierry Doutriaux, Louis Vaneecloo, Caroline Barbe
n-Marie Coste-Floret, Valérie Le Bras
ndra Chapart
ncent Champetier
venaëlle Artur
lyett Le Nabour, Gwenaëlle Teissèdre
lérie Dubaile
anck Verdun, Marie-Chrystel Pican
anck Verdun, Marie-Chrystel Pican tonio Sardinha Marques

	VALUABLE PRACTICE
28 octobre	Didier Médecin
5QB Avocats	Karen Berdugo, Cédric Herbin
ACG Avocats	Gérard Chemla, Gérard Thiébaut, Vanessa Lehmann, Évelyne Chassagnon, Gérald Chalon, Olivier Barneff
Agonlex	Pascal Guinot
Alterlex	Élodie Ory, Irène Ngando, Catherine Léger
ARG Avocats	Arnaud Gris
BKP & Associés	Clément Raingeard, Nicolas Perrault
Cabinet Coll	Anne-Constance Coll
Cabinet Finalteri	Anne-Gaëlle Finalteri
Cabinet Zaks	Stéphanie Zaks
Earth Avocats	Sandra Chapart
Ebl lexington	Karine Clolus-Dupont
Farthouat Avocats	Christophe Llorca
HD Avocats	Laurent Houarner
Kuckenburg Bureth Boineau & Associés	Constance Amedegnato
Latournerie Wolfrom Avocats	Amélie d'Heilly, Sarah-Jane Mirou
Legal Workshop	Benoît Dubourdieu
Lexcase	Florence Drapier-Faure
LLC & Associés	Justine Bain-Thouverez
Meridian Avocats	Marie-Christine Le
Nexo	Laurence Pinchou
OX Avocats	Nicolas Serre, Sophie Bara
Parthema	Sébastien Miara, Stéphane Jegou, Jasmine Le Dortz, Antoine Gontier
Péchenard & Associés	Emmanuelle Sapène
Sagan Avocats	Alexandra Ferri
Siléas	Emmanuelle Destaillats
SKDB Associés	Stéphanie Kaloff
Voxius Avocats	Florian Carrière, Steven Theallier
Weizmann Borzakian	Jérôme Borzakian, Yohanna Weizmann
White & Case	Alexandre Jaurett
Wize Avocats	Alex Igor Chmelewsky
Yours	Sane Renaudineau, Ariane de Quatrebarbes
ZR Avocats	Muguette Zirah

#### **BARTHÉLÉMY AVOCATS:** CRUCIBLE OF LABOR LAW KNOWLEDGE



Philippe Pataux

Key figure(s): Philippe Established: 1965

Track record: Barthélémy Avocats has vast experience with revising and updating company remuneration policies. The firm has longstanding expertise calculating and calibrating state and other benefits for a broad range of professions. It recently launched a new digital service which allows companies to monitor and evaluate their workplace accident/staff illness responsibilities.

Team & differentiation: More than just a laborlaw firm, Barthélémy Avocats sees itself as a center of learning for all things employment and workplace related, offering a 360° approach to labor law. With 20 branches the length and breadth of France, the firm is able to service the labor-law needs of French and international companies, wherever they are located.

### **MIGUÉRÈS MOULIN: COLLECTIVE BARGAINING EXPERTS**



Luc Miguérès

Key figure(s): Luc Miguérès Established: 2010

Track record: Miguérès Moulin is regularly sought out for the superior quality of its collective bargaining and restructuring expertise, in addition to sharp business sense. Clients include a number of leading European multinationals, which value the firm's pragmatic, tailor-made approach. The firm is a trusted partner to human resource departments for the quality of its support during executive recruitment processes.

Team & differentiation: Based on the principles of creativity, independence and ethics, Miguérès Moulin confidently handles thorny labor-relations matters on behalf of large French companies and multinationals. Co-founder Luc Miguérès has vast experience solving cross-border labor law issues, notably with the UK, Italy and Spain. The firm is a founder member of the Alliance of Business Lawyers.





## **MOBILITY & EXPATRIATION**

## **Best Law Firms**

	FIRM	KEY FIGURE(S)
		LEADING
-	Deloitte Société d'Avocats	Diane Artis, Philippe Legeais, Nadia Hamya, Magda Yasumoto, Julie Reynier, Étienne Boyé, Hélène Delechapt
	EY Société d'Avocats	Emmanuel Morisson-Couderc
		EXCELLENT
	Actance Avocats	Team of partners
	Almenide Avocats	Romain Loire, Sébastien Rodriguez, Céline Rang
	Bredin Prat	Pascale Lagesse, Cyril Gaillard, Laetitia Tombarello
	CMS Francis Lefebvre Avocats	Team of partners
	Fidal	Christine Pellissier
	Flichy Grangé Avocats	Florence Aubonnet, Olivier Kress, Stéphanie Dumas, Caroline Scherrmann, Camille Ventejou
	Global Tax Network	Pascal Banchereau, Élisabeth Toffaloni
	KPMG Avocats	Ann Atchade, Estelle Cupillard, Alain Loehr
	LPA-CGR Avocats	Alexandre Bensoussan, Sandra Hundsdörfer, Karine Bézille, Sophie Marinier
	MGG Legal	Marijke Granier-Guillemarre, Alexandra Frelat
	PwC Société d'Avocats	Éléonore Guesnerot
	Vialto Société d'Avocats	A. Le Fur, O. Dussarat, R. Hamelet, MC. Delpin, S. Garlot, I. Mathé-Ramos
		HIGHLY RECOMMENDED
1	Alscio Avocats	Jean-Sébastien Capisano, David Calvayrac, Mohamed Materi, Jérémy Spinelli, Louis van Gaver
	Aster	Laurent Chevalier
	August Debouzy	Emmanuelle Barbara, Virginie Devos, Isabelle Hadoux-Vallier
	Eunomie Avocats	Lionel Sebille, Nathalie Dauxerre, Thomas Lestavel, Jérôme Daniel
	Galahad	Stéphanie Le Men Tenailleau, Nicolas Pregliasco
	Huetax	Céline Huet, Dounia Tal
	Majorelle Avocats	Jean-Charles Moriceau, Olivier Motte, Clarisse Delaitre
	Opleo Avocats	Sandrine Gardel, Pierre-Olivier Bernard
	Osborne Clarke	Maxime Pigeon, Jérôme Scapoli
	Reed Smith	Séverine Martel
	Vaughan Avocats	Cécile Cottin-Dusart
2	Aklea	Sidonie Lacroix-Girard, Sophie Greder
	Ashurst	Muriel Pariente
	Astaé Avocats	Susana Lopes dos Santos, Philippe Ravisy
	Baker Mckenzie	Agnès Charpenet, Denise Broussal
	Barthélémy Avocats	Team of partners
	Brl Avocats	Nicolas Czernichow, Jean d'Aleman, Thomas Godey, Thomas Humbert, Saīd Sadaoui, Véronique Martin Bozzi, Henri Guyot, Camille Bres, Bastien Nicolini, Sophie-Anaïs Papafilippou
	Capstan Avocats	Team of partners
	Chassany Watrelot & Associés	Mohamed Oulkhouir
	De Pardieu Brocas Maffei	Philippe Rozec

EPP Rechtsanwälte Avocats	Anne-Lise Lamy, Aurélia Heim
Fidere Avocats	Marie-Claire Pottecher, Nicolas Chenevoy
Freshfields Bruckhaus Deringer	Gwen Senlanne
Fromont Briens	Team of partners
GGV Avocats	Bénédicte Querenet-Hahn, Markus Erkert
Haywood Wise	Haywood Martin Wise
Kersus	Florence Richard, Xavier Clavel
LCE avocats	Jacques Saint-Jalmes
Littler France	Sabrina Dougados, Julie Béot-Rabiot, Jean-Martial Buisson, Guillaume Desmoulin
Lmt Avocats	Christian Connor, Thierry Cheymol
McDermott Will & Emery	Jilali Maazouz
MSE Avocats	Suzanne Seran, Camille Morel d'Arleux
Nomos	Virginie Delestre, Romain Pietri
Numa	Jean-Philippe Passanante, Raphaëlle Busser
Orrick	Emmanuel Bénard
Proskauer Rose	Béatrice Pola, Yasmine Tarasewicz, Nicolas Leger, Alexandra Stocki, Cécile Martin
Qivive Avocats & Rechtsanwälte	Émilie Wider, Bérénice Alish
Racine	Carla Di Fazio Perrin, Frédéric Broud, Sarah Usunier, Philippe Rogez
Raphaël Avocats	Isabelle Ayache-Revah, Marion Ayadi
Rödl & Partner	Céline Kammerer, Tiphaine Puzin
Taylor Wessing	Markus Asshoff, Claudia Jonath
UGGC Avocats	Sophie Uettwiller
	RECOMMENDED
Achache-Valluet-Arilla & Associés	Florence Achache, Carole Helmer, Delphine Cazeneuve
Advant Altana	Pierre Lubet, Mickaël d'Allende
Agonlex	Pascal Guinot
Alerion	Jacques Perotto, Jean-Christophe Brun
Allen & Overy	Claire Toumieux
Amar Legal	Sophie Amar
ARG Avocats	Arnaud Gris
Ayache	Caroline André-Hesse, Justine Coret
BCTG Avocats	Sabine de Paillerets-Matignon, Mei Zhang
BDO Avocats	Émilie Ducorps-Prouvost, Nicolas Latournerie, Xavier Bontoux, Frédéric Fayan-Roux, Séverine Aubert
Bird & Bird	Nathalie Devernay
Charles Russell Speechlys	Kim Campion
Clifford Chance	Éric Davoudet, François Farmine
Cohen & Gresser	Angéline Duffour
Cornet Vincent Ségurel	Isabelle Savier-Pluyette
D'Alverny Avocats	Célia Dufour
D'Alverny Avocats Dechert	Célia Dufour Philippe Thomas







Dentons	Julie Caussade, Frédérique Meslay-Caloni, Katell Déniel-Allioux
DS Avocats	Patricia Jeannin, Frédéric Godard-Auguste
Edgar Avocats	Guillaume Brédon, Aurélie Roche, Angélique Eyrignoux
Eversheds Sutherland	Déborah Attali
Exilae	Grégoire Hervet
Franklin	Patrick Thiébart, Myriam de Gaudusson
Galion Avocats	Lionel Paraire
Gide Loyrette Nouel	David Jonin
Gowling WLG	Gaëlle Le Breton
Guillemin Flichy	Stéphane Flichy
Harlay Avocats	Frédérique David
Hertslet Wolfer & Heintz - HW&H	Pascal Gastebois, Céline Darreau
Hoche Avocats	Frédérique Cassereau
Jeantet	Nicolas Mancret
La Garanderie Avocats	Bertrand Merville, Saskia Henninger, Guy Alfosea, Stéphanie Serror
Lerins	Johann Sultan
Linklaters	Lionel Vuidard, Geric Clomes
Morgan Lewis	Sabine Smith-Vidal, Charles Dauthier
Ogletree Deakins	Jean-Marc Albiol, Cécile Martin
Paetzold Avocats	Marine Saphy, Fabien Créchet, Florian Paetzold, Stephan Paetzold, Andreas Paetzold
Simmons & Simmons	Laurence Renard
Simon Associés	Nicolas Billon
Solucial Avocats	Thierry Doutriaux, Caroline Barbe, Louis Vaneecloo, Diane Dubruel
Sophie Reichman	Sophie Reichman
Squire Patton Boggs	Pauline Pierce
Willington Avocats	Joanna Farah

## **COHEN & GRESSER: CREATIVITY THE FIRM'S CALLING-CARD**



Angéline Duffour

Key figure(s): Angéline Duffour Established: 2014

Track record: Led by group/international mobility specialist Angéline Duffour, the French office's labor practice focuses on all aspects of employment law in a diverse range of industries, including hospitality and leisure, life sciences and healthcare and transportation. The firm recently acted for an American company during a groupwide restructuring plan that involved a French subsidiary.

Team & differentiation: Creativity, responsiveness and thoroughness are the watchwords for a firm which takes great pride in cultivating close ties with clients in France and internationally. Practice-head Angéline Duffour is regularly consulted by the national media in France to provide legal insight on the main labor issues of the day.

### QIVIVE: LEGAL HUB FOR FRANCE AND GERMANY



Bérénice Alisch

Key figure(s): Bérénice Alisch Established: 2000

Track record: The firm enjoys a stellar reputation for ironing out cross-border labor law issues related to the activities of German and French businesses. It is ideally placed to handle issues ranging from social security contributions and staff benefits, to staff and facility relocation plans. Clients include BNP Paribas, Rimowa and Maisons du Monde.

Team & differentiation: Franco-German firm Qivive advises medium-sized companies and large corporations on all aspects of German and French business law. Mobility and Expatriation specialist Bérénice Alisch represents the interests of clients in court cases concerning French labor law. With offices in Paris, Lyon and Cologne, the firm is a one-stop shop for German firms doing business in France, and vice-versa.





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## **LABOR & EMPLOYMENT**

## **Best Law Firms**

FIRM	KEY FIGURE(S)
	LEADING
CMS Hasche Sigle	Björn Gaul, Martina Hidalgo, Oliver Simon, Gerlind Wisskirchen
Gleiss Lutz	Christian Arnold, Martin Diller, Jens Günther, Steffen Krieger, Doris-Maria Schuster
	EXCELLENT
Kliemt	Burkard Göpfert, Michael Kliemt, Henrik Lüthge, Barbara Reinhard, Oliver Vollstädt
Seitz	Kathrin Bürger, Christina Kamppeter, Thomas Kania, Hannah Krings, Stefan Seitz, Wolfgang Lipins
Freshfields Bruckhaus Deringer	Klaus-Stefan Hohenstatt, Thomas Müller-Bonanni, Ulrich Sittard
Noerr	Andreas Butz, Hans-Christoph Schimmelpfennig
Pusch Wahlig Workplace Law	Georg Annuss, Jochen Keilich, Tobias Pusch, Thomas Wahlig
	HIGHLY RECOMMENDED
Allen & Overy	Markulf Behrendt, Thomas Ubber
GÖRG	Lars Nevian, Pia Pracht*, Marcus Richter
Küttner	Thomas Niklas, Tim Wissmann
Luther	Axel Braun, Robert von Steinau-Steinrück
Schramm Meyer Kuhnke	Michael Kuhnke, Matthias Lodemann, Holger Meyer, Nils Schramm, Nina Tholuck
ARQIS	Tobias Neufeld, Andrea Panzer-Heemeier
Baker McKenzie	Christian Reichel, Alexander Wolff
Bird & Bird	Barbara Geck, Martin Nebeling, Ralph Panzer, Artur-Konrad Wypych
EPP Rechtsanwälte Avocats	Sophie Gossmann, Aimée Levitre, Jörg Luft, Ulrich Martin
<b>Eversheds Sutherland</b>	Frank Achilles
Greenfort	Mark Lembke, Jens-Wilhelm Oberwinter
Hangarter Legal	Daniela Hangarter, Julian Leicht
Heuking	Regina Glaser, Andreas Walle, Astrid Wellhöner
Qivive	Anne Brion, Berenice Alisch, Christophe Kühl, Emilie Wider
Vangard Littler	Frauke Biester-Junker, Thomas Griebe
	RECOMMENDED
ADVANT Beiten	Markus Kuenzel, Andreas Imping
Altenburg/Ellint	Stephan Altenburg, Nicolas Roggel, Axel Schmädicke
Avocado	Thomas Dick, Eric Kessler, Norbert Windeln

Dentons	Philipp Byers, Markus Diepold, Sascha Grosjean
Ebner Stolz	Eva Einfeldt, Hanno Rädlein
Hengeler Mueller	Hendrik Bockenheimer, Christian Hoefs
Heussen	Ralf Busch, Claudine Gemeiner, Philip Herbst, Michael Ketterl, Reinhold Kopp, Helge Röstermundt
Hogan Lovells	Ingrid Ohmann-Sauer, Eckard Schwarz
Justem	Caroline Bitsch
Linklaters	Matthew Devey, René Döring, Timon Grau
Oppenhoff	Jörn Kuhn, Alexander Willemsen
Osborne Clarke	David Plitt
Schweibert Lessmann	Ulrike Schweibert
Taylor Wessing	Marc André Gimmy
Watson Farley & Williams	Nikolaus Krienke, Andreas Wiegreffe
AC Tischendorf	Thomas Block
Aderhold	Dirk Helge Laskawy, Lars Thiesen
Bluedex	Christian Bitsch, Michael R. Fausel
DKM	Thomas Krebs, Knut Müller
DLA Piper	Jens Kirchner, Henriette Norda
Friedrich Graf von Westphalen & Partner	Stefan Daub, Christoph Fingerle, Sabine Schröter
Greenberg Traurig	Kara Preedy
Jones Day	Paul Melot de Beauregard
Laborius	Peter Schrader
Latham & Watkins	Tobias Leder
Maat	Dominik Jochums
Mainwerk	Henning Wiehe
Mayer Brown	Guido Zeppenfeld
McDermott Will & Emery	Volker Teigelkötter
Orth Kluth	Guido Matthey
Raue	Sascha Herms
SKW Schwarz	Martin Gresslin, Martin Römermannn, Michael Wahl
T/S/C	Susanne Clemenz, Johannes Schipp
White & Case	Hendrik Röger
Wurll Jasper + Kollegen	Raoul Jasper

<sup>\*</sup>Counsel

### **EPP RECHTSANWÄLTE AVOCATS:** FRANCO-GERMAN CROSS-BORDER EXPERTISE



Sophie Gossmann

**Key figure(s):** Sophie Gossmann, Jörg Luft, Ulrich Martin and Aimée Levitre Established: 1994

Track record: EPP Rechtsanwälte Avocats focuses on employment contracts, dismissal procedures and management matters. The cross-border practice defends employers before German and French courts, in the native language of the respective jurisdictions. The team has long-term relationships with clients from the luxury goods, food, automotive and a wide range of other industries.

Team & differentiation: With offices in Baden-Baden, Strasbourg, Paris, Zurich, Bordeaux and Sarreguemines, the Franco-German practice provides legal assistance in French legal matters and equally acts for French companies active in German-speaking countries. The firm is a member of CBBL, an affiliated network of German-speaking business lawyers in over 60 countries.

#### QIVIVE: **ONE-STOP EMPLOYMENT LAW EXPERTS**



Christophe Kühl

Key figure(s): Bérénice Alisch, Edith Aupetit, Anne Brion, Gordian Deger, Jeanne Faymonville, Béatrice-Anne Kintzinger, Christophe Kühl and Emilie Wider Established: 2001

Track record: Franco-German law firm Qivive has been assisting French and German-speaking SMEs and large groups with all areas of German and French business law for over two decades. With bi-national lawyers who have studied in Germany and France (the Lyon office currently has three lawyers and one legal officer) Qivive is a byword for experience, responsiveness and creative inspiration.

Team & differentiation: With its deep roster of trilingual lawyers (German, French, English) dual trained in French and German law, and offices in Cologne, Paris and Lyon, Qivive provides invaluable expertise on cross-border disputes and German and French law. The firm's unique selling point is its ability to serve as a legal hub for investors with projects or subsidiaries in both jurisdictions.



## **LABOR ADVISORY**

## **Best Law Firms**

IRM	KEY FIGURE(S)
	LEADING
BonelliErede	Marcello Giustiniani
Toffoletto De Luca Tamajo	Franco Toffoletto, Raffaele De Luca Tamajo
Trifirò & Partners	Giacinto Favalli, Salvatore Trifirò
	EXCELLENT
Failla & Partners	Luca Failla
Gatti Pavesi Bianchi Ludovici	Paola Tradati, Nicola Bonante
Ichino Brugnatelli e Associati	Pietro Ichino, Guglielmo Burragato, Margherita Covi, Andrea Fortunat
Lablaw	Francesco Rotondi, Michela Bani
Legance	Alberto Maggi
Maresca, Morrico, Boccia & Associati	Arturo Maresca
Zambelli & Partners	Angelo Zambelli, Barbara Grasselli, Alberto Testi
ADVANT Nctm	Michele Bignami, Roberta Russo
Aldocalza	Aldo Calza
Chiomenti	Emanuele Barberis, Annalisa Reale
Gianni & Origoni	Alessandra Ferroni, Saverio Schiavone
Hogan Lovells	Vittorio Moresco
	HIGHLY RECOMMENDED
Baker McKenzie	Massimiliano Biolchini
Daverio & Florio Studio Legale	Fabrizio Daverio, Salvatore Florio
Dentons	Davide Boffi
Elexia Avvocati e Commercialisti	Gianluca Crespi
Ferrario Provenzali Nicodemi & Partners	Roberto Ferrario, Paolo Provenzali, Andrea Nicodemi
Marazza & Associati	Marco Marazza, Domenico De Feo
Morpurgo e Associati	Claudio Morpurgo, Anna Menicatti

Orsingher Ortu	Alessandro De Palma, Luca Garramone
Scorcelli & Partners	Renato Scorcelli, Sara Huge
	RECOMMENDED
Bird & Bird	Amedeo Rampolla
De Berti Jacchia Franchini Forlani	Guido Callegari, Gaspare Roma
De Luca & Partners	Vittorio De Luca
<b>Eversheds Sutherland</b>	Marcello Floris, Valentina Pomares
LCA Studio Legale	Giuseppe Bologna, Ranieri Romani
Lexellent	Giulietta Bergamaschi, Giovanni Battista Benvenuto, Stefano Piras
Littler	Carlo Majer, Edgardo Ratti
Norton Rose Fulbright	Attilio Pavone
Nunziante Magrone	Giuseppe Cucurachi
Pavia e Ansaldo	Enrico Del Guerra
PedersoliGattai	Francesco Simoneschi, Lorenzo Cairo
Pirola Pennuto Zei & Associati	Roberta Di Vieto
Portolano Cavallo	Andrea Gangemi
Simmons & Simmons	Davide Sportelli
Stanchi Studio Legale	Andrea Stanchi
Studio Legale Associato Beccaria e Capurro	Filippo Capurro
Watson Farley Williams	Giuseppe Bulgarini d'Elci
	VALUABLE PRACTICE
Carnelutti	Marco Sartori
Fava e Associati	Gabriele Fava
Franzosi Dal Negro Setti	Paola Polliani
K&L Gates	Roberto Podda
Lettieri & Tanca	Mattia Lettieri, Francesco Tanca
Quorum	Andrea Patrizi
Studio Grande Stevens	Filippo Disertori
Studio Legale Cartella-Manzoni	Carlo Manzoni
Tonucci & Partners	Cristina Mazzamauro
Ughi & Nunziante	Federico Torzo

#### **ZAMBELLI & PARTNERS: EXPERT LABOR BOUTIQUE**



Angelo Zambelli

Key figure(s): Angelo Zambelli, Barbara Grasselli and Alberto Testi Established: 2007

Track record: Hyper-specialization is the calling-card of this well-respected labor boutique, particularly appreciated for its ability to delicately handle high-level cases such as complex reorganizations and extraordinary operations. Its lawyers are experts in labor and employment law as well as industrial relations, with each boasting more than two decades of deep experience.

Team & differentiation: Milan-based name partner and founder Angelo Zambelli enjoys a stellar reputation in labor law circles in Italy. Barbara Grasselli focuses on company crisis situations, while Alberto Testi is well known for handling high-level disputes.

#### **ORSINGHER ORTU: COMPREHENSIVE LABOR-LAW SERVICES**



Alessandro De Palma

Key figure(s): Alessandro De Palma and Luca Garramone Established: 2007

Track record: The labor-law team at Orsingher Ortu enjoys a stellar reputation in Italy for providing assistance to clients from various jurisdictions on any-and-all matters related to labor law, including reorganizations, layoffs and collective redundancies. The firm's client roster includes companies from the banking & finance, healthcare and food & drink sectors.

Team & differentiation: Milan-based Alessandro De Palma provides the full range of assistance on all labor and employment law cases, while Luca Garramone handles all social security and trade union matters.



## **LABOR LITIGATION**

## Best Law Firms

FIRM	KEY FIGURE(S)
BonelliErede	LEADING  Marcello Giustiniani
Failla & Partners	Luca Failla
Toffoletto De Luca Tamajo	Franco Toffoletto, Raffaele De Luca Tamajo
Trifirò & Partners	Giacinto Favalli, Salvatore Trifirò
	EXCELLENT
Aldocalza	Aldo Calza
Gatti Pavesi Bianchi Ludovici	Paola Tradati, Nicola Bonante
Ichino Brugnatelli e Associati	Pietro Ichino, Guglielmo Burragato, Margherita Covi, Andrea Fortunat
Lablaw	Francesco Rotondi, Angelo Quarto
Maresca, Morrico, Boccia & Associati	Arturo Maresca
Scorcelli & Partners	Renato Scorcelli, Sara Huge
Zambelli & Partners	Angelo Zambelli, Barbara Grasselli, Alberto Testi
	HIGHLY RECOMMENDED
ADVANT Nctm	Roberta Russo, Michele Bignami
Chiomenti	Emanuele Barberis, Annalisa Reale
Daverio & Florio Studio Legale	Fabrizio Daverio, Salvatore Florio, Bernadina Calafiori
Elexia Avvocati e Commercialisti	Gianluca Crespi
Ferrario Provenzali Nicodemi & Partners	Roberto Ferrario, Paolo Provenzali, Andrea Nicodemi
Gianni & Origoni	Alessandra Ferroni, Saverio Schiavone
LCA Studio Legale	Giuseppe Bologna, Ranieri Romani
Legance	Alberto Maggi
Lexellent	Giulietta Bergamaschi, Giovanni Battista Benvenuto, Stefano Piras
Marazza & Associati	Marco Marazza, Domenico De Feo
Marazza & Associati  Marco De Bellis & Partners	Marco Marazza, Domenico De Feo  Marco De Bellis

Orsingher Ortu	Alessandro De Palma, Luca Garramone
PedersoliGattai	Francesco Simoneschi, Lorenzo Cairo
Stanchi Studio Legale	Andrea Stanchi
	RECOMMENDED
Baker McKenzie	Massimiliano Biolchini
Bird & Bird	Amedeo Rampolla
СВА	Gianvito Riccio
De Berti Jacchia Franchini Forlani	Guido Callegari, Gaspare Roma
Eversheds Sutherland	Marcello Floris
Fava e Associati	Gabriele Fava
Franzosi Dal Negro Setti	Paola Polliani
Hogan Lovells	Vittorio Moresco
Lettieri & Tanca	Mattia Lettieri, Francesco Tanca
Pavia e Ansaldo	Enrico Del Guerra
Portolano Cavallo	Andrea Gangemi
Simmons & Simmons	Davide Sportelli
Studio Legale Associato Beccaria e Capurro	Filippo Capurro
Watson Farley Williams	Giuseppe Bulgarini d'Elci
	VALUABLE PRACTICE
BSVA	Giovannina Ventura
Carnelutti	Giulia Busin
Studio Grande Stevens	Filippo Disertori
K&L Gates	Roberto Podda
Littler	Carlo Majer, Edgardo Ratti
Quorum	Andrea Patrizi

### **BSVA: REFINED LABOR AND EMPLOYMENT LITIGATORS**



Giovannina Ventura

Key figure(s): Giovannina Ventura Established: 2003

**Track record:** Particularly acclaimed for successfully representing clients in a number of high-stakes disputes, BSVA has a strong focus on social security matters. The team also assists in labor and employment law cases, and is able to handle either contentious or advisory work, including public procurement cases.

**Team & differentiation:** Milan-based Giovannina Ventura heads the labor department and is esteemed for her litigation nous in all labor disputes, administrative cases as well as social security matters. She has more than 20 years' experience in the Italian labor litigation scene.

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### PAYROLL SERVICES & HR CONSULTANCY

### **Best Consulting Firms**

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
	LEADING
De Fusco Labour & Legal	Enzo De Fusco
Studio Rota Porta	Alessandro Rota Porta
ArlatiGhislandi	Valeria Amoruso
Brisciani & Partners	Massimo Brisciani
NexumStp	Paolo Stern, Gianluca Petricca
	EXCELLENT
Ceccato Tormen & Partners	Dario Ceccato, Paolo Tormen
Italia Paghe	Lucio Sindaco
Pirola Pennuto Zei & Associati	Carlo Dori
Studio Dott. Luca Tullio Lazzerini	Luca Tullio Lazzerini
Studio Volontè & Associati	Matteo Ferrè
	HIGHLY RECOMMENDED
A&F Consulting	Giovanni Carioni
F2A	Roberta Maspes
HR Capital	Leonardo Zaffiri
Jobcode	Luca Insabato
LDP	Arianna De Carlo
Studio de Gioia	Andrea de Gioia
Studio di Nunzio e Associati	Potito di Nunzio
Studio Furfaro	Luca Furfaro
Studio Lupino e Falco	Alessandro Falco, Maurizio Lupino
Studio Pagani Payroll	Donatella Mariani
Studio Prati	Isabella Prati, Alberto Prati
Studio Stella e Associati	Antonio Stella, Roberta Ferrauto, Damiano Battaglion
	RECOMMENDED
Giuseppe Spina & Partners	Franca Gori, Tommaso Mengucci

### CECCATO TORMEN & PARTNERS: HIGH-VALUE STRATEGIC ASSISTANCE AND HR MANAGEMENT



Key figure(s): Dario Ceccato and Paolo Tormen Established: 2017

Track record: The firm is adept at helping clients achieve their internationalization goals by providing guidance on all aspects related to contract, administrative, social security and fiscal law. It is also well known for helping clients in crisis situations, developing welfare plans and establishing auditing processes.

Team & differentiation: With offices in Albano Terme (Padua) and Treviso, the firm assists both domestic and international clients. Founding and name partners Dario Ceccato and Paolo Tormen are supremely capable of assisting companies in the management of human resources, welfare processes, restructuring, internationalization and trade union relations.

Dario Ceccato



**JUNE 2024 - SALONS HOCHE, PARIS** 

### A GATHERING OF LEADERS FROM THE WORLD OF MERGERS & ACQUISITIONS

BREDIN PRAT









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### **LABOR LAW**

### Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
	LEADING
Arendt & Medernach	Philippe Schmit, Jean-Luc Putz, Lorraine Chéry
Baker McKenzie	Annie Elfassi, Sabrina Bodson
BSP	Anne Morel, Harmonie Méraud
Castegnaro	Guy Castegnaro
Kleyr Grasso	Christian Jungers
	EXCELLENT
Allen & Overy	André Marc, Gilles Dall'Agnol, Maurice Macchi
Adam & Bleser	Romain Adam
Elvinger Hoss Prussen	Pierre Elvinger
Brucher, Thieltgen & Partners	Marie Bena
DSM Avocats À La Cour	Mario Di Stefano
Thewes & Reuter	Pierre Reuter, Anne Charton
Unalome Legal	Marielle Stevenot
	HIGHLY RECOMMENDED
Bonn & Schmitt	Pol Steinhäuser, Alain Grosjean
Clifford Chance	Albert Moro
Etude Hélène Weydert	Hélène Weydert
Luxlex	Benoît Maréchal
Loyens & Loeff	Sabrina Martin
Schiltz & Schiltz	Anne Ferry

### BSP: CUSTOMER-CENTRIC EMPLOYMENT EXPERTS Kev figure(s): Anne Morel Track record: BSF

Established: 1994



Anne Morel

**Track record:** BSP showcases a strong spirit of innovation while catering to clients' needs, offering support ranging from daily management to representation in Luxembourg courts during disputes. The firm has a remarkable track record of successful negotiations and out-of-court settlements. It has garnered extensive expertise in corporate cycles, providing counsel on cross-border employment matters as part of transfers and corporate restructurings.

**Team & differentiation:** The team plays a pivotal role as a trusted advisor and offers in-house training to clients. BSP has established a number of hotlines to provide day-to-day human-resource support and is actively engaged in implementing strategic and innovative initiatives on a broad range of matters.



### **LABOR & EMPLOYMENT**

### **Best Law Firms**

FIRM	KEY FIGURE(S)
	LEADING
Advokatfirmaet Haavind	Gaute Krokann, Lars Kokkvold, Pål Kvernaas
Advokatfirmaet Hjort	Jens Kristian Johansen, Anne Marie Due
Advokatfirmaet Selmer	André Istad Johansen, Hans Jørgen Bender, Ragnhild J. Nakling, Siri Falch-Olsen
Arntzen De Besche	Knut-Marius Sture, Håvard Sandnes
Simonsen Vogt Wiig	Lill Egeland, Thomas Talén, Trine-Lise Fromreide, Per Chr. Eriksen, Nicolay Skarning
Wiersholm	Jan Fougner, Eli Aasheim, Christel Søreide
	EXCELLENT
Advokatfirmaet Schjødt	Martin Jetlund
BAHR	Tarjei Thorkildsen, Tor Olav Carlsen
CMS Kluge	Marco Lilli, Johan Krabbe-Knudsen, Nina Gundersen Sandnes, Anders Stenbrenden
Homble Solheim	Runar Homble, Trond Erik Solheim
Littler Norway	Ole Kristian Olsby, Trond Erik Kvalsnes, Merete Furesund, Tore Lerheim
Thommessen	Stein Kimsås-Otterbech, Trond Hatland, Tron Dalheim
Wikborg Rein	Simen Lium, Fredrik Gisholt, Jan L. Backer, Christian Backe
	HIGHLY RECOMMENDED
Advokatfirmaet Føyen	Preben Haugmoen Mo, Marianne Klausen
DLA Piper Norway	Per Benonisen, Rajvinder Singh Bains
Helmr	Olaug Merete Dybedal, Thor-Arne Wullum
Kvale Advokatfirma	Monica Gjerde Sperre, Jan-Erik Sverre
SANDS	Henning M. Heitmann
	RECOMMENDED
Advokatfirmaet Grette	Thorkil H. Aschehoug, Hege Grønsberg Abrahamsen
Ræder Bing	Kari Bergeius Andersen
Brækhus Advokatfirma	Christian Engelstad
Bull & Co Advokatfirma	Anette Mellbye, Jørgen Burdal, Kåre Bjørlo
Deloitte Advokatfirma	Bjørn Ofstad



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### **LABOR LAW**

### **Best Law Firms**

FIRM	KEY FIGURE(S)
	LEADING
Raczkowski Paruch	Bartłomiej Raczkowski, Iwona Jaroszewska-Ignatowska, Dominika Dorre-Kolasa, Łukasz Kuczkowski
Wardynski & Partners	Agnieszka Lisiecka, Szymon Kubiak
,	EXCELLENT
Baker McKenzie	Piotr Rawski, Michał Lisawa
CMS	Katarzyna Dulewicz
Dentons	Aleksandra Minkowicz-Flanek
DLA Piper	Agnieszka Lechman-Filipiak
Domanski Zakrzewski Palinka	Bogusław Kapłon, Agata Mierzwa
Wojewódka I Wspólnicy Kancelaria Prawa Pracy	Marcin Wojewódka, Alicja Pawelec
Zawirska Gasior - Radcowie Prawni I Adwokaci	Patrycja Zawirska, Grzegorz Ruszczyk
+	HIGHLY RECOMMENDED
A Sobczyk I Wspólpracownicy Law Offices	Arkadiusz Sobczyk
Chajec Don-Siemion & Zyto	Ewa Don-Siemion
Eversheds Sutherland	Ewa Łachowska-Brol
Greenberg Traurig Grzesiak	Anna Halas-Krawczyk
Bird & Bird	Karolina Stawicka
Bkb Baran Ksiazek Bigaj	Daniel Ksiazek
Clifford Chance	Tomasz Derda
Drzewiecki, Tomaszek i Wspólnicy	Dawid Jakub Zdebiak, Waldemar Gujski
Sadkowski I Wspólnicy	Marzena Łabedz
Sołtysinski Kawecki & Szlezak	Agnieszka Fedor
Squire Patton Boggs Swiecicki Krzesniak	Malgorzata Grzelak
Wolf Theiss	Peter Daszkowski
	RECOMMENDED
Bww Banasik Wozniak I Wspólnicy	Aleksandra Wozniak
Ey Law	Zuzanna Zakrzewska
Gide Loyrette Nouel	Paweł Grzeskowiak
Hogan Lovells	Agnieszka Szczodra-Hajduk
Linklaters	Monika Krzyszkowska-Dabrowska
Noerr	Jaroslaw Karlikowski, Katarzyna Zwierz-Wilkocka
Olesinski & Wspolnicy	Lucyna Brayshaw, Anna Chrobot
PCS Paruch Chrusciel Schiffter Stepien   Littler Globa	l Sławomir Paruch, Łukasz Chrusciel
Penteris	Agnieszka Pytlas
Wiewiórski Legal	Magdalena Szeptycka, Marek Maciej Wiewiórski
Wkb Wiercinski, Kwiecinski, Baehr	Wioleta Polak



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### **LABOR LAW**

### **Best Law Firms**

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
	LEADING
Abreu Advogados	Carmo Sousa Machado, Patrícia Perestrelo
DLA Piper	Benjamim Mendes, João Guedes
Morais Leitão, Galvão Teles, Soares da Silva	Helena Tapp Barroso, Luís Miguel Monteiro, Pedro Pardal Goulão
& Associados SRS Legal	Ana Luísa Beirão, Cláudia Varela, Mariana Caldeira Sarávia
SKS Legal	EXCELLENT
CMS Rui Pena & Arnaut	Susana Afonso, Sofia Mateus, João Paulo Gomes
Cuatrecasas	Rui Vaz Pereira, Inês Pinheiro
PLMJ	Nuno Ferreira Morgado, Nuno Guedes Vaz, Tiago Cortes, José Pedro Anacoreta  André Pestana Nascimento
Uría Menéndez - Proença de Carvalho	
	HIGHLY RECOMMENDED
CCA Law	Pedro Antunes
CS'Associados	Pedro Furtado Martins
Garrigues	Rui Valente
PBBR - Sociedade de Advogados RL	Inês Reis
Sérvulo & Associados	Rita Canas da Silva
VdA	Manuel Cavaleiro Brandão
	RECOMMENDED
Andersen	José Mota Soares
BAS - Sociedade de Advogados	Pedro Madeira de Brito, Dália Cardadeiro, Nuno Miguel Vieira, Tânia Silva
DCM Littler	David Carvalho Martins
<b>Eversheds Sutherland FCB</b>	Inês Albuquerque e Castro
Gama Glória	Elisa Summavielle
Linklaters	Marta Afonso Pereira
Miranda & Associados	Diogo Leote Nobre, Paula Caldeira Dutschmann
PRA – Raposo, Sá Miranda & Associados	Joana de Sá, Helena Braga Marques, Joana Cadete Pires
SPS T.H.	Manuel Gibert Prates, Bárbara Řibeiro Damas
Telles	Gonçalo Pinto Ferreira
	VALUABLE PRACTICE
Antas Da Cunha Ecija	Pedro da Quitéria Faria
Cerejeira Namora, Marinho Falcão	Nuno Cerejeira Namora

### SRS LEGAL: PIONEERS IN SPECIALIZED SERVICE



Mariana Caldeira

Key figure(s): Mariana Caldeira Sarávia, Ana Luísa Beirão, César Sá Esteves, Cláudia Varela and Leonor Francisco Established: 1992

Track record: SRS Legal serves a highly diverse client base, covering sectors such as banking, insurance and transport/aviation. Over the past year it has handled significant project work and advisory related to recent changes to labor legisla-tion regarding the Decent Work Agenda and new ways of working. Innovation remains a top priority for the department, both in terms of client product and service design.

Team & differentiation: SRS Legal's employment department, headed by Mariana Caldeira de Sarávia and Ana Luísa Beirão, has a distinguished reputation for service-delivery excellence, both at a national and international level, and differentiates itself by offering exclusive and specialist advice in areas such as strategic consultancy, projects, litigation, international advisory, social security and collective bargaining.



### **LABOR LITIGATION**

### **Best Law Firms**

FIRM	KEY FIGURE(S)
	LEADING
Allen & Overy	Silvia Bauzá
Ceca Magán Abogados	Enrique Ceca Gómez-Arevalillo, Luis Pérez Juste, Jorge Sarazá Granados
Garrigues	Rosa Zarza, Adriano Gómez
Sagardoy Abogados	Martín Godino, Iñigo Sagardoy, Ana Godino, Román Gil, David Isaac Tobía, María Jesús Herrera
Uría Menéndez	Mario Barros, Juan Reyes
	EXCELLENT
Abdón Pedrajas Littler	Antonio Pedrajas, Ivan López, Alfonso Pedrajas, Sonia Cortés, Inés Molero
Baker McKenzie	Fermín Guardiola, David Díaz, José Prieto, Mireia Sabaté
BDO Abogados	Ignacio Sampere , Montse Rodríguez
Cuatrecasas	Rubén Agote, Jorge Aranaz, Juan Bonilla, Francisco Conde, Rubén Doctor, Valentin García, Ignacio Jabato, Jordi Puigbó, Lara Vivas
DLA Piper	Pilar Menor
Pérez-Llorca	Daniel Cifuentes, Luis E. Fernández Pallarés, Laura Pérez, Isabel Moya, Manel Hernández
	HIGHLY RECOMMENDED
CMS Albiñana & Suárez de Lezo	César Navarro, Elena Esparza
Everfive Abogados	Pablo Bernal, Santiago Carrero, Rita Fernández-Fígares, José Luis Díez, Álvaro García
<b>Eversheds Sutherland</b>	Jacobo Martínez
Gómez-Acebo & Pombo	Ignacio del Fraile, Carlos de la Torre
Hogan Lovells	Luis De la Villa
King & Wood Mallesons	Carlos Gil
Labormatters Abogados	Alfredo Aspra, Jaime Silva, Sergio Juárez, Pedro Alonso, Puy Abril
Roca Junyent	Albert Rodríguez, María Rosa Rodríguez, María José Sánchez, Alberto Novoa
Simmons & Simmons	Eduardo Peñacoba, Juan Calvente

RECOMMENDED	
Andersen	Victoria Caldevilla
Deloitte Legal	Fernando Bazán, Xavier Pallarés
Ecija	Fernando Vizcaino, Raul Rojas, Carlos Martinez Cebrian
Everfive Abogados	Pablo Bernal, Santiago Carrero, Rita Fernández-Fígares, José Luis Díez, Álvaro García
Freshfields Bruckhaus Deringer	Raquel Flórez
Legaltrade Abogados	Arancha Cantos
Ontier	José María Fernández Mota, Javier Rodríguez
Ramón y Cajal Abogados	Gonzalo Mairata, Glòria Raich
RCD	Cristina Samaranch, Dídac Ripollés
Zurbarán Abogados	Miguel Cuéllar Portero

### **LABOR ADVISORY**

### **Best Law Firms**

FIRM	KEY FIGURE(S)
	LEADING
Ceca Magán Abogados	Enrique Ceca Gómez-Arevalillo, Luis Pérez Juste Jorge Sarazá Granados
Garrigues	Rosa Zarza, Adriano Gómez
Sagardoy Abogados	Román Gil, Martín Godino, David Isaac Tobía, María Jesús Herrera, Raquel Muñiz
Uría Menéndez	Mario Barros, Juan Reyes
	EXCELLENT
Abdón Pedrajas Littler	Antonio Pedrajas, Ivan López, Alfonso Pedrajas, Sonia Cortés, Inés Molero
Allen & Overy	Silvia Bauzá
Baker McKenzie	Fermín Guardiola, David Díaz, José Prieto, Mireia Sabaté
BDO Abogados	Montse Rodríguez, Ignacio Sampere
Cuatrecasas	Rubén Agote, Jorge Aranaz, Juan Bonilla, Rubén Doctor, Ignacio Jabato, Jordi Puigbó, Lara Vivas
DLA Piper	Pilar Menor, Paz de la Iglesia
Eversheds Sutherland	Jacobo Martínez
Gómez-Acebo & Pombo	Ignacio del Fraile, Carlos de la Torre
King & Wood Mallesons	Carlos Gil
Pérez-Llorca	Daniel Cifuentes, Luis E. Fernández Pallarés, Laura Pérez, Isabel Moya, Manel Hernández
	HIGHLY RECOMMENDED
Deloitte Legal	Fernando Bazán, Xavier Pallarés
Everfive Abogados	Santiago Carrero, Rita Fernández-Fígares, Pablo Bernal, José Luis Díez, Álvaro García
Hogan Lovells	Luis De la Villa



Labormatters	Alfredo Aspra, Jaime Silva, Sergio Juárez, Pedro Alonso, Puy Abril
Simmons & Simmons	Eduardo Peñacoba, Juan Calvente
Squire Patton Boggs	Ignacio Regojo
	RECOMMENDED
Araoz & Rueda	Alfonso Suárez
Broseta	Marta Calabuig, Enrique Micolau, Alberto Irizar
RCD	Cristina Samaranch, Dídac Ripollés
Freshfields Bruckhaus Deringer	Raquel Flórez
Lener	Carmen Galán Fernández
Linklaters	Moira Guitart
Maio Legal	Ángela Toro, Alfonso Martínez Escribano, Marta Cámara, Alejandro Gil
Ontier	Javier Rodríguez
Roca Junyent	Albert Rodríguez, María Rosa Rodríguez, María José Sánchez, Alberto Novoa
Sanchez Butron	Gloria Pareja Ramírez, Manoli Gómez García, Luis Monzó Díez, Beatriz Penalva Botella
Zurbarán Abogados	Miguel Cuéllar Portero

### ALLEN & OVERY: TECHNICAL EXCELLENCE



Silvia Bauzá

Key figure(s): Silvia Bauzá Established: 1991 **Track record:** Allen & Overy's team assisted on collective bargaining agreements of Airbus Group and on the negotiation and implementation of a new equality plan, covering three companies and impacting more than 12,000 staff. They advised Capgemini on post-merger integration process with Altran, acting as experts in internal whistleblowing investigations.

Team & differentiation: Allen & Overy's labor practice is led by Silvia Bauzá, who has advised on a number of large corporate restructurings for both Spanish and international companies and also acted in complex litigations. The group prides itself on its expertise in employment law, benefits and incentives, working conditions, restructurings, HR policies, compliance and investigation procedures, providing creative solutions to any employment issue.

### EVERSHEDS SUTHERLAND: CLIENT-CENTRIC ADVICE



Jacobo Martínez Pérez-Espinosa Key figure(s): Jacobo Martínez Pérez-Espinosa Established: 2009

**Track record:** The firm advised Room Mate Hotels on its sale to a new fund in the context of an insolvency process, reaching an agreement with unions and workers' representatives. It also represented Globalvia Group in an audit of payslips and remuneration conditions of the employees of more than 20 companies in the group, coordinating accross different jurisdictions.

**Team & differentiation:** Led by Jacobo Martínez, the labor team at Eversheds Sutherland is recognized for its deep understanding of complex remuneration schemes, employment aspects of corporate transactions, restructurings, collective negotiations and employment litigation. Its team of specialist lawyers provides client-centric advice. The firm has an exclusive platform dedicated to HR managers, which facilitates communication with clients and professionals.

### GÓMEZ-ACEBO & POMBO: INNOVATIVE AND TAILOR-MADE SOLUTIONS



Key figure(s): Ignacio del Fraile, Carlos de la Torre Juan Antonio de Lanzas, Borja González and Lourdes Escassi Established: 1971

Track record: GA\_P is very focused on international clients and regularly advises multinational companies such as Nike, UPS, Expedia, Smurfit Kappa, AIG, Amazon and Warner Music. It has carried out several restructuring procedures in Spain affecting different sectors and industries. The firm houses a top team of litigation specialists which acts in complex judicial cases.

**Team & differentiation:** The firm provides representation with a personal touch during cases, and is the only Spanish member of the Employment Law Alliance, a prestigious network of employment law firms. Ignacio del Fraile heads the labor practice for both Portugal and Spain, which is composed of more than 20 lawyers who offer innovative, comprehensive solutions tailored to their clients' needs.

### **LEGAL HEADHUNTERS**

### **Best Law Firms**

FIRM	KEY FIGURE(S)
	LEADING
Altum Advisors	Sancho Peña, Pedro Herráiz, Fernando Castillo
Signium	Ignacio Bao
	EXCELLENT
F&B Consultores	Paula Fuentes
IurisTalent	Javier Moreno, Mila González
Michael Page	Maria Chavero, Marta Pinto
ssq	Alejandro Kress
Talengo	José Ignacio Jiménez, Mayte Martínez
	HIGHLY RECOMMENDED
Boyden	Luis Diaz-Obregón, Miguel Ángel Zuil
Hays	Laura Pereira Campello , Irene Arroyo Rodriguez
Linking Legal	Xavier Miravalls
Morgan Phillips	Fernando Guijarro, Alfredo Santos
Robert Walters	Víctor Monreal
<b>LHH</b>	José Muñoz-Seca
Wyser	Marta Sanz
	RECOMMENDED
Colding Advisors	Javier Colilla Barreiro, Luis del Castillo Golding
ESAME Headhunting	Carlos Gomez Poza
Lobb Executive Search	Monica Lobato Gil
Page Executive	Guillermo Marcet Gomez
Transearch	Carlos Cortés



### **LABOR & EMPLOYMENT**

### **Best Law Firms**

FIRM	KEY FIGURE(S)
	LEADING
Advokatfirman Cederquist	Robert Stromberg, Jens Tillqvist
Advokatfirman Vinge	Fredrik Dahl, Ingela Malmborg, Åsa Gotthardsson
Mannheimer Swartling	Henric Diefke, Anders Nordström
	EXCELLENT
Baker McKenzie Sweden	Sten Bauer
Elmzell Advokatbyrå	Jenny Hellberg, Petter Wenehult
Morris Law	Martin Vildhede, Roger Wier
Roschier	Jenny Welander Wadström
Setterwalls Advokatbyrå	Henrik Kjellander, Åsa Erlandsson
	HIGHLY RECOMMENDED
Advokatfirman Lindahl	Cecilia Kindgren-Bengtsson, Anders Leijon
Advokatfirman Schjødt	Jenny Jilmstad
Bird & Bird Sweden	Katarina Åhlberg
Delphi	Magnus Berterud, Fredrik Nordlöf
DLA Piper Sweden	Björn Rustare, Johan Zetterström
edpLaw Advokatbyrå	Johan Thörn, Dino Kalamujic, Johan Sundberg
MAQS Advokatbyrå	Lars Lövgren, Mats Nilsson, Marie Marklund
Törngren Magnell & Partners Advokatfirma	Anna Jerndorf
	RECOMMENDED
<b>Eversheds Sutherland</b>	Per Westman, Torbjörn Lindmark
Hellström Law	Johan Karlman, Mats Hellström, Anna Fernqvist Svensson, Erika Juvander Heveus
Magnusson	Magdalena Berg
Wesslau Söderqvist Advokatbyrå	Jessica Stålhammar, Petra Loodberg, Martin Bergander
Wistrand	Jakob Bernander, Jörgen Larsson



### **LABOR: ADVISORY**

### **Best Law Firms**

In each tier, the firms are ordered alphabetically

	FIRM	KEY FIGURE(S)	
		LEADING	
1	1 Blesi & Papa Alfred Blesi, Roberta Papa, Thomas Pietruszak, René Hirsiger		
	Schellenberg Wittmer	Vincent Carron, Michael Hess, Christine Beusch-Liggenstorfer, Catherine Weniger	
2	Bär & Karrer	Thomas Stoltz, Laura Widmer, Ruth Bloch-Riemer	
	Homburger	Balz Gross, Andreas Müller, Peter Müller	
	Niederer Kraft Frey	Catherine Grun Meyer, Valerie Meyer Bahar, Andreas Casutt	
	Vischer	Marc Ph. Prinz, Gérald Virieux	
	Walder Wyss	Philippe Nordmann, Simone Wetzstein, Irène Suter-Sieber, Rayan Houdrouge	
		EXCELLENT	
	Lenz & Staehelin	Matthias Oertle, Sara Rousselle-Ruffieux	
	MLL Meyerlustenberger Lachenal Froriep	Alain Gros, Thomas Kālin	
	Pestalozzi	Martin Mueller, Christian Roos	
	Streiff Von Kaenel	Adrian von Kaenel, Romina Carcagni Roesler, Lukasz Grebski	
		HIGHLY RECOMMENDED	
1	Baker McKenzie	Peter Reinert, Christoph Stutz	
	Cbwm & Associés	Rémy Wyler, Aline Bonard	
	CMS von Erlach Partners	Christian Gersbach	
	Kellerhals Carrard	Christoph Zimmerli, Urs Marti	
	Mangeat	Laurence Crittin, My-Hué Tan	
	MME Legal	Michèle Stutz, Martina Aepli	
	Resolution Legal Partners	Françoise Martin Antipas	
	Troillet Meier Raetzo	Anne Troillet, Anne Meier	
	Wenger Plattner	Cristina Solo de Zaldívar, Roland Bachmann	
2	BMG Avocats	Manuel Isler, Frédéric Gabus	
	DHA Avocats	Boris Heinzer	
	Gillioz Dorsaz & Associés	Vanessa Maraia-Rossel	
	Id Est Avocats	Juliette Ancelle	
	Waeber Avocats	Christian Bruchez, Giuseppe Donatiello	

### WALDER WYSS: PIONEERING EXCELLENCE IN LABOR LAW ACROSS BORDERS



Simone Wetzstein

Key figure(s): Simone Wetzstein and Philippe Nordmann Established: 1972

Track record: Operating across six offices, Walder Wyss' employment law team demonstrates a consistent ability to manage complex labor law issues, taking a balanced approach to advisory and litigation services which adapts to client needs. Its involvement spans various industries including finance, pharmaceuticals and luxury, with a focus on contract negotiations, mass redundancies and restructuring projects.

Team & differentiation: Philippe Nordmann and Simone Wetzstein co-head a team of seven partners and 30 other lawyers. Their approach integrates innovative legal strategies, addressing a range of topics, from social security to gender equality law. The team's specialization is underscored by its Swiss attorney association certification as employment specialists. The firm also routinely invests in legal tech, ensuring cutting-edge solutions.



### **LABOR: LITIGATION**

### **Best Law Firms**

In each tier, the firms are ordered alphabetically

TRM	KEY FIGURE(S)	
i ikiyi	LEADING	
Bär & Karrer	Laura Widmer, Thomas Stoltz, Ruth Bloch-Riemer, Aurélie Conrad Hari	
Blesi & Papa	Alfred Blesi, Roberta Papa, René Hirsiger	
Niederer Kraft Frey	Catherine Grun Meyer, Valerie Meyer Bahar, Andreas Casutt, Nicolas Kuonen	
Schellenberg Wittmer	Michael Hess, Vincent Carron	
Walder Wyss	Philippe Nordmann, Olivier Sigg, Davide Jermini, Irène Suter-Sieber, Simone Wetzstein, Rayan Houdrouge	
	EXCELLENT	
CMS von Erlach Partners	Christian Gersbach	
Lenz & Staehelin	Matthias Oertle, Dominique Müller, Sara Rousselle-Ruffieux, Daniel Tunik	
Pestalozzi	Martin Mueller, Christian Roos	
Vischer	Marc Ph. Prinz, Gérald Virieux, Anela Lucic	
Bianchischwald	Stéphanie Fuld	
Bratschi	Angela Hensch, Sandra De Vito Bieri	
Kellerhals Carrard	Urs Marti, Christoph Zimmerli	
MLL Meyerlustenberger Lachenal Froriep	Thomas Kālin	
Staiger Attorneys At Law	Philipp Haymann	
Streiff Von Kaenel	Adrian von Kaenel, Romina Carcagni Roesler	
	HIGHLY RECOMMENDED	
Baker McKenzie	Peter Reinert	
Burckhardt	Regula Hinderling, Gudrun Österreicher	
Cbwm & Associés	Aline Bonard, Rémy Wyler	
Gillioz Dorsaz & Associés	Vanessa Maraia-Rossel	
Homburger	Balz Gross, Gregor Bühler, Gabrielle Nater-Bass, Andreas Müller	
Humbert Heinzen Hischier	Denis Humbert, Roger Hischier	
Id Est Avocats	Juliette Ancelle	
Linde Law	Marco Kamber	
Lustenberger Rechtsanwälte	Monika McQuillen	
Mangeat	Laurence Crittin, Grégoire Mangeat	
MME Legal	Michèle Stutz, Martina Aepli	
РВМ	Pedro Ribeiro	
Wenger Plattner	Roland Bachmann, Yannick Hostettler, Cristina Solo de Zaldivar	
BMG Avocats	Manuel Isler, Frédéric Gabus	
DHA Avocats	Boris Heinzer	
Lelex Attorneys at Law	André Lerch	
Resolution Legal Partners	Françoise Martin Antipas	
Thouvenin Rechtsanwälte	Thomas Loher, Anna Chaney Neukom	
Thouvenin Rechtsanwaite	, , , , , , , , , , , , , , , , , , ,	
Troillet Meier Raetzo	Anne Meier, Anne Troillet	

### WENGER PLATTNER: MASTERING THE ART OF LABOR LITIGATION



Key figure(s): Roland Bachmann Established: 1980

Track record: Experienced in international assignments and with a trio of offices, in Zurich, Bern and Basel, Wenger Plattner's labor litigation team handles disputes for top companies and individuals, specializing in bonus litigation, complex terminations, non-compete cases and employment arbitration. Renowned for collective labor law disputes and advising on employment during insolvency,

**Team & differentiation**: Headed by Roland Bachmann, the labor team comprises five partners and eight other lawyers. Cristina Solo de Zaldívar lectures on labor law, and recent publications by Roland Bachmann on employment law also bolster the practice's reputation. The collaborative approach is enhanced by a strong lockstep component, encouraging teamwork and partnership synergy.

Roland Bachmann

M&A and outsourcing.



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### LABOR: ACTING FOR EMPLOYERS

### **Best Law Firms**

FIRM	KEY FIGURE(S)
	LEADING
Allen & Overy	Sarah Henchoz, Karen Seward, Robbie Sinclair, Vicky Wickremeratne
Baker McKenzie John Evason, Monica Kurnatowska	
Herbert Smith Freehills	Andrew Taggart, Tim Leaver
Lewis Silkin	James Davies, Michael Burd, Toni Lorenzo, Richard Miskella
Mishcon de Reya	Joanna Blackburn, Daniel Naftalin
Simmons & Simmons	Julian Taylor, Andrea Finn, Daniel Ornstein, Laurence Renard
	EXCELLENT
Clifford Chance	Alistair Woodland
DAC Beachcroft	Khurram Shamsee, Georgina Rowley, David Sims
Gq littler	Paul Quain, Richard Harvey, Darren Isaacs, Daniel Pollard
Linklaters	Nicola Rabson, Alexandra Beidas, Jean Lovett
	HIGHLY RECOMMENDED
Addleshaw Goddard	Michael Leftley, Richard Yeomans
Bird & Bird	Ian Hunter, Elizabeth Lang
Bryan Cave Leighton Paisner	Rebecca Harding-Hill, Lisa Mayhew
CMS	Melanie Lane, Catherine Taylor, Alison Woods
Dechert	Charles Wynn-Evans, Jason Butwick
DLA Piper	Tim Marshall
Eversheds Sutherland	Paul Fontes, Diane Gilhooley
Farrer & Co	David Smellie, Rachel Lewis
Fox Williams	Joanna Chatterton

Freshfields Bruckhaus Deringer	Kathleen Healy
Hogan Lovells	Stefan Martin, Edward Bowyer
Macfarlanes	Seán Lavin, Hayley Robinson
Mayer Brown	Christopher Fisher
Osborne Clarke	David Cubitt, Victoria Parry
Squire Patton Boggs	Caroline Noblet
Stephenson Harwood	Anne Pritam, Paul Reeves
Taylor Wessing	Paul Callaghan, Sean Nesbitt
Travers Smith	Ed Mills, Tim Gilbert, Siân Keall
	RECOMMENDED
Charles Russell Speechlys	Trevor Bettany
Clyde & Co	Robert Hill
Deloitte Legal	David Williams
Morgan, Lewis & Bockius	Matthew Howse
Pinsent Masons	Edward Goodwyn
Reed Smith	Robin Jeffcott
RPC	Patrick Brodie
Slaughter and May	Charles Cameron
	VALUABLE PRACTICE
Ashurst	Crowley Woodford
Dentons	Purvis Ghani
Doyle Clayton	Peter De Maria
Howard Kennedy	Jane Amphlett
Kingsley Napley	Corinne Aldridge
McDermott Will & Emery	Paul McGrath
Norton Rose Fulbright	Paul Griffin

### **METHODOLOGY**



- Recognition & reputation of the firm in its market
- Team size at partner and senior associate level; seniority and track record of
- Nature, quality and volume of matters handled by the firm
- Prestige, diversity and internationalization of the firm's client base
- Recent team expansions that have proved demonstrably successful

In the course of our research, we gather detailed information from diverse

Law firms: through questionnaires and interviews, our team gets first-hand information about a firm's history, positioning, expertise and recent activity.

Clients: we solicit the feedback of several thousand General Counsel, CFOs, Tax Managers and CEOs of domestic and multinational companies through anonymous questionnaires, meetings and phone interviews.

Qualified third-parties: we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers, accountants, arbitrators,

Peer-review: We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.



### LABOR: ACTING FOR MANAGERS

### **Best Law Firms**

FIRM	KEY FIGURE(S)	
LEADING		
Brahams Dutt Badrick French	Gareth Brahams, Paula Chan, Claire Dawson, Polly Rodwa	
Cm Murray	Beth Hale, Clare Murray, Merrill April	
Farrer & Co	David Smellie, Eleanor Rowswell, Anna Birtwistle, Kathleen Heycock	
Lewis Silkin	Nicholas Hadaway, Richard Miskella, Toni Lorenzo	
Mishcon de Reya	Daniel Naftalin, Joanna Blackburn, Jennifer Millins	
Withers	Elaine Aarons, Meriel Schindler	
	EXCELLENT	
Bird & Bird	Tim Spillane, Ian Hunter	
Doyle Clayton	Peter De Maria	
Fox Williams	Jane Mann, Joanna Chatterton	
Keystone Law	Paul Daniels, Alistair French, Clive Howard	
Kingsley Napley	Corinne Aldridge	
Winckworth Sherwood	Jo Keddie	
Charles Russell Speechlys	Trevor Bettany	
Edwin Coe	Linky Trott	
Fox & Partners	Caroline Field, Ivor Adair	
Harbottle & Lewis	Howard Hymanson, Yvonne Gallagher	
Penningtons Manches Cooper	Paul Mander	
Russell-Cooke	Anthony Sakrouge	
HIGH	LY RECOMMENDED	
Bates Wells	William Garnett, Lucy McLynn	
Bellevue Law	Florence Brocklesby	
Cole Khan Solicitors	Emilie Cole, Shazia Khan	
didlaw	Karen Jackson, Anita Vadgama	
Leigh Day	Nigel Mackay, Emma Satyamurti	
Payne Hicks Beach	Peter McRoberts	
Rahman Lowe Solicitors	Jahad Rahman	
Worden Richmond	Catherine Richmond, Alexandra Worden	
Bdb Pitmans	Brian Gegg	
Irwin Mitchell	Shah Qureshi	
Kervin & Barnes	Gareth Kervin	
Stephenson Harwood	Paul Reeves	
Stewarts Law	Joseph Lappin	
Wedlake Bell	William Granger	

### **RESTRUCTURING & INSOLVENCY**

### **Best Law Firms**

FIRM	KEY FIGURE(S)
	LEADING
Akin Gump Strauss Hauer & Feld	Barry Russell, James Roome, James Terry
Allen & Overy	Earl Griffith, Jennifer Marshall
Clifford Chance	Philip Hertz, Iain White
Kirkland & Ellis	Kon Asimacopoulos, Partha Kar, Sean Lacey
Latham & Watkins	Bruce Bell, Yen Sum
Linklaters	Tony Bugg, Rebecca Jarvis, Richard Bussell
	EXCELLENT
Freshfields Bruckhaus Deringer	Ken Baird, Richard Tett
Milbank	Yushan Ng
Slaughter and May	Ian Johnson
Weil, Gotshal & Manges	Andrew Wilkinson, Neil Devaney
White & Case	Christian Pilkington
	HIGHLY RECOMMENDED
Ashurst	Giles Boothman
Herbert Smith Freehills	John Whiteoak
Hogan Lovells	Tom Astle
	RECOMMENDED
Addleshaw Goddard	Ged Barnes
CMS	Martin Brown
DLA Piper	Christian Parker
Mayer Brown	Michael Fiddy, Devi Shah, Amy Jacks
Norton Rose Fulbright	James Stonebridge
Paul Hastings	David Ereira
Pinsent Masons	Steven Cottee
Sidley Austin	Jifree Cader, Mark Knight
Dechert	Adam Plainer
Dentons	Neil Griffiths
Jones Day	Ben Larkin
Macfarlanes	Jat Bains
Proskauer Rose	Elisabeth Baltay
Shearman & Sterling	Alex Wood
Skadden, Arps, Slate, Meagher & Flom	Peter Newman
Sullivan & Cromwell	Christopher Howard
Travers Smith	Edward Smith
Willkie Farr & Gallagher	Graham Lane
	VALUABLE PRACTICE
Baker McKenzie	Hugh Lyons, Priyanka Usmani
Brown Rudnick	Emmanuelle Naulais
Bryan Cave Leighton Paisner	Marc Trottier
Eversheds Sutherland	Simon Waller
Fried, Frank, Harris, Shriver & Jacobson	Ashley Katz
Stephenson Harwood	Julian Cahn





### **LABOR LAW**

### Best Law Firms

FIRM	KEY FIGURE(S)
	LEADING
Baker McKenzie Fenxun	Jonathan Isaacs
Morgan Lewis & Bockius	Lesli Ligorner
DLA Piper	Johnny Choi, Helen Colquhoun
	EXCELLENT
Bird & Bird	Pattie Walsh
CMS	Jeanette Yu
Herbert Smith Freehills	Nanda Lau, Gareth Thomas
Mayer Brown	Duncan Abate, Hong Tran, Jennifer Tam
Simmons & Simmons	Fiona Loughrey, Wendy Wong
HIGHL	Y RECOMMENDED
Allen & Overy	Victor Ho, Susana Ng
Clyde & Co	Victor Yang
Deacons	Cynthia Chung
Hogan Lovells International	Sherry Gong
Kennedys	Richard Bates
King & Wood Mallesons	Liang Yanling
	Baker McKenzie Fenxun  Morgan Lewis & Bockius  DLA Piper  Bird & Bird  CMS  Herbert Smith Freehills  Mayer Brown  Simmons & Simmons  HIGHL  Allen & Overy  Clyde & Co  Deacons  Hogan Lovells International  Kennedys



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### **LABOR LAW**

### Best Law Firms

FIRM	KEY FIGURE(S)
	LEADING
Nishith Desai Associates	Vikram Shroff
Trilegal	Atul Gupta, Swar Nima
	EXCELLENT
Cyril Amarchand Mangaldas	Rashmi Pradeep, Abe Abraham
IndusLaw	Avik Biswas
Kochhar & Co.	Rohit Kochhar
AZB & Partners	Nohid Nooreyezdan
Khaitan & Co.	Anshul Prakash
Shardul Amarchand Mangaldas & Co.	Pooja Ramchandani
	HIGHLY RECOMMENDED
ALMT Legal	Aliff Fazelbhoy
Bharucha & Partners	Justin Bharucha
Majmudar & Partners	Neerav Merchant, N Raja Sujith
Samvad Partners	Ashwini Vittalachar
Bhasin Sethi & Associates	Amit Bhasin
HSA Advocates	Jivesh Chandrayan
JSA	Rupinder Malik, Sandeep Mehta
Luthra & Luthra Law Offices	Divij Kumar, Sanjay Kumar
Phoenix Legal	Sawant Singh
Singhania & Partners	Rudra Srivastava
	RECOMMENDED
Chadha & Co.	Savita Sarna, Namita Chadha
Clasis Law	Vineet Aneja
Fox Mandal	Shyamal Mukherjee
Lexcounsel	Dimpy Mohanty
Mani Chengappa & Mathur	Utham Chengappa
Poovayya & Co.	Siddhartha George



### **LABOR LAW**

### Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
	LEADING
Baker McKenzie (Gaikokuho Joint Enterprise)	Tomohisa Muranushi
DLA Piper	Keiji Nasuda
K&L Gates	Ryan Dwyer, Takahiro Hoshino
Morgan, Lewis & Bockius	Mitsuyoshi Saito, Carol Tsuchida
Orrick, Herrington & Sutcliffe	Yumiko Ohta

### **METHODOLOGY**



### The criteria are:

- Recognition & reputation of the firm in its market
- Team size at partner and senior associate level; seniority and track record of
- Nature, quality and volume of matters handled by the firm
- Prestige, diversity and internationalization of the firm's client base
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## EXPERT INSIGHTS 2023-'24

Reimagining the workplace:	
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### Reimagining the workplace: Legal tools and challenges for companies in the post-pandemic world

Just as with climate change, which was the subject of chatter for a long time before the world woke up to its importance, so it is with the value of purpose and flexibility in the world of work. In the post-pandemic labor landscape, it's time for deeds not words.



### **SOPHIE** PÉLICIER-LOEVENBRUCK

### **ABOUT THE AUTHOR**

Sophie Pélicier-Loevenbruck is a partner at Fromont Briens, a French law firm dedicated to labor-law at 360 degrees. Widely admired for her employment-law and professional training expertise, she has niche capabilities in the social-crisis-management domain, with valuable knowledge of the French approach and the experience to make it comprehensive, including for international companies.

owadays, companies are confronted with difficulties recruiting and retaining staff, whose level of satisfaction at work no longer exclusively relates to their level of pay. For the modern generation, work-life balance has become a top priority, one which requires companies to think long and hard about the purpose of their company, and how they sell it to prospective employees.

Covid-19 disrupted the established relationship staff had with their companies, and the signs of deep changes in traditional models continue to be visible. No longer content just to have a steady job, today's young people feel the appeal of entrepreneurship and independent work. The best university graduates are no longer all following the usual career paths, but opting for less typical jobs in the quest for professional fulfillment, on top of which, absenteeism among today's workforce is high, as are leaves of absence. What's behind this shift? More than just a general disillusionment with the concept of work, these trends express, perhaps, a longing on the part of today's worker to work differently, work better, with more flexibility to organize their own schedule. The scales have tipped and it is in the interests of companies not to swim against the tide of this trend. Instead, they should

mobilize all the legal tools at their disposal to enable it, in particular setting out the framework for optimizing remote-work and workload and safeguarding the right to disconnect outside of office hours.

Beyond presenting an opportunity to promote your company's employer-brand, doing so mitigates the risk of painting your company into a corner on how its work is organized, one it may find difficult to get out of should the need to adapt to new working regulations occur (or when decisions are imposed by a third party, such as a judge or doctor).

### "It is in the interests of companies not to swim against the tide of the remote-work trend"

Amendments to French labor law since the dawn of the 21st century, in particular the revision that took place in 2017 under President Macron, paved the way for a rebalancing of the relationship between a French company and its staff that allows businesses to negotiate, and even unilaterally adopt, "tailor-made" solutions in the areas or work organization.

Over six years later, one is forced to conclude that a certain inertia has set in, with many companies ceding to the temptation to pay lip-service to this new doctrine of work organization flexibility, rather than exploring the possibilities of evolving the employer-employee relationship in any meaningful sense, by dialoguing with staff on how to work in a more intelligent and effective way, accounting for changing mentalities, assessing the multiple dimensions of what constitutes workload in the modern era, allowing for different places and times of work, etc.

Ensuring a good quality of work life involves balancing the imperatives of performance and productivity with purpose in the professional lives of employees, taking into account their wellbeing at work and its relationship to their lives outside of work. The chances of an employee fully engaging with their work are higher if they are secure in the knowledge that resources are in place to help them cope with their workload and work under conditions which maximize their chances of producing quality results on a regular basis while ensuring their work-life balance is preserved.

### Evolving workplace mores

Remote work has become a part of our working lives in the past few years, to the extent that even the most zealous boss beating the "all back to the office" drum

### **KEY POINTS**

- Clearly defined policies on remote work and the right to disconnect benefit both staff and the company
- Companies should have comprehensive mechanisms in place to help staff deal with workload fluctuations
- Management must set the example to make of the worker's right to disconnect a reality
- Dialoging with staff is the best way to promote a healthy, productive and content workforce

will find difficult to forbid on principle. Added to the 2012 French labor law revision, the Macron edicts have put the issue on the table to such an extent that recourse to remote work for the employee has become a quasi-right in France. And this was even before the pandemic made wholesale working from home a reality for companies all across the globe, with those who had previously resisted it forced to take part in the experiment, whether testing which types of work could be successfully carried out from home, or (once the lockdowns had been lifted) the proportion of on-site vs remote work that could be carried out.

An employer that refuses to grant a staff member's request to work from home must be able to justify their decision based on eligibility - specifically the degree of autonomy in, and the demands of, the role the person in question carries out. But be warned, any justification given will leave room for dissent so long as company policy on remote work is not set out and communicated to employees and/or employee representatives.

The interests of coming to a collective agreement with employee representatives or of adopting a unilateral policy is precisely to reconcile the needs of the company with the wishes of the workers. This document also constitutes an objective framework to which managers can refer to set out the precise terms of how much, when and under what circumstances remote work is allowed.

Failure to have a coherent remote work policy exposes a company to a number of risks, such as arbitrary decisions not made with sufficient justification (which could easily be interpreted as preferential or unfair treatment). It could also lead to a situation where going back to on-site work requires the employee's consent when the employer implicitly allowed an employee to work remotely for a long time outside

of any pre-established framework. By not grappling with this issue, an employer risks seeing the conditions of remote work at their company decided by a third party. To date, no judge has gone so far as to rule the refusal to allow remote work as unfair execution of an employment contract. Nevertheless there is ample caselaw out there sanctioning an employer for having disregarded the findings of a doctor when denying a remote-work request from a member of staff.

### Tech-enabled flexibility

By blurring the lines between our professional and private lives, ICT has allowed work to encroach beyond the time traditionally allocated to it, while providing companies with greater flexibility on how work is organized.

### "From the moment the first employee is hired under flexible working time arrangements, companies should define the terms and conditions of the right to disconnect"

The modern worker's tendency to remain hyperconnected and the increased mental load this exerts, has led to much case-law, even prior to the enshrining in French law of the right to disconnect, in 2016. The importance of this subject has made it a fixture in quality of work life discussions at companies with over 50 employees.

Furthermore, from the moment the first employee is hired under flexible working time arrangements, management should define the terms and conditions of the right to disconnect, whatever the company's headcount. The law sets the rules and it is incumbent on companies to apply them to their activity in an effective manner. On a related note, workload

management requires the implementation in advance of instruments to measure and regulate it, beyond compensating staff monetarily or with extra leave for the more intensive periods which are bound

Among the possible solutions: encouraging open dialogue between staff and management on the subject of workload; providing training to better educate managers on the issue of workload and how to prevent problems related to it; identifying and making available rapidly deployable resources to cope with heightened workload; granting of rest days in the wake of particularly busy periods. Just like with remote work, the interests of the company are best served by management having a clear position. These HR and financial stakes are high. The lack of respect for break times, undeclared recourse to overtime, lack of a secure working-environment, employee burn-out, these can all leave the employer exposed to legal lia-

Not just fashionable hot-topics, the fourday week, unlimited vacation time, or recognition of non-official holidays important to a staff member for personal reasons, can also help improve the quality of life at work. But such concessions do not replace the fundamental need for companies to think about how they organize work, which is an essential prerequisite for ensuring the effectiveness of these tools.

### Conclusion

With absentee rates having doubled over the past decade, mainly due to sick leave, including among members of the management, companies have a pressing need to improve working conditions. And for added motivation, should they need it, EU law now allows for staff off sick for non-professional reasons to continue to accrue paid leave. •

### A collective agreement or charter provides the best possible framework for organizing remote work



Interview with **EMELINE SALMON** French Lawyer, **EPP RECHTSANWÄLTE AVOCATS** 



and MICHAEL OTT German Lawyer, **EPP RECHTSANWÄLTE AVOCATS** 

The pandemic made working from home a necessity, at least for those professions that allowed it. Now, although the health emergency has abated, remote work continues to feature prominently at most companies. French lawyer Emeline Salmon and her German colleague Michael Ott, both of whom practice within the law firm EPP Rechtsanwälte Avocats, take a look at some of the key issues associated with remote work, through the prism of the legal frameworks of their respective countries.

LEADERS LEAGUE: What is the legal definition of remote work in France and in Germany?

Emeline Salmon: Under French labor law. remote work refers to any form of professional activity which would ordinarily have been performed at the employer's premises, that is carried out by an employee away from these premises on a voluntary basis, using information and communication technologies.

Michael Ott: In Germany, there is a much more restricted legal definition of remote work. It refers to cases where work is carried out regularly or exclusively at the employee's private home and where the employer has fully equipped the workplace including with furniture etc. However, in practice there are lots of cases of what Germans commonly call home-office. This means that work is carried out from time to time at the employee's private home and for the rest of the time at the company. The employer doesn't equip the whole "workplace" in this situation and only provides electronic devices, for example.

Work at locations other than the company or the employee's home also exists, and is referred to as mobile-office. Mobile office and home office are treated differently than remote work in legal terms, as many pertinent legal provisions do not (yet) apply

Can the location where an employee carries out remote work vary at will?

E.S.: Under French labor law and the non-restrictive definition of the place of remote work, an employee could, in principle, work at the location of their choice. In practice, this needs to be defined, particularly in view of the fact that the place where the work is performed determines in particular the applicable labor and social security law, which is in principle the law of the country in which the employee performs their work. If an employee works for a period of time from a foreign country, then this change of workplace could lead to a change in the applicable labor and social security law; that of the foreign country from which the employee is working. In addition, the employer must also ensure

the safety of the employee when they are working from home. In France, for example, before initiating remote work, the employer must ensure that the location where the employee is to perform said work is suitable. Employers must also ensure that remote working premises and equipment provided by the employer are covered by a specific kind of insurance. Such a check cannot be carried out if the employee changes the place they remote work from as and when they please.

### "In Germany, there is a much more restricted legal definition of remote work"

M.O.: As far as German remote work and home office are concerned, the problem described with the applicable law arises less frequently, as an employee shall only work at the employer's offices or at home, but it can arise under certain circumstances due to relocations abroad. In the mobile office scenario, the problem mentioned above is omnipresent. If the company is not dependent on its employees working in different countries for long periods of time,

we therefore generally recommend restricting the employee's freedom of choice, as regards their workplace, to Germany.

As far as safety at work is concerned, German law also has strict requirements for remote work, which employers must comply with. However, these strict regulations do not all apply to home offices or mobile offices. The mobile office in particular is little-regulated by law. This makes it all the more important to correctly instruct employees in home or mobile office situations on workplace safety, which is an obligation that applies to all workplaces.

### What compensation is due to an employee who remote works all or part of the time?

E.S.: French labor law distinguishes between two sums that must be paid to the

- In all cases, the employee must be reimbursed for any expenses incurred remote-working (i.e. extra consumption of electricity and heating, etc.). In practice, in most cases the employer opts for a flat-rate reimbursement based on a scale, which is updated annually by the French social security authorities
- When remote work is carried out at the request of an employer who does not make premises available for the employee to perform their duties, compensation for the use of a private residence for professional purposes must also be paid to the employee. The amount is not set by law, but case law seems to consider the degree of the restrictions imposed on the employee by the professional use of their home when setting the amount.

M.O.: According to German law, and as in France, all required work equipment for remote work must be provided by the employer. With regards to the home office, the employer only has to pay for office furnishings if the employee works from home at the employer's request. If the employee is free to choose their workplace within a mobile office contract, the employer doesn't have to cover the cost of any equipping of a workplace.

Apart from this, in Germany the parties to the employment contract are free to define how and whether costs are to be covered. However, if they do not include such a provision in a contract and if the employee works from home at the employer's request, the employer is obliged to reimburse any expenses incurred by the home office, such as for electricity, heating, etc.

### What advice can you give to companies that allow remote work?

E.S.: A collective agreement or, failing that, a charter drawn up by the employer regulating the implementation and use of remote work should be signed to provide the best possible framework for the practice, ensure compliance with the obligation's incumbent on both the employer and the employee, and avoid any subsequent disputes with the employee.

M.O.: Employers often aren't aware of the advantages mobile office provides. As long as they don't necessarily need their employee to have a fixed workplace at home, they can avoid certain expenses and obligations by opting for a mobile office clause, and the employee often appreciates the flexibility too. ◆

"In France, the employer must ensure that the location where an employee carries out remote work is suitable"



### Spain remains a very attractive market for foreign companies



Interview with **IGNACIO DEL FRAILE** Partner, GOMEZ ACEBO & POMBO

"In the past two years, Spain has implemented several measures in the area of work-life balance"

Ignacio del Fraile, a partner at Gomez Acebo & Pombo, gives us an overview of recent trends in the Spanish labor market, including the impact of the proposal to reduce the number of hours in the working week, the steps taken in the area of work-life balance and the challenges facing foreign clients when establishing companies in Spain.

LEADERS LEAGUE: The issue of discrimination continues to be at the forefront of Spanish labor litigation. What accounts for this?

Ignacio del Fraile: Indeed, over the past year we have noticed a significant increase in claims filed by employees, including discrimination and retaliation allegations. In my view, the main driver behind this surge in claims is likely the broadening of the spectrum for what constitutes discriminatory practices, as established by the recent 2022 legislation on equal treatment and non-discrimination. For instance, this new legislation specifically safeguards employees experiencing illness and by extension, those on temporary sick leave. In light of this, it is becoming more frequent to witness employees initiating legal action to challenge their dismissals, alleging discrimination. Their claims often stem from being on temporary sick leave at the time of dismissal, or the perception that the company's decision to terminate their contract was influenced by previous temporary sick leaves. The risk associated with these claims extends beyond the legal declaration of the nullity of the dismissal, often leading to claims for additional damages compensation. Moreover, we also noticed an increase in claims asking for these kinds of compensatory damages when companies do not grant integrally the employees' requests regarding reduction or adaptation of the working hours, or when companies reject remote working requests without sufficient justification.

In 2023, the Spanish government tabled a proposal to reduce the working week from 40 hours to 37.5 hours. How have companies reacted?

The proposition to reduce the weekly working hours from 40 to 37.5 hours emerged within the framework of the government agreement between PSOE and Sumar. The first general complaint is that this significant change to working time has been decided unilaterally by two political parties outside the framework of social dialogue between the main unions and organizations representing businesses.

Generally speaking, this proposal has not been well-received within the business community since it would mean a reduction in working hours without a corresponding decrease in salary, which companies perceive in one way only: fewer productive hours at the same cost. Furthermore, this proposal of increasing the hourly labor cost comes amid a national socioeconomic situation that is severely straining corporate finances. Consequently, the primary concern regarding this matter is the maintenance of fixed salary costs while reducing productive working hours and thus profit, which is seen as yet another hurdle in the path of business progress under the current economic global circumstances.

Having said that, while this may represent the general sentiment, the reality varies depending on the sector. Certain industries, such as technology, have already been operating under workweeks shorter than 40 hours and may not experience the previously discussed impact. However, in other sectors, like manufacturing, the level of impact is much more pronounced, as it is evident that a reduced production schedule directly correlates to a lower output of manufactured goods. In summary, the extent of the negative impact varies considerably depending on the sector, and thus the level of concern differs according to the company's field of activity, although in general businesses are displeased with the prospect of being compelled to reduce their productive working hours, especially when this entails sustaining the same fixed salary costs.

### What advances have been made in Spain in terms of conciliation rights?

In the past two years, Spain has implemented several measures in the area of work-life balance, all aimed at extending the time available for employees' personal and family commitments. In this regard, significant measures stand out, most of which involve the introduction of new paid leave regulations into Spanish labor law. However, the three following measures have had the most noticeable impact since coming into effect:

- The right to non-discrimination in the exercise of work-life balance rights. Practically, this translates into greater protection against potential dismissal of employees who request or are taking work-life balance
- The extension of parental leave for both mothers and fathers, which is now 16 weeks, with a current proposal to extend it again to 20 weeks.
- The introduction of remote work as a mechanism for adapting working hours and balancing personal/family life with professional life, which allows employees to formally request to shift part of their work to a remote format. The employer can only reject this request if there is justifiable cause.

### What restructuring advice do you give

Typically, when a client informs us of their intention to carry out a workforce restructuring, our primary approach is to understand the reasons and terms under which they wish to proceed. To this end, we invite them to provide us with as much information as possible about the company's interests, as well as the minimum and maximum limits of the restructuring they intend to undertake. Once we have this information, the next step is to consider all possible alternatives and advise the client based on the most favorable option in relation to their needs, while also trying to reduce the impact on employees as much as possible. This largely depends on the time companies have to implement the restructuring plan, their financial circumstances and the level of risk they are willing to assume.

Such restructurings are usually not straightforward procedures, especially if they have to resort to any of the formal processes for such purposes. Generally speaking, considerable time is needed to gather the reasons that justify the initiative, and this is a matter in which we also support and advise our clients, since a solid basis of jus-

tification is synonymous with success. Our job is to try to find sufficient arguments to be able to implement a restructuring plan, whether it be through layoffs, modifications of working conditions, or any other method. We also coordinate the necessary work with external economic experts, relocation agencies and communication agencies to give full support to our clients.

### What is the biggest labor-related challenge for foreign clients establishing companies in Spain?

In my opinion, the biggest labor challenge for foreign clients establishing companies in Spain is navigating the complexities of Spanish labor laws, which are known for being particularly stringent and sometimes employee-friendly. We do not have employment-at-will and foreign clients often find adapting to these regulations challenging due to several factors:

- Understanding and complying with local labor laws, including those governing contracts, dismissals, working hours and employee rights, because it can be quite intricate. Foreign companies must ensure compliance with these rules to avoid legal issues, which requires a thorough understanding of the labor framework and often necessitates legal assistance.
- Understanding how employment conditions and contractual relations work in Spain can be complex since regulation is strict. Additionally, Spain's termination policies can make it difficult for employers to navigate dismissals or workforce reductions. When advising, we have to be as clear as possible explaining this to foreign companies, as they must be aware that they are not entitled to terminate contracts as easily as under labor regulations elsewhere, so having good labor advisors is crucial. Also, labor unions play a significant role in Spain, so foreign companies must be prepared to engage with unions and understand their influence on the workforce.
- Spain has established norms regarding work-life balance and employee benefits, as previously mentioned, so companies need to be prepared to adapt to these expectations, which may include providing sufficient vacation time, maternity/paternity leave and considering the recent legal changes in work-life balance rights.

In general, Spain remains a very attractive market for foreign companies, although it is true that it is increasingly important to have good employment advice, not only in a reactive but preventive sense. •

"Labor unions play a significant role in Spain, so foreign companies must be prepared to engage with unions and understand their influence on the workforce"

### **Artificial intelligence will help improve** the productivity of companies



Interview with SILVIA BAUZA Partner, ALLEN & OVERY

"Some Spanish courts concluded that initiating a contradictory file is mandatory as a prior step to notifying a disciplinary

dismissal"

Silvia Bauza tells Leaders League about the main labor challenges faced by international companies when setting up in Spain, the controversy surrounding the contradictory file obligation in a disciplinary dismissal and shines a light on current labor trends in Spain, such as the quiet-quitting phenomenon and AI in the labor force.

LEADERS LEAGUE: Is the quiet-quitting phenomenon pronounced in Spain? Silvia Bauza: The main challenge that quiet quitting poses for companies established in Spain is the difficulty they face when trying to take legally justified labor measures against employees who display this type of behavior. The reason is that, generally speaking, for an employer to take action against an employee based on their performance (whether it is a disciplinary sanction, a dismissal, a warning, etc.), the company has to be able to prove that the employee's performance is below the expected standards for their position, that it is lower than that of their comparable colleagues, and that the employee's behavior is persistent and deliberate. And the issue with quiet quitting is that employees do not show poor or substandard performance, but rather they just comply with their tasks without further involvement, making it hard for employer to retaliate against such conduct, from a legal perspective.

Given the difficulty that companies encounter when attempting to take legally justified disciplinary measures, in our experience, employers try to mitigate these types of situations from a more human resources than legal standpoint, offering their employees a series of benefits (not necessarily economic) with the aim of encouraging their involvement and motivation at work: the so-called emotional salary. I mean, for example:

- work-life balance measures (e.g. remote working or promoting or even improving on the paternity / maternity leave entitlements provided by law);
- the organization of company events to foster employee engagement;
- the provision of social benefits related to mental health; or
- promoting the corporate social responsibility (ESG) of the company, incorporating environmental, social and governance criteria in the management and strategy of the

organization, to show employees that there is a further purpose beyond the tasks of their job to work for the company.

### What impact do you see AI having on the labor force?

In my view, artificial intelligence will affect the workforce of many businesses, and not only those with industrial employees, but also those with more office-based ones. The truth is that artificial intelligence will help to improve the productivity of companies, by assuming some more basic tasks that are easily automated or replicated. This does not necessarily mean the elimination of job positions, but rather modifying many of them, and even the emergence of some new ones. However, it is still too early to determine the real impact that AI will have on the workforce, especially considering that it keeps developing, and that the regulatory framework is still in its infancy.

From a normative perspective, the regulation of artificial intelligence in Europe is still very preliminary. In December 2023, the European Council and Parliament reached a provisional agreement on the proposal to harmonize rules on AI at EU level. This proposal, which still has to be turned into a regulation, classifies as highrisk, for example, those AI systems that are used in employment and worker management, especially for recruitment and staff selection; for decision-making on promotion and contract termination; and for task allocation and monitoring or evaluation of employees. This means that such AI systems will have to comply with certain legally determined conditions to access the EU market.

In my opinion, we will have to wait until the final version of this regulation (and any other laws that may be developed locally) is enacted and comes into force to see the impact that it has on the world of artificial intelligence and the staff and human resources management of companies.

### What issues do international companies face when setting up in Spain?

The main labor challenges that foreign companies usually face when setting up in Spain are twofold:

- the need and the process to register as employers in the Spanish social security system: this is something that surprises some foreign companies, as they are not familiar with the Spanish social security system, and with the fact that the employer has to pay social security contributions for its employees. - the need to identify the collective bargaining agreement (CBA) that applies to the activity that the company performs in Spain; - the concept of a CBA is not present in all jurisdictions, and therefore some companies are puzzled by the concept itself, and by the fact that the company cannot (unless it negotiates a company-level CBA) choose the CBA that applies to it, but that this depends on the activity that the company carries out within the Spanish market.

Once these issues are overcome and they are established in Spain, there are many aspects of the Spanish labor legislation that attract attention and pose a challenge for foreign employers.

Some examples are:

- the concept of overtime and the need to compensate it;
- the need to pay a financial compensation for post-contractual non-compete clauses;
- the process to implement dismissals, especially objective and collective dismissals; - the concept of employees' representatives (e.g. the fact that the company has no obligation to promote their creation, but that it is the employees who have the power to do so once a certain number of employees is reached within the workforce). More recently, moreover, companies with a larger workforce (usually 50 people or more) are finding it challenging to comply with regulation in terms of equality and whistleblowing (e.g. having a whistleblowing channel or an equality plan) recently implemented in Spain.

### What is "contradictory file" and how are your clients reacting?

The concept of contradictory file refers, in brief, to the requirement for the employer to inform the employee of the allegations brought against him/her and give him/her a period to make representations before notifying a disciplinary dismissal. Strictly legally speaking, the obligation to follow a contradictory file (also called prior hearing - audiencia previa - in the case of employees affiliated to trade unions) before notifying a disciplinary dismissal is as follows: For employees who hold the condition of employees' representatives or trade-union delegates (delegados sindicales), a contradictory process should be followed prior to communicating the dismissal.

For employees who belong to a trade union, a prior hearing on the misconduct of the employee (audiencia previa) should be held with the trade-union representative before implementing the dismissal.

For ordinary employees (i.e. those who are not employee representatives, trade-union delegates or members of a trade union), there is no general obligation to initiate a contradictory file before dismissing them, unless the applicable CBA specifically establishes such an obligation.

The controversy over this issue has arisen in recent months as a result of some Spanish courts concluding, even in the case of ordinary employees who are not employee representatives or members of a trade union, that initiating a contradictory file is mandatory as a prior step to notifying a disciplinary dismissal, even if the CBA does not expressly say so. Some Spanish courts have based this conclusion on article 7 of the International Labour Organization Convention 158, which states that an employment relationship cannot be terminated for reasons related to the employees' conduct or performance, before he/she has been given the opportunity to defend against the charges made against him/her. Those same courts set different consequences from failing to conduct a contradictory file. For example, the judgment of the High Court of Justice of Madrid, of 28 April 2023, considers that not doing so would entitle the employee to be compensated for the damages caused by the breach (such compensation being additional to that of unfair dismissal). On the other hand, the judgment of the High Court of Justice of the Balearic Islands, of 13 February 2023, decrees that the consequence of not carrying out the contradictory file would be the qualification of the dismissal as unfair

Clients' reaction has been varied: most seem to stick to the traditional interpretation (i.e. not initiating a contradictory process in the case of ordinary employees if the CBA does not expressly say so), waiting for the Supreme Court to unify the criteria on this matter. Others (so far, the minority), choose to follow the contradictory file in all cases, as a precautionary measure. •

"The need and the process to register as employers in the Spanish social security system is something that surprises some foreign companies, as they are not familiar with the Spanish social security svstem"

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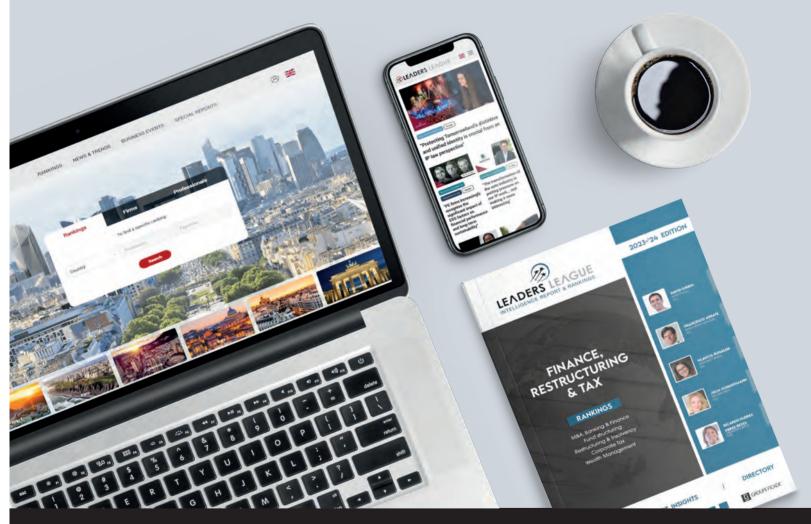
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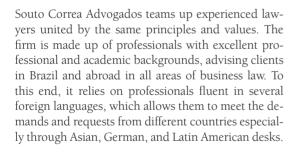


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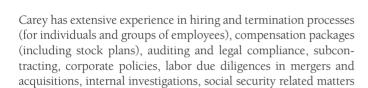
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In terms of outsourcing, Carey provides day-to-day advice to owners and contractors on projects related to these matters, identifying and mitigating risks and legal liabilities



• Labor & Employment



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Juan Manuel Guerrero





GUERRERO & ASOCIADOS was founded in 2011 by Juan Manuel Guerrero M. It is currently recognized as a solid • Labor Law firm that provides highly specialized services in labor law and social security. Within its portfolio of clients are national • Social Security and multinational companies, who certify the quality and reliability of the services provided.

- Litigation
- Consultancy Services

Initially, the Firm reached the Colombian legal market under the brand G&G ASESORES LABORALES, a brand that • Tutela in 2016 became GUERRERO & ASOCIADOS. The Firm's practice focuses on offering clients practical and innovative solutions from the labor legal field.

The Firm develops its practice through the areas of: i. Structure, labor planning and collective bargaining; ii) Consulting; iii) Litigation; iv) Ministry of Labor; and V. Guardianship, a structure that allows clients to provide transversal advice on all labor and social security issues.

GUERRERO & ASOCIADOS is recognized in Colombia as one of the most important and reliable firms in advising on complex collective labor disputes, standing out in the design, implementation and execution of novel strategies in collective bargaining processes with unions and labor collectives. non-unionized workers, in the handling of arbitration tribunals and strike processes, a strategic approach that has allowed companies to successfully deal with this type of critical controversy.

Additionally, the Firm has advised large companies in the structuring and execution of reorganization and restructuring plans at the labor level, managing to maintain the viability of the companies in a context in which Colombia faces great economic and employability challenges.

On the other hand, the Firm is characterized by providing its clients with personalized advice, which entails the detailed analysis of each of the cases, in order to structure a legal solution appropriate to the needs of each client. In this sense, the particular legal strategy for each client and the quality of the work carried out is a distinguishing feature of GUERRERO & ASOCIADOS compared to other Firms.

In relation to the practice of litigation, it is important to know that GUERRERO & ASOCIADOS has one of the highest rates of favorability in the litigation it handles, since, in the last year, it presented a percentage of favorability higher than 95% in the processes legal proceedings and guardianship actions in which the Firm represented its clients.

Currently, the Firm is part of the Legal Services Chamber of the National Association of Entrepreneurs of Colombia (ANDI), a scenario in which important issues of the Colombian legal sector are analyzed and discussed.

Finally, it is important to highlight that the Managing Partner of the Firm, Juan Manuel Guerrero, is recognized as one of the best lawyers in Colombia on labor law and social security issues, being invited to different scenarios where labor reforms and public policies are discussed. from the country.



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Karla Villacís



Erika Irigoyen



José Xavier Endara



Vanessa Gómez

### **POSITIONING**

We provide practical solutions for our clients, focusing on the prevention of disputes with strategic counsel and labor-related structuring, we have a remarkable record of accomplishments in labor litigation.

We are experts in workplace risk and occupational safety, advising on occupational hazard prevention and safety management as part of a team of experts on the subject.

Our legal advice on labor matters is focused on compliance and on the generation of inclusive policies at the labor level, to advise our clients on the implementation of policies and guidelines that prevent and confront situations of discrimination and workplace harassment.

Besides advising our clients on legal matters, we work along with company HR departments to design organization charts, position charts, human resource management, payroll management, authority and discipline management, and strategies to maintain a positive working environment.

We keep abreast of current labor legislation, emphasizing training (incompany and outside) for CEOs, area managers, and department heads as an important tool to prevent labor disputes that might arise from the employee-employer relationship.

We have experience in advising companies with different kinds of core businesses and workers with complex labor relationships, the firm is very active and effective in administrative and labour litigation.

### **BUSINESS**

- · Labor compliance.
- Labor due diligence.
- · Social security, occupational safety, and labor risks.
- · Collective bargaining.
- · Internal work regulations, special work schedules and safety regulations.
- Employer's Retirement.
- Administrative complaints before the Ministry of Labor
- Sponsorship in labor litigation.
- Processes of opening, subrogation, merger and closing of companies and liquidation of workers.
- · Labor risk management.



- Quito
- Guayaquil



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Barthélémy Avocats is a law firm built upon the conviction that people are at the heart of any company's wealth. Our leitmotiv: growing together to see beyond social law. The firm has been in existence for over 50 years and employs more than a hundred lawyers in 19 cities across France who work daily to perpetuate this vision.

By placing people at the center of their concerns, the firm has been able to build, over the years, a business with a strong culture and a true sense of sharing and service, which is reflected in the quality of its relationship with customers and partners and in the surefooted management of their internal human-resources obligations. But above all, it is the firm's vision of employment law, which has become the Barthélémy Avocats calling-card.

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- Nantes
- Nice
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- Paris
- Pau
- Rennes
- StrasbourgToulouse
- Tours

### BUSINESS

#### Supporting businesses: our vocation

Specialists in labor-law, Barthélémy Avocats supports, as a true partner, more than 5,000 companies of all sizes and from all sectors of activity, on a daily basis, on any subject pertaining to the client's professional activity, both in counseling and before the courts. To meet the needs of companies, the firm has developed departments (group of specialized lawyers dedicated to some fields of expertise/area of business), such as:

- International
- · Health and safety
- Litigation
- Restructuring
- Industry-wide collective bargaining & negotiation
- Dispute resolution
- · Human capital

The firm has developed the view that labor-law must be a tool for organizing the company. It supports its clients in defining and formalizing measures adapted to each company, labor-law being used as a vehicle for legal engineering.

Annual subscription: there for you, when you need us Because an effective partnership and trusting relationship are built up over time, Barthélémy Avocats also provides companies with a daily support formula as part of an annual fixed fee set -by mutual agreement for a foreseeable volume of services -and ensuring greater availability of lawyers.



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### **COHEN & GRESSER**



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Cohen & Gresser is an international law firm with offices in New York, Paris, Washington, DC, and London.

Our firm has a strong employment practice and represents employers, international groups and executives in a variety of litigation and counselling matters both in France and in the United States.

In France, Cohen & Gresser employment attorneys have an extensive experience handling restructurings and mass layoff plans, collective employment relations, transfers of business/ transfers of employees, transactional employment due diligence and complex employment litigation. We also counsel our clients on a wide range of employment matters, including internal investigations, discrimination issues, working-time practice, service agreements and compensation and benefits.

In the United States, Cohen & Gresser employment attorneys represent clients in state and federal court actions; other forums such as the Equal Employment Opportunity Commission, the New York State Division of Human Rights, and the New York City Commission on Human Rights; court monitorships; and investigations. We also counsel employers and executives on a wide range of contractual and business matters, including employment, privacy, and social media policies and incident response plans.

Our attorneys have superb credentials, and are committed to providing the efficiency and personal service of a boutique law firm along with the quality and attention to detail that are the hallmarks of the best firms in the world.

Our practice reaches across many industries, including aviation, chemical, communications, finance, hospitality and leisure, life sciences and health care, luxury, retail, technology, and transportation.



- Restructurings and mass layoff plans
- Collective employment relations
- Transfers of business/ Transfers of employees
- Transactional employment due diligence
- International mobility
- Working-time practice
- · Complex employment litigation
- Top management / Corporate officers
- Internal investigations



- PARIS
- NEW YORK,
- WASHINGTON, DC,
- LONDON



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L&E Global is a worldwide leader with 32 prominent employment law firms cofounded by Flichy Grangé Avocats in 2011. Spanning 6 continents in 32 jurisdictions, the +1,750 employment lawyers provide specialized, business focused advice to major multinationals, mid-caps and innovative start-ups on all stages of growth and development in local and international markets.

### BUSINESS

- Restructuring and employment practice
- Remuneration policies and benefits practice
- Health and Safety practice
- Collective Negotiation and Working Time practice
- Social Security and Mandatory Contributory Schemes practice
- High-Risk Litigation practice
- Company Managers and international mobility practice
- Ethics, Diversity, and CSR practice
- Pension and contingency practice
- Public Service and State-Owned Companies practice
- Vocational training practice
- Atypical and/or new forms of work practice









Flichy Grangé Avocats is a leading employment and labour law firm in France with 12 specialized practices.

The highly experienced lawyers assist the French and international companies to assess the employment and labor law consequences of company complex operations, company policies and the risks they involve by carrying out extensive employment and labor law due diligence reviews or comprehensive studies of the impact on collective status.

Flichy Grangé Avocats meets the needs of international groups and manages international projects by relying on the support of L&E Global, a worldwide network of partner firms specialized in providing counsel to employers on labour relations, employment law, and employee benefits.

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### **POSITIONING**

#### Fromont Briens is one of the most preeminent employment and labour law firms in the French market.

For 30 years now, the firm has brought its depth of expertise in all the fields of French employment and labor law to a series of clients ranging from small and medium companies to listed global corporations.

A pioneer in many of its historical practices, the firm has developed a leading expertise in employment law, social protection and additional remuneration law, corporate and M&A, restructuring, social compliance and criminal labor law putting clients' satisfaction, regardless their size or industry, at the very heart of its practice through prospective and innovating interventions.

With an approach centered around the concept of advising partnership, the firm brings proximity, creativity, reactivity and hands-on solutions to the market.

More than just a partner, Fromont Briens has become an actor in the social transformation of companies by offering them innovative strategies in response to the technological, legal and societal innovations they must address at a rapid pace. Our innovative solutions include:

- · Social Crisis Management
- Data privacy
- Evolution and Labour 2.0
- Diversity & Inclusion
- · Global mobility



### **OFFICES**

Paris

• Lyon



### **BUSINESS**

#### 360° LABOUR AND EMPLOYMENT LAW

Fromont Briens offers a day-by-day management of all our clients HR issues with several methods of operation:

- Counsel
- Litigation
- Strategic and operational support
- Training

Our firm has also developed a range of expertise to assist our clients in managing all their HR needs and projects:

- Social Protection and Additional remuneration
- Criminal Labour Law
- Management and Social Structuring M&A
- Restructuring
- Social Compliance



#### YOUR PARTNER IN FRANCE

Fromont Briens advises all kinds of non-French companies for their employment and labor law issues in France.

From mobility, hybrid schemes, harassment and discrimination issues to the very specific employment, social security and additional remunerations French legal frameworks, we offer our non-French clients our expertise in the French market and knowledge of its relevant stakeholders to help them navigate this very complex - and strategic - environment









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**Emilie Wider** 



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Bérénice Alisch



Our law firm was founded in 2001, by Dr. Christophe Kühl, whose vision was to provide sound legal and business advice mainly to French-speaking companies doing business in Germany and vice-versa for German-speaking companies doing business in France.

Thanks to our legal expertise, our bilingualism and our knowledge of both cultures, we make French and German business law accessible to our clients. With pragmatism, we help them realize their business objectives and progress smoothly in Germany and/or France.

Our casework is exclusively cross-border and cooperates with the legal and fiduciary activities of local businesses.

If your company has a legal dispute, we can defend your interests before all German and French state courts, as well as before arbitral tribunals.

Listening to our international clients' needs has allowed us to create a comprehensive network of qualified consultants, capable of providing legal and business services to German-speaking companies doing business in France and vice versa. As a courtesy to our clients, we also cooperate with the vif-solution-Group to support our clients' business in Germany (https://vif-solutions.com/de/) and France (https://vif-solutions.com/fr/).



• Cologne

• Paris

• Lyon



- General Terms and Conditions / Business Contract Law in France and Germany
- Labour law in France and Germany
- Construction law in France and Germany
- Business Compliance in France and Germany
- Estate Planning Law
- Renewable energy within the framework of trade relations with France solar, wind and hydraulic energy
- Debt collection in France and Germany
- · Legal proceedings / Litigation / Arbitration in France and Germany
- Corporate Law in France and Germany
- Commercial agents and Distributors in France and Germany
- Collection proceedings in France and Germany
- Internet law in France and Germany
- M & A
- Trademark law in France and Germany
- Restructuring / Turnarounds
- Tax law in France and Germany
- Transportation in France and Germany
- Copyright law in France and Germany
- Government procurement law in France and Germany
- Contract law in France and Germany
- Legal advice and assistance for German, Austrian and Swiss companies doing business in France and Germany
- Competition law and antitrust law in France and Germany
- Mediation



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**Guilhem Affre** 



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### **POSITIONING**

Miguérès Moulin is a multispecialist firm that advises entrepreneurs in a comprehensive manner in all areas of business law: in all areas of business law: social, individual and collective industriel relations, social security.

Each specialist supports a leading French and international clientele in the sectors of industry, catering, construction, luxury goods, e-commerce, medtech / biotech, audiovisual and professional sport.

Miguérès Moulin provides his clients with the Alliance of Business Lawyers (ABL) network, which brings together around sixty law firms around the world, and of which he is one of the founding members.

Miguérès Moulin's high added value teams assist their clients, both on a daily basis and in their exceptional operations, in defining their legal strategy.

### **BUSINESS**

- Business Law
- Labor and industrial law; all related litigations
- Conflict Resolution
- IP/IT



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Marianne Grange





German & French Law:

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- Corporate Law
- Tax Law
- Distribution
- Competition & IP
- M&A and Joint Ventures • Corporate Acquisitions
- Litigation & Arbitration
- Finance & Banking
- Product Liability
- Corporate Insolvency
- Real Estate
- Corporate Succession
- Inheritance Law
- Renewable Energies
- Debt Collection
- In-house Training
- Legal Translations



Anja Hergesell

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Laura Rejano



**Emeline Salmon** 

Aurélia Heim



Cyprien Greiner

e CBBL CROSS BORDER BUSINESS LAWYERS

Laura Maurer



**Audrey Bourquin** 





### **POSITIONING**

Our law firm was founded in 1994, by Emil Epp, whose entrepreneurial approach and vision was to provide sound legal and business advice for French companies and their German subsidiaries in German law and to German, Austrian and Swiss companies with subsidiaries in French law. All our attorneys have a German and French law degree. Specialized teams cover all aspects of German and French business law and defend the interests of our clients in all German and French courts.

As it needs more than legal advice to make business successful in foreign countries, we have established companies to facilitate cross-border business:

- for German, Austrian and Swiss companies in France (www.eurodroit.com; www.ffu.eu) as well as worldwide (www. cbbl-lawyers.de).
- $\bullet \ \, for French companies in Germany: EPPTAX Expertise Comptable (www.expertisecomptable.de) and Vis-\`a-Vis (www.vis-a-vis.fr) our domiciliation (www.expertisecomptable.de) and Vis-\`a-Vis (www.vis-a-vis.fr) our domiciliation (www.expertisecomptable.de) and Vis-\'a-Vis (www.vis-a-vis.fr) our domiciliation (www.expertisecomptable.de) (www.expertisecomptable.de)$ company in Baden-Baden.



**OFFICES** 

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• Bordeaux

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Giovannina Ventura

Monica Fasano



BSVA is an independent law firm set up in 2002 by Alessandro Bellofiore and Francesco Senaldi. They wanted a place where the professional relationship between clients and lawyers could feel like a real partnership based on trust. With a team of over 60 members, BSVA is today a multi-disciplinary legal firm (deeply rooted/ well established) on the Italian territory, based in Milan and Varese, whose aim is to meet the demands of its Italian and foreign clients, offering tailor made legal and fiscal services in several legal matters such as corporate and commercial law, banking, finance & capital markets, labor law, criminal law and family law.



- Agency and business procurement contracts,
- · Company reorganizations and wage integration procedures, also with the involvement of trade unions,
- Collective dismissals and individual dismissal procedures,
- Due diligence,
- Employment profiles in the context of insolvency procedures,
- Health and safety in the workplace,
- Labor disputes at every stage and level,
- Stock option and/or staff incentive plans
- Subordinate or self-employment contracts,
- Transfer/lease of a company or company branch.

#### **Human Labor**

BSVA supports its clients in all issues related to labor law and industrial relations.

The client is assisted in the daily management of the employment relationship, also with reference to the development of the career and skills of each worker.

BSVA supports the client in the management of individual and collective disputes, with a view to finding alternative solutions to the judicial process.

In the field of litigation, the Firm has distinctive experience in disputes with directors/managers as well as relating to the requalification - also for social security and Enasarco contribution purposes - of relationships with agents/dealersw



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Dario Ceccato

Paolo Tormen



Ceccato Tormen & Partners is a labor consultancy firm that focuses on the application of labor law in the broad sense, with particular reference to all matters pertaining to the management of human resources, in Italy and abroad.

We are a young company that has quickly become rooted in the territory and strongly developed. We can now count over 30 collaborators (including labour consultants and employees), with offices in Padua and Treviso and significant business relations throughout Italy, enabling us to offer our support to any business located throughout Italy (with a marked inclination towards medium-large structured companies).

Our roots lie in the extensive 20 years of experience and expertise gained in the field by our founding partners Dario Ceccato and Paolo Tormen. In business, our aim is to provide our client companies with maximum assistance while combining dynamism and professionalism.

The generous breadth of provisions offered by labour law allows us to range from industrial relations to outsourcing and corporate restructuring processes, from welfare systems to pension advice.



- · Labour cost and budget
- Recruitment
- Employment contracts
- Payroll services
- Agency contracts
- · Travel policies and company regulations
- · Disciplinary disputes
- Secondment agreements
- · Payroll management of posted workers
- Expatriates tax relief
- Social security representatives for foreign employers
- Immigration requirements
- Welfare plans
- Retirement prospects
- Enterprise Crisis Management
- Collective dismissals
- Social shock absorbers
- Downsizing procedures
- Labor due diligence
- Trade union assistance in the management of business crise

All this without forgetting the proactivity towards HR offices, with information, publication activities (both through specialized and non-specialized publications) and training activities.

International mobility is a part of our job that we are particularly passionate about. On this point we support our clients in: understanding and identifying the best way to allow the person concerned to work in Italy or abroad (depending on the situation prospected by the client), including the definition of the eventual residence permit; drafting the inherent documentation (e.g., letter of secondment and/or foreign employment contract); managing the social security and tax aspects related to the international mobility of staff to and from Italy.

We deal with industrial relations. We represent and assist companies in trade union negotiations and support them in delicate phases of company crises, managing social shock absorbers and downsizing procedures. In this regard, upon judicial appointment, we assist the relevant Commissioner and Receiver in managing the workforce employed by companies undergoing bankruptcy proceedings.



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Angelo Zambelli

Barbara Grasselli

Alberto Testi

### **POSITIONING**

Zambelli & Partners has extensive experience in employment law, industrial relations and related litigation, as well as an in-depth knowledge of the legislative and regulatory system governing employment relationships.

The Firm is made up of professionals with proven in-court experience and an in-depth knowledge of the complex and articulated Italian legislation, also in the context of European Union law.

As a consultant of industrial, financial and commercial companies and corporate groups, the Firm offers ongoing assistance to clients in matters relating to Employment Law, Trade Union Law and Industrial Relations, providing its clients with strategic advice, assisting them in the day-to-day management and solving of any labour disputes.

The Team has successfully addressed many legal disputes relating to all labour law issues and has managed numerous reorganisations of companies in the engineering and steel, chemical and pharma-ceutical, petrochemical and publishing sectors, as well as finance and credit.

The Firm also assists top managers in the stages of contractualisation and termination of employment, including any resulting litigation.



- Agency contracts
- Anti-union conduct
- Business transfers and related trade union procedures
- · Change of duties
- · Collective dismissal procedures
- · Company collective bargaining
- Corporate welfare plans
- Disciplinary procedures and sanctions
- Directors of companies (appointment, remuneration, revocation)
- Extraordinary redundancies fund and related procedures
- Individual dismissals
- Management of executive relationships (hiring, execution, termination)
- Non-competition agreements and other ancillary clauses
- Production reorganisation processes
- · Secondment of personnel in Italy and abroad
- Special contracts (part-time, intermittent work or job on call, apprenticeship, fixed-term contracts, etc.)
- Staff leasing contracts
- Stock option plans and other types of top management incentive plans
- Temporary management
- Transfer of employees

One of the Team's strengths is the possibility to operate internationally thanks also to the various languages spoken by its lawyers, such as Italian and English of course, but also French and Spanish. As a matter of fact, this added value led to the partnership of the Firm with L&E Global, the leading international alliance of law firms for cross-border labour and employment law services with more than 1.700 professionals. Zambelli & Partners is the sole Italian Firm member of such a prestigious network.



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Anne Morel



BSP is an independent and truly full-service law firm based in Luxembourg. As leaders in each of the areas in which we practice, our lawyers can assist in all aspects of Luxembourg business law. We provide our clients a timely and integrated legal assistance, vital to the success of most transactions.

#### **Employment, Compensations & Benefits**

Our pragmatic and result-oriented approach enables us to deliver advice to our clients active in a wide variety of industries.

We can support you on:

- Employment policies and procedures
- Employment contracts
- Employment termination and settlement agreements
- Information/consultation procedures
- · Restructuring measures and transfer of undertakings
- Negotiation with employees, representatives and trade unions
- Collective bargaining agreements
- Social plans
- Schemes or alternative forms of remuneration such as share option plans, employee participation schemes
- Supplementary pension plans

Furthermore, our professionals have an extensive experience in litigation. They represent employers in court in all kinds of litigation including claims for unfair dismissal, discrimination claims, and enforcement of non-competition covenants.

BSP can also assist clients in the implementation of a whistleblowing system in compliance with the legal requirements. In particular, she offers an outsourcing reporting hotline, assistance in the investigation process and in the assessment of a misconduct or a breach as per the new legal provisions. We also advises on what additional actions should be undertaken, and how to deal with external reporting mechanisms.



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Top Advisors Directory **LAW FIRMS** 







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LIDIA MONSALVO ÁI VARF7



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LUIS MONSALVO ÁI VARF7



ANDRÉS CÁMARA PÉRF7



Monsalvo Duclaud is a Mexican leading law firm specialized in Labor, Employment and Social Security matters.

With a seasoned team of more than 40 attorneys, Monsalvo Duclaud represents a vast majority of industry sectors and multinational employers, bringing innovative solutions to daily requirements involving its clients' most important asset: their people.

All of Monsalvo Duclaud's partners are well recognized experts in each key practice area, which translates in unique cross-functional representation in the following strategic fields:

- Labor and Employment Consultancy
- High-risk Litigation
- Union Matters
- Labor Inspections
- Social Security Contributions

Monsalvo Duclaud actively participates in negotiations with local and international authorities, for the creation of new regulations and the amendment of legal frameworks that need to adapt to the present and upcoming changes of employment and social security realities. The team holds key positions in the main employer's chambers and associations, supporting management with investments in Mexico.



- Labor & Employment
- Social Security



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### **INTERNATIONAL EVENTS CALENDAR 2024**



### **MARCH 13 2024**

MIAMI, USA

Leaders League Cocktail during the IBA

300 participants: leading lawyers, general counsel, CFOs, CEOs, investment bankers, arbitrators, litigation funders, and litigation support firms

**COCKTAIL | NETWORKING** 

latam-receptions.leadersleague.com



### **MARCH 14 2024**

HYATT REGENCY HESPERIA, MADRID

**Connecting Business Leaders from Spain and Portugal** 

250 participants: law firms partners, general counsel, legal directors, CEOs, investment funds, HR directors, heads of disputes, heads of corporate, managing directors and legaltech

CONFERENCES | NETWORKING DINNER | AWARDS

iberian-legal-summit.com



### **JUNE 18 2024**

WTC CONVENTION CENTER, SÃO PAULO

The biggest legal and financial event in the Brazilian market

600 participants: general counsel, legal directors, CFOs, CEOs, investment banks, investments funds and managing partners

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filasa.com.br



### **JUNE 25 2024**

INTERCONTINENTAL MIAMI, USA

The event that brings together the best of the Corporate, Legal and Innovation worlds

500 participants: general counsel, legal directors, compliance officers, heads of litigation, data protection officers, heads of IP, legal managers, law firms, IP directors and service providers

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alliance-summit.com







### **SEPTEMBER 2024**

MEXICO CITY, MEXICO

Leaders League Cocktail during the IBA Annual Conference

400 participants: leading lawyers, general counsel, CFOs, CEOs, Investment bankers, arbitrators, litigation funders and litigation support firms

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### **OCTOBER 2024**

SAN ISIDRO - LIMA, PERU

Latin America's key compliance summit

More than 150 participants: law firm partners, general counsel, compliance officers and forensics experts

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compliance-summit.com



### **NOVEMBER 12 2024**

TIVOLI MOFARREJ, SÃO PAULO

Brazil's biggest legal awards ceremony

300 participants: law firm partners, managing partners, general counsel and legal managers

**AWARDS | GALA DINNER** 

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### **NOVEMBER 2024**

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Aramburú Castañeda Boero - abogados is a top full-service firm with more than 20 years of experience providing high quality legal consulting services to middle-market companies in different areas of law.

We provide comprehensive and creative solutions, which not only adds value for our clients, but helps them make appropriate decisions. For this purpose, we engage in our client business and create a client-firm work team that allows us to combine their best interests with alternative legal solutions. Our goal is to be considered not only as their lawyers, but as a strategic business partner in long-lasting work relationships.

At Aramburú Castañeda Boero - abogados we provide legal advice on Corporate Law, M&A, Labor & Employment, Immigration, Tax, Projects & Infrastructure, Regulatory, Private Investment, Compliance, Arbitration, Data Protection and recently in Mining, among other corporate-related practices.

Specialized counselling on reorganizations, shareholders, agreements, stock trades, credit syndication, liquidation and dissolution of companies, negotiation and development of employment contracts, labor planning, risk assessment, labor cost reduction strategies, terminations, labor due diligence, occupational safety and health, collective bargaining, labor claims, Immigration, tax planning, analysis of operations with tax incidence, legal support in financing operations, tax litigation, are our main day-to-day advice.

Our professional team is highly specialized, graduated from the most prestigious universities; and most of them have obtained masters degrees in the United States, Europe and/or locally, thus our clients should expect profound knowledge of the areas of law to be dealt with, as well as integrity, commitment, initiative and capacity for analysis and creativity.

The firm is member of DRT Alliance a global network of law offices that provides clients seamless access to legal services in major business centers through the U.S, Latin America, Europe, Middle East, Asia and Africa.



- Arbitration
- Compliance
- · Corporate, Commercial and M&A
- Data Protection
- Labor and Employment
- Immigration
- Mining
- Tax
- Projects & Infrastructure
- Regulatory



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Tino Vargas Raschio



Valentina López Rodriguez .



Franz Valdivia Alejos



**Katherine Flores** 



Compliance Laboral S.A.C. is a boutique legal firm specialized in the labor area, founded to • Collective bargaining, prevention, share with society all the experience gained in the years of labor legal practice.

Compliance Laboral is led by Tino Vargas Raschio, Managing Partner of Compliance Laboral, a specialist in Labor issues and Corporate Labor Compliance.

His experience of more than 10 years is complemented by two lines of action: Collective Bargaining and Occupational Health and Safety Management Systems. He can understand the needs of the client to offer a solution grounded in the real corporate context. He is a senior contractual adviser and a member of Boards and Committees. In addition, he works as an in-house legal trainer for different companies and is the author of legal articles in Thomson Reuters, Gaceta Jurídica, Gaceta Laboral.

Likewise, the Compliance Laboral team is made up of a young staff of lawyers, who have an extensive experience in labor matters and have ideas associated with today's world:

### **BUSINESS**

- Hiring and Dismissals
- and resolution of labor disputes.
- Human Resources Consulting
- Corporate reorganizations and productive decentralization
- Immigration processes.
- · Solution of judicial and arbitral controversies
- Administrative Procedures
- · Safety and Health at Work
- Implementation of Remuneration Policy
- Training

- Franz Valdivia Alejos
- Valentina López Rodriguez
- Katherine Flores Zamudio

Working together with professionals specialized in Individual Labor Law, Collective Labor Law, Labor Procedure, Immigration, Safety and Health at Work, and Social Security, guarantee the commitment to provide quality advice on all kinds of matters related to these areas of practice.

The service provided in Compliance Laboral require a close relationship with the client, trust, and total transparency to share and take care of the data provided.

Compliance Laboral work under the objective of being a strategic partner that listens to the client's needs and provides solutions that are adjusted to the right extent and the context of each company individually, without neglecting the employee, the most importantly human being, within any organizational relationship.

We are here to support our clients, because we are more than legal.



#### **CONTACTS**

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Carlos Cornejo



Cintia Santiváñez Núñez



Claudia Seminario Gómez



Cecilia Calderón Paredes



We offer high-quality legal services specialized in Labor Law, Social Security and Immigration Matters, with a vision based on efficiency and personalized attention to prevent labor contingencies.

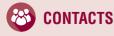
The members of our Firm are top-level lawyers with extensive experience advising national and foreign private companies, as well as public sector institutions.

#### Among our services are:

- Advice for hiring of national and foreign workers, and outsourced personnel.
- Advice for the design of compensation systems, and for the organization of working times.
- Advice for the design of termination procedures.



- Labor consultancy
- Collective bargaining and Labor relations
- Administrative and Judicial procedural sponsorship
- Labor Audit
- Safety and Health at Work
- Social Security (in health and in pensions) consultancy
- Immigration services
- Training in labor matters
- Advice for the improvement of Labor relationships and to prevent labor disputes and manage collective bargaining.
- Advice for the design of procedural strategies, both in judicial and administrative settings, including the sponsorship before Judicial and Administrative Authorities.
- Advice for compliance with labor obligations, through Audit procedures aimed to identify non-fulfillment and to execute corrective measures.
- Advice for compliance with legal obligations regarding Safety and Health at Work.
- Advice for compliance with legal obligations regarding Social Security.
- Advice for Immigration matters, regarding obtaining adequate migratory status for foreigners.
- Virtual and face-to-face training on Labor matters, such as mandatory issues (sexual harassment in the workplace and Health and Safety matters) and others aimed to improve labor relations with good labor practices.



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www roblesibazeta com







Dayan Ibazeta



Karen Celestino Licera



Alonso Tarazona



Amy Oyarse Muñoz



Dennis Pérez



Lucero Villalobos



We are a Law Firm with more than 22 years of experience in different areas and industries that have • Corporate Law allowed our firm to consolidate in the Peruvian market, making a difference from the particularity • Labor Law of the services we provide, offering comprehensive solutions regarding the legal matters of our • Consumer Protection, Unfair clients with personalized attention and high-quality standards.

In Robles Ibazeta Consultores we offer a vast advice in the different areas of law, in which we • Tax Law have experts in the field and a solid, transparent, and outstanding work team within the Peruvian • Fintech market.



- Competition and Intellectual Property

- Public Procurement

Corporate: We provide comprehensive advice to our local and foreign clients in all corporate and contractual aspects, including the analysis and implementation of the most suitable corporate structures for the development of businesses, projects, operations, and investments, regardless of the industry in which they operate. We advise our clients on all types of corporate agreements, such as capital increases and reductions, corporate reorganizations (including mergers, spin-offs, and simple reorganizations), dissolution and liquidation processes, and others related to the proper corporate development of companies.

Labor: The labor area has specialists in Labor Law and Social Security. We provide preventive business advice on labor matters. We maintain a strategic vision of labor relations where we know that beyond the conventional approach of bipartite and tripartite care of the labor relationship (union), our clients grow if there is harmony, motivation, commitment, and a good working environment. Aspects that we provide through our training plans that perfectly complement our labor compliance practice, and that make the difference in our daily consulting. Our activities range from the absolution of daily consultations, strategic planning of recruitment, including the hiring of foreign personnel and administrative procedures with the National Superintendence of Labor Inspection - SUNAFIL. In addition, the team has experience in administrative procedures and court cases.

Consumer Protection, Unfair Competition and Intellectual Property: The purpose of our advisory services is to support companies in their commercial projects by reviewing compliance with Peruvian regulations in this area. In that sense, our service consists of reviewing the pieces and texts to be used in advertising campaigns, elaborating and/or reviewing the conditions of the services and/or products to be offered, as well as evaluating the distinctive signs to be used. Our experience covers different areas related to the tourism sector, insurance, payment gateways, retail, among others. Our team also provides comprehensive advice in the analysis of cases, the development of legal strategies to be followed for the benefit of our clients and the constant defense of the companies in our charge in all administrative and judicial processes that may arise in this field.

Tax Law: We stand out for the clarity of our services and for making changes for the economic savings of our clients through the execution of our tax optimization service, which will be achieved through a business tax advice to increase results and not losses. Our mission is to provide comprehensive advice on tax matters with a value proposition that ranges from the proper administration of taxes, tax planning, tax compliance, tax returns, monthly consulting, audits, campaigns such as beneficial ownership and transfer pricing, tax audits and others.

Fintech: Our staff of lawyers specialized in New Technologies Law, Banking and Finance Law and other branches of law that interact with Fintech requirements, are professionals with extensive experience in providing advice to companies in the digital sector and Startups, so that they can achieve a development based on technology and the continuity of their operations, in compliance with the current regulatory framework. We stand out in the market for being one of the pioneers in providing advice in the Fintech sector on issues such as financial services regulation, complex transactions, payment systems, blockchain and cryptocurrencies, as well as data privacy and cybersecurity, for which we have a high level of legal expertise.

Public Procurement: We provide advice in the review of bidding documents and additional documents, preparation of consultations and observations before public entities, preparation of accreditation forms, preparation of technical proposals, advice in the preparation of files and review of technical documents to evaluate compliance with requirements, response to bids, negotiation of contracts in compliance with legal specifications within the scope of the applicable law.



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### **ALLEN & OVERY**



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Silvia Bauza



Allen & Overy opened the Madrid office in 1991, at a time when the sophistication of the Spanish market, which reflected a simultaneous growth in the country's economy, required a quality focus, with national excellence and international reach.

Over the last 31 years, Allen & Overy has become one of Spain's leading legal practices, providing high quality and innovative advice to steer complex transactions to a successful conclusion.

Based in Madrid, our lawyers have both international experience and an in-depth knowledge of the local market. We can leverage the resources and skills of a highly integrated worldwide network. Our office is led by 18 top-tier partners, each of whom has an exceptional track record of success and achievement across a range of industry sectors, supported by a dedicated team of experienced lawyers.

Our clients are our top priority and they include financial institutions, public entities, high profile Spanish companies and international corporations with interests in Spain and beyond.

As a global elite practice, Allen & Overy is at the cutting edge of international legal and commercial insights. Our teams are able to offer our clients the support and advice needed to succeed in the changing national and global markets.

#### **Employment**

Allen & Overy Spain's labour and employment department stands out for its extensive experience in the practice of labour and social security law, both in its collective and individual aspects. In particular, our team of labour lawyers provides and develops solutions on any legal issues in the labour, Social Security and Occupational Risk Prevention fields, in matters ranging from the analysis and interpretation of the applicable labour and Human Resources regulations, to the negotiation and implementation of termination and internal flexibility measures, workforce restructuring, collective suspension of employment contracts, collective bargaining, inspection proceedings and all types of litigation before the labour courts, among others.



- Antitrust and European Law
- Banking/Finance
- Capital Markets
- Corporate / M&A
- Employment
- Litigation and Arbitration
- Public Law
- Tax
- Restructuring & Insolvency



#### SPAIN

Madrid



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Jacobo Martínez Pérez -Espinosa



As a global top 15 law practice, Eversheds Sutherland provides legal advice and solutions to a global client base ranging from small and mid-sized businesses to the largest multinationals.

Our teams of lawyers around the world operate seamlessly to deliver the legal know-how and strategic alignment that clients need from their advisors to help further their business interests. Clients describe us as creative and well-versed in cutting edge legal work - we listen well in order to understand how and where we can be most effective and add the greatest value.

We shape our advice to the unique circumstances and challenges of each project, and ensure the right people are in the right places to offer insight and certainty – from the day-to-day to the most complex, multijurisdictional matters.

What unites us is our commitment to service excellence through a solution-oriented approach. We know our clients' businesses, the industries and markets they operate in, and we know that great relationships yield the best outcomes.

We provide advice on practically all employment law issues, both on a strategic and consultancy basis and in relation to procedural matters.

We offer a flexible service that is tailored to our clients' needs and that always complies with our fundamental goal: to provide practical solutions in the field of Human Resources.

We have extensive experience in providing services in relation to all kinds of matters and clients: ordinary and special employees, senior management, small and medium-sized public and private businesses, leading multinationals in various sectors, foundations and associations, and the major trade unions at both regional and national level.

Our services, include the following areas: Human resources consulting, Negotiations and disputes, Social security, Senior Management.



- Commercial & IT
- Competition, EU & trade
- Construction & engineering
- Consulting
- Corporate and M&A
- Corporate counsel program
- Corporate crime / white collar crime & investigations
- Employment law
- Energy & infrastructure
- Entity management
- Finance, financial services regulation & investment products
- Insurance
- Intellectual property
- Litigation & dispute management
- Pensions, benefits & executive compensation
- Real estate and planning
- Tax

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Jacobo Martínez Pérez -Espinosa



Yolanda Guitiérrez



At Eversheds Sutherland, we provide advice on nearly all issues that arise in relation to employment law, including both strategic advice and consultancy and also litigation. As regards the consultancy field, our services include the definition and implementation of remuneration schemes, the design of human resources strategies and talent development and management. Variable remuneration schemes, long-term incentives, directors' pay, job classification models and salary structures, flexible remuneration, career development, performance appraisals, succession planning, identifying potential, senior executive development, international mobility are just some of the policies which the department designs and implements.



- Commercial & IT
- Competition, EU & trade
- Construction & engineering
- Consulting
- Corporate and M&A
- Corporate counsel program
- Corporate crime / white collar crime & investigations
- Employment law
- Energy & infrastructure
- Entity management
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- Litigation & dispute management
- Pensions, benefits & executive compensation
- Real estate and planning
- Tax



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Ignacio del Fraile López

Carlos de la Torre

### **POSITIONING**

At Gómez-Acebo & Pombo we combine excellence in legal practice with a belief that we have held throughout our history: value is born from people and for people, the inspiration and drive to improve every day.

We are a committed team that solves your legal challenges and understands business law as a space where criteria and innovation come together to make your goals possible.

#### **EMPLOYMENT**

The personal treatment and specialized care that we provide in each case creates an atmosphere of trust not only with our client, but also with employee representatives in individual and collective negotiations.

One of the aspects that our clients most value is precisely the immediacy and dedication with which we deal with their matters, especially our ability to respond, in an agile, efficient and, above all, eminently practical manner.

We offer expert advice on both national and international matters, backed by a proven track record with top-level clients.



- Accounting
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- White Collar crime
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- Environment
- Insolvency
- Intellectual Property and Technology
- Litigation and Arbitration
- Mergers and acquisitions
- Public Law and regulatory
- Real Estate
- Restructuring
- Tax
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Catherine Grun Meyer



Nicolas Kuonen



Valerie Meyer Bahar



**Thomas Sprecher** 



Niederer Kraft Frey is a Swiss law firm with an international approach. We offer integrated advice across the whole spectrum of corporate, finance and business law. We have a long track record of dealing effectively with complex challenges by combining legal excellence with commercial focus. Over decades, Niederer Kraft Frey has worked on the most significant and demanding matters in the Swiss market. This is the foundation of our distinct market knowledge, legal expertise and our capacity for innovative thought.

We are an international team of more than 140 lawyers of whom 47 are partners. The focus of Niederer Kraft Frey is the business of our clients.

#### **Employment**

With broad and deep expertise and a commercially pragmatic approach, our employment law group has a strong track record of advising international and domestic clients across all industries on a wide range of contentious and non-contentious employment law matters.

We advise publicly listed and private companies, financial institutions, executive employees and directors on all aspects of employment law from recruitment and contract negotiation to termination, including related fiscal, compensation, health & safety, pension and social insurance law matters. We also advise on data protection, on the employment issues arising in corporate transactions and in the context of internal investigations. We partner with our clients to find pragmatic, effective solutions which take into account the commercial context in which they operate.

We integrate the expertise of specialists from other practices across the firm, including in particular our Corporate/M&A, Technology, Tax and Dispute Resolution teams, to provide innovative, tailored and effective advice to our clients.



- Antitrust/Competition
- Banking, Finance & Regulatory
- Capital Markets
- Commercial
- Compliance
- Corporate/M&A
- Dispute Resolution
- ESG
- Employment
- Intellectual Property
- Investigations & Enforcement, White Collar Crime
- Private Clients
- Real Estate
- Sports
- Tax
- Technology

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Pahlo Verde



Alfonso Rodríguez



Adrián Gutiérrez



Baker Tilly Uruguay trading as Baker Tilly is a member of the global network of Baker Tilly International, the members of which are separate and independent legal entities.

Baker Tilly Uruguay provides auditing, accounting outsourcing, business solutions, tax and legal services, as well as consulting on central bank regulations.

From our Legal Department of Baker Tilly we provide tailored advice for each client, enhancing our technical knowledge with a global vision of each issue, counting with outstanding professional experience and academic support, in addition to the support of a multidisciplinary team. Through a staff of highly specialized professionals, services are provided in both the contentious and corporate areas in the following areas:

- Civil law
- Family and inheritance law
- Economic criminal law
- Corporate Law
- Legal-tax advice
- Commercial and Corporate Law
- Public Law and Economic Regulation
- Public Contracting
- · Immigration law and residence
- Labor Law
- Advice and assistance in public tender

We have more than 30 years of experience in advising and implementing solutions for individuals and companies in Uruguay. Our country offers a wide variety of types of tax residency (Tax Holiday, for example) for individuals and companies, as well as a modern platform of tax incentives and corporate instruments such as free trade zones. We have a team with vast experience in each of these areas.



- Corporate Law
- Mergers & Acquisitions
- Labor & Employment
- Civil & Commercial Litigation
- Family law
- Immigration
- Dispute Resolution
- Criminal Law
- White Collar



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### **NOTES**

### **NOTES**

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