



# **LITIGATION & COMPETITION**

COMMERCIAL & CORPORATE LITIGATION - CIVIL LITIGATION - FINANCE LITIGATION ANTITRUST & COMPETITION - LITIGATION SUPPORT



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ELODIE SIGAUX Managing Editor

#### LITIGATING IN THE 21ST CENTURY

When considering disputes, what often comes to mind is that, not only are judicial proceedings deeply unpredictable, they are long and potentially fatal for a business. Therefore it is no surprise that some choose to resort to alternative dispute resolution (ADR), which is supposedly faster, more specialized, confidential and adapted to complex cross-border litigation. Though this bears out in many instances, ADR is no magic bullet, and has often been the subject of complaint.

#### Stopping Litigation at Source

The strategy of many firms these days is to try to prevent litigations through a litigation minimization framework – involving internal training, early case resolution or evaluation and embedded lawyers with business operations. Despite their best efforts, it appears however that many disputes are inevitable.

How, then, to address them? And what pressing issues is litigation confronted with in the 21st century?

The first finding is that today the gap between the administration of justice and the evolutions of technology is growing bigger. We can even question whether the two live in the same century. The other finding is that just as businesses across the globe and in a wide variety of sectors continue to move towards a digital future, adapting their customer approach, products and services, the very same should be true for the legal practice and the administration of justice.

#### Harnessing Technology

Of course there are valid reasons why the legal world is not rushing headlong into the IT age. But even if cybersecurity constitutes a risk to the protection of sensitive issues, technology surely has a part to play in bringing about justice.

So, the question arises: how to make the most of technology to provide justice in the best conditions possible?

There is an opportunity to use technology more efficiently to manage disputes. For example, adopting video technology to create virtual courts may help reduce regional differences with regard to the time required to process cases. And predictive justice, together with artificial intelligence (AI), may well change the way people perceive and resort to justice.

One thing seems certain, competition with ADR and the unstoppable march of digitalization will force the judiciary to embrace change.



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# A VIRTUOUS OR VENOMOUS RIVALRY?

STATE JUSTICE HAS BEEN - AND STILL IS - SUBJECT TO CRITICISM. SOME ARGUE IT IS INEFFICIENT, WHILST OTHERS FEAR THE SLUGGISH NATURE OF ITS PROCEDURES, AND THUS TURN TO ALTERNATIVE DISPUTE RESOLUTION. EXPERTS AGREE THAT ARBITRATION AND MEDIATION ARE A COMING FORCE. WILL THIS NEW LEGAL ORDER DIMINISH THE ROLE OF THE COURTS OR CAN THESE DIFFERENT FORMS OF DISPUTE RESOLUTION HAPPILY COEXIST? TIME WILL TELL.



## Litigation Minimization: How In-House Teams are Choosing to Prevent Litigation at its Root

In the midst of a global proliferation of litigation cases, in-house teams must take measures to prevent the need for costly litigation where it is unnecessary. The number of countries engaged in climate change litigation has tripled since 2014 (Source: The Guardian) and the number of bank lawsuits at London's High Court jumped by a third in 2016 (Source: The Financial Times).

It seems that we are witnessing the creation of an increasingly litigious environment due to difficult market conditions driving more parties to pursue litigation. Whilst this course of action is often the best method of resolving a dispute, it can prove extremely costly, time-consuming and damaging for a company's corporate

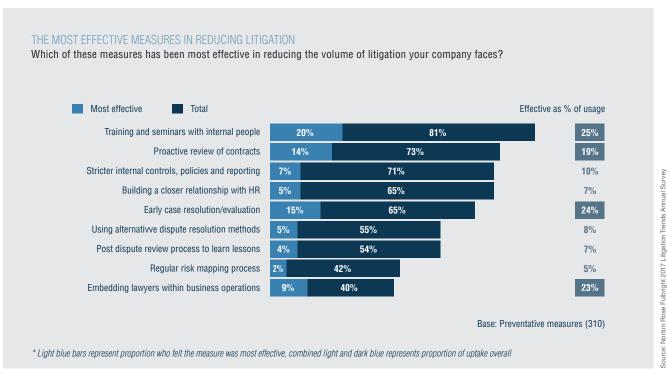
It is for these reasons that many major firms are moving to adopt litigation minimization frameworks, a series of measures designed either to avoid litigation altogether or reduce the damage it will cause if a dispute has already arisen.

The 2017 edition of global law firm Norton Rose Fulbright's Litigation Trends Annual Survey, focused on key methods of litigation prevention and highlighted the training of employees as the most popular method of preventing litigation. Four out of five of respondents rated it the most effective measure. Holding seminars to train employees to recognize the causes of litigation, advising them to be conscious of the risks that could lead to a dispute. is one of the most effective forms of litigation prevention. Taking time to understand the key legal issues facing a particular business or industry is of paramount importance when attempting to avoid costly litigation processes.

If a dispute has already arisen, early case resolution or evaluation should be the method of choice to reduce litigation, as this offers the best chance of avoiding large legal bills and acrimonious dispute conditions. The aims of the litigation process should be assessed by both sides before simply moving to dispute a matter, perhaps common ground can be found or a compromise can be reached before rushing straight into potentially acrimonious court proceedings. Certain measures, such as the embedding of lawyers within business operations, are in far less common practice, although this could be set to change as those who had already adopted this approach, according to the survey, found it to be fairly effective.

The proactive reviewing of contracts is also a popular method of litigation prevention, although it is not highly praised for its effectiveness. One good way of spending a legal budget (rather than on litigation) is to have an attorney review and update contracts. Employment contracts should also be reviewed and updated, paying special attention to those of important employees, as another important safeguarding measure.

Essentially, the best method of avoiding and preventing litigation is a more detailed education and understanding within a firm of those actions which can lead to disputes. This can be done both through the training of employees and also through the pro-active reviewing of contracts so as to identify potential points of dispute in a world increasingly dominated by litigation claims. •





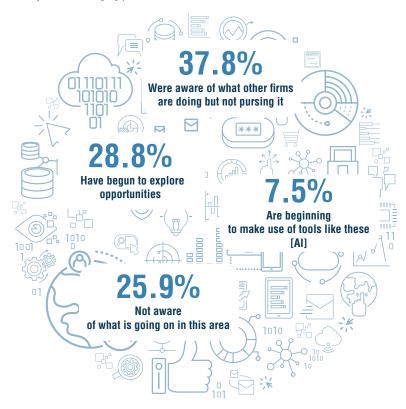
## Al, Big Data and the Future of Litigation

Technology has become a crucial part of our lives. The way we live has changed – and so has the way we work. Many professions have adapted, and the legal world is no exception. Litigators are starting to rely on big data and artificial intelligence (AI) to make their work more efficient, but how do these two marvels of the digital age change their practices?

First, it is crucial to understand what these technologies are. Big data is the term used for the millions of documents available online. Law firms can use a piece of AI software that searches this mass of data, looking for specific information, filtering the most relevant to the case at hand. Considering how arduous litigation is, AI and big data can be a life-saver. To increase their chances of winning a case, even after months of pending proceedings, litigators can now rely on these two technologies to identify hundreds of similar cases and their conclusions. This means that clients and attorneys can have a better understanding of whether entering a dispute is worth the risk. If they decide to take a case forward, these technologies can also show which

#### FIRMS' STANCE ON THE USE OF AI TOOLS

A survey of 798 managing partners and chairs in the US



> strategies were successful in the past — and which were not. This provides the litigator with a means to assess his own approach and learn from previous cases, increasing the probability of making the right decisions. Therefore, technology has changed how litigators work, but has also impacted their clients. AI and big data can make litigation more effective, which allows the litigator to have more time on his hands. Clients benefit from this, as the legal professional will

be able to put more thought into making sure clients receive greater attention and a more personalized service, tailored to their specific needs. Another key benefit of AI and big data is transparency.

Legal professionals will have hard evidence to justify their decisions, ensuring that the client understands every step being taken, as well as the probable outcome.

Financial transparency is also boosted as clients can search for the cost of similar

cases, to determine a fair price for the services contracted. Delivering a more transparent relationship between attorney and client, while making litigation more efficient and reliable, big data and AI are two developing technologies that will most likely begin to be adopted wholesale by law firms.

The current phase is only the beginning and these two cornerstones of the digital age may yield possibilities we never envisioned. ◆

#### LEVEL OF USE AND AWARENESS OF AI BY FIRM SIZE

A survey of 798 managing partners and chairs in the US

	50-99*	100-249*	250-499*	500-999*	OVER 1,000*
Beginning to make use of AI	5.7%	5.0%	7.0%	9.4%	54.6%
Exploring opportunities	19.9%	25.0%	44.2%	59.4%	36.4%
Aware, but not pursing it	36.2%	43.3%	41.9%	28.1%	9.1%
Not aware of developments in this area	38.3%	26.7%	7.0%	3.1%	0.0%

<sup>\*</sup>Number of lawyers



## Competition: Don't Jump the Gun

In 2016, Altice was hit with a fine of €80m from the French Competition Authority for having taken control of SFR and Virgin Mobile before getting the green light from the authorities. Is history about to repeat itself? As we write, Altice is again under threat of being fined - by the European Commission this time - around €600m for a similar accusation while taking control of PT Portugal. "Altice was in a position to exercise decisive influence over PT Portugal even before the operation in question was notified or authorized," Brussels said. "The statement of objections sent to Altice shows how seriously the commission takes breaches of the rules designed to protect the merger control system," added the commissioner in charge of competition policy, Margrethe Vestager. These sentences have resonated widely in reminding companies and their in-house legal counsel that many competition and antitrust laws prohibit the closing of a notifiable transaction until approval has been given by the relevant authority.

# Falling within the framework of gun-jumping

Many types of activity - if done prematurely - may fall foul of the regulators, such as agreement on prices, sales to be completed post-closing, and exchange of sensitive information. In the aforementioned case, "many elements showed that Altice's behavior has enabled the company to have a determining influence on its targets, with consequent access to sensitive information," the French Competition Authority stated. This banning of the practice of merging prematurely applies without distinction to the actors in question. It applies whether or not the transaction raises competitive issues, and whether or not the target and the acquiring companies operate in the same market.

# A competition issue at an international level

The M&A market is on the rise, with more and more cross-border transactions

keeping national and regional competition authorities busy. Merger control in today's globalized world faces a notable lack of supranational solutions or institutions. Regional competition institutions, such as the European Commission or the Comesa Competition Authority, remain the exception.

Therefore in the majority of countries in the world, merger review remains a national rather than a global endeavor, enticing competition institutions to cooperate, and multinationals to pay attention to which laws are applicable to a given transaction.

Despite an increase in cooperation between competition agencies globally, experts also note, "A new confidence by emerging countries to apply common antitrust concepts according to their own interpretation," stressed Camilla Holtse, head of competition compliance at Maersk "This trend means of course more uncertainty for companies." •

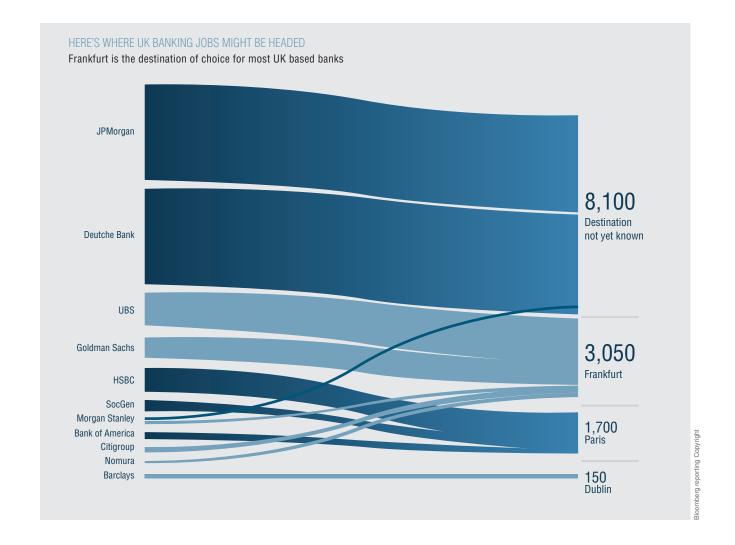


### Post-Brexit: The Race to Attract Financial Litigation

For decades London's place as one of the best locations for financial activities and related contentious matters was secure, but Brexit is shaking the foundations of the UK litigation market like few, if any, events in the past.

Frankfurt is emerging as the destination of choice when it comes to relocating banking activities, according to Bloomberg statistics. Goldman Sachs and Morgan Stanley have already announced they are moving staff from the City to Germany. There seems little doubt that banking activities will drive a slew of related litigation. It's quite natural that Frankfurt expects to get a substantial part of the related litigation pie. The home of the European Central Bank says it is considering features inspired by UK tribunals, such as more extensive court transcripts and a stronger role for attorneys in proceedings. Roman Poseck, President of the Frankfurt Court of Appeals says that "London is stepping into the shadows." adding unequivocally that "Frankfurt wants a piece of the pie."

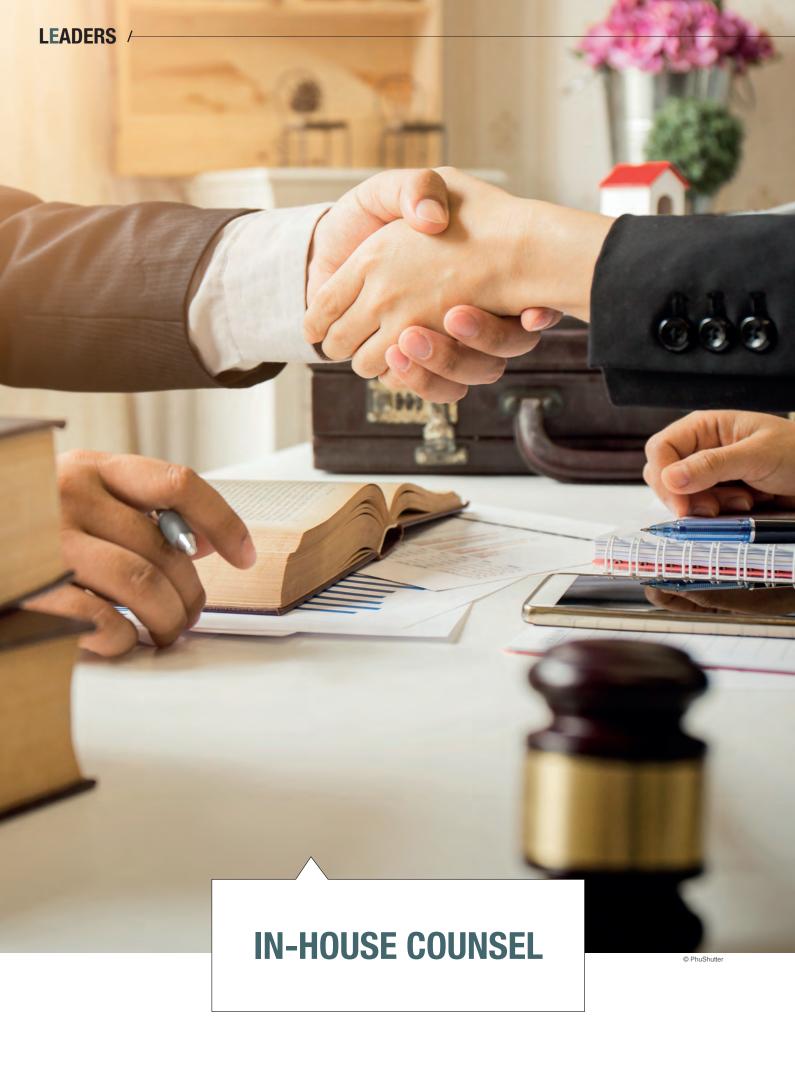
Several European cities have embarked on campaigns to attract litigation by updating their legal system. In France, the Legal High Committee for Financial Markets of French regulator AMF has pleaded for the setting up of specialized chambers in Paris able to manage disputes formerly held in London. The French legal establishment must provide new procedural rules and recruit English-speaking and common-law educated magistrates to be competitive. Dublin has a strategic geographical location, a common-law system and an English-speaking populace, but even that might not be enough to rival the larger cities. According to a report published in 2017 by financial services lobby TheCityUK, the market of business litigation contributes about £25 billion per year to the UK economy. As they see it, Brexit will have a relatively minor effect on the litigation market because features that have made London central in international litigation, such as the judiciary's impartiality, will not disappear with the divorce from the EU. That said, London may no longer be able to rely on its use of the English language and its reputation in the face of this groundswell of competition, so proposing innovative new services will be one way to maintain its share of this market and remain a major center of litigation. •



# LEADERS







# Most of our proceedings concern large-scale project disputes





Interview with PIERRICK LE GOFF Group General Counsel, **ALSTOM** 

After an extensive international career, Pierrick Le Goff now occupies the position previously held by the person who hired him a quarter of a century ago. Alstom Group general counsel since 2015, his projects include the upcoming merger between Alstom and Siemens Mobility.

LEADERS LEAGUE. How is the legal department organized within Alstom? Pierrick Le Goff. We consider the legal function in a large and operational way. We have four dedicated activities: "classical" legal matters, contract management, compliance, and intellectual property. All are part of the legal department. Linking these functions, representing 300 employees in total, is quite out of the ordinary but remains rooted in Alstom's history. We also function regionally with six legal directors based in six different geographical zones.

"In complex litigation we call upon external counsels and claim experts"

#### What changes will the Siemens merger bring to your department?

The merger is 2018's flagship operation for our department and will keep us all very busy up to the end of the year, when it's expected to close. With this merger, Alstom is going to double in size. The organization of the upcoming legal department is yet to be defined, but combining both teams will, for sure, increase our workforce and create opportunities worldwide.

#### Inevitably a company of Alstom's stature faces disputes. What is specific about litigation in the rail industry?

I believe Alstom's specificity in litigation is linked to the complexity of the disputes we deal with. We are involved in numerous infrastructure and construction projects. They are significant in terms of size, money, duration, number of actors involved, and most of the time there is an international dimension. Therefore, these projects involve complex, longterm contracts with high stakes. This complexity may create friction, leading to disputes often concerning project delays for which the parties disagree on the rootcause and seek compensation through judicial proceedings.

#### In what instances do you refer to outside counsel?

When we face this type of complex litigation, we solicit our best in-house lawyers and also call upon litigation counsel and claims experts: forensic claims managers as well as financial experts making cost estimations.

#### What major legal changes have you seen since the beginning of your career?

I would say the most significant legal change in my career is the increasing role played by compliance over the years. In light of ethical rules and codes of good conduct applicable either through bar membership or corporate counsel associations, in-house counsel are very well placed to deal with ethical issues. This is the reason why we decided a few years ago to combine the legal and compliance functions within one single department, which is not the case everywhere.

#### Alstom is highly involved in promoting innovation, with the acquisition of Nomad Digital in 2016 a clear example. What place does technology occupy in the company's legal activities?

I believe that technology should be used to facilitate the administrative aspect of the legal function, and therefore permit experts to free their time for the strategic management of cases. There is one domain in which robots and artificial intelligence cannot yet replace humans: emotional intelligence. Inherent to human nature, this skill is notably used in the legal sector to facilitate transactional operations and alternative dispute resolution. ◆



Mitsuru Claire Chino

Executive Vice President and General Counsel, ITOCHU CORPORATION

- o Named Young Global Leader by the World Economic Forum in 2005
- o Cornell Law School graduate
- o Named by Asia Legal Business as one of top 25 in-house counsel in Asia in 2010

As executive vice president and general counsel for the Itochu Corporation, Mitsuru Claire Chino is something of a rarity. Women hold just 3.1% of boardroom-level positions at large Japanese corporations, according to a 2015 survey, yet in 2013 Chino became the first, and youngest, female executive at a major Japanese trading company.

Her work for Itochu has seen her negotiate and oversee numerous billion-dollar international projects. Since arriving at Itochu in 2000 Chino has worked to increase diversity and reduce the gender gap within the firm through measures such as her mentoring scheme for female employees, introduced in 2004. As a result, the number of women in career-track jobs at Itochu rose from 2% in 2003 to 9% in 2013. Chino's hard work has not gone unnoticed and she has received various accolades, such as being named a Young Global Leader by the World Economic Forum in 2005. Known for her aggressive pursuit of litigation and tough negotiating style, she learnt the ropes at the now defunct San Francisco based law firm Graham & James, where many of her clients were Japanese companies. Chino's experience has allowed her to bring private practice standards of work to the in-house team at Itochu and encouraged her legal team to play a proactive, not defensive, role within the company. She says of her work for Itochu that diversity – whether of gender or age – and mobility within the workforce are key to innovation.



**Bénédicte Bahier** Group General Counsel, **LEGRAND** 

- ${\bf o}$  Member of the Cercle Montesquieu, an association of French general counsel
- ${f o}$  Distinguished as one of the top 100 young French economic leaders in 2014 by the Choiseul Institute

In 2007, Bahier decided to join Legrand, a leading company in the field of electrical installations, as legal counsel focused on corporate and governance issues. At just 36, she became general counsel of Legrand Group in 2012. A year later, at the behest of the CEO, she joined the executive committee. Béné-

dicte and her team have reinforced the compliance and CSR system in the 80 countries where Legrand operates. In 2013, Legrand achieved the highest score in the DJSI (Dow Jones Sustainability Index) in the field of codes of conduct-compliance-corruption.



Tom Spender General Counsel for Group Litigation, Regulatory and Competition, LLOYDS BANKING GROUP

- ${\bf o}$  Former director of retail and regulatory investigations at the FCA
- o Trained as a litigator in Australia then moved to London to work for Allen & Overy

Tom Spender's career certainly has global scope. Since gaining a bachelor's in law from the University of Queensland in 1995, he has worked at international law firms in Brisbane and London. Spender's move from the Financial Conduct Authority to Lloyds in July 2016 rendered him "Gamekeeper turned poacher," according to the Financial Times. The move raised a few eyebrows given his role in the FCA's 2015 ruling that Lloyds pay £117m for grossly mishandling customers' payment protection insurance complaints – the largest ever retail fine levied by the FCA. Two years on from this decisive ruling, Spender's expertise puts him at the forefront of a new horizon at Lloyds, seeking to become, "The best bank for customers," according to group GC Kate Cheetham.



**Alma Forgó**Head of Commercial Litigation and Arbitration, **AIRBUS** 

- o Cut her teeth at Freshfields Bruckhaus Deringer and WilmerHale
- Panelist at the CIArb 2018 international arbitration conference

The German native is a University of Paris II Panthéon-Assas and University of Munich graduate. She passed the Munich bar before embarking on a short career as a lawyer, notably at WilmerHale and Freshfields. Afterwards she joined the ICC International Court of Arbitration as deputy counsel, overseeing international arbitration cases involving Germany, Austria, Switzerland and the Baltic countries. For more than a year now, Alma Forgó has worked in-house at Airbus' headquarters in Toulouse, France, where she puts her considerable expertise in arbitration and litigation at the service of the European aviation giant, notably when drafting complex contracts with many parties.

# Relying on technological tools to help litigation management is key



Interview with FLÁVIO FRANCO Legal Director, **NETSHOES** 

Netshoes is one of the biggest e-commerce players in Latin America. Twenty-seventeen was a busy year for Flávio Franco, who oversees the legal side of operations in the continent. The company continues to grow and conducted an IPO in April 2017, raising approximately \$140 million.

LEADERS LEAGUE. What have your major missions at Netshoes been over the last two years?

Flávio Franco. Netshoes has a very dynamic and ever-growing business model. The company has become the most recognized brand in retail sports in Latin America, among both online and offline retailers. Our site, Zattini, which focuses on fashion and beauty, is quickly becoming a leading online store for these verticals in Brazil. Over the years, we have worked very hard to build a recognized and trusted brand for customers and partners, based on superior customer experience, differentiated logistics, technological capabilities and the availability of new products in several market segments.

Leading the legal and corporate affairs areas at Netshoes, our major mission has been to provide close and effective support to

"The sustainable growth of the business remains our main focus"

all these aspects, which is done by having a high-performance team able to work in such a complex tech/retail environment, always being open to ground-breaking and innovative deals, and acting daily as a trusted business partner for all corporate operations. Along with the other strategic areas of the company, our main objective has been ensuring the sustainable growth of the business.

#### What are your objectives for 2018?

As I say, the sustainable growth of the business remains our main focus and we anticipate many innovative initiatives on several fronts of our sports, lifestyle and fashion operations. This encompasses the development of new technological features, market places available on our platforms,

private label products, digital services and content, key partnership deals and top-of-the-market logistics, all structured to provide the best shopping experience for our large customer base in Latin America. Again, the legal department has an important part to play in those projects, acting as a close business-partner in the competitive economic scenario 2018 will present to most companies. We remain confident a very productive and rewarding period lies ahead of us. In addition, this will be the first full year of Netshoes operating as a publicly listed company in the US. As such, there will be a consolidation of internal adjustments to enable the company to play an even stronger role in this "new" capital markets environment. The legal department will be very active on the regulatory framework and all related implications.

Brazil's judicial system is known for having to deal with vast numbers of cases. How do you, as a company, manage such a voluminous portfolio of

One of Netshoes' main pillars is an obsession with providing great customer experience. To achieve this, we have a lower number of judicial-customer cases compared to other retailers in the market and, for other reasons, the same applies for labor claims. However, handling high volume litigation in Brazil is always a challenge. Relying on technological tools to help litigation management is key, as well as engaging specialized law firms that truly understand the needs, culture and business of your company. Even though litigation management is a complex, energy-consuming and expensive activity for the legal department, it can be a rich opportunity to identify operational improvements and guide a more efficient preventive approach to benefit the company going forward. •

# The legal industry is going through a period of profound transformation



Interview with SHANNON LAZZARINI Head of Group Litigation, UNICREDIT

Italian-American litigator Shannon Lazzarini cut her teeth at top New York firm Skadden before moving back to Italy to take up a prestigious in-house position at UniCredit. Her experience of both in-house and external litigation means she is well placed to assess the unique demands of each role.

LEADERS LEAGUE. How would you describe your role as head of UniCredit's litigation department? Shannon Lazzarini. If I were to describe my role in a few words, they would be fun, challenging and stimulating. It sounds clichéd, but no two days are the same. In terms of challenges these can be both internal and external and what can be said for UniCredit probably holds true for the legal industry as a whole: that we are going through a period of profound transformation. For example, we are seeing huge technological developments, such as AI and complex databases and, while they can facilitate our work, we must also learn to integrate these innovations into what we do intelligently and efficiently. Also, our group is spread across 14 jurisdictions each with their litigation procedures and practices, thus the cultural dimension is

a key component of our department. Our team is also culturally diverse, which makes us incredibly dynamic, and we try to learn from these differences in order

to find the best possible strategies.

To what extent were your previous roles different from your current position in-house?

"Italy recently

introduced mandatory

number of contentious

matters remains high"

mediation, yet the

At the core, I continue to be a problem-solver and an advisor and people come to me for counsel, but in many other ways the two roles are profoundly different. In-house litigation exposes you to a much wider picture, while at times external lawyers only see a portion of the matter at issue. This means that in-house discussions can be extremely complex and multi-faceted as you're not just addressing legal points, but rather a

much broader range of considerations, such as reputational issues, for example. Moreover, as an outside lawyer you tend to specialize, while in-house the range of issues you are called to address covers a very wide spectrum. I think that working in-house means you are very much part of a living organism, working with people from different backgrounds, so the culture is quite different to that of a law firm where you are surrounded by lawyers.

Are mediation and arbitration forms of ADR you'd take to avoid litigation? Italy recently introduced mandatory mediation, yet the number of contentious matters remains high. I think people do still want an adjudication in a court, in front of a judge. We of course welcome opportunities that allow us to bring a resolution to matters, and not

> unnecessarily prolong formal court proceedings. The financial industry is known to not use arbitration as much, and indeed arbitration is not always the right fit for every

type of dispute we come across.

What are the processes and criteria you use to select external law firms?

We use a system of panels composed of a number of firms. Sometimes local expertise is required while other times a more international, cross-border expertise is necessary. We use a number of objective criteria to select firms and we do so in conjunction with our procurement office. It's important to have strong litigators with a proven track-record in the specified area. But it is also key that they are able to work with us as part of one integrated team. •







Margrethe Vestager European Commissioner for Competition, EUROPEAN COMMISSION

- o Denmark's Minister for Finance between 2011 and 2014
- o Joined Denmark's Social Liberals in 1989, running for parliament at the age of 21
- Said to have been the inspiration for the lead character in the Danish TV series Borgen

The European Commission's competition commissioner since November 2014, Margrethe Vestager has no hesitation in confronting the world's largest firms to ensure they comply with European law. The former Danish deputy prime-minister has built up an impressive track record in just three years.

As soon as she arrived at the commission, she attacked the energy giant Gazprom for abusing its dominant position. Three years later, both parties are about to reach an amicable agreement. Satisfied with the Russian group's proposals to change its behavior in European markets, the so-called Iron Lady of Brussels moved on to her next target, taking legal action against Google for abuse of dominant position with regard to its advertising practices and its price comparison service,

Google Shopping. She fined the web giant €2.42 billion. Rivals Apple have not been spared either. In 2016 the EU asked the Cupertino-based company to pay more than €13 billion in back taxes to Ireland, where Apple has its European headquarters and whose government have, since 1997, been giving it a very advantageous corporate tax rate. Apple boss Tim Cook branded the decision, "Political and based on no facts or law." But Vestager is resolute, countering: "Member states cannot offer unfair tax advantages to companies they have chosen."

Decisive, courageous and inspired by European values, Margrethe Vestager remains independent in the face of internal and external pressures and is now one of the most influential women in Europe.



Laurent Nouvel Head of Antitrust & Compliance and Corporate Legal Manager, AIR LIQUIDE

- o Did his national service at the Commissariat of French Air Force in 1997
- o Publishes antitrust articles in several specialized law reviews

Laurent Nouvel is a competition law specialist with a practice covering cartels, abuse of dominant position and merger controls under French and EU regulations. Prior to joining Air Liquide, he worked in international law firms such as Bird & Bird. As head of antitrust & compliance and corporate legal manager, Laurent Nouvel advises and defends the group in antitrust investigations and litigations before EU and French authorities. His responsibilities include the application of the group's antitrust compliance program. Nouvel graduated from McGill University with a degree in international business law and the Pantheon-Assas University in European business law and in law and economics.



Isabelle da Silva President. FRENCH COMPETITION AUTHORITY

- Succeeded Bruno Lasserre as head of the French Competition Authority
- Passionate about dance and classical music

Isabelle da Silva began her working life in the private sector. After completing her studies at HEC she worked for L'Oréal and Bouygues Immobilier, among others. A six-month internship with CMA CGM executives saw her work on new strategies that changed the way the entire organization operated. "I've always been very attached to the company," she said, "but I preferred a career in the public sector." A former advisor to Catherine Trautmann, the minister of culture in the Jospin government during Jacques Chirac's first mandate, she arrived at the head of the French Competition Authority at the age of 46 and made a barnstorming entrance, fining Altice and SFR group €80m for a gun-jumping offense.



Philippe Chappatte President, EUROPEAN COMPETITION LAW FORUM

Philippe Chappatte heads up the competition team at magic circle law firm Slaughter & May and is also president of the ECLF, which acts as a sounding board for the European Competition Commission. He is an expert in EU and UK competition law.



Devender Kumar Sikri Chairman, COMPETITION COMMISSION OF INDIA (CCI)

In 2016 Devender Kumar Sikri became chairman of the CCI, which monitors unfair business practices across all sectors in India. A seasoned bureaucrat, he is a former secretary of the departments of justice and finance.

# For some of our member states, competition law is very new





Interview with

**GEORGE LIPIMILE** Director. COMESA COMPETITION COMMISSION

"The commission has established itself as a one-stop shop"



- Was first executive director of the Zambia Competition and Consumer Protection Com-
- Served as senior advisor at the United Nations Conference on Trade and Development (UNCTAD)
- Became the first Director and Chief Executive Officer of the COMESA competition com-

In 2013, the COMESA Competition Commission came into being. Based on the principles of the COMESA competition regulations, it now regulates the competition issues of nineteen member-states. Leaders League met with the commission's director, George Lipimile.

#### LEADERS LEAGUE. How does the commission function?

George Lipimile. COMESA's competition regulations are derived from Article 55 of the COMESA Treaty. The commission is based in Lilongwe, Malawi and its core mandate is the development of a regional competition policy through the enforcement of Article 55 of the treaty. The commission commenced its operations in February 2013 with a skeleton staff of seven professionals, and a body of commissioners for policy guidance consisting of the heads of national competition agencies of the

member states.

commission has, over the six years of its existence, heen growing in its enforcement mandate. It is responsible for

the overall enforcement of competition regulations through fact-finding, taking actions against violation of the law, and making determinations.

In summary, the institution fulfills its role by promoting competition law through the monitoring and investigating of anti-competitive practices of undertakings operating within the common market and mediating disputes related to anti-competitive conduct. Currently the member states of COME-SA are Burundi, Comoros, Democratic Republic of the Congo, Djibouti, Egypt, Eritrea, Ethiopia, Kenya, Libya, Madagascar, Malawi, Mauritius, Rwanda, the Seychelles, Sudan, Swaziland, Uganda, Zambia and Zimbabwe. It might interest you to know that the commission is only the second regional competition institution to see the light of day in the world the first one, of course, being the European Commission.

#### How was the establishment of such an institution received by member states?

As is common with the introduction of a new law, especially a law which tends to deny a member state of its sovereign power, there is always some form of resistance. The introduction of competition law in the common market was not spared from this

In our initial engagement with member states, we received some resistance from them. This can be attributed to the ignorance of some of their obligations under the COMESA Treaty. This is due to the fact that when the regulations were adopted by the council of ministers in 2004, they became legally binding on each member state in their entirety. This was a factor which was not realized by most of the member states at the time.

Given time and continued advocacy and awareness programs, member states are realizing that competition law, if implemented and enforced effectively, can assist them in achieving sustained and inclusive success. The need to create a culture of competition in the common market is one way of enhancing and attracting foreign investment and in turn raising living standards for citizens.

Furthermore, the member states softened their resistance when they realized how regional law was being applied, and the benefits it brings to the way of doing business not only in the common market but also at a national level. They realized that COMESA competition law is not about competition between the governments of the member states but that it regulates the behavior of firms in the market with the aim of creating a level playing field.

#### How do you work alongside the sixteen national commissions?

Nineteen member-states form the common market, of which only three have yet to enact a national competition law. The

introduction of the COMESA competition regime means that in the common market there are two separate legal regimes which govern the enforcement of competition law in COMESA member states: the national competition laws of individual member states, which apply to conduct at national level, and the COMESA competition regulations and rules which came into force in 2004 and regulate conduct affecting trade between member states and restricting competition in the common market.

For regulations to carry weight, there has to be a cross-border effect or regional dimension which triggers our investigation into certain conduct or a transaction. Consequently, our lines of operation are clearly drawn and there is no duplication between the work of the commission and that of the national competition authorities. However, there is strong collaboration between the commission and the national competition authorities, whose views are always taken on board in the assessment of competition cases involving a given member state.

#### How does the commission benefit the continent?

The introduction of the regional competition law has brought a new system in the way mergers and other forms of acquisitions and notifications of restrictive business practices at national level are handled. Before the commission existed, parties to cross-border mergers needed to notify each national jurisdiction affected by the merger, pay different filing fees as required by each jurisdiction, face long waits, the length of which could in certain situations not be predicted and more importantly, receive different determinations from each of the jurisdictions. This, as a result, created uncertainty and

confusion in the application and interpretation of various national laws.

Now, the COMESA competition commission is a onestop shop and only one notification is needed: saving time

are clearly drawn and there is no duplication between the work of the commission and that of the national competition authorities"

"Our lines of operation

and money. The decision of the commission is binding on all COMESA member states.

In the last five years, about 150 notable mergers have been brought before us to receive approval and we have dealt with several restrictive business clauses contained in regional distribution agreements and we continue to provide professional advice and opinions to the member states on matters involving competition and trade. This in itself signifies that the regional competition law has been accepted by the member states. This new system encourages investors to come and invest in the COMESA countries, building wealth on the continent and allowing our companies to be in a position to compete at regional and international level. The COMESA competition regulations remain one of the many economic instruments available to our Member States in the pursuit of their economic development. •







**Hilary Ware** Vice President and Associate General Counsel, **NETFLIX** 

- o Harvard Law School graduate
- o Former managing litigation counsel at Google
- o Member of The National LGBT Bar Association

Twenty-eighteen will mark eight years for Hilary Ware as vice president and associate general counsel at Netflix. An experienced technology lawyer, her role involves overseeing both global and domestic litigation as well as privacy, data security and regulatory compliance at the internet streaming giant. Ware is no stranger to complex litigation relating to the changing technological landscape pioneered by major firms. Her previous job saw her manage governmental litigation and investigations for Google. In her role at Netflix, Ware was at the helm of a major litigation case brought against the firm by the US Securities and Exchange Commission. She succeeded in convincing a court that Netflix CEO Reed Hastings' Facebook post about the site's record-breaking viewing figures was not in violation of SEC disclosure laws, thus setting a new precedent for the dissemination and reach of key financial messages by technological giants. The global expansion of Netflix presents Ware with various litigation and regulatory challenges, many of which are unique to a firm which dominates the subscription-based video streaming market. The dynamic nature of tech law drives Ware's passion. At the forefront of technological progress, she must adapt her knowledge for legal battles without any form of precedent. The sheer pace of technological advancement can complicate the provision of nuanced legal advice, but it is surely a challenge which Hilary Ware will rise to.



Alex Ponce de Leon Discovery Counsel, GOOGLE

o Considers data preservation in litigation "a massive and costly issue" o Has a juris doctor degree from Northwestern University School of Law

Before practicing law, Alex Ponce de Leon was a policy advisor for the California State Legislature and a management consultant for Accenture, where he advised the City of Boston. He began his legal career as an associate at Pillsbury Winthrop Shaw Pittman, working on large, complex litigation cases. He then became senior litigation counsel at the Intel Corporation where he primarily focused on discovery and general litigation matters. Now discovery counsel for Google, he develops and implements innovative and efficient discovery strategies for a wide variety of litigation matters. His practice includes patent litigation, complex commercial litigation, trade-secrets litigation, contract disputes, internal investigations, and employment matters.



Daniel Lewis Co-founder and CEO, RAVEL LAW

o Likes the idea of companies having multiple "founding" moments o Ravel Law features an advanced analytical platform

After finishing his studies at Stanford Law School, Daniel Lewis occupied various positions before choosing the path of entrepreneurship by creating Ravel Law in collaboration with Nik Reed. A promising legal tech firm saw the light of the day, transforming how lawyers understand the law and prepare for litigation. Combining data-crunching with traditional legal services appears to have been a successful idea. Created in 2012, Ravel Law subsequently raised \$14m and is currently being acquired by LexisNexis. "I use Ravel to guide litigation strategy in my patent cases," Jim Yoon, a partner at Wilson Sonsini told the New York Times, continuing, "This clever software is changing how decisions are made, and changing the profession."



**Toby Unwin** Co-founder and Chief Innovation Officer, PREMONITION

Toby Unwin co-founded the world's largest litigation database, Premonition, which uses AI to mine big data and create a comprehensive list of litigating lawyer win-rates. He is also an internet strategy consultant for the UN and an honorary consul to Austria.



Crystal O'Donnell Founder and CEO, HEURISTICA DISCOVERY COUNSEL

In 2015 Crystal O'Donnell founded boutique Canadian legal practice Heuristica, which focuses on e-discovery and innovative related litigation services. She is an experienced litigation counsel and former discovery consultant for LexisNexis.



Pedro Pace Legal Director (Latin America), APPLE

- Worked for Sun Microsystems and Hewlett Packard prior to joining Apple o Seasoned attorney who has worked with some of the largest firms in Brazil
- o Has international experience, having spent one year working in Germany

Some professionals dedicate their whole careers to one single legal aspect, aiming to avoid being labeled jack of all trades, master of none. However, Mr. Pace has proved that it is possible to become a master of many areas of law. He has successfully dealt with corporate, contract, consumer and tax law cases. Pace began his career in 1995, as an associate attorney, prior to moving to Germany in 2000. Two years later, he received an offer from Sun Microsystems that brought him to the world of IT. After a successful stint with the company, he joined Apple, where he deals with the company's Latin American matters. On top of this role, he is also part of the leadership team, and sits on the corporate governance and ethics council, proving once again that he is a versatile professional who can wear many hats.



Enrique González Legal Director (Latin America), UBER

- o Latin American Corporate Council Association's Best GC of the Year in 2016
- o More than two decades of legal experience
- o Has worked with television stations and meat processing companies, among others

Uber had a challenging time in 2017, as taxi unions in various countries tried to ban the company, citing unfair competition. Latin America was no exception. In Brazil, for instance, taxi drivers protested heavily against Uber, but the service has remained legal in the country, thanks to the efforts of Mr. González who oversaw legal disputes and created a strategy for the company to follow. As a result, Uber still has the right to operate in one of its largest markets - Latin America. Mr. González' success can be attributed to his diverse background. He has experience working with major players in several industries, including meat processing, finance and television. With ample academic experience, including a master's degree in law from Universidad Complutense de Madrid, Mr. González is a crucial asset for the future of Uber in Latin America.



Lynn Miller Chief Litigation Counsel, TESLA INC

Lynn Miller's expertise in groundbreaking tech law saw her work for Apple, as senior litigation manager and now for Tesla as deputy general counsel and chief litigation counsel. She deals in complex technical litigation for the trailblazing electric vehicle firm.



Tim Steinert General Counsel, ALIBABA GROUP

Tim Steinert heads up the legal department at Alibaba group, the Chinese multinational onlines sales company. Steinert deals in complex tech litigation in the midst of a largely state-controlled economy and seeks to harness internet power to boost small businesses.



**Graham Smith-Bernal** Founder, OPUS 2 INTERNATIONAL

Graham Smith-Bernal is the founder of Opus 2 which develops software for litigation and legal professionals. His software has revolutionized UK and US courtrooms through digitizing and speeding up the litigation process, harnessing AI for valuable legal insight.



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#### **EXTRACT OF SPEAKERS 2018**



Olivier Gicquel, Head of Intellectual Property, AIRBUS GROUP



Jennifer Chung,
Assistant General Counsel,
TIME INC



Pierre Gendraud, Industrial Property Director, PSA GROUP



Tomas Eichenberg, Legal and Policy Affairs Officer in the Industrial Property Unit of DG Internal Market and Services, EUROPEAN COMMISSION



Fidel Porcuna de la Rosa, Head of Trademarks Life Science & Performance Materials, MERCK



Jean-Marc Brunel, Head of IP, SAFRAN



Mathew Heim,
Vice President, Government Affairs
& Counsel, QUALCOMM



Claire Le Foch, Group Head of IP, ATOS



Leonora Hoicka, Chief Trademark Officer, IBM



David Llewellyn, Principal Trademark Counsel, ARM



Mathieu Prot, Brand Protection Director, PERNOD RICARD



Arianna lacomelli, Brand Protection Specialist, FURLA

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# 2017-2018



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#### **CIVIL & COMMERCIAL LITIGATION**

Argentina Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
Alegria Buey Fernandez Fissore	LEADING  Héctor Alegria, Pablo Andres Buey Fernandez, Gabriel Fissore
Montemerlo Bruchou Fernández Madero &	Carlos Maria Rotman
Lombardi	
Estudio Beccar Varela	Eduardo Güemes, Martin Gastaldi
Estudio Marval O'Farrell & Mairal	Gonzalo J. Fontana, Rodrigo F. García, Ricardo A. Ostrower
Allanda & Broa	EXCELLENT  Foreigns Cristian Fore
Allende & Brea	Enrique Cristian Fox
Bullo Abogados	Guillermo Martin Lipera, Gastón Gómez Buquerín
Estudio O'Farrell	Francisco Astolfi, Daniel Calatrava
Llerena & Asociados	Felipe Llerena, Segundo Pinto, Alejandro Perez A.
M&M Bomchil	Javier Petrantonio
Pérez Alati Grondona Benites Arntsen & Martínez de Hoz (h)	Luis Miguel Incera, Guillermo Quiñoa
Rivera & Asociados	Julio César Rivera, Julio César Rivera (h)
	HIGHLY RECOMMENDED
Abeledo Gottheil Abogados	Luis Alberto Erize, Rodrigo Blas Hernández
Hope Duggan & Silva	Hugo Maciel, Gustavo Vayo
Nicholson y Cano Abogados	Santiago Mollard, Luis Rodolfo Bullrich, Hernán Molina
Salaverri Dellatorre Burgio & Wetzler Malbrán Abogados	Damián Burgio, Germán Wetzler Malbrán
Wiener Soto Caparrós	Gonzalo M. Soto, Alejandro Breit
	RECOMMENDED
Beretta Godoy	Juan Sonoda
Brons & Salas	Pablo Daniel Brusco
Busso & Fariña Abogados	Carlos Maria Fariña
Cabanellas Etchebarne Kelly	Marcelo Etchebarne, Julio A. Kelly
Capparelli & D'Angelo Abogados	Santiago Capparelli
Rattagan Macchiavello Arocena	Hugo Bunge, Nicolás Jaca, Juan Pablo de Luca
Richards Cardinal Tützer Zabala & Zaefferer	Pablo Richards, Bernardo Iriberri, Calixto M. Zabala
Zang Bergel Viñes Abogados	Carlos Ángel Ferrario, Karina Paula Kucyk, Rodrigo Bustingorry



#### **COMPETITION/ANTITRUST & INVESTIGATIONS**

Argentina Best Law Firms

The firms are listed alphabetically within each band

	FIRM	LEADING PARTNERS		
		LEADING		
	Marval, O'Farrell & Mairal	Miguel del Pino		
		EXCELLENT		
1	Allende & Brea	Julián Peña		
	M&M Bomchil	Marcelo den Toom		
2	Bouzat, Rosenkrantz & Asociados Abogados	Gabriel Bouzat, Virginia del Aguila		
	Estudio Beccar Varela	Agustin Waisman, Augusto Vechio		
	Estudio O'Farrell	Agustín Siboldi		
	Pérez Alati Grondona Benites Arntsen & Martínez de Hoz (h)	Luis Barry		
		HIGHLY RECOMMENDED		
	Bruchou Fernández Madero & Lombardi	Estanislao H. Olmos		
	Quevedo Abogados	Maria Viviana Guadagni		
	Tanoira Cassagne Abogados	Bernardo Cassagne		
	RECOMMENDED			
	Baker McKenzie	Esteban Ropolo		
	Brons & Salas	María José Rodríguez Macías		
	Mitrani Caballero & Ruiz Moreno	Horacio Ruiz Moreno		
	Nicholson y Cano Abogados	María Fraguas, Marcela Anchava		
	Zang Bergel Viñes Abogados	Pilar Isaurralde		

#### MARVAL, O'FARRELL & MAIRAL: LARGE TEAM WITH OUTSTANDING KNOW-HOW



Miguel del Pino

Leader: Miguel del Pino Established: 1923 Track record: The team regularly acts as an antitrust adviser on high profile cross-border transactions within the telecommunication, petrochemical, pharmaceutical and insurance sectors. They are also involved in highly complex antitrust investigations. Their impressive client roster includes Walmart, Pfizer, Nissan, American Airlines and Microsoft.

Team & differentiation: Marval was the first Argentinian law firm to establish an independent competition department. It has the largest competition team in Argentina and one of the largest in Latin America, which allows it to cover the whole range of antitrust and compliance issues. Miguel del Pino, the practice leader, has more than 20 years of experience in antitrust matters.



## **EXPERTS & LITIGATION SUPPORT**

#### **LEGAL OPINIONS**

**Brazil Best Experts** 

Experts are listed alphabetically within each band

EXPERT	INSTITUTION
	RECOMMENDED
Arnoldo Wald	Wald Advogados
Cândido Rangel Dinamarco	Dinamarco, Rossi, Beraldo & Bedaque Advocacia
Carlos Ari Sundfeld	Sundfeld Advogados
Cristiano de Sousa Zanetti	Cristiano Zanetti Advogados
Eduardo Arruda Alvim	Arruda Alvim & Thereza Alvim Advocacia e Consultoria Jurídica
Eduardo Talamini	Justen, Pereira, Oliveira & Talamini Advogados
Floriano de Azevedo Marques Neto	Manesco, Ramires, Perez, Azevedo Marques Sociedade de Advogados
Giovanni Ettore Nanni	Nanni Advogados
Gustavo Tepedino	Gustavo Tepedino Advogados
Humberto Theodoro Júnior	Humberto Theodoro Júnior Sociedade de Advogados
José Alexandre Tavares Guerreiro	Tavares Guerreiro Advogados
José Manoel de Arruda Alvim Netto	Arruda Alvim & Thereza Alvim Advocacia e Consultoria Jurídica
Judith Martins-Costa	Judith Martins-Costa Advogados
Luiz Olavo Baptista	Atelier Jurídico
Marçal Justen Filho	Justen, Pereira, Oliveira & Talamini Advogados
Marcelo Trindade	Trindade Sociedade de Advogados
Nelson Eizirik	Eizirik Advogados

#### **FORENSICS & COMPLEX INVESTIGATIONS**

**Brazil Best Experts** 

The firms are listed alphabetically within each band

FIRM	LEADING				
HIGHLY RECOMMENDED					
Control Risks	Geert Aalbers				
EY	José Francisco Compagno				
KPMG	Marcelo Alcides C. Gomes				
RECOMMENDED					
Deloitte	José Paulo Rocha				
FTI Consulting	Cynthia Catlett				
ICTS & Protiviti	Renato Anaia				
PWC	Leonardo Lopes, Francisco Macedo				
S-RM	Emil De Carvalho				

#### **EXPERTS & LITIGATION SUPPORT**

#### **ENGINEERING**

Brazil Best Litigation Support & Expert Witnesses

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS				
<b>LEADING</b>					
Aequitas - Mediação e Consultoria	Luiz Fernando Alongi				
CGUEDES Engenharia & Consultoria	Claudio Guedes				
Clémenceau Chiabi & Engenheiros Associados	Clémenceau Chiabi				
Vaz de Mello Consultoria em Avaliações e Perícias	Eduardo Vaz de Mello				
	EXCELLENT				
Contacto Consultores Associados	Octavio Galvão Neto				
Daniel & Salton Leites Consultores Associados	Emilio Daniel, Rodrigo Salton Leites				
FDTE - Fundação para o Desenvolvi- mento Tecnológico da Engenharia	João Antonio Machado Neto, Claudio Amaury Dall'Acqua				
Figueiredo & Associados	Flavio Figueiredo				
НКА	Henrique Frohnknecht				
Hormigon Engenharia e Consultoria Técnica	Geovane Mendes Martins				
Thymos Energia	João Carlos de Oliveira Mello				
	HIGHLY RECOMMENDED				
Aldo Mattos Consultoria	Aldo Dórea Mattos				
Alvarez & Marsal	Marcos Ganut				
CESBE	Flavio Pimenta				
Ética Serviços de Engenharia LTDA.	Marcelo Corrêa Mendonça				
GAPE - Grupo de Avaliação e Perícia em Engenharia	Jean Pierre Frederic				
Mercatto Assessoria e Avaliações LTDA.	Osório Accioly Gatto				
OTZ Engenharia	Antonio Bonfadini				
Precisão Consultoria	Paulo de Faria Júnior, Francisco Maia Neto				
R. Herz Engenharia	Renato Herz				
Turner & Townsend	Fernando Belloube				
WRC Consultoria Empresarial	Eraldo Pastore				

#### HORMIGON ENGENHARIA E CONSULTORIA TÉCNICA: EVERY DETAIL MATTERS



Leader: Geovane Mendes Martins Established: 2005 Track record: Hormigon remained busy throughout 2017, actively supporting major clients from the energy, construction and mining sectors as an expert witness in complex arbitral disputes. This highly qualified team provides companies with specialised legal opinions, forensic appraisals and damage assessments related to the engineering sector.

Team & differentiation: Dealing with strategic arbitration cases requires a robust team. With that in mind, the firm recently promoted four professionals and hired two more to continue delivering excellent legal services. The department provides counsel on both risk and claim management by monitoring clients' contracts and supporting them in counterclaims and legal defences.

Geovane Mendes Martins



# **EXPERTS & LITIGATION SUPPORT**

# **ECONOMICS**

# Brazil Best Litigation Support & Expert Witnesses

The firms are listed alphabetically within each band

FIRM	LEADING
	LEADING
Simonaggio Certeza Técnica	Silvio Simonaggio
Tendências Consultoria Integrada	Gustavo Loyola, Ernesto Moreira Guedes Filho
	EXCELLENT
Caminheiro Assessoria, Consultoria, Gestão e Perícias	Pedro Afonso Gomes
FTI Consulting	Cynthia Catlett
Instituto Professor Rainoldo Uessler	Rainoldo Uessler
MB Associados	José Roberto Mendonça de Barros
Prospectiva Consultoria	Nelson Tartuce
Rio Branco Consultores Associados	Marcelo Curti
Sacchi & Romero Perícias e Assessoria Contábil	Jubray Sacchi, Walter Romero

# **ACCOUNTING**

## Brazil Best Litigation Support & Expert Witnesses

The firms are listed alphabetically within each band

FIRM	LEADING
	LEADING
Simonaggio Certeza Técnica	Silvio Simonaggio
	EXCELLENT
Actual Contabilidade e Perícias	Mauro Stacchini Jr., Luiz Alexandre Tumolo
Cronus Empresas	Ricardo Salomão
M/Legate	João Carlos Castilho Garcia
Porto e Reis Peritos Contadores	Renato Maurício Porto Reis
	HIGHLY RECOMMENDED
Alves & Berbigier Consultores Associados	Lucimar de Carvalho Alves
AMZ Consultoria e Pericia	Angelo Marcelo Zanotelli Gabriel
Assessor Bordin	Antonio Carlos Bordin
De Ornelas & Associados	Martinho Maurício Gomes de Ornelas
Exato Assessoria Contábil	Elias de Matos Brito
Instituto Rainoldo Uessler	Rainoldo Uessler
IPMRS - Peritos Contábeis	Breno Jung Kreunzer
Juenemann & Associados	João Verner Juenemann
Licks Contadores	Gustavo Licks
Ribas Secco Escritório de Perícias	Alessandra Ribas Secco
Ruhmas Contabilidade	Carlos André
Sacchi & Romero Perícias e Assessoria Contábil	Jubray Sacchi

# RIBAS SECCO ESCRITÓRIO DE PERÍCIAS: FINANCIAL AND ACCOUNTANCY EXPERTS



Leader: Alessandra Ribas Established: 2012

Track record: This financial and accountancy team supports leading law firms in judicial, extrajudicial and arbitral disputes in the role of an expert witness. Professionals are regularly active in mandates involving banking, corporate and labour law, working with established firms such as Ferro, Castro Neves Advogados and Palhares Advogados Associados.

Team & differentiation: Three partners are at the helm of Ribas Secco, founding partner Alessandra Ribas Secco, Isabel Garcia and Luis Fernando Freitas. They have nearly seven decades of experience working on complex financial and accountancy forensics between them. This São Paulo-based practice offers clients specialised legal opinions, forensics assistance and the evaluation of award settlements.

Alessandra Ribas Secco



# **CIVIL & COMMERCIAL LITIGATION**

Brazil Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Escritório de Advocacia Sergio Bermudes	Sergio Bermudes, Fabiano Robalinho, Marcio Vieira Souto Costa, Caetano Berenguer, Rodrigo Tannuri
Ferro, Castro Neves, Daltro & Gomide Advogados	Marcelo Roberto Ferro, José Roberto de Castro Neves, Eduardo Pecoraro, Karina Goldberg Britto
Andrade & Fichtner Advogados	José Antonio Fichtner, Sergio Mannheimer
Dinamarco, Rossi, Beraldo & Bedaque Advocacia	Cândido Rangel Dinamarco, Pedro da Silva Dinamarco, Maurício Giannico, Márcio Araújo Opromolla
Pinheiro Neto Advogados	Gilberto Giusti, Diógenes Gonçalves, Celso Cintra Mori, Pedro Barata
	EXCELLENT
Arruda Alvim e Thereza Alvim Advocacia e Consultoria Jurídica	Thereza Celina de Arruda Alvim, Eduardo Arruda Alvim, Fernando Neves
Demarest Advogados	Luiz Fernando Henry Sant'Anna, Rafael Villar Gagliardi, Celso Xavier
Wald Advogados	Arnoldo Wald, Alexandre de Mendonça Wald, Mariana Tavares Antunes
BMA – Barbosa, Müssnich, Aragão	Luiz Fernando Fraga, André Abbud, Mario Gelli
Lilla, Huck, Otranto, Camargo Advogados	Hermes Marcelo Huck, Rogério Carmona Bianco, Eduardo de Oliveira Lima, Fábio Peixinho Gomes Corrêa
Machado Meyer Advogados	Eliane Carvalho, Gláucia Coelho, Lucas Sant'Anna
PVG - Perlman, Vidigal, Godoy Advogados	Luciano de Souza Godoy, Ricardo Zamariola Junior
Souto, Correa, Cesa, Lummertz & Amaral Advogados	Guilherme Rizzo Amaral, Carlos Fernando Souto
Tepedino, Migliore, Berezowski e Poppa Advogados	Ricardo Tepedino, Aluísio Berezowski
TozziniFreire Advogados	Fernando Eduardo Serec, Flávia Andrade
Trench Rossi Watanabe Advogados	Marcio de Souza Polto, Ricardo Duarte, Gledson Campos, Andrea Brick, Ricardo Barcellos
Warde Advogados	Walfrido Jorge Warde Júnior
	HIGHLY RECOMMENDED
ASBZ Advogados	Alfredo Zucca Neto, Aitan Canuto Cosenza Portela
Basilio Advogados  CFGS - Correia, Fleury, Gama e Silva Advogados	Ana Tereza Basilio André de Luizi Correia, Luis Antonio da Gama e Silva Neto
Gustavo Tepedino Advogados	Gustavo Tepedino
KLA - Koury Lopes Advogados	Maria Cristina Junqueira, Tiago Cortez, Eloy Rizzo
Lefosse Advogados	Pedro Maciel, Raphael Nehin Corrêa
Levy & Salomão Advogados	Angela Di Franco
Licks Attorneys	Otto Licks, Rodrigo Maior
Mattos Engelberg Advogados	Ubiratan Mattos, João Serra, André de Sá Braga, Gustavo Penna Marinho
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados e Quiroga Advogados	Eduardo Damião Gonçalves, Flávio Pereira Lima, Fabio Teixeira Ozi
Raphael Miranda Advogados	Raphael Miranda, Pedro Ivo Mello, Antonio Pedro Raposo
Siqueira Castro Advogados	Carlos Roberto Siqueira Castro, Eduardo Macedo Leitão, Fábio Kurtz, Rubens Krischke Jr.
Stocche Forbes Advogados	Rafael de Carvalho Passaro, Domingos Fernando Refinetti, Luis Guilherme Bondioli
Veirano Advogados	
	Luiz Guilherme Migliora, Rosângela Delgado, Priscila Sansone, José Carlos Wahle
VPBG - Vella Pugliese Buosi e Guidoni Advogados	Luiz Guilherme Migliora, Rosângela Delgado, Priscila Sansone, José Carlos Wahle  Antonio Celso Fonseca Pugliese
VPBG - Vella Pugliese Buosi e	
VPBG - Vella Pugliese Buosi e	Antonio Celso Fonseca Pugliese
VPBG - Vella Pugliese Buosi e Guidoni Advogados	Antonio Celso Fonseca Pugliese  RECOMMENDED
VPBG - Vella Pugliese Buosi e Guidoni Advogados Andrade Maia Advogados	Antonio Celso Fonseca Pugliese  RECOMMENDED  Júlio Cesar Goulart Lanes, Fábio Cardoso Machado
VPBG - Vella Pugliese Buosi e Guidoni Advogados Andrade Maia Advogados Arap Nishi & Uyeda Advogados	Antonio Celso Fonseca Pugliese  RECOMMENDED  Júlio Cesar Goulart Lanes, Fábio Cardoso Machado  Ruy Dourado, Sami Arap, Rubens Cambraia
VPBG - Vella Pugliese Buosi e Guidoni Advogados  Andrade Maia Advogados  Arap Nishi & Uyeda Advogados  Azevedo Sette Advogados	Antonio Celso Fonseca Pugliese  RECOMMENDED  Júlio Cesar Goulart Lanes, Fábio Cardoso Machado  Ruy Dourado, Sami Arap, Rubens Cambraia  Ricardo Azevedo Sette
VPBG - Vella Pugliese Buosi e Guidoni Advogados  Andrade Maia Advogados  Arap Nishi & Uyeda Advogados  Azevedo Sette Advogados  Carpena Advogados Associados  Cescon, Barrieu, Flesch & Barreto	Antonio Celso Fonseca Pugliese  RECOMMENDED  Júlio Cesar Goulart Lanes, Fábio Cardoso Machado  Ruy Dourado, Sami Arap, Rubens Cambraia  Ricardo Azevedo Sette  Marcio Carpena, Valternei Melo, Jaqueline Franceschetti



De Vivo, Whitaker e Castro Advogados	Gustavo Lorenzi De Castro
Fialho Salles - Fialho Canabrava Andrade Salles Advogados	Leonardo Canabrava
Fux Advogados	Rodrigo Fux, Daniel Coelho, Guilherme França Barros
Gustavo Padilha Advogados	Gustavo Vilela, Gustavo Nunes
L.O. Baptista Advogados	André Camerlingo Alves, André Mendes Espírito Santo
Lobo & Ibeas Advogados	José-Ricardo Pereira Lira
Lobo de Rizzo Advogados	Luis Fernando Guerrero
Muriel Medici Franco Advogados	Marcelo A. Muriel, Fernando Medici Júnior, Álvaro Brito Arantes, Nancy Gombossy de Melo Franco
Silveiro Advogados	Ricardo Ranzolin, Ricardo Leal de Moraes, Ricardo Borges Fortes de Oliveira
Vieira Rezende Advogados	Mauro Tortorelli, Carlos Costa, Paulo Vieira, Marcos Fioravanti
	STRONG EXPERTISE
Bichara Advogados	Adriana Astuto Pereira
Cascione, Pulino, Boulos e Santos Advogados	Aurélio Marchini Santos, Daniel Costa Caselta
CaselliNavarro Advogados	Thiago Biazotti
CGM Advogados	João Guilherme Petroni
DCA - Dias Carneiro Advogados	Laura Mendes Bumachar, Antonio Nachif
Ernesto Borges Advogados	Ernesto Borges Neto
Ernesto Tzirulnik Advocacia	Ernesto Tzirulnik
Fialdini Einsfeld	Pedro Fialdini, Alexandre Einsfeld
IWRCF - Inglez, Werneck, Ramos, Cury & Françolin Advogados	Renato José Cury, Andréa Pitthan Françolin
Lautenschlager, Romeiro e Iwamizu Advogados	Eduardo Romeiro
Leite, Tosto e Barros Advogados	Paulo Guilherme Lopes, Ricardo Tosto, Patricia Rios
Magalhães e Dias Advocacia	Fabio Nusdeo, Cristina de Cássia Bertaco
Mosimann, Horn Advogados	Rafael Horn
Mundie Advogados	Carlos Suplicy de Figueiredo Forbes
Porto Lauand e Toledo Advogados	Leonardo Toledo da Silva, Rodrigo Porto Lauand
SABZ Advogados Tauil & Chequer	Paulo Doron Rehder de Araujo Gustavo Fernandes de Andrade, Julio Costa
Tolentino Advogados	Augusto Tolentino
Ulhôa Canto Advogados	Marcelo Beltrão da Fonseca
VGP - Vernalha Guimarães e Pereira Advogados	Luciano Vernalha Guimarães, Luiz Fernando Pereira
	NOTABLE PRACTICE
Araújo e Policastro Advogados	Sylvio Fernando Paes de Barros Júnior
Brandão Couto, Wigderowitz e Pessoa	*
Advogados  Costabeber, Filippelli e Papadopol	Carlos Alexandre Guimarães Pessoa, Eduardo Augusto Penteado  Mercel Povidmen Penedenel
Advogados Associados	Marcel Davidman Papadopol
Grebler Advogados	Eduardo Grebler
GT Lawyers	Rafael Bertachini Moreira Jacinto
Lacaz Martins, Pereira Neto, Gurevich & Schoueri Advogados	Luiz Gustavo Friggi Rodrigues
Madeira, Valentim e Alem Advogados	Victor Madeira Filho, Fabio P. Alem
Mange & Gabbay Sociedade de Advogados	Daniela Monteiro Gabbay, Flavia Foz Mange
Nasser Sociedade de Advogados	Sergio Zahr Filho
Reis Advogados Associados	Maria Elisa Perrone dos Reis Toler
Salusse Marangoni Advogados	Eduardo de Albuquerque Parente
	·
Setoguti Advogados	Guilherme Setoguti
Sion Advogados	Alexandre Sion
VBSO Advogados - Vaz, Buranello, Shingaki e Oioli Advogados	Erik Oioli
ZMB - Zeigler e Mendonça de Barros Sociedade de Advogados	André Ferrarini de Oliveira Pimentel

# Our analysis

#### ARRUDA ALVIM & THEREZA ALVIM ADVOCACIA: VALUABLE INSIGHTS FROM ACADEMIA



Thereza Celina Diniz De Arruda Alvim

Leaders: Eduardo Arruda Alvim, Jose Manoel de Arruda Alvim Netto and Thereza de Arruda Alvim Established: 1960

Track record: With almost six decades of experience in the field, this long-established firm has built an excellent reputation and regularly advises major players from the banking and telecommunications sectors on high-profile cases. Best known for its outstanding ability to provide in-depth legal opinions on complex dispute resolution matters from its four offices based throughout Brazil.

Team & differentiation: Arruda Alvim has unmistakable ties with academia. Half of the firm's attorneys hold a master's degree, whilst the other half holds PhDs. Having a highly qualified and experienced group allows the firm to routinely conduct studies on the legal market, thus ensuring it remains at the top of its game when it comes to handling the most challenging litigation cases.

#### LICKS ATTORNEYS: A RISING FORCE IN REGULATORY LITIGATION



Otto Licks

Leader: Otto Licks Established: 2011

Track record: In 2017, Licks continued to establish itself as a strong name for strategic life sciences, antitrust and regulatory litigation. Although it was only founded in 2011, the firm has quickly earned the trust of heavyweight clients such as Uber, Ericsson and Caixa. Licks remained busy in 2017, most notably providing counsel to Uber on its right to operate in Brazil.

Team & differentiation: Highly qualified team with an impressive track record representing key domestic and foreign clients from the telecommunications, automotive and energy industries. Excels in litigation involving heavily regulated markets such as the pharmaceutical, food and telecoms sectors. Asian clients benefit from the proximity of the firm's local office in Tokyo.

#### CHAVES, GELMAN, MACHADO, BARBOZA E GILBERTO SOCIEDADE DE ADVOGADOS: A BRAZILIAN FIRM WITH AN INTERNATIONAL OUTLOOK



João Guilherme Petroni

Leader: João Petroni and Patricia Medeiros Barboza Established: 2014

Track record: Founded in 2014, this experienced group capably represents local and international clients and has particular expertise advising North American, German and Israeli companies. Wellknown for its able handling of corporate, consumer and real estate litigation involving the healthcare, chemical and financial sectors.

Team & differentiation: Experienced team whose close links with international companies allows it to absorb the best practices from the world over. Clients reap benefits as cases receive top-tier treatment which meets the highest international standards. Foreign clients also note the firm's ability to explain local legislation in simple, business-oriented language.

#### DE VIVO WHITAKER CASTRO ADVOGADOS: TWENTY YEARS OF CLIENT-FOCUSED LITIGATION



Gustavo Lorenzi de Castro

Leader: Gustavo Lorenzi de Castro Established: 1997

Track record: In 2017, the firm celebrated its 20th anniversary and enjoyed a particularly busy year, actively participating in civil, commercial and product liability disputes. Clients, which include international heavyweights such as Oracle and General Motors, hail from the automotive, food and technology sectors, amongst

Team & differentiation: The firm employs a client-oriented approach and, to ensure every lawyer follows this principle, each professional is assigned a limited number of cases to guarantee clients receive as much attention as they need. Quality over quantity. This modus operandi has attracted the attention of major domestic and foreign companies.

#### SIQUEIRA CASTRO ADVOGADOS: AN IMPRESSIVE NETWORK OF LITIGATION OFFICES



Carlos Roberto Sigueira Castro

Leader: Carlos Roberto Siqueira Castro Established: 1948

Track record: Quality over quantity is the mantra of many successful businesses but Siqueira Castro manages to deliver both. The firm's robust national footprint allows it to advise key companies from all major industries such as the banking, telecommunications and insurance sectors on issues including corporate litigation, credit recovery proceedings and consumer disputes.

Team & differentiation: With a network of 22 offices in Brazil and abroad, Siqueira Castro stands out for its presence in all of Brazil's major capitals as well as in Angola and Portugal. Respected for its ability to manage large corporate portfolios as well as strategic cases involving product liability and consumer law. The team additional offers capabilities in labour, IP and environmental disputes.

#### ARAÚJO & POLICASTRO ADVOGADOS: TIME-HONOURED LITIGATORS



Sylvio Fernando Paes de Barros Júnior

Leader: Sylvio Fernando Paes de Barros Júnior Established: 1962

Track record: Long-standing firm with a litigation practice focusing on corporate disputes involving the financial, energy and manufacturing industries, amongst others. Key clients include Visa, Lactalis and Tricon Energy which the firm frequently represents in complex civil and commercial litigation. Well-known for its track record advising Chinese, English and US-based companies in disputes featuring heavily regulated sectors of the Brazilian economy.

Team & differentiation: This compact litigation department was recently boosted by the arrival of two new senior associates both of whom will work under the guidance of seasoned partner and head of department Sylvio Paes de Barros Júnior. Mr. Paes de Barros Junior offers clients over three decades of experience in dispute resolution, international trade and tax law.



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# **REGULAR SPEAKERS**



ERICH ANDERSEN Chief IP Counsel MICROSOFT



MATTHEW GOLDEN, Chief Counsel Global Patents MONDELEZ INTERNATIONAL



RUNZHI ZHAO VP & Head of Patent L'ORÉAL



BRUCE SCHELKOPF Chief IP Counsel ABB



DANIEL FEDER
Director, Patent Portfolio
Management
BOEING



TAKAHITO MIURA Head of IP, US CANON



MANNY SCHECTER Chief Patent Counsel



ALEX PONCE DE LEON Corporate Counsel, Litigation GOOGLE



MELISSA SCANLAN
Senior Director, Intellectual
Property and Antitrust
T-MOBILE



# **LABOR LITIGATION**

Brazil Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Mallet Advogados Associados	Estêvão Mallet, Marcos Guilherme Ciccarino Fantinato
Mannrich, Senra e Vasconcelos Advogados	Nelson Mannrich, Roberto Aguirre Rossetti
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados	Sólon de Almeida Cunha, Vilma Toshie Kutomi, Dario Abrahão Rabay
Machado, Meyer, Sendacz e Opice	Rodrigo Seizo Takano, Caroline Marchi, Andrea Giamondo Massei Rossi
Moro & Scalamandré Advocacia	Luís Carlos Moro
Robortella Advogados	Luiz Carlos Robortella, Antonio Galvão Peres
TozziniFreire Advogados	Alexandre de Almeida Cardoso, Roberto Pierri Bersch, Marcelo Pereira Gômara
Veirano Advogados	José Carlos Wahle, Luiz Antonio dos Santos Jr.
	EXCELLENT
Autuori, Burmann Sociedade de Advogados	Maria Helena Villela Autuori
Baraldi Mélega Advogados	Geraldo Baraldi Jr.
Cescon, Barrieu, Flesch & Barreto Advogados	Gisela da Silva Freire
Granadeiro Guimarães Advogados	Gustavo Granadeiro Guimarães
Guedes, Pedrassani Advogados	Thiago Guedes
Mascaro Nascimento Advogados	Marcelo Costa Mascaro Nascimento
Mesquita Barros Advogados	Cássio Mesquita Barros
Pinheiro Neto Advogados	Luís Antônio Ferraz Mendes, Anna Thereza Monteiro De Barros
Pipek, Penteado e Paes Manso Advogados Associados	Arnaldo Pipek
Rio Branco Paranhos Advocacia Trabalhista	Agenor Barreto Parente
Russomano Advocacia	Victor Russomano Jr.
Siqueira Castro Advogados	Carlos Cardoso, Otavio Pinto e Silva, Giancarlo Borba, Fabiana Galdino Cotias
Souto, Correa, Cesa, Lummertz & Amaral Advogados	Joel Gallo, Paulo Souto
Trench Rossi Watanabe Advogados	Letícia Ribeiro, Ana Paula Vizintini, Tricia Oliveira
	HIGHLY RECOMMENDED
Advocacia Maciel	José Alberto Couto Maciel
Andrade Maia Advogados	Tonia Russomano Machado, Maria Carolina Lima
BMA – Barbosa, Müssnich, Aragão	Luiz Marcelo De Góis, Cibelle Goldfarb
Bosisio Advogados	Rodrigo Meireles Bosisio
CGM Advogados	Patricia Medeiros Barboza
Chalfin, Goldberg, Vainboim & Fichtner Advogados Associados	Priscila Fichtner
CMT - Carvalho, Machado e Timm Advogados	Natalia Schnaider Serro Mies
Demarest Advogados	Cássia Fernanda Pizzotti, Marcello Della Monica
Maués Advogados Associados	Henrique Maués
Melcheds - Mello e Rached Advogados	Fernanda A.G. Perregil, Roberto Rached
Pessoa Advogados	Maurício Pessoa
Queiroz Cavalcanti Advocacia	Anna Carolina Cabral
Rocha e Barcellos Advogados	Mauricio Reis
<del></del>	



	RECOMMENDED
Araújo e Policastro Advogados	Ana Lúcia Pinke Ribeiro De Paiva
Azevedo Sette Advogados	Leila Azevedo Sette, Luanna Vieira de Lima Costa
Bracks Advogados Associados	Juliana Bracks Duarte
Bruno Freire Advogados	Bruno Freire e Silva
Bueno Magano Advocacia	Marcio Cabral Magano
Carpena Advogados Associados	André Luís Palmarante Ferreira
DDSA - De Luca, Derenusson, Schuttoff e Azevedo Advogados	Leila Pigozzi Alves
Fraga, Bekierman & Cristiano Advogados	Luiz Carlos Nascimento Gurgel de Loureiro Fraga
Gustavo Padilha Advogados	Rinaldo Amorim Araujo
L.O. Baptista Advogados	Fabio Chong de Lima
Mattos Engelberg Advogados	Daniel Domingues Chiode, Leonardo Santini Echenique
Paixão Côrtes Advogados	Osmar Mendes Paixão Côrtes
Peixoto & Cury Advogados	Antonio Carlos Aguiar, Luiz Vicente de Carvalho, Marcel Tadeu Alves da Silva
R. Amaral Advogados	Adriano Huland
Rothmann Sperling Padovan Duarte Advogados	Lira Padovan
Santos Neto Advogados	Aldo Augusto Martinez Neto
Tenório da Veiga Advogados	Luiz Felipe Tenório da Veiga
Tocantins Advogados	Bruno Tocantins
Urbano Vitalino Advogados	Urbano Vitalino De Melo Neto, Bruno Monteiro Costa, Carla Elisângela Teixeira
VGP – Vernalha Guimarães & Pereira Advogados	Patrick Rocha de Carvalho
Vieira Rezende Advogados	Rodrigo Leite Moreira

#### **ROCHA E BARCELLOS ADVOGADOS: OVER 35 YEARS IN EMPLOYMENT LITIGATION**



Mauricio Reis

Leader: Mauricio Reis Established: 1982

Track record: The esteemed group at Rocha e Barcellos focuses on complex labour litigation mandates involving high profile companies, executives and syndicates as well as the Public Prosecutor's Office. The team frequently advises a diverse portfolio of clients hailing from the pharmaceutical, chemical and engineering sectors on strategic employment claims.

Team & differentiation: This compact labour litigation team is led by partner Maurício Reis, a practitioner with over 20 years of experience under his belt. Well-equipped to handle the full gamut of labour matters, the department specialises in preventive litigation strategies, collective agreements and both administrative and judicial litigation.

## **CARPENA ADVOGADOS: QUALITY FROM SOUTH TO SOUTH-EAST**



Marcio Carpena

Leaders: Marcio Carpena, Valternei Melo de Souza and Jaqueline Franceschetti Established: 1980

Track record: The labour litigation team at Carpena Advogados frequently advises major national companies from the steel manufacturing, banking and financial sectors by drawing on its significant experience handling both individual and collective labour claims. Bradesco and Bozano are only some of the clients relying on the firm to resolve their employment disputes.

Team & differentiation: Founded in Porto Alegre, Carpena Advogados has well and truly established itself in the state of São Paulo. The team is led by André Luís Palmarante, Jaqueline Franceschetti, Letícia Nardi and Ana Maria Menezes. Three new lawyers recently joined the ranks of the labour department.

# LARGE-SCALE CREDIT RECOVERY

Brazil Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS	
HIGHLY RECOMMENDED		
Ernesto Borges Advogados	Priscila Ziada Camargo, Henrique Pedroza	
Reis Advogados Associados	Luiz Felipe Perrone dos Reis, Maria Elisa Perrone dos Reis Toler	
RECOMMENDED		
Andrade Maia Advogados	Júlio Cesar Goulart Lanes	
Carpena Advogados Associados	Camille Martini Menezes, Bruna Franceschi, Joice Chaves, Bernardo Wolmer	
Dellazzana & Lazzarotto Advogados Associados	Juliano Zurlo Dellazzana, Murilo Lazzarotto	
ML Gomes Advogados	Maria Lucília Gomes	
Paschoalotto Advogados	Nelson Paschoalotto, Roberta Nascimento	
Siqueira Castro Advogados	Mano Fornaciari Alencar	

# LARGE-SCALE LABOR LITIGATION

**Brazil Best Law Firms** 

The firms are listed alphabetically within each band

Autuori Rurmann Sociadada da	LEADING  onia Russomano Machado, Camila Carniel, Clarisse Rozales, Renata Pereira Zanardi  laria Helena Villela Autuori. Marcia Sanz Burmann
Autuori Rurmann Sociadada da	
Autuori, Burmann Sociedade de	laria Helena Villela Autuori. Marcia Sanz Burmann
Advogados	
Fightner Advogados Associados	riscila Fichtner
Siqueira Castro Advogados Ca	arlos Eduardo Vianna Cardoso, Giancarlo Borba, Otávio Pinto e Silva
	EXCELLENT
Ernesto Borges Advogados Er	rnesto Borges Neto, Renato Chagas Correa Da Silva, Renata Gonçalves Tognini
	laurício Granadeiro Guimarães, Gustavo Granadeiro Guimarães
	eonardo Vizentim
	uciana Arduin Fonseca
	stêvão Mallet
	larcelo Costa Mascaro Nascimento, Neuza Costa Nascimento
	eonardo Santini Echenique, Alessandro de Oliveira
Pipek, Penteado e Paes Manso	rnaldo Pipek
Advogados Associados Al	maido ripek
Urbano Vitalino Advogados Ur	rbano Vitalino Neto, Bruno Costa, Carla Ferreira
	HIGHLY RECOMMENDED
Advocacia Maciel Jo	onas Moreira de Moraes Neto
	érgio da Costa Barbosa Filho, Diego Marchina Q. Basso
Bosisio Advogados Ro	odrigo Meireles Bosisio
Cabanellos Advocacia Ga	abriel Lopes Moreira
	laria Cristina Tellechea
	larcelo Mac Donald Reis
	esar Luiz Pasold Jr.
Peixoto & Cury Advogados Ca	arlos Eduardo Dantas Costa, André Villac Polinesio
	arlos Antônio Harten Filho, Bruno Cavalcanti
9	driano Huland
Sette Câmara, Corrêa e Bastos Advogados Associados	uiz Flávio Valle Bastos
Tocantins Advogados Br	runo Tocantins

# GRECO RODRIGUES VIZENTIM ADVOGADOS: CELEBRATING TEN YEARS OF LABOUR DISPUTES



Leonardo Vizentim

Established: 1997

Leaders: Leonardo

Vizentim and Paulo Augusto

Track record: Highly active labour litigation practice which specialises in managing the portfolios of leading domestic and international clients from the banking sector. In 2017 not only did the firm celebrate its 10th anniversary but Greco Rodrigues Vizentim also earned an impressive 1,800 new

Team & differentiation: This compact team consists of 11 associates and 48 paralegals who are led by experienced labour partner Leonardo Vizentim, a lawyer with over 20 years of practice under his belt. Although the firm's stronghold is in São Paulo, it is also active throughout Brazil and offers clients complementary expertise in civil and commercial disputes.



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# **EXTRACT OF SPEAKERS 2018**



Olivier Gicquel, Head of Intellectual Property, AIRBUS GROUP



Jennifer Chung,
Assistant General Counsel,
TIME INC



Pierre Gendraud, Industrial Property Director, PSA GROUP



Tomas Eichenberg, Legal and Policy Affairs Officer in the Industrial Property Unit of DG Internal Market and Services, EUROPEAN COMMISSION



Fidel Porcuna de la Rosa, Head of Trademarks Life Science & Performance Materials, MERCK



Jean-Marc Brunel, Head of IP, SAFRAN



Mathew Heim,
Vice President, Government Affairs
& Counsel, QUALCOMM



Claire Le Foch, Group Head of IP, ATOS



Leonora Hoicka, Chief Trademark Officer, IBM



David Llewellyn, Principal Trademark Counsel, ARM



Mathieu Prot, Brand Protection Director, PERNOD RICARD



Arianna lacomelli, Brand Protection Specialist, FURLA

## **CONTACTS US**

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INFORMATION & REGISTRATION

Justine Testard

jtestard@leadersleague.com +33 1 45 02 25 88

# **LARGE-SCALE CONSUMER LITIGATION**

Brazil Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
JBM Advogados	José Edgard Bueno, Reinaldo Mandaliti
Nelson Wilians & Advogados Associados	
Siqueira Castro Advogados	Hugo Filardi, Gustavo Gonçalves Gomes, Fábio Korenblum, Thais Cordeiro
Ernesto Borges Advogados	Ernesto Borges Neto, Renato Chagas Corrêa da Silva
Lee, Brock, Camargo Advogados	Afonso Celso Faria de Toledo, Fabio Rivelli
Queiroz Cavalcanti Advocacia	Bruno Cavalcanti, Carlos Antônio Harten Filho
	EXCELLENT
Cavallazzi, Andrey, Restanho & Araujo Advocacia	Tullo Cavallazzi Filho
Chalfin, Goldberg, Vainboim & Fichtner Advogados Associados	Eduardo Chalfin, Ilan Goldberg, Clara Vainboim, Glaura Carvalho
Dannemann Siemsen Advogados	Catarina Costa, Marcelo Neumann
Demarest Advogados	Celso Xavier, Luciana Goulart Penteado, Maria Helena Bragaglia
Ferreira e Chagas Advogados	Marcos Caldas Martins Chagas, Alexandre Schmitt da Silva Mello
Fragata e Antunes Advogados	Francisco Antônio Fragata Jr., Celso David Antunes
Pires & Gonçalves Advogados Associados	Ellen Cristina Gonçalves Pires, Ventura Alonso Pires
Reis Advogados Associados	Luiz Felipe Perrone dos Reis, Maria Elisa Perrone dos Reis Toler, Paulo Roberto Joaquim dos Reis
Rocha, Marinho e Sales Advogados	Wilson Sales Belchior
TozziniFreire Advogados	Gabriela Vitiello Wink, Luíz Virgílio Manente
Urbano Vitalino Advogados	Urbano Vitalino Neto, Antônio Dourado Neto
	HIGHLY RECOMMENDED
Andrade Maia Advogados	Júlio Cesar Goulart Lanes, Danilo Andrade Maia
Arruda Alvim, Aragão, Lins & Sato Advogados	Evaristo Aragão Santos, Teresa Arruda Alvim
Aspis e Palmeiro da Fontoura Advogados Associados	Mauro Aspis, Clara Northfleet Palmeiro da Fontoura Aspis
Azevedo Sette Advogados	Ricardo Azevedo Sette, Marcos Augusto Leonardo Ribeiro
Bhering Cabral Advogados Associados	Leandro Tarouquella Andrade, Carolina Gicovate Paes
Bichara Advogados	Adriana Astuto
Cabanellos Advocacia	Gabriel Lopes Moreira
Carpena Advogados Associados	Márcio Louzada Carpena, Jaqueline Franceschetti, Bruno Braul
Corbo, Aguiar & Waise Advogados Associados	Márcio Aguiar
Décio Freire & Associados	João Torres
Marcelo Tostes Advogados	Flávia Almeida Moura Di Latella
Santos Santana Sociedade de Advogados	Daniele Argolo de Souza Cruz, William Festa Leal, Hélvio Santos Santana
Sette Câmara, Corrêa e Bastos Advogados Associados	Felipe Gazola Vieira Marques, Ricardo de Aguiar Ferone
Villemor Amaral Advogados	Hermano de Villemor Amaral Neto, Gustavo Antonio Feres Paixão
	RECOMMENDED
Advocacia Maciel	Bruno Machado Maciel, Daniel França Silva
Araújo e Policastro Advogados	Sylvio Fernando Paes de Barros Júnior
ASBZ Advogados	Alfredo Zucca
Brandão Couto, Wigderowitz & Pessoa Advogados	Walter Wigderowitz Neto
Costa Bertholdo Sociedade de Advogados	Eduardo Costa Bertholdo
Costa Marfori Advogados	Ricardo Marfori Sampaio, Maria Victoria Santos Costa
Olimpio de Azevedo Advogados	Renato Olimpio Sette de Azevedo, Rafael Olimpio Silva de Azevedo
Paixão Côrtes e Advogados Associados	Osmar Mendes Paixão Côrtes

# Our analysis

#### **NELSON WILIANS & ADVOGADOS ASSOCIADOS:** A LEGAL COLOSSUS



Nelson Wilians Fratoni Rodrigues Leaders: Nelson Wilians

and Fratoni Rodrigues Established: 1999

Track record: Famously one of the largest law firms in Brazil, Nelson Wilians & Advogados Associados has offices in every state capital of Brazil, employing well over 1,500 legal professionals. This impressive structure allows the firm to handle portfolios containing tens of thousands of cases on behalf of leading companies such as telecommunications giants, Oi.

Team & differentiation: With growth in full swing, Nelson Wilians & Advogados Associados recently announced the opening of new offices in Paris and Belém. Lawyers at the firm capably assist major clients with consumer litigation mandates involving contractual and commercial issues before the State and Federal Courts as well as before Consumer Protection agencies.

#### CABANELLOS SCHUH ADVOGADOS ASSOCIADOS: **CALLED UPON BY THE BEST**



Gabriel Lopes Moreira

Leader: Gabriel Lopes Established: 2001

Track record: With a presence in all three southern capitals of Brazil as well as São Paulo, this sizeable large-scale consumer litigation practice won a total of 15,000 new cases in 2017. This highly active team routinely advises key players from the financial, telecommunications and retail sectors - such as Banco Itaú, Claro and Carrefour - in cases involving both civil and consumer law.

Team & differentiation: The firm's robust consumer litigation department is composed of 149 professionals who work under the guidance of six seasoned partners, all of whom are active as lecturers, professors and members of established legal organisations. Recent promotions and lateral hires aim to ensure growth does not impact the quality of legal services.

#### DANNEMANN SIEMSEN ADVOGADOS: EXPERTS IN CONSUMER **HEALTH AND TELECOMMUNICATIONS LITIGATION**



Catarina Costa

Leader: Catarina Costa Established: 1900

Track record: Although Dannemann are best known for their stellar IP practice, the firm is intensely active before the state, federal and superior courts in mandates related to mass and strategic litigation involving the healthcare and telecommunications sector. Examples of leading cases include the provision of in vitro fertilisation, the cost of home care and the provision of experimental medical treatment either by the Brazilian government or private health insurance.

Team & differentiation: The department, which celebrated its 10th anniversary in 2017, works preventively by monitoring new cases as they arise and by seeking to minimise the potential economic impacts of litigation. By using an intelligent database, lawyers are able to optimise the management of client portfolios and provide better overall analysis of cases.

#### **COSTA MARFORI ADVOGADOS:** PACE-SETTING CONSUMER LITIGATORS



Ricardo Marfori Sampaio

Leaders: Ricardo Marfori Sampaio and Maria Victoria Santos

Established: 2013

Track record: Twenty-seventeen was a busy year for Costa Marfori's large-scale litigation teams as they assisted clients from various industries, including hospitality, e-commerce and public services with tens of thousands of cases. Clients such as Electrolux and Via Varejo praise the firm's ability to pay attention to each case, even when there is a huge demand for its services.

Team & differentiation: Nearly 90 professionals make up the firm's consumer litigation team which is captained by founding partners, Victoria Costa and Ricardo Marfori. The department focuses on preventive litigation strategies by closely monitoring client's business operations, identifying potential problems and neutralising them before they evolve into costly disputes.

# METHODOLOGY The criteria are:

- Recognition & reputation of the firm in its market
- Team size, seniority of partners (or executive officers, managing directors, etc.), managing director, chief executive..., education & training level of the associates (or consultants, investment managers, etc.)
- Volume, nature and quality of the cases dealt by the firm
- Prestige, diversity and internationalization of the firm's client base
- Team expansion and revenue generated by the activity considered in the

In the course of our research, we gather detailed information from diverse sources

Law firms: through questionnaires and interviews, our team gets first-hand information about a firm's history, positioning, expertise and recent activity

Clients: we solicit the feedback of several thousand General Counsel. CFOs. Tax Managers and CEOs of domestic and multinational companies through anonymous questionnaires, meetings and phone interviews

Qualified third-parties: we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers, accountants, arbitrators, expert witnesses.

Peer-review: We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.

#### **ERNESTO BORGES ADVOGADOS:** AN ESTABLISHED NAME IN THE CENTRE-WEST



Ernesto Borges Neto

Leaders: Ernesto Borges Neto and Renato Chagas Corrêa da Silva Established: 1951

Track record: Twenty seventeen was a successful year for Ernesto Borges Advogados as the firm continued to advise major financial institutions and companies such as Seguradora Líder, Bradesco and Claro in strategic and mass litigation mandates. Of late, the firm advised Banco Itaú in the R\$36.9 million judicial recovery of company D.M.M. Lopes & Filhos.

Team & differentiation: With offices in all major cities of the Centre-West region, Ernesto Borges Advogados counts on a sizeable group consisting of 163 associates and 144 paralegals who work under the leadership of seven partners. The firm has invested in an integrated platform which allows clients to witness real time case management and the mapping of judicial decisions.

# **COMMERCIAL LITIGATION**

Canada Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Blake Cassels & Graydon	Robert Torralbo, Brad Berg, David Tupper, James Sullivan, Réal Forest
Davies Ward Phillips & Vineberg	Kent Thomson, Sandra Forbes, William Brock, Guy DuPont, Andrea L. Burke, James Doris
McCarthy Tétrault	Caroline Zayid, Simon Potter, Neil Finkelstein, Paul Steep, Mason Poplaw
Norton Rose Fulbright	Linda Fuerst, Clarke Hunter, Pierre Bienvenu, Christine Carron
	EXCELLENT
Borden Ladner Gervais	John Blair, Guy Pratte, Randall Block, Robert Charbonneau
Goodmans	Andrew Brodkin, Benjamin Zarnett, Francy Kussner
Gowling WLG	Robert L. Armstrong, Alexander Bayus
Lenczner Slaght Royce Smith Griffin	Alan Lenczner, Peter Griffin, Tom Curry, Peter J. Osborne
Stikeman Elliott	Eliot Kolers, David Byers, Katherine Kay, Yves Martineau, Marc-Andre Coulombe
Torys	Sheila Block, Patricia Jackson, John Laskin
Woods	Richard Vachon, James Woods, Christopher Richter
	HIGHLY RECOMMENDED
Bennett Jones	Robert Staley, Jeffrey Leon, Blair Yorke-Slader
Dentons	Mike Schafler, Rob Heintsmann, Mark Evans, Matthew Flemin, Gordon Tarnowsky
Fasken Martineau	Geoff Cowper, Laura F. Cooper, Marc-André Fabien
Lawson Lundell	Marko Vesely, Craig Ferris, Tamela Coates, Sheila MacPherson
Lerners	Earl Cherniak, William Pepall
Osler Hoskin & Harcourt	Sylvain Lussier, Larry Lowenstein, Deborah Glendinning
Thornton Grout Finnigan	John Finnigan
RECOMMENDED	
Burnet Buckworth & Palmer	Daniel McDonald, Louise Novinger Grant, Shannon K. Hayes
DLA Piper	David Foulds, David T. Neave
Stockwoods	Paul Le Vay, Brian Gover
WeirFoulds	Bryan Finlay

## MCCARTHY TÉTRAULT: TENACIOUS TOP-DRAWER LITIGATORS



Matthew Flynn

Leaders: Caroline Zayid, Simon Potter, Neil Finkelstein, Paul Steep and Mason Poplaw Established: 1855 Track record: McCarthy Tétrault represents leading companies in all types of commercial and corporate disputes in the communications, energy, financial services, forestry, manufacturing, mining, oil & gas, pharmaceutical, real estate and technology industries. The team recently represented an auto-parts manufacturer in multi-jurisdictional product liability class actions.

Team & differentiation: Caroline Zayid is the firm's litigation national practice group leader. In her team, Simon Potter has participated in bi-national panels created under Chapter 19 of NAFTA to review determinations of dumping and of subsidies, as well as on a bi-national panel formed under Chapter 20 of the FTA to hear a dispute between Canada and the United States on minimum sizes for lobster imported from Canada.



# **ANTITRUST LITIGATION**

Canada Best Law Firms

The firms are listed alphabetically within each band

	FIRM	LEADING PARTNERS
		LEADING
1	Blake Cassels & Graydon	Brian Facey, Jason Gudofsky, Randall Hofley
	Davies Ward Phillips & Vineberg	George Addy, John Bodrug
2	Stikemann Elliott	Paul Collins, Katherine Kay
	Bennett Jones	Melanie Aiken, Randal Hughes, John Rook
		EXCELLENT
	McCarthy Tétrault	Oliver Borgers, Donald Houston
	McMillan	James Musgrove, Neil Campbell
	Osler Hoskin & Harcourt	Michelle Lally, Peter Glossop
		HIGHLY RECOMMENDED
'	Goodmans	Calvin Goldman
	Norton Rose Fulbright	Kevin Ackhurst, Richard Wagner
	Torys	Dany Assaf, Omar Wakil
		RECOMMENDED
	Dentons	Sandy Walker
	Fasken Martineau	Anthony Baldanza, Huy Do

# **BENNETT JONES: COVERING ALL ANTITRUST ISSUES**

Leaders: Melanie Aiken and Randal Hughes

Established: 1922



Melanie Aiken

Track record: The law firm acted as counsel on behalf of SSAB in connection with its \$9.1 billion acquisition of Ipsco and represented Cadbury Trebor Allan, in connection with its acquisition of Adams from a division of Pfizer for \$4.2 billion. The practice covers all aspect of competition law and litigation, such as antitrust, merger control, cartels and related investigations.

Team & differentiation: Prior to co-heading the competition and antitrust practice at Bennett Jones, Melanie L. Aiken served as Canada's competition commissioner, in charge of the Canadian Competition Bureau. Currently vice chair of the section's cartel and criminal pratice committee at the IBA Antitrust Committee, Randal T. Hughes is recognized as one of the leading competition lawyers in Canada.

# **CIVIL & COMMERCIAL LITIGATION**

Chile Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Claro & Cia	Cristobal Eyzaguirre, Nicolas Luco, José Miguel Huerta, Felipe Ossa
Gutiérrez, Waugh, Jimeno & Asenjo Abogados	Pedro Pablo Gutierrez, Cristóbal Jimeno
	EXCELLENT
Bofill Mir & Alvarez Jana Abogados	Andrés Jana
Carey	Gonzalo Fernandez, Ricardo Reveco, Aldo Molinari
Cariola Diez Perez Cotapos & Cia	Florencio Bernales
Ortuzar Vergara & Boetsch	Alvaro Ortuzar
Rodríguez Vergara & cia Abogados	Pablo Rodríguez Grez, Pedro Pablo Vergara Varas
Vergara Labarca & Cia	Raimundo Labarca Baeza, Arturo Vergara
	HIGHLY RECOMMENDED
Bofill Escobar	Jorge Bofill, Francisco Aninat, Sebastián Yanine
Bulnes Urrutia & Bustamante	Felipe Bulnes S., Enrique Urrutia P., José Manuel Bustamante G.
CorreaGubbins	Juan Ignacio Correa, Jorge Sepulveda, Martín Gubbins
Grupo Vial Serrano Abogados	Manuel José Vial Vial, Rodrigo Guzmán Karadima
Pfeffer & Asociados	Francisco Pfeffer Urquiaga, Germán Pfeffer
Philippi Prietocarrizosa Ferrero DU & Uria	Enrique Alcalde Rodriguez, Germán Subercasseaux
	RECOMMENDED
Albagli Zaliasnik & Cia	Gabriel Zaliasnik
Alcaino	Alfredo Alcaíno, Marcelo Giovanazzi
Barros Errazuriz	Luis Eduardo Toro
Gandarillas Montt del Río & Krause	Pablo Montt, Cristian Gandarrillas
Gonzalez & Rioseco	Francisco Gonzalez, Andrés Rioseco
Guerrero Olivos	José Ignacio Jimenez
Ovalle Ossa Gazzana & Bulnes Parraquez &Marín	Esteban Ovalle, Juan José Ossa Gustavo Parraguez G., Rodrigo Marín
Pellegrini & Cia	Julio Pellegrini, Francisco Blavi
Prieto Abogados	Fernando Samaniego, Alberto Gonzalez V.
Ugarte Ried Correa	José Joaquin Ugarte
	STRONG EXPERTISE
Baker McKenzie	Rodrigo Diaz de Valdes
Balbontin Linazasoro & Cia	Daniel Ocampo Miño, Carlos Balbontin Gubbins
Della Maggiora, Eyzaguirre, Ferrada Abogados	Benjamin Ferrada
Eyzaguirre, Burlé & Montes Abogados	Sergio Montes
Gamboa Fuenzalida Sanfeliú & Ugarte	
Garrigues Chile	Mónica Van Der Schraft Greve
Harasic, Medina, Dal Pozzo & López	Ivan Harasic Cerri
Lopez Escobar Del Río	Felipe Leiva, Jorge del Río
Morales & Besa	Gonzalo Cordero
NLD Abogados	Ricardo Lopez, Ramón Dominguez
Reymond & Cia	Alfonso Reymond Larraín, Rodrigo Riquelme
Ugarte & Asociados	Eduardo Ugarte Diaz

# **GUTIERREZ WAUGH JIMENO & ASENJO: A BOUTIQUE FIRM DEFINED BY EXCELLENCE**



Established: 2006

Leaders: Cristóbal Jimeno and Pedro Pablo Gutiérrez

Track record: The firm represented Moneda Asset Admimistradora de fondos de inversión (an investment bank) in the high-profile Cascadas case which concerned a capital market law matter. They advised Allianz Global Corporate on a \$200m insurance law and tort case. They also assumed the defense of Codelco in an administrative dispute with the Chilean General Comptroller.

Team & differentiation: GWJA's five partners are regularly recognized as the most prominent practitioners in the dispute resolution, litigation and arbitration fields. The team has been involved in most of the major high profile cases in Chile, assisting relevant actors in industries such as construction, energy, mining, banking, finance, telecommunications insurance, retail etc.

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# Our analysis

#### GONZALEZ & RIOSECO: EXPERIENCED AND STRATEGICALLY MINDED



Francisco Gonzalez

Leaders: Francisco González and Andrés Rioseco Established: 2016 Track record: The firm is currently representing Scotiabank against Banco Estado (the state bank) before the competition court regarding exploitative and exclusionary practices with respect to inter-bank wire transfer fees. They advised Entel against Condecus (a consumer association) concerning an accusation of spectrum hoarding during the auction of 700 MHz band licenses.

Team & differentiation: The team is composed of two partners and nine qualified lawyers. The litigation and dispute resolution area is well known in the market thanks to the near 30 years of experience of founding partner Francisco Gonzalez. The antitrust department is one of the strongest in the country. Their client list includes CMPC, TVN (the national TV broadcaster), EL Mercurio and Cermaq.

# CORREA GUBBINS: RENOWNED EXPERTISE IN ARBITRATION AND ANTITRUST PROCEEDINGS



Juan Ignacio Correa

Leaders: Juan Ignacio, Correa Jorge Sepulveda and Martin Gubbins Established: 2005 Track record: The firm is representing Mininco, Chile's largest forestry corporation, in an historic \$25 million property conflict. They recently won a public tender to advise state-owned port company EPSA before the antitrust court in a consultation process regarding conditions to be imposed for the concession and construction of the largest port project in South America.

Team & differentiation: The firm is renowned for executing complex arbitration, commercial and antitrust proceedings. They stand out in cases related to contracts, torts, commercial, corporate, telecommunications, construction, financial law and class actions. The dispute resolution area is led by senior partner Juan Ignacio Correa who counts among Chile's best litigators.

# PARRAGUEZ & MARÍN: A HIGH CALIBER FIRM FOR CONSTRUCTION AND MINING MATTERS



Gustavo Parraguez

Leaders: Gustavo Parraguez and Rodrigo Marín Established: 2016 Track record: The firm assisted BHP Billiton (an Australian mining company) with arbitration proceedings regarding construction and mining disputes (valued at \$50 million). They also defended Antofagasta Terminal Internacional (a port operator) in an urbanistic law case against Antofagasta city hall. Their client roster includes Megavisión (a TV station) and Mota-Engil Chile (a construction company).

Team & differentiation: The team is composed of eight partners and 14 qualified lawyers. Founders Gustavo Parraguez and Rodrigo Marín each have more than 25 years' experience in litigation. The team is particularly experienced in litigation relating to construction, natural resources, environmental law, labor, mining, commercial and private law, and is well equipped to handle arbitration proceedings.

#### UGARTE, RIED & CORREA: DYNAMIC AND TALENTED STRATEGISTS



José Joaquín Ugarte

Leaders: José Joaquin Ugarte, Pablo Correa and Santiago Ried Established: 2016 Track record: They successfully represented a mining company in an international arbitration relating to the purchase of sophisticated equipment that failed in expected performance and production (\$46.5 million). The firm is currently representing SCA in the tissue paper cartel case, which is the most relevant case that has been filled before the Chilean Antitrust Court in many years (around \$17 million).

Team & differentiation: This boutique firm is the result of a spin-off from Baker McKenzie and Philippi Prietocarrizosa Ferrero DU & Uría. The team is led by attorneys that have litigation and arbitration experience, in addition to their antitrust background. One of the main focuses in the antitrust practice is litigation. This includes litigation in cartels, abuse of dominant position, unfair competition and other antitrust breaches.

# REYMOND & CÍA: STRONG EXPERIENCE IN DISPUTES RELATED TO CONSTRUCTION PROJECTS



Rodrigo Riquelme

Leaders: Rodrigo Riquelme and Alfonso Reymond Larraín Established: 1875 Track record: Advised Sociedad Concesionaria Autopista La Fruta on an \$81 million investment arbitration against the state of Chile for the expiration of the concession as a consequence of environmental problems. The firm is currently advising OHL (one of the most important construction companies in Chile) against the state of Chile in the demand for surcharges in the construction of the Military Hospital of La Reina.

Team & differentiation: The team is focused on areas related to infrastructure, construction, public works and mining concessions, in both the public and private areas. It has experience in both national and international arbitrations related to infrastructure works, desalination plants and mining projects. Main partners Alfonso Reymond and Rodrigo Riquelme have recognized expertise in public law and litigation.

# GRUPO VIAL SERRANO ABOGADOS: EXCELLENT MIX OF TRADITION AND MODERNITY



Rodrigo Guzmán Karadima

Leaders: Rodrigo Guzman K., Manuel José Vial and Martín Del Río Established: 2005 Track record: Vial Serrano Abogados focuses on complex litigation matters and intervenes on behalf of clients in the telecoms, intellectual property and energy sectors, mostly in English and Spanish. Its practice area covers antitrust litigation and insurance and reassurance. Thanks to a developed compliance practice, clients are counseled in the development of internal procedures, ethic codes and corporate governance measures with creativity and flexibility.

Team & differentiation: The team has extensive experience in advising companies in commercial litigation and domestic and international arbitration, particularly under the auspices of the ICC. It has significant presence at the Santiago's Chamber of Commerce Arbitration Center with three lawyers listed as arbitrators and two associates as young arbitrators.

# **COMPETITION/ANTITRUST & INVESTIGATIONS**

Chile Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Carey	Claudio Lizana, Lorena Pavic
Claro & Cia	Cristóbal Eyzaguirre, José Miguel Huerta
FerradaNehme	Nicole Nehme
	EXCELLENT
Barros & Errazuriz Abogados	Luis Eduardo Toro
Cariola Diez Perez Cotapos & Cia	Juan Cristóbal Gumucio
Pellegrini & Cia	Julio Pellegrini, Pedro Rencoret
Philippi Prietocarrizosa Ferrero DU & Uria	Ignacio Larrain
Prieto & Cia	Benjamín Grebe
	HIGHLY RECOMMENDED
Aninat Schwencke & Cia	Javier Velozo
Baker McKenzie	Rodrigo Díaz de Valdés
Bofill Mir & Alvarez Jana Abogados	Guillermo de la Jara
Bulnes Urrutia & Bustamante	Felipe Bulnes, Jose Manuel Bustamante
Bordoli Doren Lopez	Carla Bordoli, Cristián Doren
CorreaGubbins	Juan Ignacio Correa, Jorge Sepulveda
Gana y Galvez	José Miguel Gana
Gonzalez & Rioseco	Andrés Rioseco
Ortuzar Vergara & Boetsch	Alvaro Ortúzar
Ugarte Ried Correa	José Joaquin Ugarte, Santiago Ried
	RECOMMENDED
Albagli Zaliasnik & cia	Gabriel Zaliasnik
Balbontin Linazasoro & Cia	Carlos Balbontin Gubbins
Coeymans, Edwards, Poblete & Dittborn	Juan Enrique Coeymans Z.
Gandarillas Montt del Río & Krause	María Soledad Krause
Garrigues Chile	Gabriela Morales
Grupo Vial Serrano	Rodrigo Guzmán Karadima
Guerrero Iturra	Rodrigo Iturra, Felix Guerrero
Guerrero Olivos	Jaime Barahona
Isabel Diaz & Asociados	Isabel Diaz
Lopez Escobar Del Río	Andrés Fuchs, Julián Lopez
NLD Abogados	Nicolas Lewin
Ovalle Ossa Gazzana & Bulnes	Juan José Ossa
Parraguez & Marín	Marcela Achurra
Pfeffer & Asociados	Francisco Pfeffer
Urenda Rencoret Orrego y Dorr	Gonzalo Rencoret
Yrarrazaval Ruiz-Tagle Goldenberg Lagos & Silva	Gerardo Ovalle, Arturo Yrarrázaval Covarrubias

# WHITE COLLAR CRIME

Chile Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Bofill Escobar Abogados	Jorge Bofill
Lopez Escobar Del Río	Julián Lopez, José Ignacio Escobar
	EXCELLENT
Albagli Zaliasnik & Cía	Gabriel Zaliasnik
Harasic, Medina, Dal Pozzo& López	Gonzalo Medina, Davor Harasic
Puga Ortiz	Luis Ortiz Quiroga
	HIGHLY RECOMMENDED
Balbontín, Linazasoro y Cia	Carlos Balbontín
Chaves Awad Contreras Schürman	Miguel Angel Chaves
Contreras Velozo Eguiguren Salas	Francisco Velozo
Etcheberry, García, Bragado y Compañía	Alfredo Etcheberry
Hermosilla y Cia	Juan Pablo Hermosilla
	RECOMMENDED
Acosta & Cía	Juan Domingo Acosta
Balmaceda & Cox Abogados	Matías Balmaceda Mahns, Francisco Cox Vial, Juan Ignacio Piña Rochefort
Cortés & Rodriguez Abogados	Carlos Cortés
Espinoza & Heskia	Alejandro Espinoza, Joanna Heskia
Hugo Rivera & Asociados	Hugo Rivera Villalobos
Insunza & cía	Gonzalo Insunza Figueroa, Matías Insunza Tagle
Parraguez & Marín	José Monroy
Reymond & cia	Alfonso Reymond Villegas

# **EXPERTS & LITIGATION SUPPORT**

# CONSTRUCTION/ENGINEERING

Chile Best Litigation Support & Expert Witnesses

The firms are listed alphabetically within each band

FIRM	KEY CONTACTS
	RECOMMEND
Dictuc	Jaime Bellodio, Juan Carlos de la Llera
FTI Consulting	Carlos Ortega, Nelson Gallardo
GEDD Consultores	Ricardo Fierro F.
Gester S.A	Basilio Espildora
HKA	Frank Giunta
ICA Consultants	Thomas J. Trebilcock R, Juan Pablo Trebilcock F.
IDIEM	Fernando Yañez
Navigant	Scott Gray, Hector Artze
PRG & Asociados	Patricio Retamal
Radovic & Asociados	Marcela Radovic
Varela Ingeniería Contractual	Eduardo Sanhueza
Videla & Asociados	Carlos Videla C.
Wagemann	Alex Wagemann, Fernando Landeros

# FINANCING/VALUATION

Chile Best Litigation Support & Expert Witnesses

The firms are listed alphabetically within each band

FIRM	KEY CONTACTS
	RECOMMEND
Dictuc	Jaime Bellodio, Juan Carlos de la Llera
F&K Consultores	Juan Pablo Philippi, María Valentina Konow, Jorge Fantuzzi
FTI Consulting	Nelson Gallardo, Carlos Ortega
G Bitrán & Asociados	Gabriel Bitrán D.
Gester	Alberto Contesse Becker
GNT Consultoría	Alejandro Tejerina O., Juan Pablo Tejerina O.
HKA	Frank Giunta
PRG & Asociados	Patricio Retamal
Quiroz & Asociados	Jorge Quiroz

# COMPETITION

Chile Best Litigation Support & Expert Witnesses

The firms are listed alphabetically within each band

FIRM	KEY CONTACTS
	RECOMMEND
F&K Consultores	Juan Pablo Philippi, María Valentina Konow, Jorge Fantuzzi
FTI Consulting	Nelson Gallardo
G Bitrán & Asociados	Gabriel Bitrán D.
HKA	Frank Giunta
Independent	Aldo Gonzalez Tissinetti
Independent	Claudio A Agostini
Navigant	Scott Gray, Hector Artze
Quiroz & Asociados	Jorge Quiroz

# F&K CONSULTORES: TOP-NOTCH CLIENT PORTFOLIO



Juan Pablo Philippi

Leaders: Juan Pablo Philippi, María Valentina Konow and Jorge Fantuzzi Established: 2012

Track record: F&K Consultores is a consulting company created to solve complex economic problems, combining academic rigor with realworld experience and work in the field. F&K provides services to companies, government agencies and law firms in cases related to competition and civil law. Among their clients are Coca Cola, La Polar, SQM and also retail and pharmaceutical companies.

Team & differentiation: The team is composed of nine experienced economists who offer clients services related to litigation and arbitration consultancy and also economic and financial consultancy and management. Partner Juan Pablo Philippi focuses on conducting economicfinancial analysis in the context of civil and commercial litigation, as well as asset valuation and market studies.

# **CIVIL AND COMMERCIAL LITIGATION**

Colombia Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Brigard & Urrutia	Luis Alfredo Barragán Arango, Irma Rivera Ramírez
Gómez Pinzón	William Araque
Posse Herrera Ruiz	Daniel Posse
	EXCELLENT
Baker McKenzie	Claudia Inés Benavides Galvis
Philippi Prietocarrizosa Ferrero DU & Uría	Héctor Hernández, Julio César González
	HIGHLY RECOMMENDED
Botero Salazar Tobón Abogados	Bernardo Salazar, Luis Felipe Botero Aristizábal
Dentons Cardenas & Cardenas	Ximena Zuleta
Esguerra Asesores Juridicos	Juan Carlos Esguerra Portocarrero
Tobar & Romero Abogados	Jaime Humberto Tobar Ordónez, Rafael Romero
	RECOMMENDED
Cuberos Cortes Gutierrez	Gustavo Cuberos, José Gutierrez
Gamboa & Acevedo	Ernesto Gamboa M.
Holland & Knight	Alberto Zuleta, José Vicente Zapata
Palacios Lleras	José A. Herrera
Tamayo Jaramillo & Asociados	Francisco Javier Tamayo Jaramillo
Vélez Gutiérrez Abogados	Ricardo Vélez Ochoa, Armando Gutiérrez
	STRONG EXPERTISE
Arrieta Mantilla & Asociados	Alvaro Mantilla Padilla
CMS Rodriguez Azuero Contexto Lega	I Sergio Rodriguez, Clara María Uribe
Gamboa & Chalela	Nicolas Gamboa
Garrigues Colombia	José Miguel De La Calle, Alberto Acevedo
Pinilla Gonzalez & Prieto	Carlos Felipe Pinilla, Camilo Andrés Baracaldo
Sanclemente Fernández Abogados	José Gabriel Fernández, Diana Sanclemente

# GOMEZ PINZÓN: FINE REPUTATION BASED ON EXPERIENCE Leader: William Araque Track record:

Established: 1992



Track record: The firm handles national and international arbitrations and litigation cases. They represented Agencia Nacional de Hidrocarburos in an arbitration proceeding regarding the interpretation of E&P contracts. They also advised General Motors Colmotores in an arbitration against Los Coches La Sabana regarding the interpretation of 15 concession contracts.

Team & differentiation: The team has particular experience in sectors such as infrastructure, oil & gas, construction, telecommunications, power, mining, mergers and acquisitions, banking and finance and public utilities. As advisors, party attorneys and arbitrators they have led over 200 national and international commercial arbitrations, under diverse sets of rules.



# **CONSTRUCTION & ENGINEERING**

Colombia Litigation Support & Expert Witnesses

The firms are listed alphabetically within each band

FIRM	KEY CONTACTS
	RECOMMEND
Arup	Andy Howard
Berkely Research Group	Laude José Fernández
Cal y Mayor	Jaime Salcedo Castro
FTI Consulting	Fernando Nino, Carlos Ortega
GPS Consult	Carlos E. Sosa, Ricardo Abril
НКА	Frank Giunta
Independent	Carmenza Chahin
Ingetec	Fabian E. Acuña, Andres Marulanda
Navigant	Scott Gray, Hector Artze

# **FINANCING & ECONOMICS**

Colombia Litigation Support & Expert Witnesses

The firms are listed alphabetically within each band

FIRM	KEY CONTACTS
	RECOMMEND
Berkely Research Group	Laude José Fernández
Desarollo Empresarial	Moisés Rubinstein Lerner
FTI Consulting	Fernando Nino, Carlos Ortega
GPS Consult	Carlos E. Sosa, Ricardo Abril
Independent	Néstor Carrasco
Navigant	Scott Gray, Hector Artze
Risk and Return	Julio Villarreal
Valfinanzas	Camilo Soto Franky

# **FORENSIC**

Colombia Litigation Support & Expert Witnesses

FIRM	KEY CONTACTS
	RECOMMEND
Adalid	Andrés Guzmán Caballero
Berkely Research Group	Laude José Fernández
FTI Consulting	Fernando Nino, Carlos Ortega
GPS Consult	Carlos E. Sosa, Ricardo Abril
Navigant	Scott Gray, Hector Artze

# **DISPUTE RESOLUTION\***

Ecuador Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Coronel & Pérez	César Coronel Jones
Pérez Bustamante & Ponce	Rodrigo Jijón, Juan Manuel Marchán, Edgar Ulloa-Balladares
	EXCELLENT
Bustamante & Bustamante	José Rafael Bustamante
Carmignani Pérez Abogados	Eduardo Carmigniani
Ferrere	Javier Robalino-Orellana
	HIGHLY RECOMMENDED
Andrade Veloz	Xavier Andrade
Consulegis Abogados	Xavier Castro, Gilberto Gutiérrez
CorralRosales	Santiago Palacios Cisneros
Fabara & Compañía	María Rosa Fabara
Falconi Puig Abogados	Sasha Mandakovic
Gonzalez Peñaherrera & Asociados	Juan Carlos Montenegro
Lexvalor Abogados	Daniel López Suárez
Quevedo & Ponce	Alejandro Ponce Martínez
Romero Arteta Ponce	Diego Romero, Gabriela Villagomez
Sempértegui Ontaneda Abogados	Leonardo Sempértegui

<sup>\*</sup>Includes Civil & Commercial Litigation and Arbitration



# CIVIL AND COMMERCIAL LITIGATION

Mexico Best Law Firms

The firms are listed alphabetically within each band

	FIRM	LEADING PARTNERS
		LEADING
	Hogan Lovells BSTL	Luis Omar Guerrero Rodríguez, Luis Enrique Graham
	Martínez, Algaba, De Haro y Curiel Quijano Cortina y de la Torre Abogados	Ernesto Algaba B., Jorge De Haro G., Roberto Martínez G. Javier Curiel O. Xavier Cortina, Javier Quijano Baz
	<u> </u>	EXCELLENT
_1	Malpica Iturbe Buj y Paredes	Carlos Malpica, Juan José Iturbe, Rolando Zárate
2	García Alcocer Abogados	José Antonio García L., Santiago García L., Alberto Agraz S.
	Santamarina + Steta Von Wobeser & Sierra	Fernando del Castillo Marco Tulio Venegas, Adrián Magallanes, Diego Sierra
		HIGHLY RECOMMENDED
	Baker McKenzie	Javier Navarro-Velasco
	González de Castilla & Ávila Abogados	
	Guerra González y Asociados	Jaime Guerra González
	Loperena Lerch y Martín Del Campo	Carlos Loperena Ruiz
	López Melih Facha y Estrada S.C. Ramírez Ornelas Abogados	Alfonso López Melih Gerardo Ramirez Ornelas
	Rendón - Guerrero Abogados	Jaime Roberto Rendón, Juan Carlos Guerrero V.
	Seplaw - Sepúlveda Díaz Noriega	James Hoberto Heritado da Habib Díaz Noriega Alfonso Sepúlveda. Habib Díaz Noriega
	White & Case	Enrique Espeiel
		RECOMMENDED
	Abascal Flores y Segovia	José María Abascal. Héctor Flores
	Bgbg Abogados	Juan Bonequi Herrera
	De Salvidea y González Alcántara	Fernando de Salvidea
	Martens Abogados	Federico Martens
	MGPS Abogados Müggenburg Gorches y Peñalosa	Esteban C. Gorches G.
	Ríos-Ferrer Guillén-Llarena Treviño y Rivera S.C.	Julio Gutiérrez Morales
	SOLCARGO Solórzano Carvajal González y Pérez-Correa	Fernando Pérez-Correa
		STRONG EXPERTISE
	Alonso Abogados	Celestino Alonso Barraza
	Bufete García Jimeno	Jorge J. Sepúlveda, Jaime García P.
	Cervantes Sainz Abogados	Luis Cervantes M.
	Dávalos & Asociados	Carlos Felipe Dávalos, Fernando Flores Pérez
	Flores Rueda Abogados Garza, Tello & Asociados	Cecilia Flores Rueda Vicente Bañuelos Rizo
	Hegewisch Abogados	Fernando Hegewisch Díaz Infante
	Regalado y Galindo Abogados	Edward Martin Regalado
	neyalauu y daliiluu Abuyauus	Luwaru marun negalauu

# MALPICA ITURBE BUJ & PAREDES: A TOP-NOTCH DISPUTE RESOLUTION BOUTIQUE



Leaders: Carlos Malpica, Juan José Iturbe, Rodrigo Buj, Horacio Paredes and Rolando Zarate

Established: 2013

Carlos Malpica

Track record: Very active in the energy, infrastructure and telecoms sectors. MIB&P has a clients' list which includes international and local corporations such as GDF Suez, Energía Eólica del Sur, Alstom, Clear Chanel, Grupo Televisa and Izzi Telecom. The firm is also used to helping prestigious local and international full-service law firms on cases demanding high-level litigation skills.

Team & differentiation: The firm composed of six partners and nineteen other lawyers, focuses on complex litigations and arbitrations. The team is recognized for its constitutional, civil, commercial antitrust and administrative litigation expertise. Several members of the team have international experience, which informs the way they address cases and establish legal strategy.

#### RENDÓN GUERRERO & ASSOCIADOS: TEAM OF SKILLED AND DYNAMIC LAWYERS



Leaders: Juan Carlos Guerrero Valle and Jaime Established: 2006

Track record: Rendón Guerrero is a boutique law firm that represents major companies in civil and commercial litigation and arbitration cases. The team represents 30 of the 500 largest Mexican corporations, and also international firms (Procter & Gamble, Pepsicola Mexicana, IBM de Mexico, American International Group, Dragados).

Team & differentiation: The team of 11 lawyers is led by Jaime Rendón and Juan Carlos Guerrero who have worked together since the foundation of the firm in 2001. Over the years Rendón Guerrero has developed expertise to help clients in complex cases with a personal service. Both partners have experience as arbitrators.

## FLORES RUEDA: INTERNATIONALLY RECOGNIZED ARBITRATION EXPERTISE



Leader: Cecilia Flores Established: 2015

Track record: Cecilia Flores Rueda has defended in arbitrations but has also been appointed as an arbitrator and works in litigation. She focuses her practice on issues related to governmental organizations, shareholders disputes, energy, construction, joint ventures, infrastructure projects and commercial transactions.

Team & differentiation: Cecilia Flores Rueda founded her own firm after years gaining experience in several prestigious law firms and after being general secretary at CANACO. Cecilia and her team work on litigation and alternative dispute resolution. Her name is well known in the international arbitration community.

# **COMPETITION/ANTITRUST & INVESTIGATIONS**

Mexico Best Law Firms

FIRM	LEADING PARTNERS
Galicia Abogados	LEADING Christián Lippert, Carlos Chávez
Mijares Angoitia Cortes y Fuentes	Francisco Fuentes, Pilar Mata
SAI Law & Economics	Lucia Ojeda
Valdés Abascal	Rafael Valdés Abascal
Basham Ringe y Correa	Amilcar Peredo
Castañeda y Asociados	Gabriel Castañeda
Creel García-Cuéllar Aiza y Enríquez	Luis Gerardo Garcia, Mauricio Serralde
Hogan Lovells BSTL	Luis Omar Guerrero, Ricardo Pons
Von Wobeser y Sierra	Fernando Carreño
von wobeser y Sierra	EXCELLENT
Creel Abogados	José Ruíz López
Ledesma Rodríguez Rivero	Luis Manuel Rodríguez Rivero
Malpica Iturbe Buj y Paredes	Rodrigo Buj
Quijano Cortina y de la Torre Abogados	Alan de la Torre
Santamarina + Steta	Ernesto Duhne
White & Case	Iker I. Arriola
	HIGHLY RECOMMENDED
Aegis Estudio Juridico	José Ángel Santiago Á.
Aziz & Kaye	Luis Alberto Aziz Checa
Baker McKenzie	Raymundo Enríquez
Greenberg Traurig	Miguel Flores Bernés, Víctor Manuel Frías Garcés
Jáuregui y Del Valle	David Hurtado
	RECOMMENDED
Cuesta Campos	Azucena Marín
Dentons Lopez Velarde	Jorge Jimenez
Díaz de Rivera y Mangino Abogados	Xavier Mangino
Gardere, Arena y Asociados	Marco Antonio Nájera
González Calvillo	Cristina Massa
Jones Day	Jesús Gabriel Altamirano, Javier Martínez del Campo
López Melih Facha y Estrada	Juan Pablo Estrada Michel
Rico Robles Libenson y Bernal	Amparo Martínez
Sánchez Devanny	Cristina L. Sánchez



# **CIVIL & COMMERCIAL LITIGATION**

Peru Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Miranda & Amado Abogados	Juan Luis Avendaño V. Mauricio Raffo, Giovanni Priori
Rodrigo Elías & Medrano Abogados	José Tam, Guillermo Lohmann
	EXCELLENT
Estudio Echecopar - Baker McKenzie	Ana María Arrarte Arisnabarreta
Estudio Muñiz	Fernando Melendez, Jaime Heredia
Payet, Rey, Cauvi, Pérez Abogados	Julio Cesar Perez, Jose Domingo Rivarola
	HIGHLY RECOMMENDED
Amprimo y Flury Abogados	Carlos Rodriguez Manrique
DLA Piper Pizarro Botto & Escobar	Guillermo Hesse
Lazo, De Romaña & CMB	Miguel Grau
Osterling Abogados	Mauricio Martinez, Enrique Ferrando
Philipppi, Prietocarrizosa Ferrero DU & Uria	Ramiro Portocarrero
Rebaza Alcazar & de las Casas	Roger Zavaleta, Augusto Loli
Rodriguez Angobaldo	Fernando Rodriguez Angobaldo, Luis Alberto Liñan
Simons Solucion de Controversias	Adrian Simons
	RECOMMENDED
Allemant Abogados	Richard Allemant
Capuñay & Cieza	Fernando Capuñay, Carlos Adauto
CMS Grau	Vanessa Cisneros, Javier Ballon L.
Dentons Gallo Barrios Pickmann Abogados	Giancarlo Mandriotti, Claudio Cajina
Garcia Sayan	Javier Villa Garcia
Hernandez & Cia	Jorge Luis Zubiate
Rubio Leguia Normand	Bruno Marchese, Fausto Viale
STRONG EXPERTISE	
Aramburú Castañeda Boero	Gustavo Ramos
Estudio Arca & Paoli Abogados	Francisco Arca Patiño, Carla Paoli
Estudio Olaechea	Manuel Villa-Garcia, Cecilia Catacora
Linares Abogados	Daniel Linares

# Our analysis

#### ESTUDIO MUÑIZ: EXPERIENCED TEAM WITH A STRONG TRACK RECORD



Fernando Melendez

Leader: Fernando Melendez Established: 1981 Track record: The firm is currently advising Telefonica in proceedings before SUNAT (the tax authority in Peru) and the fiscal court regarding the payment of moratory interests and taxes, and representing Scotiabank on collection proceedings providing advice for the recovery of loans and mortgage credit facilities granted to local companies in the real estate, industrial, professional services, fishing and other sectors.

Team & differentiation: The team represents clients before the Judiciary Court for the resolution of constitutional, contentious-administrative, civil, corporate and commercial conflicts, including the representation before the Constitutional Court and courts of arbitration. The litigation and arbitration practice is led by Fernando Melendez, an experienced and well known litigator in Peru.

#### AMPRIMO & FLURY: STRONG EXPERTISE IN ARBITRATION



Natale Amprimo

Leaders: Natale Amprimo and Carlos Rodriguez Manrique Established: 2006 Track record: The firm is representing two of Lima's Public Transportation System operators in an arbitration lawsuit filed against Lima city hall, for contractual breaches in the operation of the road system. The firm successfully advised the Peruvian cement industry union in a constitutional lawsuit against the Peruvian ministry of the economy for the application of an environmental tax, achieving a definitive win.

Team & differentiation: The team is composed of three partners and 14 qualified lawyers, who participate in a great range of judicial processes, especially in constitutional, civil and regulatory matters; as well as in arbitration. Partner Natale Amprimo has more than 20 years of experience in litigation, arbitration and corporate law. Carlos Rodriguez has strong expertise in litigation, arbitration and administrative law.

# OSTERLING ABOGADOS: INSURANCE AND CONSTRUCTION EXPERTS



Enrique Ferrando

Leader: Enrique Ferrando Established: 1980 Track record: The firm is representing Rimac seguros y reaseguros (Peru's largest insurance company) in several indemnification cases at all stages, from designing strategy to during the process. They successfully represented Immobiliaria Santa Felicia on a legal claim concerning the expropriation of different properties by the Peruvian government.

Team & differentiation: The team has deep knowledge of civil and commercial litigation, arbitration and insurance and reinsurance law. Lead partner Enrique Ferrando has over 25 years' experience handling judicial disputes and national and international arbitrations. He has been appointed as an arbitrator in over 150 arbitral proceedings.

#### REBAZA ALCAZAR & DE LAS CASAS: A HIGH PROFILE DISPUTE PRACTICE



Augusto Loli

Leaders: Augusto Loli, Roger Zavaleta and Juan José Cardenas Established: 2004 Track record: The firm has a highly regarded disputes practice including civil and commercial litigation, national and international arbitration and white collar crime. They are currently working on three infrastructure arbitration cases against the Peruvian state and recently won an important mineral resources related arbitration case. Clients include Altima, Brescia Group, Glencore and Saga Falabella.

Team & differentiation: New partner Roger Zavaleta specializes in national and international arbitration, administrative, civil and constitutional contentious proceedings. He has obtained favorable arbitral awards in civil, corporate, public contracting, insurance and TMT conflicts. Partner Augusto Loli is a highly respected white collar crime practitioner who is regularly involved in high profile cases.

## ESTUDIO RODRIGUEZ ANGOBALDO: Modern, efficient and specialized



Fernando Rodriguez Angobaldo

Leaders: Fernando Rodriguez Angobaldo, Enrique Varsi, Luis Alberto Liñan and Adolfo Roman Established: 1997 Track record: The firm successfully represented a real-estate company owned by Peruvian Grupo Wiese and Chilean Parque Arauco in a land dispute that held up a shopping mall project for several years. They also represented the largest Peruvian bank on an insolvency process due to alleged fraud (matter value \$37 million). On their client list are Entel, BCP, Rimac and La positiva.

Team & differentiation: This boutique law firm specializes in litigation in court and arbitration proceedings regarding civil, commercial, administrative and constitutional law. The arbitration practice focuses on commercial disputes and government contracts. The team has represented clients in arbitration proceedings involving insurance, labor, real estate and healthcare matters.

#### DLA PIPER: VERY ACTIVE IN NATIONAL AND INTERNATIONAL ARBITRATION



Carlos Nuñez

Leaders: Carlos Nuñez and Guillermo Hesse Established: 2005 Track record: They successfully represented Camargo Correa, a Brazilian construction company in an arbitration dispute against Peru concerning the termination of an irrigation and Hydro-energy project contract worth 70 million. Their client list includes Consorcio Vial San Marcos, Kuntur transportadora de gas, OBRAINSA, Consorcio Vial Huaura among others.

Team & differentiation: The arbitration and litigation practice area is best known for intervening in infrastructure and construction controversies. Partner Carlos Nuñez has particular expertise assisting with PPP and public works disputes. Partner Guillermo Hesse has experience handling complex commercial disputes. The firm has also a criminal law & compliance practice area.

# Our analysis

#### SIMONS SOLUCIÓN DE CONTROVERSIAS: **EXPERTS IN COMPLEX LITIGATION**



Adrian Simons

Leader: Adrian Simons Established: 2011

Track record: The firm is involved in complex litigationg and arbitrations. They advised America Movil on a procedure against Telefónica del Perú (the dominant telecoms operator in Peru) for unfair competition acts. Clients come from sectors like construction, communications, taxation, fishing, infrastructure, energy, finance, accounting etc.

Team & differentiation: The team comprises lawyers dealing with both litigation and arbitration matters. Founding partner Adrian Simons has over 23 years' experience as a lawyer and an arbitrator. He specializes in procedural, arbitration, civil, constitutional and regulatory law on telecommunications, fisheries and hydrocarbons. Their client roster includes Backus, Luz del Sur and Americatel.

#### **DENTONS GALLO BARRIOS PICKMANN ABOGADOS:** A PROMISING INTERNATIONAL EXPANSION



Claudio Cajina

Leader: Claudio Caiina Established: 2010

Track record: The firm is advising Minera IRL in a case against COFIDE (public finance company) regarding a dispute related to the financing of a gold-mining project (\$100 million). They are representing Huaura Power Group (a concessionaire of electric service) on a case against several members of Luz Claros (a land co-op) regarding the construction of a hydroelectric power station.

Team & differentiation: The dispute resolution area has been reinforced by the arrival of two new partners. Marcello Croci concentrates his practice on criminal law, having represented national and international entities in a wide range of legal proceedings. Claudio Cajina focuses on dispute resolution and has participated in several judicial and arbitration proceedings.

#### **CAPUÑAY Y CIEZA:** RISING STAR IN ARBITRATION



Fernando Capuñay

Leader: Fernando Capuñay

Track record: The firm represented a leading multinational construction company on an infrastructure contract matter, which was unique since it was the first case to establish a difference between a contract for construction and a contract for project administration. Among their client list are Serminas (a mining exploration company), and Osermin (a mining service provider).

Team & differentiation: During 2017 three associates were promoted to partners. The dispute resolution area is led by Fernando Capuñay a recognized young arbitrator and lawyer. The team handles commercial arbitrations and also arbitrations arising from parties contracting with the state.

#### ALLEMANT ABOGADOS: **BLENDING THE MODERN AND THE TRADITIONAL**



Richard Allemant

Leader: Richard Allemant Established: 1950

Track record: The firm had a strong 2017, handling four important arbitrations. They represented ULMA (a formwork and scaffolding provider for construction sites) in a dispute against a major construction consortium concerning the collection of overdue rent and associated penalties. The commercial and civil litigation area also enjoys a strong reputation in the market.

Team & differentiation: Created as a criminal law boutique 70 years ago, Allemant law office still has a strong reputation for its litigation skills in civil and commercial law. But in addition, nowadays the firm advises on corporate, labor, tax and finance matters. Partner Richard Allemant leads the litigation and arbitration team and acts as arbitrator in the Lima's chamber of commerce.

## ESTUDIO ARAMBURÚ, CASTAÑEDA, BOERO & ASOCIADOS: **EXPERIENCED AND PROACTIVE LAWYERS**



Manuel Diego Aramburú

Leaders: Manuel-Diego Aramburú and Gustavo Ramos Established: 1995

Track record: Aramburu Castaneda Boero & Asociados assisted clients such as Banco de Credito del Peru, Geodis Wilson, Tetra Pack and Publicis on their operations and related litigation in Peru and aboard. The law firm also handled numerous institutional and ad hoc arbitration proceedings involving private or public entities on construction, insurance, as well as energy and regulatory matters. Manuel Diego Aramburú is regularly nominated an arbitrator.

Team & differentiation: The team welcomed three new associates in its corporate and arbitration departments bring the firm up of four partners and 12 associates. A, real business partners to the companies and investors advised, last year, the firm acted on hundreds of commercial litigation cases and started to work on eight arbitration cases.

#### METHODOLOGY -The criteria are:

- Recognition & reputation of the firm in its market
- Team size, seniority of partners (or executive officers, managing directors, etc.), managing director, chief executive..., education & training level of the associates (or consultants, investment managers, etc.)
- Volume, nature and quality of the cases dealt by the firm
- Prestige, diversity and internationalization of the firm's client base
- Team expansion and revenue generated by the activity considered in the

In the course of our research, we gather detailed information from diverse sources

Law firms: through questionnaires and interviews, our team gets first-hand information about a firm's history, positioning, expertise and recent activity.

Clients: we solicit the feedback of several thousand General Counsel. CFOs. Tax Managers and CEOs of domestic and multinational companies through anonymous questionnaires, meetings and phone interviews

Qualified third-parties: we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers, accountants, arbitrators, expert witnesses.

Peer-review: We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.

## **ANTITRUST**

Peru Best Law Firms

The firms are listed alphabetically within each band

	FIRM	LEADING PARTNERS
		LEADING
	Bullard Falla Ezcurra Abogados	Alfredo Bullard, Alejandro Falla, Eduardo Quintana
	Payet, Rey, Cauvi, Pérez Abogados	Carlos Patrón
		EXCELLENT
1	Diez Canseco Abogados	Luis Diez Canseco
	Estudio Echecopar - Baker McKenzie	Teresa Tovar
	Estudio Muñiz	Pierino Stucchi
	León e Iparraguirre Abogados	Luis Miguel León, Gianfranco Iparraguirre
2	Lazo De Romaña & CMB	Joselyn Olaechea
	Miranda & Amado	Luis Vinatea
	Rodrigo Elías & Medrano Abogados	Veronica Sattler
		HIGHLY RECOMMENDED
	Aramburú Castañeda Boero	Fernando Castañeda
	Estudio Olaechea	Martin Serkovic
	Fernandez-Davila & Bueno	Rosa Bueno de Lercari
	Hernandez & Cia	Enrique Cavero
	Santivañez Abogados	Roberto Santivañez

# LEÓN E IPARRAGUIRRE: A DYNAMIC TEAM OF EXPERTS



Leaders: Luis Miguel León and Gianfranco Iparraguirre Established: 2016

Leader: Pierino Stucchi

Established: 1981

Luis Miguel León

Track record: Founded in 2016, the firm has already represented high-profile clients such as Covidien Peru, BBVA and Toyota. The firm successfully represented Latam Airlines in an unfair competition case against several other airline companies. They advise and represent Marsh (an insurance broker and risk management agency) in antitrust, unfair competition, advertising and consumer protection matters.

Team & differentiation: Founding partners Luis Miguel León and Gianfranco Iparraguirre are renowned lawyers in the legal market with experience in competition, antitrust and public law matters. Gianfranco Iparraguirre and Luis Miguel León founded León e Iparraguirre abogados after leaving Lazo, De Romaña & CMB.

#### ESTUDIO MUÑIZ: HIGHLY SPECIALIZED IN COMPETITION, BUREAUCRATIC OBSTACLES AND ANTIDUMPING



Pierino Stucchi

Track record: The firm successfully represented TACA (an airline) in an unfair competition matter concerning a sanction procedure initiated by the Peruvian Association of Air Companies. They are providing integral legal advice to Nestlé on an advertising and consumer case against various consumer associations, individual consumers and INDECOPI.

Team & differentiation: The majority of the team have previously worked at Peruvian antitrust authorities such as INDECOPI and OSIPTEL, on telecoms antitrust cases. Pierino Stucchi led the technical team at INDECOPI in charge of the development and implementation of the Peruvian antitrust, unfair competition and advertising laws, currently in force in the country.



# **DISPUTE RESOLUTION IN CONSTRUCTION**

Peru Best Law Firms

	FIRM	LEADING PARTNERS
		LEADING
	Campos Abogados	Alex Campos
	NPG Abogados	Gustavo Paredes, Jaime Gray
		EXCELLENT
1	DLA Piper Pizarro Botto Escobar	Carlos Nuñez
	Estudio Echecopar – Baker McKenzie	Maria del Carmen Tovar
	Osterling Abogados	Enrique Ferrando, Miguel Delgado*
2	Miranda & Amado Abogados	Mauricio Raffo
	Philipppi, Prietocarrizosa Ferrero DU & Uria	Ramiro Portocarrero
	Roca Miock & Acosta	Pedro Roca Miock
	Rodrigo Elías & Medrano Abogados	Carlos Carpio
		HIGHLY RECOMMENDED
	Amprimo & Flury	Carlos Rodriguez, Natale Amprimo
	Bullard Falla Escurra +	Alfredo Bullard, Mario Reggiardo
	Simons Abogados	Adrian Simons, Carla de los Santos*
		RECOMMENDED
	Miro Quesada Abogados	Rodolfo Miranda, Gustavo Miro Quesada
	Rodriguez Angobaldo	Luis Liñan
	*associate	

# **INSURANCE LITIGATION**

Peru Best Law Firms

Osterling Abogados Enrique Ferrando  EXCELLENT  Kennedys Peru Marco Rivera Noya  Miranda & Amado Abogados Rafael Corzo  Rodrigo Elías & Medrano Abogados Jorge Velarde  HIGHLY RECOMMENDED	
Kennedys Peru Marco Rivera Noya  Miranda & Amado Abogados Rafael Corzo  Rodrigo Elías & Medrano Abogados Jorge Velarde	
Kennedys Peru       Marco Rivera Noya         Miranda & Amado Abogados       Rafael Corzo         Rodrigo Elías & Medrano Abogados       Jorge Velarde	
Miranda & Amado Abogados Rafael Corzo  Rodrigo Elías & Medrano Abogados Jorge Velarde	
Rodrigo Elías & Medrano Abogados Jorge Velarde	
HIGHLY RECOMMENDED	
Estudio Javier Cavero-Egusquiza Abogados  Javier Cavero-Egúsquiza	
Estudio Mario Castillo Freyre Mario Castillo	
Estudio Muñiz Andrés Kuang Veng	
Miraglia & Miraglia Abogados Claudia Miraglia	
Philipppi, Prietocarrizosa Ferrero DU & Uria Raúl Ferrero Costa, Jaime Zavala Costa	
Torres, Carpio Portocarrero & Richter Abogados Pedro Richter	
Varseman & Lazo Victor Humberto Lazo	
RECOMMENDED	
Estudio Echecopar - Baker McKenzie Rafael Picasso	
Estudio Olaechea Jesús Matos	
Lazo De Romaña & CMB Fátima de Romaña, Miguel Grau, Bruno Gonzales	
Montezuma Abogados Alberto Montezuma Chirinos	
Payet, Rey, Cauvi, Pérez Abogados Juan José Cauvi, José Antonio Payet	
STRONG EXPERTISE	
Capuñay y Cieza Fernando Capuñay	
Estudio Arca & Paoli Abogados Francisco Arca Patiño, Carla Paoli	
Rodriguez Angobaldo Fernando Rodriguez Angobaldo, Adolfo Roman	
Yrivarren, Quiroga, Barton & de los Ríos Abogados  Manuel Quiroga Suito	



# WHITE COLLAR CRIME

Peru Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Azabache Caracciolo Abogados	César Azabache Caracciolo
Benites, Forno & Ugaz Abogados	José Ugaz, Luis Vargas Valdivia
Caro & Asociados	Dino Carlos Caro Coria
Rodrigo, Elías & Medrano Abogados	José Leandro Reaño, Efraín Vassallo Sambuceti
	EXCELLENT
Estudio Oré Guardia	Arsenio Oré
Hernandez & Cia	Gonzalo del Rio
Rebaza, Alcázar & De Las Casas	Percy García Cavero, Augusto Loli
	HIGHLY RECOMMENDED
Lazo de Romaña & CMB Abogados	Luis Felipe Cortez, Jorge Massa, Christian Bello
Yon Ruesta, Sánchez Málaga & Bassino Abogados	Roger Yon
	RECOMMENDED
Dentons Gallo Barrios Pickmann	Marcello Croci, Claudio Cajina
DLA Piper Pizarro, Botto Escobar	José Marcelo Allemant
Estudio Olaechea	José Luis Velarde L.
Linares	Augusto Linares M., Arturo Linares, Augusto Linares T.
Estudio Muñiz	Freddy Rojas Lopez
Payet, Rey, Cauvi, Pérez Abogados	José Caro John



# **DISPUTE RESOLUTION**

Uruguay Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Ferrere	Sandra González, Alejandro Pintos
Guyer & Regules	Carlos Brandes, Álvaro Tarabal
	EXCELLENT
Bergstein Abogados	Leonardo Melos
Hughes & Hughes	Alfredo Taullard, Bernardo Porras
Olivera Abogados	Ricardo Olivera García, Nicolás Paseyro
Posadas Posadas & Vecino	Luis Nin Estevez
	HIGHLY RECOMMENDED
Bragard	Jean Jacques Bragard
Echevarría Leunda & Echevarría Petit	José Luis Echevarría Petit
Jiménez de Aréchaga, Viana & Brause	Hector B. Viana, Fernando Jiménez de Aréchaga
Lapique & Santeugini Abogados	Luis Lapique, Mauricio Santeugini
Rueda Abadi Pereira Consultores	Santiago Pereira Campos, Daniel Rueda
	RECOMMENDED
Bado Kuster Zerbino & Rachetti	Richard Raúl Iturria, Rafael Zerbino
Cervieri Monsuarez & Asociados	Pablo Monsuárez
Fischer & Schickendantz	Ana Inés Alfaro de Hegedus
Fraschini & Asociados	María de la Luz Silvarredonda
Julio Soffer Laws	Julio Soffer
Molinari Gatto Cuneo	Pablo Cuneo
Pescadere Peri & Pezzutti	Diego Pescadere, Gregorio Cerdeña

# BERGSTEIN: REFINED EXPERTISE WITH A TRADITIONAL APPROACH

Leader: Leonardo Melos

Established: 1957



Leonardo Melos

Track record: The department has vast experience in civil actions, enforcement of foreign judgments and arbitration awards, product liability, unfair competition, protection

of trademarks, moral damages, bankruptcy procedures and international competition, abusive termination of distribution agreements and insurance claims. Clients include financial and telecoms companies.

Team & differentiation: Litigation is one of the core practices of the firm and the dispute resolution practice is headed by Leonardo Melos, who has broad experience in the field. Leonardo has been a judge in Uruguay and he has also gained international experience as a foreign lawyer at WilmerHale in London. Tailor-made strategies and thorough analysis of each case are the firm's calling card.



# **SECURITIES LITIGATION**

USA Best Law Firms

Davis Polk Wachtell Lipton Rosen & Katz  Paul Weiss Rifkind Wharton & Garris Simpson Thacher & Barlett Skadden, Arps, Slate, Meagher & Flom Sullivan & Cromwell R Cadwalader Wickersham & Taft Cleary Gottlieb Steen & Hamilton Gibson, Dunn & Crutcher Latham & Watkins Shearman & Sterling Sidley Austin R	Caniel Slifkin, Robert Baron, Sandra Goldstein, Richard Clary, Evan Chesler, Darin McAtee  Dames Rouhandeh, Lawrence Portnoy, Charles Duggan, Kenneth L. Wainstein  Jonathan M. Moses, William Savitt, Paul Vizcarrondo, George Conway  Bruce Birenboim, Brad Karp, Richard Rosen  Paul Curnin, Mark Cunha, Jonathan Youngwood  Jay Kasner, Scott Musoff, Jonathan Lerner, Susan Saltzstein, Brian Breheny  Robert Giuffra, Gandolfo DiBlasi, Robert Sacks  EXCELLENT  Jason Halper, Jonathan Hoff  Alan Beller, Mitchell Lowenthal, Lewis Liman  Barry Goldsmith, Mark Kirsch  Wiles Ruthberg, Peter Wald  Stuart Baskin, Adam Hakki  Robert Pietrzak, Sara B. Brody  Joseph Allerhand, John Neuwirth
Davis Polk Wachtell Lipton Rosen & Katz  Paul Weiss Rifkind Wharton & Garris Simpson Thacher & Barlett Skadden, Arps, Slate, Meagher & Flom Sullivan & Cromwell R Cadwalader Wickersham & Taft Cleary Gottlieb Steen & Hamilton Gibson, Dunn & Crutcher Latham & Watkins Shearman & Sterling Sidley Austin R	James Rouhandeh, Lawrence Portnoy, Charles Duggan, Kenneth L. Wainstein Jonathan M. Moses, William Savitt, Paul Vizcarrondo, George Conway Bruce Birenboim, Brad Karp, Richard Rosen Paul Curnin, Mark Cunha, Jonathan Youngwood Jay Kasner, Scott Musoff, Jonathan Lerner, Susan Saltzstein, Brian Breheny Robert Giuffra, Gandolfo DiBlasi, Robert Sacks  EXCELLENT  Jason Halper, Jonathan Hoff Alan Beller, Mitchell Lowenthal, Lewis Liman Barry Goldsmith, Mark Kirsch  Miles Ruthberg, Peter Wald Stuart Baskin, Adam Hakki Robert Pietrzak, Sara B. Brody
Wachtell Lipton Rosen & Katz  Paul Weiss Rifkind Wharton & Garris  Simpson Thacher & Barlett  Skadden, Arps, Slate, Meagher & Flom  Sullivan & Cromwell  Cadwalader Wickersham & Taft  Cleary Gottlieb Steen & Hamilton  Gibson, Dunn & Crutcher  Latham & Watkins  Shearman & Sterling  Sidley Austin	Jonathan M. Moses, William Savitt, Paul Vizcarrondo, George Conway  Bruce Birenboim, Brad Karp, Richard Rosen  Paul Curnin, Mark Cunha, Jonathan Youngwood  Jay Kasner, Scott Musoff, Jonathan Lerner, Susan Saltzstein, Brian Breheny  Robert Giuffra, Gandolfo DiBlasi, Robert Sacks  EXCELLENT  Jason Halper, Jonathan Hoff  Alan Beller, Mitchell Lowenthal, Lewis Liman  Barry Goldsmith, Mark Kirsch  Miles Ruthberg, Peter Wald  Stuart Baskin, Adam Hakki  Robert Pietrzak, Sara B. Brody
Paul Weiss Rifkind Wharton & Garris B Simpson Thacher & Barlett Programmer Pr	Bruce Birenboim, Brad Karp, Richard Rosen Paul Curnin, Mark Cunha, Jonathan Youngwood  Jay Kasner, Scott Musoff, Jonathan Lerner, Susan Saltzstein, Brian Breheny Robert Giuffra, Gandolfo DiBlasi, Robert Sacks  EXCELLENT  Jason Halper, Jonathan Hoff Alan Beller, Mitchell Lowenthal, Lewis Liman Barry Goldsmith, Mark Kirsch  Miles Ruthberg, Peter Wald  Stuart Baskin, Adam Hakki Robert Pietrzak, Sara B. Brody
Simpson Thacher & Barlett  Skadden, Arps, Slate, Meagher & Jack Flom  Sullivan & Cromwell  Cadwalader Wickersham & Taft  Cleary Gottlieb Steen & Hamilton  Gibson, Dunn & Crutcher  Latham & Watkins  Shearman & Sterling  Sidley Austin	Paul Curnin, Mark Cunha, Jonathan Youngwood  Jay Kasner, Scott Musoff, Jonathan Lerner, Susan Saltzstein, Brian Breheny  Robert Giuffra, Gandolfo DiBlasi, Robert Sacks  EXCELLENT  Jason Halper, Jonathan Hoff  Alan Beller, Mitchell Lowenthal, Lewis Liman  Barry Goldsmith, Mark Kirsch  Miles Ruthberg, Peter Wald  Stuart Baskin, Adam Hakki  Robert Pietrzak, Sara B. Brody
Skadden, Arps, Slate, Meagher & Flom  Sullivan & Cromwell  Cadwalader Wickersham & Taft Cleary Gottlieb Steen & Hamilton  Gibson, Dunn & Crutcher  Latham & Watkins  Shearman & Sterling  Sidley Austin	Jay Kasner, Scott Musoff, Jonathan Lerner, Susan Saltzstein, Brian Breheny Robert Giuffra, Gandolfo DiBlasi, Robert Sacks  EXCELLENT  Jason Halper, Jonathan Hoff Alan Beller, Mitchell Lowenthal, Lewis Liman  Barry Goldsmith, Mark Kirsch  Miles Ruthberg, Peter Wald  Stuart Baskin, Adam Hakki  Robert Pietrzak, Sara B. Brody
Flom Sullivan & Cromwell R Cadwalader Wickersham & Taft Cleary Gottlieb Steen & Hamilton Gibson, Dunn & Crutcher Latham & Watkins Shearman & Sterling Sidley Austin R	EXCELLENT  Jason Halper, Jonathan Hoff  Alan Beller, Mitchell Lowenthal, Lewis Liman  Barry Goldsmith, Mark Kirsch  Miles Ruthberg, Peter Wald  Stuart Baskin, Adam Hakki  Robert Pietrzak, Sara B. Brody
Cadwalader Wickersham & Taft  Cleary Gottlieb Steen & Hamilton  All Gibson, Dunn & Crutcher  Latham & Watkins  Shearman & Sterling  Sidley Austin	EXCELLENT  Jason Halper, Jonathan Hoff  Alan Beller, Mitchell Lowenthal, Lewis Liman  Barry Goldsmith, Mark Kirsch  Miles Ruthberg, Peter Wald  Stuart Baskin, Adam Hakki  Robert Pietrzak, Sara B. Brody
Cleary Gottlieb Steen & Hamilton Al Gibson, Dunn & Crutcher B. Latham & Watkins M. Shearman & Sterling Sidley Austin R.	Jason Halper, Jonathan Hoff Alan Beller, Mitchell Lowenthal, Lewis Liman Barry Goldsmith, Mark Kirsch Miles Ruthberg, Peter Wald Stuart Baskin, Adam Hakki Robert Pietrzak, Sara B. Brody
Cleary Gottlieb Steen & Hamilton Al Gibson, Dunn & Crutcher B. Latham & Watkins M. Shearman & Sterling Sidley Austin R.	Alan Beller, Mitchell Lowenthal, Lewis Liman Barry Goldsmith, Mark Kirsch Miles Ruthberg, Peter Wald Stuart Baskin, Adam Hakki Robert Pietrzak, Sara B. Brody
Gibson, Dunn & Crutcher  Latham & Watkins  Shearman & Sterling  Sidley Austin  R	Barry Goldsmith, Mark Kirsch Miles Ruthberg, Peter Wald Stuart Baskin, Adam Hakki Robert Pietrzak, Sara B. Brody
Latham & Watkins M Shearman & Sterling Si Sidley Austin R	Miles Ruthberg, Peter Wald Stuart Baskin, Adam Hakki Robert Pietrzak, Sara B. Brody
Shearman & Sterling Sidley Austin R	Stuart Baskin, Adam Hakki Robert Pietrzak, Sara B. Brody
Sidley Austin R	Robert Pietrzak, Sara B. Brody
	· · · · · · · · · · · · · · · · · · ·
Weil, Gotshal & Manges Jo	Joseph Allerhand, John Neuwirth
	HIGHLY RECOMMENDED
	Andrew Levander, Linda Goldstein
Herbert Smith Freehills	Thomas Riley, Scott Balber
Jenner & Block	Thomas C. Newkirk, Howard S. Suskin, Richard Ziegler, Stephen Ascher, Kevin Collins
Jones Day Po	Peter J. Romatowski
	Andrew B. Clubok
Paul Hastings Sa	Samuel Cooper
Debevoise & Plimpton Page 1	Paul R. Berger, Jonathan Tuttle
<u> </u>	Harry A. Olivar Jr., Philippe Z. Selendy
WilmerHale W	William McLucas, Harry Weiss
	RECOMMENDED
	/incent A Sama, Michael D. Trager, Veronica Callahan,
<u> </u>	Scott Reynolds
	David L. Kornblau
Curtis Mallet-Prevost Colt & Mosle B	Barry Kingham, Michael Moscato
Kasowitz, Benson, Torres & Friedman M	Mark Kasowitz, Daniel Fetterman
Munger Tolles & Olson Jo	John Spiegel
O'Melveny & Myers S	Seth Aronson, Jeffrey Kiduff
Ropes & Gray Jo	John Donovan, Randall Bodner
Williams & Connolly R	Robert Van Kirk, Steven Farina
Willkie Farr & Gallagher R	Richard Bernstein
	STRONG EXPERTISE
Akin Gump Strauss Hauer & Feld S	Stephen M. Baldini, Michael A. Asaro
Cooley Jo	John C. Dwyer, Koji Fukumura
Greenberg Traurig R	Robert A. Horowitz, Bradford D. Kaufman
Wilson Sonsini Goodrich & Rosati B	Boris Feldman



# Our analysis

#### **CRAVATH. SWAINE & MOORE: ELITE FIRM WITH TECHNICAL SKILLS**



Daniel Slifkin

Leaders: Daniel Slifkin and Richard Clary Established: 1819

Track record: Cravath is a leader in all areas of securities litigation and investigations, having taken numerous high-profile cases to trial. Recent highlights include defending Credit Suisse in RMBS litigation, so far eliminating claims of over \$14bn, and securing the dismissal of litigation and a related SEC investigation over alleged financial misstatements for DreamWorks Animation.

Team & differentiation: Led by Daniel Slifkin, Cravath's litigation department provides seamless counsel to clients across industries. The firm is unrivaled in its ability to handle the most complex securities litigation matters today - including fraud actions and cases relating to M&A - on behalf of every key category of defendant: issuers, financial institutions and audit firms.

#### WACHTELL, LIPTON, ROSEN & KATZ: REFINED LEGAL TECHNIQUE FOR COMPLEX CASES



Jonathan M. Moses

Leaders: Jonathan M. Moses, William Savitt, Paul Vizcarrondo and George Established: 1965

Team & differentiation: Wachtell Lipton's litigation practice represents clients in diverse industries, including finance, insurance, media, high-tech, energy, industrial, consumer, retail and real estate. Co-heads Jonathan Moses and William Savitt lead a group of refined litigators, some of whom have distinguished themselves as assistant United States attorneys or as enforcement attorneys

involving more than 500 trusts

# **DAVIS POLK & WARDWELL: DISRUPTIVE APPROACH FOR LEADING DISPUTES**

at the SEC.



**CADWALADER, WICKERSHAM & TAFT:** 

**SOLUTIONS WITH EXCELLENT ANALYTICAL EDGE** 

Jason Halper

Leaders: Jason Halper, Jonathan Hoff and Nathan Bull

Established: 1792

Track record: Cadwalader's securities litigation team handles disputes arising from hostile M&As, class action suits to high-profile government investigations and enforcement actions. Lately, Jason Halper acted in a case where a hedge fund had allegedly carried out improper trading in the securities of a company in which it has invested and on whose board it had representatives. Clients include: Deutsche Bank, Morgan Stanley and Digital Domain Media Group.

Team & differentiation: Jason Halper, chair of the firm's global litigation group, is a recognized leader in the fields of financial services and securities law and corporate governance/ M&A. The practice represents many Fortune 500 companies in litigation and regulatory matters involving public and private companies, underwriters, lenders, professional firms and corporate directors.



James Rouhandeh

Leaders: James Rouhandeh, Lawrence Portnoy, Charles Duggan and Kenneth L. Wainstein Established: 1849

Track record: Davis Polk's securities litigation team has consistently represented clients in the most well-known investigations and litigations including those arising from the mortgage meltdown and financial crisis. In 2017, Davis Polk represented a decentralized blockchain foundation facing multiple class actions alleging its approximately \$232 million fundraising was an illegal securities offering in violation of US and California securities laws and seeking the return of the donated cryptocurrency.

Track record: Wachtell's recent victories include representing JPMorgan Chase in

the \$19bn litigation brought by the trustee

for the liquidation of Bernie Madoff's failed

firm, where a majority of the claims were dis-

missed. They have also negotiated on behalf

of Bank of America for \$8.5bn on claims

Team & differentiation: Davis Polk's Head of Litigation and management committee member James Rouhandeh and his team demonstrate extraordinary talent in the regulatory space, federal and state court and non-public securities enforcement and internal compliance matters. The team in the US is made up of 20 partners representing major clients such JPMorgan and Facebook.



#### The criteria are:

- · Recognition & reputation of the firm in its market
- Team size, seniority of partners (or executive officers, managing directors, etc.), managing director, chief executive..., education & training level of the associates (or consultants, investment managers, etc.)
- · Volume, nature and quality of the cases dealt by the firm
- · Prestige, diversity and internationalization of the firm's client base
- Team expansion and revenue generated by the activity considered in the ranking

#### METHODOLOGY -

#### In the course of our research, we gather detailed information from diverse sources:

Law firms: through questionnaires and interviews, our team gets first-hand information about a firm's history, positioning, expertise and recent activity.

Clients: we solicit the feedback of several thousand General Counsel, CFOs, Tax Managers and CEOs of domestic and multinational companies through anonymous questionnaires, meetings and phone interviews.

Qualified third-parties: we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers. accountants, arbitrators, expert witnesses.

Peer-review: We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.

# **COMMERCIAL LITIGATION**

USA Best Law Firms: Nationwide
The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Cravath Swaine & Moore	Robert Baron, Evan Chesler, Richard Clary, Sandra Goldstein, David Marriott
Davis Polk	Frances Bivens, Michael Carroll, Martine Beamon, James P. Rouhandeh
Gibson Dunn	Theodore J. Boutrous Jr., Mark Kirsch, Randy M. Mastro
	Allan Arffa, Jay Cohen, Brad Karp, Theodore V. Wells Jr
Skadden, Arps, Slate, Meagher & Flom	John L. Gardiner, Jonathan Lerner, George A. Zimmerman
Sullivan & Cromwell	Robert Giuffra, Richard Klapper
Quinn Emanuel Urguhart & Sullivan	William Burck, Peter Calamari, Michael B. Carlinsky, John Quinn, Richard Werder
Simpson Thacher & Barlett	Paul Curnin, Thomas Rice, Jonathan Youngwood
Weil, Gotshal & Manges	David Lender, John P. Mastando III, Edward Soto, David Yohai
won, actorial a manger	
	EXCELLENT
Allen & Overy	David Esseks, Michael Feldberg, Jacob Pultman
Arnold & Porter	Stewart Aaron, Kenneth Chernof
Cadwalader Wickersham & Taft	Jason Halper, Jonathan Hoff, Ken Wainstein
Jenner & Block	Craig Martin, David Bradford, Anton Valukas, Jerome Epstein
Latham & Watkins	Christopher Harris, Jake Ryan
Shearman & Sterling	Adam Hakki, Richard F. Schwed
Wachtell Lipton Rosen & Katz	Jonathan Moses, William Savitt
White & Case	Glenn Kurt
Willkie Farr & Gallagher	Joseph Baio
WilmerHale	Howard Shapiro
	HIGHLY RECOMMENDED
Cahill Gordon & Reindel	Charles A. Gilman
Cleary Gottlieb Steen & Hamilton	Lawrence Friedman, Mitchell Lowenthal, Thomas Moloney
Curtis Mallet-Prevost Colt & Mosle	T. Barry Kingham, Eliot Lauer
Debevoise & Plimpton	Mary Beth Hogan, Mark Goodman, John S. Kiernan, David W. Rivkin
Dentons	Michael H. Barr, Roger K. Heidenreich, C. Michael Moore
Fried Frank Harris Shriver & Jacobson	
Greenberg Traurig	Brian Duffy, Alan Mansfield, Philip Sellinger
Herbert Smith Freehills	Thomas Riley, Allison Alcasabas
Jones Day	Thomas F. Cullen Jr., Caroline N. Mitchell, Gregory M. Shumaker
Kirkland & Ellis	Henry DePippo, Jay Lefkowitz, Joseph Serino, Thomas D. Yannucci
Milbank Tweed Hadley & McCloy	George Canellos, Scott Edelman, Daniel Perry
Norton Rose Fulbright	Scott Incerto, Richard S. Krumholz, Thomas Hall, Abbe David Lowell, Tom McCormack
Paul Hastings	Kurt Hansson, Dennis Ellis, Barry Sher
Proskaur Rose	Steven M. Bauer, Brendan O'Rourke, Bradley Ruskin
Sidley Austin	Steven Bierman
Williams & Connolly	Robert A. Van Kirk, Ana Reyes
Winston & Strawn	Stephen D'Amore, George Lombardi
Willstoll & Strawii	
	RECOMMENDED
Akin Gump Strauss Hauer & Feld	Stephen M. Baldini
Baker & McKenzie	Brendan Cook, Mark D. Taylor
Chaffetz Lindsey	Andreas Frischknecht, Charles Scibetta
Freshfields Bruckhaus & Deringer	Elliot Friedman, Aaron Marcu, Adam Siegel
Kasowitz, Benson, Torres & Friedman	
King & Spalding	Doak Bishop, Ken Culotta, Philip R. Weems
Kobre & Kim	Michael Kim
Linklaters	Scott Bowie
Orrick Herrington & Sutcliffe	Peter Bicks, William Molinski
Pillsbury Winthrop	Kirke M. Hasson, Kenneth W. Taber
	STRONG EXPERTISE
	GHIORA EXILETINOL
Bartlit Beck Herman Palenchar &	Philip Beck, Sidney Herman, Hamilton Hill, Adam Hoeflich
Scott	
Cooley	Michael Attanasio
Foley Hoag	Paul Reichler, Lawrence H. Martin
Holland & Knight	John M. Hogan, Adolfo Jimenez, Robert Kaler
K&L Gates	Thomas Birsic, Anthony La Rocco
Morgan Lewis & Bockius	Troy S. Brown, Susan F. DiCicco
Reed Smith	Douglas E. Cameron, Jack Nelson
Ropes And Gray	Gregg L. Weiner, Jane Willis
Schulte Roth & Zabel	Robert Abrahams, Martin L. Perschetz



## Our analysis

#### JENNER & BLOCK: A LITIGATION POWERHOUSE



Craig Martin

Leaders: Craig Martin and David Bradford Established: 1914

Track record: Jenner & Block's litigation department handles its clients' most sensitive and sizable matters, earning the firm its reputation as one of the most prominent and successful litigation departments. Known as a trial powerhouse, its experience includes hundreds of headline results. Jenner & Block lawyers are trial-tested, in part through its

award-winning pro bono program, which

develops seasoned advocates from the ear-

liest days of their careers.

Team & differentiation: Litigation department chair Craig Martin heads a practice of more than 450 lawyers. From offices in Chicago, London, Los Angeles, New York and Washington DC, the team handles complex commercial litigation, international arbitration, investigations, and compliance and defense issues around the globe. The firm differentiates itself through its unbending commitment to excellence in handling its clients' most important and sophisticated matters.



## www.ilasummit.com



The International Legal Alliance Summit & Awards is a unique event for meeting General Counsel and senior representatives from leading Law Firms from more than 40 countries.

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- 2 awards ceremonies to reward top In-House Counsel and the best Law Firms worldwide
- Interactive panel sessions focused on IP, Litigation, M&A and more

## **COMMERCIAL LITIGATION**

USA Best Law Firms: NYC

FIRM	LEADING PARTNERS
	LEADING
Cravath Swaine & Moore	Robert Baron, Evan Chesler, Richard Clary, Sandra Goldstein, David Marriott
Davis Polk	Frances Bivens, Micahel Carroll, Carey R. Dunne, Benjamin Kaminetzky
Gibson, Dunn & Crutcher	Mark A. Kirsch, Randy M. Mastro, Orin Snyder, Lawrence Zweifach
Paul, Weiss, Rifkind, Wharton & Garrison	Theodore V. Wells Jr., Brad Karp, Martin Flumenbaum
Skadden, Arps, Slate, Meagher & Flom	Lauren Aguiar, Jonathan Frank, Jonathan Lerner, John L. Gardiner
Sullivan & Cromwell	Robert Giuffra, Richard Klapper, Richard Pepperman II, Steven Peikin
Quinn Emanuel Urquhart & Sullivan	Michael B. Carlinsky, Peter Calamari, Richard Werder
Shearman & Sterling	Stuart Baskin, Adam Hakki, Richard F. Schwed
Willkie Farr & Gallagher	Mitchell Auslander, Michael Young, Tariq Mundiya, Michael Schachter
WilmerHale	Fraser Hunter, Lori Martin, Boyd Johnson
	EXCELLENT
Allen & Overy	Michael Feldberg, Pamela Chepiga
Cahill Gordon & Reindel	Charles A. Gilman, Thomas Kavaler
Debevoise & Plimpton	John Kiernan, Mark Goodman, Mary Beth Hogan, David Rivkin
Freshfields Bruckhaus & Deringer	Aaron Marcu, Adam Siegel
Kirkland & Ellis	Henry DePippo, Jay P. Lefkowitz,
Latham & Watkins	James E. Brandt, Christopher Harris, Jake Ryan, William O. Reckler
Wachtell Lipton Rosen & Katz	Jonathan Moses,Bernard Nussbaum, William Savitt
Weil, Gotshal & Manges	Joseph Allerhand, David Lender
Simpson Thacher & Barlett	Paul Curnin, Peter Kazanoff, Thomas Rice
	HIGHLY RECOMMENDED
Boies Schiller & Flexner	David Boies
Cadwalader Wickersham & Taft	Jason Halper. Jonathan Hoff
Cleary Gottlieb Steen & Hamilton	Carmine Boccuzzi, Lawrence Friedman
Chaffetz Lindsey	Andreas Frischknecht, Charles Scibetta
Cooley	Jonathan Bach, Celia Barenholtz
Curtis Mallet-Prevost Colt & Mosle	T. Barry Kingham, Eliot Lauer
DLA Piper	Richard Hans
Greenberg Traurig	Richard Edlin, Alan Mansfield
Hogan Lovells	Dennis Tracey
Herbert Smith Freehills	Thomas Riley, Allison Alcasabas
Jenner & Block	Richard Ziegler, Jeremy Creelan, Michael Ross
Kramer Levin Naftalis & Frankel	Barry H Berke
Linklaters	Tom Shropshire
Orrick Herrington & Sutcliffe	Peter Bicks
Paul Hastings	Barry Sher, Kurt Hansson
White & Case	Glenn Kurtz, Dennis Orr
	RECOMMENDED
Arnold & Porter Kaye Scholer	Stewart Aaron, Veronica Callahan, Marcus Asner
Friedman Kaplan Seiler & Adelman	Eric Seiler, Eric Corngold, Mary Mulligan
Kasowitz, Benson, Torres & Friedman	Marc Kasowitz, Aaron Marks
Kobre & Kim	Michael Kim
O'Melveny & Myers	Bradley Butwin, Jonathan Rosenberg, Andrew Frackman
Proskaur Rose	Brendan O'Rourke, Kevin Perra, Bradley Ruskin
Sidley Austin	Robert Pietrzak, Gary Bendinger
Susman Godfrey	Jacob Buchdahl, William Carmody



## **ANTITRUST LITIGATION**

USA Best Law Firms: Nationwide The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Cleary Gottlieb Steen & Hamilton	Mark Leddy, Jeremy Calsyn, George Cary
Gibson Dunn	M. Sean Royall, Scott Hammond and Daniel G. Swanson
Jones Day	David Wales, John Majoras, Jonathan Berman
Skadden, Arps, Slate, Meagher & Flom	Clifford Aronson, Steven Sunshine, John Nannes
	EXCELLENT
Cravath Swaine & Moore	Christine Varney, Peter Barbur
Davis Polk	Arthur Golden, Jon Leibowitz
Dechert	Paul Denis, George Gordon, Michael Weiner
Latham & Watkins	Michael Egge, Niall Lynch, Daniel Wall
	HIGHLY RECOMMENDED
Arnold & Porter	Jonathan Gleklen
Covington & Burling	Thomas Barnett, Deborah Garza
Freshfields Bruckhaus & Deringer	Paul Yde, Mary Lehner
Hogan Lovells	Janet McDavid, Joseph Krauss
Kirkland & Ellis	James Mutchnik, Marin Boney
O'Melveny & Myers	Richard Parker
Sidley Austin	Joel Mitnick, William Blumenthal
Simpson Thacher & Barlett	Peter Thomas
Wachtell Lipton Rosen & Katz	Ilene Knable Gotts, Michael H. Byowitz*
Weil, Gotshal & Manges	Steven Newborn,Kevin Arquit
White & Case	Mark Gidley
Willkie Farr & Gallagher	William Rooney
WilmerHale	Thomas Mueller
Wilson Sonsini Goodrich & Rosati	Susan Creighton
	RECOMMENDED
Axinn Veltrop & Harkrider	Stephen Axinn, John Harkrider
Boies Schiller & Flexner	David Boies
King & Spalding	Jeffrey Spigel
Mayer Brown	Robert Bloch, Gillian Sproul
McDermott Will & Emery	Raymond Jacobsen, Jr.
Morrison & Foerster	Stephen Smith
Paul, Weiss, Rifkind, Wharton & Garrison	Kenneth Gallo
Shearman & Sterling	Beau Buffier
Sullivan & Cromwell	Daryl Libow, Yvonne Quinn
Winston & Strawn	Jeffrey Kessler

#### ANTITRUST LITIGATION

USA Best Law Firms: NYC

The firms are listed alphabetically within each band

	FIRM	LEADING PARTNERS
		LEADING
1	Cleary Gottlieb Steen & Hamilton	Mark Leddy, Carmine Boccuzzi, Lev Dassin
	Cravath Swaine & Moore	Christine Varney, Evan Chesler, Darin McAtee
	Davis Polk	Ronan Harty, Arthur Burke, Joel Cohen
2	Simpson Thacher & Bartlett	Alan Turner, Jonathan Youngwood, Peter Guryan
	Skadden, Arps, Slate, Meagher & Flom	Clifford H. Aronson, Shepard Goldfein
		EXCELLENT
	Boies Schiller & Flexner	David Boies, Donald Flexner
	Gibson, Dunn & Crutcher	Peter Sullivan, John Herfort
	Weil, Gotshal & Manges	Kevin Arquit, Adam Hemlock, Steven Reiss
		HIGHLY RECOMMENDED
	Axinn Veltrop & Harkrider	Stephen Axinn, John Harkrider
	Dechert	Michael Weiner
	Paul Weiss Rifkind Wharton & Garris	Aidan Synnott, Moses Silverman, Andrew Finch
	Sullivan & Cromwell	Yvonne Quinn, Steven Holley
	Wachtell Lipton Rosen & Katz	Ilene Knable Gotts, Michael H. Byowitz*
	Willkie Farr & Gallagher	William Rooney, Wesley Powell
	Winston & Strawn	Jeffrey Kessler, A. Paul Victor
		RECOMMENDED
	Cohen Milstein Sellers & Toll	Richard Koffman, Kit Pierson
	Morgan Lewis & Bockius	Harry Robins, Richard Taffet
	Shearman & Sterling	Wayne Dale Collins
	White & Case	Joseph Angland, Martin Toto

#### CRAVATH SWAINE & MOORE: WEALTH OF TOP EXPERIENCE AND REFINED INSIGHT



Leaders: Christine Varney, Evan Chesler and Darin McAtee Established: 1819

Christine Varney

Track record: Cravath's record in the biggest and most significant antitrust matters is unmatched. The firm is representing AmEx before the Supreme Court following its Second Circuit victory in a civil antitrust lawsuit brought by the DOJ; Time Warner in the DOJ's suit to block its \$108.7bn pending acquisition by AT&T; and Qualcomm in matters relating to its patent licensing and modem chipset businesses.

Team & differentiation: Chaired by Christine Varney, the only person to have served as both DOJ Assistant Attorney General for Antitrust and an FTC commissioner, Cravath's antitrust team represents clients in major antitrust litigation, both public and private, as well as in government investigations and regulatory clearance.

#### GIBSON DUNN & CRUTCHER: HIGH-LEVEL PROFESSIONALS COUNSELING INTERNATIONAL CLIENTS



M. Sean Royall

Leaders: M. Sean Royall, Scott Hammond and Daniel G. Swanson Established: 1903

Track record: Gibson Dunn counseled Intel in its \$16.7bn acquisition of chipmaker Altera and Hewlett-Packard in its \$3bn acquisition of Aruba Networks under US merger control legislation. The antitrust group have represented clients in over 100 cartel investigations conducted by the DOJ and competition authorities abroad in telecoms, shipping, freight and engineering sectors.

Team & differentiation: With 20 offices across the world, Gibson Dunn is an international law firm with a strong antitrust practice, made up of 150 lawyers able to act in antitrust and competition cases. The team is composed of professionals with high-level backgrounds such as former high-ranking of DOJ and Federal Trade Commission officials as well as those who've worked for the European Commission.





## **MERGER CONTROL, COMPETITION AND ANTITRUST**

**USA Best Litigation Support Firms** 

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Compass Lexecon	Loren Poulsen
NERA Economic Consulting	Andrew Carron, Lauren Stiroh
	EXCELLENT
Charles River Associates	Margaret Sanderson
Cornerstone Research	Rahul Guha, Andrea Shepard
The Analysis group	Pierre Cremieux
	HIGHLY RECOMMENDED
Deloitte Legal Services	Russell Thomson, Trevear Thomas
EY USA	William Casey
Navigant Consulting	Matt E. Arenchild, Raman Mandapaka
PWC	Bob Saada

## **CORPORATE AND COMMERCIAL LITIGATION**

**USA Best Litigation Support Firms** 

FIRM	LEADING PARTNERS
	LEADING
FTI Consulting	Paul Ficca
EY USA	Brian Loughman, Richard Sibery
	EXCELLENT
Deloitte Legal Services	Gary Levin
Houlihan Capital	Theresa Poppei
Navigant Consulting	Raman Mandapaka, P. Gregg Curry
RSM	Mitch Hirsh, Scott Richter
KPMG	Sharon Katz-Pearlman
PWC	Patricia Etzold
	HIGHLY RECOMMENDED
AlixPartners	Harvey Kelly
Alvarez & Marsal	Laureen M. Ryan
Cornerstone Research	George G. Strong Jr
Glass Ratner	Tom Santoro
The Analysis group	Richard M. Starfield
RECOMMENDED	
Baker Tilly	Jack Williams
BDO	Dave Kaplan, Jeffrey Katz
Grant Thornton	Craig Casey
Huron	Stephen Darr
Mazars	Michael Kupka

#### **USA BEST PROXY SOLICITATION FIRMS**

The firms are listed alphabetically within each band

	FIRM	LEADING PARTNERS
		LEADING
1	Innisfree	Arthur Crozier, Jennifer Shotwell, Meredith Cole
2	MacKenzie Partners	Daniel Burch, Lawrence Dennedy, Rob Agosta
		EXCELLENT
1	Harkins Kovler	Peter Harkins, Jordan Kovler
	DF King	Thomas Germinario, Richard Grubaugh
2	Georgeson	William Jackson, David Drake
		HIGHLY RECOMMENDED
	Okapi Partners	Bruce Goldfarb, Patrick McHugh
	Morrow Sodali	John Wilcox
		RECOMMENDED
	Alliance Advisors	Kevin Mackey, Michael Mackey
	Laurel Hill Advisory Group	William Catacosinos

#### HARKINS KOVLER: REDOUBTABLE EXPERTISE IN PROXY CONTESTS IN THE UNITED STATES AND EUROPE



Leaders: Peter Harkins & Jordan Kovler Established: 2015

Established: 2015

Track record: The solicitation firm acted on behalf of Deutsche Börse AG in a merger of equals with the London Stock Exchange Group, and Carl Icahn on his investment in American International Group. (AIG). Recent campaigns include representation of Carl Icahn in his successful efforts to block SandRidge Energy from its planned acquisition of Bonanza Creek Energy and representation of VEON Ltd. in its cross-border tender offer for Global Telecom Holding S.A.E.

Team & differentiation: Peter Harkins is managing director and co-founder of Harkins Kovler. Prior to establishing Harkins Kovler, Mr. Harkins held executive positions at D.F. King & Co, where he specialized in proxy contests and M&A transactions occurring both in the United States and in Europe. He served as both president and CEO of that firm over a 13-year period to 2013. Partner Jordan Kovler, joined Harkins Kovler in September 2016, bringing his experience from his time at D.F. King, where he led that firm's extraordinary assignments team, advising on transactions valued at over \$350 billion.





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Thomas Frei Managing Director Unigestion

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## Contact



## **COMMERCIAL LITIGATION**

Austria Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Binder Grösswang	Christian Klausegger, Stefan Albiez
Freshfields Bruckhaus Deringer	Thomas Kustor
	EXCELLENT
CHSH Cerha Hempel Spiegelfeld Hlawati	Irene Welser, Peter Vcelouch
CMS	Daniela Karollus-Bruner, Johannes Reich-Rohrwig
Dorda	Florian Kremslehner, Felix Hörlsberger
Wolf Theiss	Clemens Trauttenberg, Holger Bielesz
	HIGHLY RECOMMENDED
Baker McKenzie - Diwok Hermann Petsche	Alexander Petsche
Brauneis Klauser Prändl (BKP)	Alexander Klauser
DSC Doralt Seist Csoklich	Raimund Bollenberger, Peter Csoklich
Graf & Pitkowitz	Nikolaus Pitkowitz
Knoetzl	Bettina Knötzl
KWR Karasek Wietrzyk	Thomas Frad, Georg Karasek
Schoenherr	Christoph Lindinger, Andreas Natterer
Vavrovsky Heine Marth	Nikolaus Vavrovsky
	RECOMMENDED
BLS Boller Langhammer Schubert	Philipp Scheuba
Brandi & Talos	Christian Lenz, Ernst Brandl
DLA Piper Weiss-Tessbach	Claudine Vartian, David Christian Bauer
Fellner Wratzfeld & Partners (FWP)	Gregor Schett
Fiebinger Polak & Partners	Peter Polak
Petsche Pollak	Simone Petsche-Demmel
Saxinger, Chalupsky & Partners (SCWP Schindhelm)	Markus Feliner
Zeiler.partners	Alfred Siwy

## BINDER GRÖSSWANG: MARKET LEADERS IN FINANCIAL LITIGATION



Christian Klausegger

Leaders: Christian Klausegger and Stefan Albiez Established: 1962

Track record: The firm is renowned for its sophisticated, business-oriented approach to litigation, offering tailored solutions. The team has been particularly active in the banking sector, representing Erste bank in a high profile lawsuit relating to Alpine's insolvency. Clients include prestigious names such as Renault, UniCredit and KF Finanz.

Team & differentiation: President of the Austrian Arbitration Association (Arb/Aut), Christian Klausegger is an expert in corporate and commercial litigation. He leads a highly respected team composed of five partners and 18 associates, including Thomas Hartl, admitted to the bar in 2017. Partner Stefan Albiez specializes in financial litigation and the defence of banks in class action claims.

## **COMMERCIAL LITIGATION**

Belgium Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Linklaters	Françoise Lefèvre, Joost Verlinden
	EXCELLENT
Allen & Overy	Koen Van den Broeck
Eubelius	Herman De Bauw, Patrick Hofströssler
Liedekerke Wolters Waelbroeck Kirkpatrick	Hakim Boularbah
NauthaDutilh	Stan Brijs
Stibbe	Hans Van Bavel, Nicolas Résimont
	HIGHLY RECOMMENDED
Altius	Alexandre Hansebout
Arcas Law	Bruno Maes, Bart Volders
Daldewolf	Marc Dal, Patrick De Wolf
Jones Day	Vanessa Foncke, Sébastien Champagne
Loyens & Loeff	Martine De Roeck, Peter Callens
Lydian	Yves Lenders
Omega Law	Johan Verbist
Petillion Law	Flip Petillion
Philippe & Partners	Denis Philippe
QUINZ	Benoît Allemeersch
Strelia	Jean-Pierre Fierens, Olivier Clevenbergh
	RECOMMENDED
AB Legal	Francis Goffin, Marc Ryckman
Buyle Legal	Jeanne Pierre Buyle
CMS	Jean-François Goffin
Contrast	Luc Demeyere
Cresco	Tessa Gijbels
Fieldfisher	Jean-François Germain, Emmanuel Roger France
Flinn	Anna Gibello, Benoit Simpelaere
Monard Law	Daan De Jaeger
Tossens Goldman	Jean-François Tossens, Sophie Goldman
Van Bael & Bellis	Catherine Longeval, Martin Favart

#### PHILIPPE & PARTNERS: STRONG CROSS-SECTOR LITIGATION EXPERTISE



Leader: Denis Philippe Established: 2000

Track record: Philippe & Partners is a full-service law firm representing clients in a wide range of commercial disputes. They are particularly recognized for expertise in the insurance industry, banking and finance as well as in the energy sector. The firm's lawyers are familiar with domestic and international arbitration and frequently act as arbitrators.

Team & differentiation: Philippe & Partners lawyers are multilingual and have developed a privileged partnership with other international law firms. Combining business and academic work, founding partner Denis Philippe is also aprofessor at the Leuven Catholic University and at ICHEC. The law firm has three offices in Belgium and has established a presence in Luxembourg.

#### **EU COMPETITION LITIGATION**

Belgium Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Cleary Gottlieb Steen & Hamilton	Antoine Winckler, Nicholas Levy
Freshfields Bruckhaus Deringer	Frank Montag, Laurent Garzaniti
Fresilielus Bruckliaus Derliiger	
	EXCELLENT
Allen & Overy	Dirk Arts
Ashurst	Denis Fosselard, Alexandre Vandencasteele, Denis Waelbroeck
Jones Day	Bernard E. Amory
Latham & Watkins	Howard Rosenblatt, Sven Völcker
Linklaters	Gerwin Van Gerven, Bernd Meyring
Quinn Emanuel	Trevor Soames, Nadine Hermann
SheppardMullin	Jacques Derenne
Skadden Arps	Simon Baxter, James S. Venit, Ingrid Vandenborre
White & Case	Jacquelyn MacLennan, Mark Powell
	HIGHLY RECOMMENDED
Arnold & Porter	Tim Frazer, Marleen Van Kerckhove, Luc Gyselen
Baker McKenzie	Fiona Carlin
BonelliErede	Massimo Merola
Bredin Prat	Marc Pittie
Clifford Chance	Tony Reeves
Covington & Burling	Miranda Cole
Gibson, Dunn & Crutcher	David Wood, Peter Alexiadis
Gide	Benoît Le Bret, Stéphane Hautbourg, Laurent Godfroid
Hausfeld	Laurent Geelhand
Liedekerke	Stefaan Raes
Mayer Brown	Kiran S. Desai, Jens Peter Schmidt, Julian Ellison
Slaughter & May	John Boyce
Stibbe	Peter Wytinck
Van Bael & Bellis	Jean-François Bellis, Porter Elliott, Andrzej Kmiecik
	RECOMMENDED
Altius	Carmen Verdonck
Buyle Legal	Bruno Lebrun
CMS DeBacker	Annabelle Lepièce
Contrast	Frank Wijckmans, Filip Tuytschaever
Daldewolf	Thierry Bontinck, Pierre Goffinet
Eubelius	Hans Gilliams, Jan Bocken
Fieldfisher	Koen Van Maldegem, Claudio Mereu, Tom Pick
Gleiss Lutz	Ulrich Soltész
Hengeler Mueller	Markus Röhrig, Hans-Jörg Niemeyer
Heuking Kühn Lüer Wojtek	Simon Hirsbrunner
Norton Rose	James R. Modrall
Squire Patton Boggs	Brian Hartnett

#### SHEPPARD MULLIN: **COMBINING GLOBAL CAPABILITIES AND TAILOR-MADE ADVICE**



Jacques Derenne

Leader: Jacques Derenne Established: 2015

Track record: Sheppard Mullin's EU competition and regulatory department assist clients on complex merger control issues and global cartel investigations, abuse of dominance cases, compliance and regulatory matters, and related litigation before EU courts, the CJEU and the GCEU, as well as before national courts. The Brussels team is particularly recognized for its in-depth knowledge of state aid issues.

Team & differentiation: The EU team is composed of five competition partners (four in Brussels and one in London) and six other competition/regulatory lawyers. Strong trans-Atlantic ties and a strategic presence in Asia permit the team to work on complex global cases. Head of department Jacques Derenne is also a professor at the University of Liège and the Brussels School of Competition.

#### HAUSFELD: **BOOSTED EUROPEAN PRESENCE WITH NEW PARIS OFFICE**



Laurent Geelhand

Leader: Laurent Geelhand Established: 2014

Track record: The EU competition team has represented Michelin in the Michelin II abuse of dominance case, Boeing before the European Commission in the Boeing/ McDonnell Douglas merger control case and Klaus Jacobs in the Belgian Barry/Callebaut merger control case, as well as Coca-Cola Enterprises in abuse of dominance litigation.

Team & differentiation: Managing partner at the Brussels office Laurent Geelhand will head up the new Parisian practice and will be joined by a team of seven other lawyers, including Geneviève Labbe and Amandine Guéret. The team will split their time between the firm's London and Paris offices. Hausfeld has offices in Berlin, Brussels, London, Dusseldorf, Boston, New York, Philadelphia, San Francisco, Washington DC and now Paris.

## **PATENT LITIGATION**

Belgium Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Altius	Paul Maeyaert, Christophe Ronse
Bird & Bird	Jean-Christophe Troussel, Bruno Vandermeulen
Crowell & Moring	Kristof Roox
Hoyng Rokh Monegier	Carl De Meyer, Benoît Strowel, Liesebeth Weynants
	EXCELLENT
Allen & Overy	Geert Glas
Janson Baugniet	Mireille Buydens
NautaDutilh	Philippe Peters, Florence Verhoestraete
Simont Braun	Eric De Gryse, Fernand de Visscher
Stibbe	Ignace Vernimme
	HIGHLY RECOMMENDED
Fieldfisher	Stijn Debaene
Liedekerke	Etienne Kairis
Linklaters	Pieter Van Den Broecke
LMBD Prioux	Louis Puts
	RECOMMENDED
Cape IP	Veronique Pede, Patricia Cappuyns
DLA Piper	Nicolas Becker
Lexing	Alexandre Cruquenaire
Lydian	Annick Mottet Haugaard
Praetica	Serge Dufrene, Dieter Geernaert
Van Bael & Bellis	Peter L'Ecluse
Van Innis & Delarue	Dieter Delarue

## TRADEMARK LITIGATION

Belgium Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Altius	Paul Maeyaert, Christophe Ronse, Olivier Vrins
Hoyng Rokh Monegier	Carl De Meyer, Carina Gommers
NautaDutilh	Philippe Peters, Florence Verhoestraete
Simont Braun	Emmanuel Cornu, Eric De Gryse
	EXCELLENT
Bird & Bird	Jean-Christophe Troussel, Benoit Van Asbroeck, Bruno Vandermeulen
CMS DeBacker	Tom Heremans, Reanud Dupont
Lydian	Annick Mottet Haugaard
Petillion Law	Flip Petillion
	HIGHLY RECOMMENDED
Allen & Overy	Geert Glas
Baker McKenzie	Koen De Winter
Fieldfisher	Stijn Debaene
Janson Baugniet	Mireille Buydens
Koan	Christine De Keersmaeker
Liedekerke Wolters Waelbroeck Kirkpatrick	Etienne Kairis
Linklaters	Pieter Van Den Broecke
LMBD Prioux	Louis Puts
Stibbe	Ignace Vernimme
Van Innis & Delarue	Thierry Van Innis
	RECOMMENDED
Ambos NBGO	Bart Vandereeckt
Cape IP	Veronique Pede, Patricia Cappuyns
Monard Law	Daan De Jaeger
Praetica	Serge Dufrene, Dieter Geernaert
Time.lex	Frederic Debusseré
Van Bael & Bellis	Peter L'Ecluse



## **COMMERCIAL LITIGATION**

France Best Litigation Support Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Accuracy	Jean-Baptiste de Courcel, Christophe Schmit, Nicolas Barsalou
Deloitte Conseil	Elisabeth Avril, Gildas de Muizon, François Lévêque (senior advisor)
Sorgem	Maurice Nussenbaum, Guy Jacquot, Claire Karsenti
	EXCELLENT
1 Eight Advisory	Céline Leroy, Floriane Mérias
Finexsi	Olivier Peronnet, Olivier Courau, Lucas Robin, Christophe Lambert
KPMG	Jean-Luc Guitera, Caroline Albarel
PwC	Fabienne Borde, Jean-Louis Di Giovanni
2 Abergel Associés	Alain Abergel, Jean-Noël Munoz, Romain Lobstein
EY Transaction Services	Frédéric Elkeslassy
Ledouble	Agnès Piniot, Dominique Ledouble
Mazars	Luc Marty, Laurent Inard
Organisation Conseil Audit (OCA)	Mikael Ouaniche, Alain Ouaniche
Ricol Lasteyrie Corporate Finance	Jean-Charles de Lastevrie, Gilles de Courcelles
William Nahum Associés & Partenaires	William Nahum, Stéphane Le Pajollec
	HIGHLY RECOMMENDED
Afival	Philippe Campos
Bdo France	Michel Léger, Caroline Allouët, Fabrice Chaffois
Cailliau Dedouit et Associés	Jean-Jacques Dedouit, Isabelle de Kerviler, Stéphane Lipski, Rémi Savournin, Didier Cardon
Compass Lexecon	David Sevy
Duff & Phelps	Marc Mélou. Carine Tourneur
Exco Paris ACE	Emmanuel Charrier, Alain Auvray
FTI Consultina	James Nicholson, Juliette Fortin, Matthias Cazier-Darmois
Legoux & Associés	Antoine Legoux
Prorevise	Pierre Loeper, Didier Faury
	RECOMMENDED
Alix Partners	Laurent Petizon, Liam Collev
Arca Conseil	David Benarroch
Kroll	Béchir Mana
Tera Consultants	Laurent Benzoni, Pierre-Yves Déboudé, Marc Lameloise, Paul Dumoulin
Valphi	Emmanuel Dayan
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## **ANTITRUST LITIGATION**

France Best Litigation Support Firms

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FIRM	LEADING PARTNERS
	LEADING
Charles River Associates	Laurent Flochel
Compass Lexecon	David Sevy
Deloitte Economic Consulting	Gildas de Muizon, François Lévêque (senior advisor)
Марр	David Spector
Tera Consultants	Laurent Benzoni, Pierre-Yves Deboudé
	EXCELLENT
Accuracy	Xavier Chevreux
Emerton	Sébastien Zimmer, Romain Bonenfant, Sébastien Plessis, Denis Martin, Jérôme Colin
Exco Paris ACE	Emmanuel Charrier, Alain Auvray
Finexsi	Olivier Peronnet, Christophe Lambert
Oxera	Pascale Déchamps
Rbb Economics	Laure Schulz, Francesco Rosati, Benoît Durand, Meryem Haraj Touzani
Sorgem	Maurice Nussenbaum, Claire Karsenti
	HIGHLY RECOMMENDED
Alix Partners	Liam Colley*
Duff & Phelps	Marc Mélou, Carine Tourneur
Eight Advişory	Céline Leroy, Floriane Mérias
Institut D'Économie Industrielle (IDEI)	Jean Tirole
KPMG	Anne Perrot
PwC	Fabienne Borde
*Daná à Landran	

\*Basé à Londres



## **FINANCIAL FRAUD**

## France Best Litigation Support Firms

FIRM	LEADING PARTNERS
крмд	Jean-Marc Lefort
Krind	Jean-Ward Leiort
PwC	Fabienne Borde, Jean-Louis Di Giovanni
	EXCELLENT
Deloitte Conseil	Rédouane Bellefqih, Karl Payeur, Olivier Mauduit, Élisabeth Avril
Ey Transaction Services	Philippe Hontarrède, Antoinette Gutierrez-Crespin
	HIGHLY RECOMMENDED
Accuracy	Frédéric Loeper, Christophe Schmit, François Filion
BDO France	Jean-Marc Allouët
Duff & Phelps	Jean-Jacques Quang, Hannah Rossiter
Eight Advisory	Céline Leroy, Alexandre Rivière
Exco Paris	Alain Auvray, Emmanuel Charrier
Fip France Sas	Marc Hürner, Hervé Zany
Forensic Risk Alliance	Yousr Khalil, Toby Duthie*, Weng Yee Ng*
Mazars	Luc Marty, François Nogaret, Cédric Haaser
	RECOMMENDED
Abergel Associés	Romain Lobstein
Baker Tilly France	Florent Pinard
Finexsi	Olivier Peronnet, Olivier Courau, Lucas Robin, Christophe Lambert, Didier Bazin
FTI Consulting	James Nicholson
Kroll	Béchir Mana
Ledouble	Agnès Piniot, Hervé Goutier, Olivier Cretté
Ricol Lasteyrie Corporate Finance	Sonia Bonnet-Bernard, Jean François Sablier

<sup>\*</sup> Based in London \* Specialized in financial analysis relating to criminal proceedings



## **COMMERCIAL LITIGATION**

France Best Law Firms

FIRM	LEADING PARTNERS
Dradin Brot	LEADING
Bredin Prat Darrois Villey Maillot Brochier	Jean-Daniel Bretzner, Florian Bouaziz, Sylvie Morabia, Sophie Cornette de Saint Cyr Matthieu Brochier, Cyril Bonan, Emmanuel Brochier, Jean-Michel Darrois, Christophe Ingrain, Laurent Ayn
Linklaters Orrick Rambaud Martel	Arnaud de La Cotardière, Jean-Charles Jaïs
Veil Jourde	Jean-Pierre Martel, Jean-Michel Leprêtre, Frédéric Lalance, Marine Lallemand, Diane Lamarche Jean Veil, Georges Jourde, Emmanuel Rosenfeld, Yankel Bensoussan, Eric Deubel
Altana August Debouzy	G. Forbin, J. Balensi, M. Jockey, C. Lapp, PG. Wogue, V. Lafarge-Sarkozy, P. Goossens Alexandra Cohen-Jonathan, Marie Danis, Benjamin van Gaver
Cleary Gottlieb Steen & Hamilton	Claudia Annacker, Jean-Yves Garaud, Delphine Michot ( <i>counsel</i> )
Clifford Chance Freshfields Bruckhaus Deringer	Thibaud d'Alès, Diego de Lammerville, Thomas Baudesson, Jean-Pierre Grandjean Stéphane Bénouville, Dimitri Lecat
Hogan Lovells	Cécile Derycke, Christine Gateau, Thomas Rouhette
Racine	F. Chaput, L. Jourdan, V. Ledoux-Tömek, B. Néouze, B. Cavalié, E. Laverrière, A. Diesbecq, C. Di Fazio Perr
Weil, Gotshal & Manges	T. Gallois, N. Segundo Didier Malka
	EXCELLENT
Allen & Overy	Erwan Poisson, Denis Chemla, Marie Stoyanov
De Gaulle Fleurance & Associés	Philippe Lauzeral, Thierry Cotty Louis de Gaulle, Jean-François Paque, Andrea Pinna, Julien de Michele
De Pardieu Brocas Maffei	M. Barthélemy, P. Dubois, J. Gumpelson, D. Lefort, B. Levy, P. Talbourdet
Dethomas Peltier Juvigny & Associés Gide	Arthur Dethomas, Frédéric Peltier  M. Pitron, P. Quart, R. Quentin, JP. Pons-Henry, A. Choffel, F. Reille, D. Dimitroy
Jeantet	M. Pitron, P. Ouart, B. Quentin, JP. Pons-Henry, A. Choffel, E. Reille, D. Dimitrov J. Martinet, F. Prunet, L. Donnedieu de Vabres-Tranié, Y. Repiquet, J. Néret, P. Cocchiello ( <i>senior couns</i>
BFPL avocats Chatain & Associes	Christophe Pech de Laclause, François Berbinau, Amaury Sonet Antoine Chatain, Hyppolyte Marquetty, Solën Guezille, Stéphane Lataste
Dentons	Pascale Poupelin, Fédérique Meslay Caloni, Pierre Lévêque, Christine Sévère, Aurélien Chardeau Arnaud Constant, Bertrand Potot, Sandra Dorizon, Marie-Christine Mergny, Jérôme Richardot, Romain Bourgad
DS Avocats Franklin	Arnaud Constant, Bertrand Potot, Sandra Dorizon, Marie-Christine Mergny, Jérôme Richardot, Romain Bourgad Yann Colin
FTPA	E. Fabre, R. Sharma Fokeer, R. Corcos, L. Lepinoix, F. Lorvo, E. d'Antin, A. Tchekhoff, S. Esquiva-Hes
Herbert Smith Freehills Lantourne & Associés	Antoine Juaristi, Clément Dupoirier Kristell Cattani, Maurice Lantourne, Flavie Hannoun, Samuel Scherman
Latham & Watkins	Fabrice Fages Myria Saarinen
Laude Esquier Champey	Richard Esquier, Olivier Laude, Victor Champey, Nathalie Karpik Aline Poncelet, Pierre Kirch, Dominique Borde, Philippe Bouchez El Ghozi, Nicolas Faguer, Guillaume Kellr
Paul Hastings Reinhart Marville Torre	Aline Ponceiet, Pierre Kirch, Dominique Borde, Philippe Bouchez El Ghozi, Nicolas Faguer, Guillaume Kelir Jean Reinhart, Jérôme Marsaudon, Louis-Marie Absil, Marc Susini, Antoine Dérot
Simmons & Simmons	Jean Reinhart, Jérôme Marsaudon, Louis-Marie Ábsil, Marc Susini, Antoine Dérot Jacques-Antoine Robert, Eric Boillot, Thierry Gontard, Ombline Ancelin, Alexandre Regniault, Étienne Kow
Boken Bougartchev & Moyne	Franck Poindessault, Félix de Belloy, Antoine Beauquier, Gaëlle Méric Kiril Bougartchev, Emmanuel Moyne
Brandford Griffith & Associés	Diane Pasturel, Henri Brandford Griffith
Chemarin & Limbour	Alexandre Limbour
Dunaud Clarenc Combles & Associés Gibson Dunn	Bénédicte Michel, Christophe Clarenc, Natacha Levine, Patrick Dunaud Eric Bouffard, Pierre-Emmanuel Fender, Jean-Pierre Farges
Szpiner Toby Ayela Semerdjian	Christophe Avela, Renaud Semerdijan
Taylor Wessing Viguié Schmidt& Associés	Philippe Glaser, Benoît Goulesque-Monaux, Paul-Albert Iweins Nicolas Viguié, Yves Schmidt, Olivier Loizon, Martin Donato, Iñaki Saint-Esteben, Virginie Viallard
White & Case	Philippe Métais, Ludovic Malgrain
Willkie Farr & Gallagher	Dominique Mondoloni, Grégoire Bertrou HIGHLY RECOMMENDED
Baker McKenzie	Éric Borysewicz, Jean-Dominique Touraille
BCTG Avocats	Augustin Nicolle, Diane Moratoglou, Séverin Kullmann
Betto Seraglini CBR & Associés	Gaëlle Le Quillec, Thierry Tomasi, Jean Georges Betto, Christophe Seraglini, Julien Fouret Pierre-Olivier Chartier, Judith Vuillez, Olivier Sprung
Cloix Mendès Gil	Séhastien Mendès-Gil
Cornet Vincent Ségurel Davis Polk	A. Cornet, N. De La Taste, T. Deschryver, S. Harel, F. Herpe, A. Poulain, JF. Puget, J. Wiehn Georges Terrier, Christophe Perchet, Alexandre Vermynck
Dechert	Jacques Sivignon, Laurent Martinet
Granrut Jones Day	Olivier Binder, Bertrand Pébrier, Bruno Quint, Etienne Rocher, Jean-Patrick Delmotte Ozan Akyurek, Rémy Fekete
King & Spalding	Vanessa Benichou Joël Alquezar
Lacourte Raquin Tatar	Serge Tatar, Alexis le Lièpvre, Jean-Jacques Raquin Arnaud Picard, Christine Vialars, Cécile Dupas, Antoine A. Camus, Laurent Bernet, Laurent Garrab
Lerins & BCW Lexavoué	Équipe d'associés
LMT Avocats	A. Bourdon, E. Fleury, C. Connor, O. Samyn, C. Héry, A. Gruber, B. Richard
Quinn Emanuel Rossi Bordes	Kami Haeri Dominique Bordes
Simon Associés	Sophie Nayrolles, Joachim Bernier
Stephenson Harwood Winston & Strawn	Barthélemy Cousin, Nicolas Demigneux Anne-Carine Ropars-Furet, Gilles Bigot, Maria Kostytska, Mathilde Lefranc-Barthe
Archers	Fabrice Patrizio, Antony Martinez
Avache Salama	Michel Ayache
Baro Alto BDGS	Géraldine Brasier-Porterie, Caroline Joly, Pierrick Jupile-Boisverd Kyum Lee
DLA Piper	Břuce Mee, Frédérik Azoulay
Elkrief Avocats Farthouat Avocats	Danielle Elkrief Nicolas Boulay, Christophe Llorca
Fidal	Bruno Berger-Perrin, Daniel Rota, Isabelle Vaugon
Fieldfisher Genesis Avocats	Philippe Netto, Bruno Paccioni, Pascal Squercioni Philippe Feitussi
Hertslet Wolfer & Heintz (HW&H)	Dominique Heintz, Michel Wolfer, Béatrice Deshaves
HPML	Christophe Théron, Xavier Neumager

Intervista	Benjamin Sarfati
LPA-CGR Avocats	M. Blanck-Dap, X. Clédat, E. Tricot, G. Gassenbach, A. Eskinazi, A. Molinier, P. Déchelette-Tolot
Miguérès Moulin	Guilhem Affre, Emmanuel Moulin
ML&A	Michel Laval, Sophie Dechaumet-Friès
Ngo Jung & Partners	Aurélie Boulbin, Pierre Jung, Gérard Ngo, Marion Ngo
Norton Rose Fulbright	Christian Dargham, Philippe Hameau
PDGB Avocats	Xavier Hugon, Philippe Laye, Bertrand Jardel, Philippe Julien
Poirier Schrimpf & Associés	Bruno Schrimpf, Isabelle Lagrange
SBKG & Associés	Julien Mayeras, Bertrand de Haut de Sigy, David Gordon-Krief, Sophie Érignac-Godefroy
Selene Avocats	Laurent Archambault
Solférino Associés	Guillaume Buge, Charlotte Plantin, Oun-Tat Tieu
Squire Patton Boggs	Antoine Adeline, Marie-Aimée Peyron, Carole Sportes
Stehlin & Associés	Marc-Pierre Stehlin, Frédéric Lecomte, Léopold Farque
Wilhelm & Associés	Pascal Wilhelm
3 Arago	Julien Andrez
Archipel	Jacques-Antoine Genet, Emmanuel Kaspereit, Prosha Dehghani
Bernard Hertz Béjot	Patrick Bernard
Biard Bouscatel & Associés	Claire Bouscatel, Philippe Biard
Bird & Bird	Marion Barbier, Annet van Hooft, Anne-Florence Raducault
Courtois Lebel	Philippe Courtois, Bruno Martin
Delsol Avocats	Stéphane Perrin, Pierre-Marie Durade-Replat, Alexis Chabert
Feugère Avocats	William Feugère
Grafi & Associés	JC. Grall, N. Kouchnir-Cargill, E. Bordenave-Marzocchi, CH. Calla, T. Lamy
Hoche société d'avocats	Catherine Ottaway
Hughes Hubbard & Reed	Marc Henry
Ince & Co	Vy-Loan Huynh-Olivieri
Kramer Levin Naftalis & Frankel	Renaud Dubois, Christian Orengo (counsel), Marie-Christine Fournier-Gille
Rieuneau Avocats	Sylvain Rieuneau
Rivedroit Avocats	Guillaume Krafft, Nicolas Maubert
Topaze Avocats	Laetitia Fayon, Dorothée Haski
UGGC Avocats	Sylvie Welsch, Jean-François Canat, Jean-Jacques Uettwiller, Thierry Montéran, Jean-Philippe Crot
Villey Girard Grolleaud	Daniel Villey, Louis-Marie Pillebout

#### **QUINN EMANUEL URQUHART & SULLIVAN: CO-OPTS KAMI HAERI**



Kami Haeri

Leader: Kami Haeri Established: 2013

Track record: The firm advises French and foreign clients on commercial, post-acquisition and corporate litigation and regularly acts in the context of group actions. The team recently assisted a large French group in the chemical industry in a litigation related to the transfer of a disputed tax claim on property to Société Générale.

Team & differentiation: The remarkable arrival of Kami Haeri, previously a partner at August Debouzy, marked the creation of the firm's litigation department. Its team, composed of experienced lawyers, brings innovative and complex strategies to its clients by operating in several jurisdictions. It also has recognized expertise in international compliance.

#### WINSTON & STRAWN: A GLOBAL FIRM WITH STRENGTH IN CROSS-SECTOR LITIGATION



Gilles Bigot

Leaders: Gilles Bigot, Guillaume-Denis Faure and Anne-Carine Ropars-Furet Established: 1995

Track record: Winston & Strawn's highly regarded dispute resolution team advise on the full spectrum of French litigation. The firm has a strong base in healthcare law, acting on behalf of Ramsay Générale de Santé and Croix Rouge Française. They are currently advising Union Asset Management Holding before the Paris Commercial Court in a €160m claim.

Team & differentiation: Comprising six partners and 11 other qualified lawyers, Gilles Bigot leads a dispute resolution team with cross-sector expertise. Considered to be an architect of the health-care field, Bigot also specializes in mergers and acquisitions litigation. He is assisted by Anne-Carine Ropars-Furnet, a specialist in alternative dispute resolution and Guillaume-Denis Faure who deals principally in complex commercial litigation.

#### **LAUDE ESQUIER CHAMPEY: FOCUSED ON EXPERT BOUTIQUE LITIGATION**



Olivier Laude

Leaders: Olivier Laude. Victor Champey and Richard Esquier Established: 2008

Track record: The team at Laude Esquier Champey are renowned for experience in dispute resolution, with a particular focus on commercial and high-value financial litigation and criminal business law. Clients have included FIFA and MGA Entertainment and the team frequently handles cases related to toxic assets and shareholder conflicts.

Team & differentiation: The firm comprises 25 lawyers, of which six are partners, all focused on dispute resolution. Olivier Laude is an expert on IP litigation and also deals with white collar crime, he has represented eBay and Goodyear. Victor Champey is experienced in shareholder conflicts and construction litigation. Richard Esquier is the firm's key contact for insurance matters and Nathalie Karpik for distribution.

#### METHODOLOGY -The criteria are:

- Recognition & reputation of the firm in its market
- Team size, seniority of partners (or executive officers, managing directors, etc.), managing director, chief executive..., education & training level of the associates (or consultants, investment managers, etc.)
- Volume, nature and quality of the cases dealt by the firm
   Prestige, diversity and internationalization of the firm's client base
- Team expansion and revenue generated by the activity considered in the ranking

In the course of our research, we gather detailed information from diverse sources

Law firms: through questionnaires and interviews, our team gets first-hand information about a firm's history, positioning, expertise and recent activity.

Clients: we solicit the feedback of several thousand General Counsel. CFOs. Tax Managers and CEOs of domestic and multinational companies through anonymous questionnaires, meetings and phone interviews.

Qualified third-parties: we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers, accountants, arbitrators, expert witnesses.

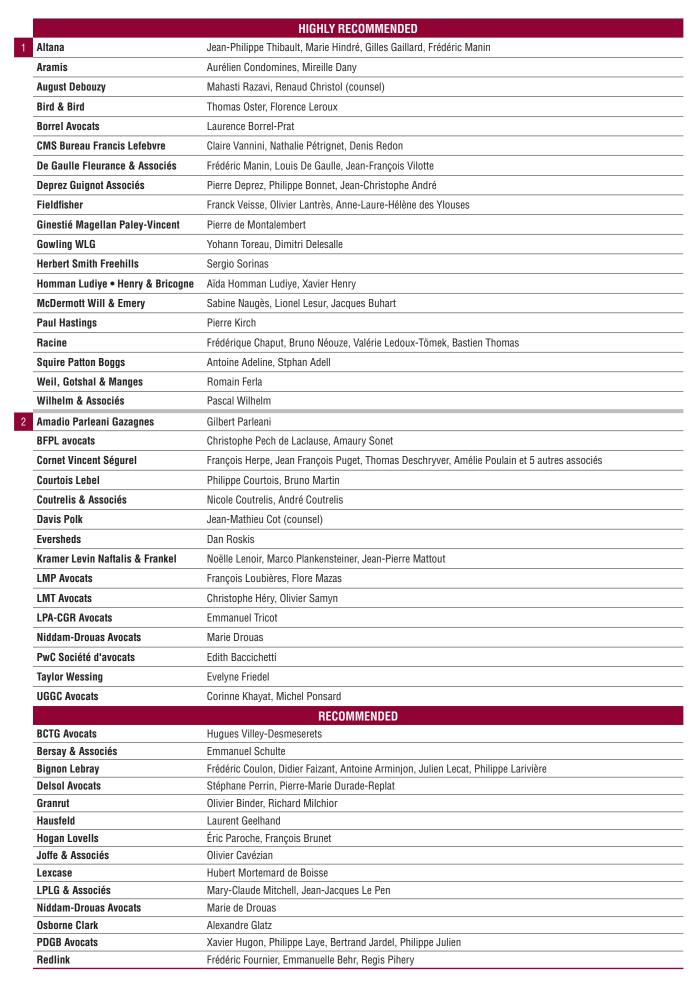
Peer-review: We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions



## **COMPETITION & ANTITRUST LITIGATION**

#### France Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Bredin Prat	Robert Saint-Esteben, Hugues Calvet, Marc Pittie, Olivier Billard, Marie-Cécile Rameau, Yelena Trifounovitch, Pierre Honoré
Darrois Villey Maillot Brochier	Didier Théophile, Igor Simic
Dethomas Peltier Juvigny & Associés	Olivier de Juvigny, Thibault Reymond, Ning-Ly Seng
Gide	Antoine Choffel, Stéphane Hautbourg, Dimitri Dimitrov, Laurent Godfroid, Joëlle Salzmann, Benoît Le Bret, Emmanuel Reille
Linklaters	Pierre Zelenko, Anne Wachsmann
Vogel & Vogel	Joseph Vogel, Louis Vogel
Willkie Farr & Gallagher	Jacques-Philippe Gunther
BDGS Associés	Maria Trabucchi, Antoine Gosset-Grainville, Mathilde Damon, Jérôme Fabre
Cleary Gottlieb Steen & Hamilton	Antoine Winckler
De Pardieu Brocas Maffei	Laure Givry, Philippe Guibert, Emmanuel Durand, Barbara Levy
Fréget Tasso De Panafieu	Olivier Fréget, Charlotte Tasso de Panafieu
Jeantet	Loraine Donnedieu de Vabres-Tranié, Florent Prunet, Thomas Picot
Viguié Schmidt & Associés	Iñaki Saint-Esteben, Virginie Viallard
	EXCELLENT
Allen & Overy	Michel Struys, Florence Ninane
Cabinet Renaudier	Richard Renaudier, Karine Turbeaux, Muriel Perrier, Marianne Le Moullec
Clifford Chance	Michel Petite, David Tayar
Dechert	Mélanie Thill-Tayara
DS Avocats	Xavier Lacaze, Michel Debroux, Sandra Dorizon, Romain Bourgade, Jean-Louis Lesquins (counsel)
Franklin	Julie Catala Marty
Freshfields Bruckhaus Deringer	Jérôme Philippe
Grall & Associés	Charles-Henri Calla, Jean-Christophe Grall, Thomas Lamy
Magenta	Sylvain Justier, Vincent Jaunet
Mayer Brown	Nathalie Jalabert-Doury
White & Case	Yann Utzschneider
Ashurst	Christophe Lemaire, Michaël Cousin
Ayache Salama	Frédéric Fuchs, Sébastien Dominguez (counsel)
Baker McKenzie	Régis Fabre, Alex Dowding, Léna Sersiron
Dentons	Emmanuelle van den Broucke
DLA Piper	Edouard Sarrazin
Fidal	M. Koehler de Montblanc, S. Hotte, D. Ferré, F. Puel, M. du Gardin, P. le Monnier de Gouville, P. Vanni, A. Lacresse, L. Francois-Martin
Fourgoux-Djavadi & Associés	Leyla Djavadi, Jean-Louis Fourgoux
Hertslet Wolfer & Heintz (HW&H)	Dominique Heinz
Jones Day	Éric Barbier de la Serre, Eric Morgan de Rivery
Latham & Watkins	Hugues Vallette Viallard, Frédéric Pradelles
Nomos	Emmanuelle Voisset, Christophe Pecnard
Norton Rose Fulbright	Marta Giner Asins
Orrick Rambaud Martel	Patrick Hubert
Simmons & Simmons	Ombline Ancelin



## **DISTRIBUTION LAW & RESTRICTIVE PRACTICES**

France Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Altana	Jean-Philippe Thibault, Marie Hindré
Amadio Parleani Gazagnes	Gilbert Parleani, Jean-Marie Gazagnes, Laurent Parleani, Mario Amadio
Baker McKenzie	Alex Dowding, Léna Sersiron, Régis Fabre (counsel)
Cabinet Renaudier	Richard Renaudier, Muriel Perrier, Karine Turbeaux
Cornet Vincent Ségurel	François Herpe, Jean François Puget, Thomas Deschryver, Amélie Poulain et 5 autres associés
Fourgoux-Djavadi & Associés	Jean-Louis Fourgoux, Leyla Djavadi
Gide	Dimitri Dimitrov, Antoine Choffel, Joëlle Salzmann, Emmanuel Reille
Grall & Associés	JC. Grall, T. Lamy, C. Henri Calla, N. Kouchnir-Cargill, E. Bordenave-Marzocchi
Poirier Schrimpf & Associés	Bruno Schrimpf, Isabelle Lagrange
Racine	Frédérique Chaput, Bruno Néouze, Valérie Ledoux-Tömek
Vogel & Vogel	Joseph Vogel, Louis Vogel
	EXCELLENT
1 Aramis	Aurélien Condomines, Mireille Dany
Bourgeon Meresse Guillin Bellet & Associés	Serge Meresse, Charlotte Bellet, Valerie Guillin, Christian Bourgeon, Olivier Tiquant
Bredin Prat	R. Saint-Esteben, H. Calvet, M. Pittie, O. Billard, MC. Rameau, Y. Trifounovitch, P. Honoré
De Pardieu Brocas Maffei	Barbara Levy, Laure Givry, Emmanuel Durand, Philippe Guibert
Fidal	Dominique Ferré, Pierre le Monnier de Gouville, Corinne Hovnanian, Marie Du Gardin, Philippe Vanni
Hertslet Wolfer & Heintz (HW&H)	Dominique Heintz, Christophe Chapoullié
J.P. Karsenty & Associés	L. Capoano-Le Pen, B. Moreau-Margotin, JP. Arroyo, P. Ricard, M. Karsenty-Ricard
Nomos	Emmanuelle Voisset , Christophe Pecnard
Redlink	Frédéric Fournier, Emmanuelle Behr, Régis Pihery
Simon Associés	François-Luc Simon, Sandrine Richard et Cristelle Albaric
White & Case	Yann Utzschneider
2 August Debouzy	Mahasti Razavi, Alexandra Berg-Moussa
Clifford Chance	Dessislava Savova, Thomas Baudesson, Jean-Pierre Grandjean
Courtois Lebel	Bruno Martin, Philippe Courtois
Dentons	Christine Sévère, Emmanuelle van den Broucke, Frédérique Meslay-Caloni
Deprez Guignot Associés (DDG)	Pierre Deprez, Olivier Guidoux, Jean-Christophe André, Emmanuel Bouttier
Dethomas Peltier Juvigny & Associés	Olivier de Juvigny, Thibault Reymond
DS Avocats	Xavier Lacaze, Sandra Dorizon, Romain Bourgade
LMBE Avocats	Jeanne-Marie Henriot-Bellargent
Taylor Wessing	Evelyne Friedel, Grégoire Toulouse
Tessler Avocats Conseils	Jean-François Tessler
UGGC Avocats	Corinne Khayat, Michel Ponsard
Viguié Schmidt & Associés	Iñaki Saint-Esteben, Virginie Viallard
	HIGHLY RECOMMENDED
1 Ayache Salama	Frédéric Fuchs
CMS Bureau Francis Lefebvre	Claire Vannini, Nathalie Pétrignet, Denis Redon
Dechert	Mélanie Thill-Tayara
DM&D Avocats	Rémi de Balmann
Gouache Avocats	Jean-Baptiste Gouache
Gowling WLG	Yohann Toreau, Dimitri Delesalle
Jean-Claude Coulon & Associés	Bruno Chemama, Kadir Mebarek
Jean-Marie Leloup	Jean-Marie Leloup
Jeantet	Florent Prunet, Loraine Donnedieu de Vabres-Tranié
King & Spalding	Vanessa Benichou
Magenta	Sylvain Justier, Vincent Jaunet
Péchenard & Associés	Gauthier Moreuil
Reinhart Marville Torre	Antoine Dérot
Simmons & Simmons	Ombline Ancelin
Wilhelm & Associés	Pascal Wilhelm



## **FINANCIAL & POST-ACQUISITION LITIGATION**

France Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Bredin Prat	Sébastien Prat, Éric Dezeuze, Florian Bouaziz, Sylvie Morabia, Didier Martin, Jean-Daniel Bretzner
Cleary Gottlieb Steen & Hamilton	Claudia Annacker, Jean-Yves Garaud, Delphine Michot (counsel)
Linklaters Veil Jourde	Arnaud de La Cotardière, Jean-Charles Jaïs Jean Veil, Georges Jourde, Emmanuel Rosenfeld
Weil, Gotshal & Manges	Didier Malka, Claude Serra
, , , , , , , , , , , , , , , , , , ,	EXCELLENT
Allen & Overy	Erwan Poisson, Denis Chemla, Dan Benguigui ( <i>counsel</i> )
Brandford Griffith & Associés	Diane Pasturel, Henri Brandford Griffith
Clifford Chance	Diego de Lammerville, Thomas Baudesson, Jean-Pierre Grandjean
Darrois Villey Maillot Brochier Davis Polk	Matthieu Brochier, Cyril Bonan, Emmanuel Brochier, Jean-Michel Darrois, François Kopf, Nicolas Mennesson Christophe Perchet, Georges Terrier ( <i>counsel</i> ), Alexandre Vermynck
De Pardieu Brocas Maffei	Matthieu Barthélemy, Cédric Chanas, Patrick Jaïs, Philippe Dubois, Dominique Lefort, Paul Talbourdet
Dethomas Peltier Juvigny & Associés	Arthur Dethomas, Frédéric Peltier, Benoît Marpeau
Freshfields Bruckhaus Deringer	Ştéphane Bénouville, Dimitri Lecat
Gibson Dunn Lantourne & Associés	Éric Bouffard, Jean-Pierre Farges, Pierre-Emmanuel Fender
Latham & Watkins	Maurice Lantourne, Kristell Cattani, Flavie Hannoun, Samuel Sherman Myria Saarinen, Fabrice Fages
Orrick Rambaud Martel	Jean-Pierre Martel, Jean-Michel Leprêtre, Frédéric Lalance, Marine Lallemand, Diane Lamarche
Viguié Schmidt & Associés	Nicolas Viguié, Yves Schmidt, Oliver Loizon, Martin Donato
Willkie Farr & Gallagher	Dominique Mondoloni, Grégoire Bertrou
Altana Brunswick société d'avocats	Guillaume Forbin, Julien Balensi, Michel Jockey, Christophe Lapp, Valérie Lafarge-Sarkozy Philippe Brunswick
CVML	Philippe Lauzeral
FTPA	E. Fabre, R. Sharma Fokeer, R. Corcos, L. Lepinoix, SA. Tchekhoff, A. Omaggio, B. Robin, G. Berruyer
Gide	Bruno Quentin, Stéphane Puel, Jean-Guillaume de Tocqueville, Jean-Philippe Pons-Henry
Herbert Smith Freehills Hughes Hubbard & Reed	Antoine Juaristi, Clément Dupoirier Marc Henry, Alain Vincent ( <i>senior counsel</i> )
Hogan Lovells	Thomas Rouhette, Antonin Lévy
Jeantet	Martine Samuelian, Jean-François Adelle, Frank Martin Laprade, Julien Martinet
Laude Esquier Champey	Richard Esquier, Olivier Laude, Victor Champey
Paul Hastings Racine	Aline Poncelet, Pierre Kirch, Dominique Borde, Philippe Bouchez El Ghozi, Nicolas Faguer L. Jourdan, B. Néouze, B. Cavalié, E. Laverrière, A. Diesbecq, A. Hontebeyrie
Skadden	Olivier Diaz, Armand W. Grumberg, Valentin Autret ( <i>counsel</i> )
White & Case	Philippe Métais, Michel Beaussier
	HIGHLY RECOMMENDED
Advocacy 4	Emmanuel Drai, Olivier Gedin, Stéphane Dayan, Pierre Forget
Archers	Fabrice Patrizio
August Debouzy Baro Alto	Marie Danis, Benjamin van Gaver Géraldine Brasier Porterie, Caroline Joly, Pierrick Jupile-Boisverd
BCTG Avocats	Clément Sabatier, Séverin Kullmann, Augustin Nicolle, Diane Mouratoglou
Biard Bouscatel & Associés	Claire Bouscatel, Philippe Biard
Cloix & Mendès-Gil	Sébastien Mendès-Gil
De Gaulle Fleurance & Associés	Andrea Pinna, Philippe Blaquier-Cirelli
Dechert Dentons	Jacques Sivignon, Xavier Nyssen, Laurent Martinet Aurélien Chardeau, Pascale Poupelin, Frédérique Meslay Caloni, Pierre Lévêque, Christine Sévère
Dunaud Clarenc Combles & Associés	Bénédicte Michel, Natacha Levine, Patrick Dunaud
Fieldfisher	Philippe Netto, Bruno Paccioni
Galembert Avocats	Noémie de Galembert
Ginestié Magellan Paley-Vincent Jones Day	Xavier Pernot, Philippe Ginestié Frédéric Gros, Isabelle Maury ( <i>of counsel</i> )
Kramer Levin Naftalis & Frankel	Dominique Penin, Marie-Christine Fournier-Gille
Norton Rose Fulbright	Christian Dargham, Philippe Hameau
Reinhart Marville Torre	Jean Reinhart, Jérôme Marsaudon, Louis-Marie Absil, Marc Susini, Antoine Dérot
Quinn Emanuel Rossi Bordes	Kami Haeri
Simmons & Simmons	Dominique Bordes Éric Boillot, Thierry Gontard
Solferino Associés	Guillaume Buge, Charlotte Plantin, Oun-Tat Tieu
Stehlin & Associés	Marc Pierre Stehlin
Szpiner Toby Ayela Semerdjian	Christophe Ayela, Renaud Semerdjian
Villey Girard Grolleaud Winston & Strawn	Daniel Villey, Louis-Marie Pillebout Gilles Bigot, Anne-Carine Ropars-Furet
Ayache Salama	Michel Ayache
	Éric Borysewicz, Jean-Dominique Touraille
Baker McKenzie	Life Dolysewicz, Jean-Dollinique Touranie
Bompoint	Dominque Bompoint, Éric Laut

HPML	Christophe Théron, Xavier Neumager
LPA-CGR avocats	Martine Blanck-Dap, Xavier Clédat
Ngo Jung & Partners	Marion Ngo, Aurélie Boulbin
PDGB Avocats	Xavier Hugon, Philippe Laye, Bertrand Jardel, Philippe Julien
Stephenson Harwood	Barthélemy Cousin, Nicolas Demigneux
UGGC Avocats	JF. Canat, JP. Crot, T. Montéran, JJ. Uettwiller, S. Welsch, J. Mayeras, D. Gordon-Krief
Visconti & Grundler	Julien Visconti, Benjamin Grundler
DECOMMENDED	

	UGGC Avocats	JF. Canat, JP. Crot, T. Montéran, JJ. Uettwiller, S. Welsch, J. Mayeras, D. Gordon-Krief
	Visconti & Grundler	Julien Visconti, Benjamin Grundler
		RECOMMENDED
1	Arago	Julien Andrez
	Axten Avocats	Lionel Hanachowicz, Rémi Hanachowicz
	Bernard Hertz Béjot	Patrick Bernard, Michel Béjot
	Bersay & Associés	Yves Ardaillou, Jérôme Bersay, Frédéric Flatrès
	BGB & Associés	Daphné Bès de Berc, Alexandre Gaudin
	Bochamp	François Géry, Nicolas Demard, Yasong Lin
	Bryan Cave	Kathie Claret, Constantin Achillas
	Coblence & Associés	Jean-Marc Coblence, Alexandre Brugière, Ludovic Dorès, Benjamin Magnet
	D'Alverny Avocats	Arnaud Rougeau-Mauger, Henri-Joseph Trémolet de Villers, Hubert d'Alverny
	DS Avocats	Arnaud Constant, Jérôme Richardot, Frédéric Bellanca
	Eversheds	Rémi Kleiman
	Gibson Dunn & Crutcher	Bernard Grinspan, Ariel Harroch
	Henriot	Loïc Henriot
	Le 16 Avocats	Jean-Luc Larribau, Alexandra Szekely, Samuel Sauphanor
	Lerins & BCW	Arnaud Picard, Christine Vialars, Antoine A. Camus
	LMBE	Antoine Lemétais, Arnaud Bourdon, Nathalie Le Bris
	Prism Avocats	Agathe Aumont, Benjamin Fa
	Selene Avocats	Laurent Archambault
	Taylor Wessing	Philippe Glaser
	Wilhelm & Associés	Pascal Wilhelm
2	1862	David Sabatier, Sephora Ansellem
	Adlink Partners	Olivier Dutour
	Alyanakian Avocats	Jean-Vasken Alyanakian
	APE Avocats	Adrien Perrot, Laetitia Avia
	Beylouni Carbasse Guény Valot Vernet (BG2V)	Julien Vernet, Camille de Verdelhan, Roland Guény, Stanislas Richoillez
	Bird & Bird	Marion Barbier, Anne-Florence Raducault
	Boken	Félix de Belloy, Antoine Beauquier
	CNK Associés	Mohamed Naït Kaci, Jean-Paul Coudray
	Diametis	Jean-Pascal Brun
	Fidal	Bruno Berger-Perrin, Daniel Rota, Isabelle Vaugon
	Genesis Avocats Granrut	Philippe Feitussi
	King & Spalding	Olivier Binder, Bertrand Pébrier, Bruno Quint, Etienne Rocher Vanessa Benichou, Joël Alquezar
	Lacourte Raquin Tatar	Alexis le Lièpvre, Jean-Jacques Raquin
	Lussan	François Martineau
	Margulis Associés	Marie-Laure Rouguet
	Meridian Avocats	Vincent Vilchien
	Meyer Fabre Avocats	Damien Devot, Nathalie Meyer Fabre
	Miguérès Moulin	Guilhem Affre, Emmanuel Moulin
	Morgan Lewis	Alexandre Bailly
	Ravet & Associés	Yves-Marie Rayet, Valérie Douard
	Rivedroit Avocats	Guillaume Krafft
		9444

#### **BREDIN PRAT: FRENCH EXCELLENCE**



Didier Martin

Leaders: Didier Martin and Jean-Daniel Bretzner Established: 1995

Track record: The team recently advised Euronext in disciplinary proceedings brought against them and a highly active trader operating within their market. They also defended Areva in litigation relating to a restructuring, against their Finnish client, TVO. Bredin Prat also represented an entertainment firm in litigation against minority shareholders.

Team & differentiation: The reputation of the team at Bredin Prat reflects their various skills. Fine strategists, their expertise covers all legal sectors, enabling them to advise a prestigious clientele in increasingly complex cases with high-stakes. Didier Martin is an expert in financial and criminal litigation and white-collar crime.

#### DAVIS POLK: **WELCOMING A RISING STAR**



Christophe Perchet

Leaders: Christophe Perchet and Georges Terrier Established: 1962

Track record: Davis' Polk Paris litigation team are heralded notably for their expertise in commercial and M&A litigation. The team represented Gecina in front of the Paris Court of Appeal in a case with 1.3 billion euros at stake, in a new issue in public takeover law. Major groups entrust the firm with their sensitive litigation needs.

Team & differentiation: The Paris litigation team benefits from the worldwide network of Davis Polk and its numerous offices in key business centers. The team expanded in 2017 with the arrival of Alexandre Vermynck, a promising next-generation lawyer, formerly of Weil Gotshal & Manges, who was elected first secretary of the Paris bar's conference du barreau in 2013.

## WHITE COLLAR CRIME

France Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Bredin Prat	Éric Dezeuze, Jean-Daniel Bretzner, Florian Bouaziz, Didier Martin
Temime	Hervé Temime, Julia Minkowski, Corinne Dreyfus-Schmidt, Martin Reynaud, Léon Del Forno
Allen & Overy	Denis Chemla, Erwan Poisson
Altana Bougartchev & Moyne	Philippe Goossens Kiril Bougartchev, Emmanuel Moyne
Cabinet Maisonneuve	Patrick Maisonneuve, Antoine Maisonneuve
Darrois Villey Maillot Brochier	Christophe Ingrain, Cyril Bonan, Jean-Michel Darrois
French Cornut Gentille	Pierre Cornut-Gentille
Hogan Lovells	Antonin Lévy
Huc-Morel Labrousse Associés	Nicolas Huc-Morel, Cédric Labrousse
Keijman & Marembert Le Borgne Saint-Palais Associés	Georges Kiejman, Thierry Marembert, Paul Le Fèvre Christian Saint-Palais. Jean-Yves Le Borgne
Marsigny Avocats	Emmanuel Marsigny, Louis Guesdon
Pierre Haïk	Pierre Haïk, Jacqueline Laffont, François Artuphel
Soulez Larivière & Associés	Daniel Soulez Larivière, Astrid Mignon Colombet, Aurélia Grignon
Szpiner Toby Ayela Semerdjian	Francis Szpiner, Caroline Toby, Christophe Aleya
Veil Jourde	Jean Veil, Georges Jourde, Pierre-François Veil, François Esclatine
Vigo	Emmanuel Mercinier, Emmanuel Daoud, Julie Ferrari, César Ghrénassia
White & Case	Ludovic Malgrain, Jean-Pierre Picca
Delver	EXCELLENT
Boken Cabinet Thierry Herzog	Félix de Belloy, Antoine Beauquier, Silvia Lepel Thierry Herzog
Chabert, Lastelle, Schmelck	Benoît Chabert, Nathalie Schmelck, Florian Lastelle
Chemarin & Limbour	Claudia Chemarin, Matthias Guillou
Delecroix Gublin	Fabienne Delecroix, Alexis Gublin
Dethomas Peltier Juvigny & Associés	Arthur Dethomas, Frédéric Peltier
Emmanuelle Kneusé	Emmanuelle Kneusé
Fischer, Tandeau de Marsac Sur & Associés	Pierre-Olivier Sur
François Saint-Pierre Gutkès Avocats	François Saint-Pierre Olivier Gutkès
Henri Leclerc	Frédérique Beaulieu, Henri Leclerc
Herbert Smith Freehills	Jonathan Mattout
Lantourne & Associés	Kristell Cattani, Maurice Lantourne, Flavie Hannoun, Samuel Scherman
Lombard Baratelli & Associés	Céline Astolfe, Olivier Baratelli, Marie Courpied-Baratelli
Paul Hastings Pech de Laclause Bathmanabane	Philippe Bouchez El Ghozi Arnaud Péricard, Emmanuel Gouesse, Philippe Pech de Laclause
Reinhart Marville Torre	Olivier Bluche, Jean Reinhart, Louis-Marie Absil
Taylor Wessing	Philippe Glaser, Benoît Goulesque-Monaux, Paul-Albert Iweins
Visconti & Grundler	Benjamin Grundler, Julien Visconti
Baro Alto	Caroline Joly, Géraldine Brasier Porterie, Pierrick Jupile-Boisverd
Beylouni Carbasse Guény Valot Vernet - BG2V Bochamp	Karim Beylouni, Julien Vernet François Géry, Nicolas Demard
Courrégé Foreman	Mauricia Courrégé, Simon Foreman
Dalmasso	Thierry Dalmasso
De Castro & Stasse	François de Castro, Julia Stasse
Dentons	Aurélien Chardeau
Doumic Fathers Assessed	Solange Doumic
Farthouat Avocats Fédida Avocats	Nicolas Boulay, Jean-René Farthouat, Nathalie Roret, Nicolas Cassart, Christophe Llorca Jean-Marc Fédida
Hughes Hubbard & Reed	Marc Henry
Kaminski Avocats	David-Olivier Kaminski
Lasek Avocats	Céline Lasek, Pierre Stasse
Levy & Soussen	Charles-Emmanuel Soussen, Jean-Paul Lévy
Linklaters	Arnaud de La Cotardière, R. Ziadé, P. Duprey, JC. Jaïs
Lussan Lysias Partners	Jean-Yves Dupeux, François Martineau Jean-Pierre Mignard, Pierre-Emmanuel Blard, Adrien Basdevant
McDermott Will & Emery	Alexis Werl
MI2 Avocats	Thibault de Montbrial, Marie-Laure Ingouf
Navacelle	Stéphane de Navacelle
Obadia & Stasi	Sophie Obadia, Mario Pierre Stasi
Quinn Emanuel Urquhart & Sullivan	Kami Haeri
Schapira Associés Tamalet & Associés	Sébastien Schapira, Marion Grégoire  Jean Tamalet
Teitgen & Viottolo	Francis Teitgen
Weil, Gotshal & Manges	Didier Malka
Willkie Farr & Gallagher	Dominique Mondoloni, Grégoire Bertrou

	HIGHLY RECOMMENDED
00 salahas	
28 octobre	David Koubbi
AB Avocats	Olivier d'Antin, Luc Brossollet
APE Avocats	Adrien Perrot, Laetitia Avia
Arago	Julien Andrez, Hervé Catteau
August Debouzy  Baudelot Cohen Richelet Poitvin	Basile Ader Yves Baudelot
Bernard Hertz Béjot	Patrick Bernard
BFPL avocats	Arnaud Buisson-Fizellier, Christophe Pech de Laclause, François Berbinau
BGB & Associés	Daphné Bès de Berc, Alexandre Gaudin
Bonifassi Avocats	Stéphane Bonifassi
Christian Charrière-Bournazel	Christian Charrière-Bournazel
Cabinet Guérin	Loïc Guérin
Cabinet Neuer	Jean-Jacques Neuer
Carbonnier Lamaze Rasle & Associés	Marie-Laure Barré, Eric Morain, Michel Rasle
Chatain & Associes	Hippolyte Marquetty
Cleary Gottlieb	Jean-Yves Garaud
Coat Haut de Sigy	Claire de Haut de Sigy, Julian Christen Coat, Louis-Marie de Roux
DM Associés	David Marais
Eversheds	Sophie Scemla
Feugère Avocats	William Feugère
Flécheux & Associés	Xavier Flécheux
Gide	Bruno Quentin, Michel Pitron, Patrick Ouart, Aurélien Boulanger, Jean-Philippe Pons-Henry
Gosset Avocats	Cyril Gosset
Guillemin Flichy	Stéphane Flichy, Thibault Guillemin
Henriot Avocats	Loïc Henriot
Jeantet	Martine Samuelian, Yves Repiquet, Julien Martinet, Jean Neret, Olivier Angotti
Klotz	Thomas Klotz
Lafarge Associés	Grégoire Lafarge
Laude Esquier Champey	Richard Esquier, Olivier Laude, Victor Champey
LPA-CGR avocats	Pascaline Déchelette-Tolot
ML&A	Michel Laval, Sophie Dechaumet-Friès
Nerio Avocats	Eric Deprez, Alain Salgado
Normand & Associés	Xavier Normand-Bodard, Ralph Boussier
Norton Rose Fulbright	Christian Dargham
Pons & Carrère	Frédérique Pons
Rivedroit Avocats	Emmanuel Raynaud, Iris Nakov
Simmons & Simmons	Jacques-Antoine Robert, Eric Boillot, Etienne Kowalski, Thierry Gontard
Solferino Associés	Guillaume Buge, Charlotte Plantin, Oun-Tat Tieu
Topaze Avocats	Laetitia Fayon, Dorothée Haski
Torossian Avocats	Sévag Torossian
Vinci Avocats	Virginie Bouchet
	RECOMMENDED
Bersay & Associés	Frédéric Flatrès, Jérôme Bersay
Bourdon & associés	William Bourdon
Bryan Cave	Constantin Achillas, David Père
Cayol Cahen & Associés	Bernard Cahen
Christine Courrégé	Christine Courrégé
Clifford Chance	Thomas Baudesson
Dartevelle & Dubest	Fabrice Dubest, Bernard Dartevelle
De Pardieu Brocas Maffei	Dominique Lefort, Matthieu Barthélemy
Deprez Guignot Associés (DDG)	Olivier Guidoux, Pierre Deprez, Emmanuel Bouttier
Dolidon Partners	Guillaume Dolidon
GKA & Associés	Ivan Terel, Patrick Klugman
Granrut	Jean Castelain, Stéphane Micheli
J.P. Karsenty & Associés	Thomas Ricard, Matthieu Chirez
Kuckenburg Bureth Boineau et Associés	Olivier Bureth
Le 16 avocats	Samuel Sauphanor
Lerins & BCW	Antoine A. Camus
Montpensier Avocats	François Honnorat
Nioré Avocats	Vincent Nioré
Poynard Avocat	Roland Poynard
Sbkg & Associés	Laurent Moreuil

## ARAGO AVOCATS: INNOVATIVE PROCEDURAL AGILITY



Leader: Julien Andrez Established: 2011

Track record: The law firm represents SME entrepreneurs, political figures, print media organizations and foreign statesmen. The team intervenes in cases related to diversion of funds for company directors

and entrepreneurs, with tens of millions of euros in value.

Team & differentiation: The firm's organization allows the team to benefit from an ideal collaboration with other partners specialized in tax and corporate law. The lawyers place particular emphasis on maintaining close ties with their clients, supporting them with an innovative procedural agility in their litigations.

Julien Andrez

## **INTERNATIONAL INVESTIGATIONS**

France Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Hogan Lovells	Antonin Lévy
Hughes Hubbard & Reed	Bryan Sillaman, Marc Henry, Michael Huneke, David Abikoff
Norton Rose Fulbright	Christian Dargham
White & Case	L. Malgrain, P. Métais, JP. Picca, D. Lew, J. Pickworth, KJ. Xylander, N. Colin
Navacelle	Stéphane de Navacelle
Skadden	Jamie Boucher, Eytan Fisch, Keith Krakaur, Ryan Junck, Elizabeth Robertson, Valentrin Autret (counsel)
	EXCELLENT
Allen & Overy	Denis Chemla
Bougartchev Moyne Associés	Kiril Bougartchev, Emmanuel Moyne
Bredin Prat	Jean-Daniel Bretzner, Florian Bouaziz, Didier Martin, Éric Dezeuze
Cleary Gottlieb Steen & Hamilton	Jean-Yves Garaud
Clifford Chance	Thomas Baudesson, Grandjean, Charles Henri Boringer (counsel)
Cohen Gresser	Muriel Goldberg-Darmon
Cohen-Tanugi Avocats	Laurent Cohen-Tanugi, Emmanuel Breen
Darrois Villey Maillot Brochier	Cyril Bonan, Christophe Ingrain, Jean-Michel Darrois
Dethomas Peltier Juvigny & Associés	Arthur Dethomas, Frédéric Peltier
Herbert Smith Freehills	Jonathan Mattout
Kiejman & Marembert	Thierry Marembert, Georges Kiejman, Paul Le Fèvre
Quinn Emanuel Urquhart & Sullivan	Kami Haeri
Soulez Larivière & Associés	Daniel Soulez Larivière, Astrid Mignon Colombet
Visconti & Grundler	Benjamin Grundler
Willkie Farr & Gallagher	Dominique Mondoloni, Grégoire Bertrou
	HIGHLY RECOMMENDED
Altana	Philippe Goossens
August Debouzy	G. August, B. Cazeneuve, E. Mignon, B. van Gaver, F. Chafiol, E. Barbara, J. Brosset, A. Cohen-Jonathan, P. Lorentz, R. Christol ( <i>counsel</i> )
Boken	Antoine Beauquier, Félix de Belloy, Silvia Lepel
Bonifassi Avocats	Stéphane Bonifassi
Bryan Cave	Constantin Achillas, Joseph Smallhoover
Delecroix Gublin	Fabienne Delecroix, Alexis Gublin
Huc-Morel Labrousse Associés	Nicolas Huc-Morel, Cédric Labrousse
Linklaters	P. Debré, T. Elkins, JC. Jaïs, A. de La Cotardière, P. Lignières, M. Perrone, M. Petitier, L. Victor-Michel, L. Vuidard, A. Wachsmann, P. Zelenko
Marsigny Avocats	Emmanuel Marsigny
Mayer Brown	Nicolette Kost de Sèvres
Pech De Laclause Bathmanabane & Associés	Philippe Pech de Laclause, Emmanuel Gouesse
Simmons & Simmons	Jacques-Antoine Robert, Étienne Kowalski, Alexandre Regniault
Temime	Julia Minkowski, Hervé Temime, Corinne Dreyfus-Schmidt, Martin Reynaud
Veil Jourde	Jean Veil, Georges Jourde, Pierre-François Veil, François Esclatine
Vigo	Emmanuel Daoud



## **INDUSTRIAL RISK & INSURANCE LITIGATION**

France Best Law Firms

LEADING PARTNERS
LEADING
S. Xerri-Hanote, J. Vogel, B. Mettetal, S. Ndiaye, G. Honig, C. Wucher-North, V. Rostan d'Ancezune
Guillaume Brajeux, Pierre-Olivier Leblanc, Olivier Purcell
G. Rostain, Y. Samothrakis, R. Lopin, M. Casati-Ollier, D. Méheut, E. Diamantis, D. Brown, AI.Torti
Christian Bouckaert, Aurélia Cadain, Alexis Valençon, Nicolas Bouckaert
Patrick Moureu, Xavier Lebrasseur, Philippe El Fadl, Stéphanie Luttringer
Rémi Passemard, Pascal Ormen
M. Patrimonio, S. Launey, L. Cazelles, C. Mauduy-Dolfi, C. Raffin-Patrimonio, P. Le Touarain-Laillet
Jean-Marie Coste-Floret, Mohamed Zohair, Emmanuelle Lutfalla, Isabelle Allemand, Amélia Brault
EXCELLENT
Arnault Buisson-Fizellier, Christophe Pech de Laclause, François Berbinau
Xavier Marchand
Étienne Boyer, Jean-François Delrue, Alexandre Gadot
Florian Endrös, Marguerite de Vaublanc, Myriam Bennaim, Céline Lustin-Le Core, Muriel Mazaud
François Hascoët, Pierre-Étienne Kuehn, François-Genêt Kiener, Catherine Dupuy
Dominique Heintz, Michel Wolfer, Béatrice Deshayes
Françoise Hecquet, Jean-Baptiste Payet-Godel, Jean-Marie Preel
Christophe Adrien, Florent Salesses, Florent Schapira, Lorraine Duzer
Christophe Lapp, Guillaume Forbin, Louis des Cars, Julien Balensi, François Muller
Michel Bellaiche, Emmanuelle Devin, Carine Détré, Louise Fourcade
Arnaud Dizier
Romain Dupeyré
Richard Ghueldre, Aurélien Boulanger, Capucine Bernier
Patrice Grenier  Cécile Parvelle Christine Cetes: Therese Paulette
Cécile Derycke, Christine Gateau, Thomas Rouhette
Nathanaël Rochard, Fabrice Hagège, Laurence Maillard, Christian Lambard, Nicole Jami
Christian Connor, Alexandre Gruber
Gilles Gassenbach, Alexia Eskinazi, Arnaud Molinier
Jean-Marc Landault, Patrick Mussat
Gérard Ngo, Pierre Jung, Grégory Lévy, Philippe Bernard
Jacques-Antoine Robert, Alexandre Regniault, Étienne Kowalski
Valérie Ravit, Carole Sportes Pascal Trillat
HIGHLY RECOMMENDED
Erwan Poisson, Denis Chemla
Alexandra Cohen Jonathan, Marie Danis, Morgane Boucher, Aude Vandenbroucque
Thierry Bernard Marion Barbier
Juliette Ribeiro, Bertrand Joliff
Jean-Pierre Boivin, Frédéric Defradas, Manuel Pennaforte, Steve Hercé, Malik Memlouk
Gilbert Comolet, Jean-Marc Zanati, Amélie Chiffert, Marylise Comolet, Éric Mandin, Stanislas Comolet
Mauricia Courrégé, Simon Foreman
S. Hotellier A. Chardeau, P. Poupelin, P. Lévêque, C. Sévère, F. Meslay-Caloni, M. Simonet
Jérôme Grandmaire, Delphine Aberlen, Emmanuelle Bock, Évelyne Naba
Patrick Fizellier
Yanick Houle
Laurent Karila, Jean-Pierre Karila
Ralph Boussier, Gilles Cariou, Charlotte Cret, Juliette Barré, Pascal Paillard
Stephan Paetzold
Benoît Charot, Marie Albertini
Sylvain Rieuneau, Charlotte Machtou, Maud Chamoux
Juliette Mel, Arnaud Rogel
Simone-Claire Chetivaux, Joachim Bernier
Barthélemy Cousin, Nicolas Demigneux
Gilbert Parleani, Jean-Marie Gazagnes
Géraldine Brasier Porterie
Franck Poindessault
Renaud Cavoizy
Cécile Létang, Alban Pousset-Bougère
Béatrice Fleuris
Vonnick Le Guillou, Bruce Mee

	VV. M
Granrut	Valérie Maintrieu-Frantz, Christophe Bourdel, Pierre-Yves Rossignol
Ince & Co	Vy-Loan Huynh-Olivieri, Jérôme de Sentenac
J.P. Karsenty & Associés	Paul Ricard, Thomas Ricard
Kramer Levin Naftalis & Frankel	Renaud Dubois, Reid Feldman
King & Spalding	Vanessa Benichou, Joëlle Herschtel
LPLG & Associés	Laura Dubois, Jean-Jacques Le Pen
Montpensier Avocats	François Honnorat
Norton Rose Fulbright	Bénédicte Denis, Orsolya Hegedus, Christian Dargham
PDGB Avocats	Jean-Marie Gueguen, Bertrand Jardel, Philippe Julien
Pennec & Michau	Goulwen Pennec, Clément Michau
Racine	Annie Berland, Emmanuelle Menard, Jean-Pierre Hounieu, Emilie Buttier, Nicolas Bois
RCB-Bykoff & Couturier	Margareth Bykoff, Alain Couturier
Tesla Ávocats	Philippe Savatic
Vogel & Vogel	Sylvain Corvol, Charles Fahrner
	RECOMMENDED
Armfelt	Patricia Ghozland
Ashurst	Éric Bouffard, Jean-Pierre Farges
AW/KIS	Anne-Sophie Pia
Baker McKenzie	Éric Borysewicz
Chatain & Associés	Solën Guezille, Antoine Chatain
Cheysson Marchadier & Associés	Bernard Cheysson
Claude & Sarkozy	Christofer Claude
Courteaud-Pellissier	Joyce Labi, Marc Courteaud, Dominique Raynard, Gilles Roumens, Bertrand Delcourt
De Pardieu Brocas Maffei	Barbara Levy, Paul Talbourdet, Dominique Lefort
Espace Juridique Avocats	Philippe Chaillet, Gilles Grardel, Laurent Heyte
FTPA Avocats	Robert Corcos
Godin Associés	Olivier Decour
Gowling WLG	Frédéric Dereux
Jones Day	Ozan Akyurek
Laude Esquier Champey	Richard Esquier
LBEW Avocats	Béatrice Witvoet, Frédéricque Le Berre, Axel Engelsen
Lerins & BCW	Laurent Garrabos
Linklaters	Kiril Bougartchev, Arnaud de La Cotardière
Nerio Avocats	Marine Duponcheel
Neveu Sudaka & Associés	Pierre Sudaka
Pech de Laclause Bathmanabane & Ass.	Arnaud Pericard, Philippe Pech de Laclause, Catherine Popineau-Dehaullon, Emmanuel Gouesse
Picart	Cynthia Picart
RBM2L	Patrice Rembauville-Nicolle, Hervé Tassy, Xavier Bureau, Fernand Garnault
Reinhart Marville Torre	Agathe Moreau
Roiné & Associés	Jean-Louis Roiné, Nathalie Roiné, William Fumey
Selene Avocats	Laurent Archambault
Teynier Pic	Laurence Kiffer, Pierre Pic, Éric Teynier
Vigo	Christine Carpentier, Emmanuel Daoud
Ydès Avocats	Valérie Nicod
	STRONG EXPERTISE
Alma Managan	
Alma Monceau	Marine Guguen
Alter Via	Catherine Pouzol
Bryan Cave	Constantin Achillas
Cabinet Beaumont	Brigitte Beaumont
DTMV & Associés	Lin Nin, Magalie Thorne
Fieldfisher	Brigitte Daille-Duclos
Jung Avocats Associés	Jean-François Zengerle
Meridian Avocats	Xavier Desnos, Olivier Delsupexhe
Meyer Fabre Avocats	Damien Devot, Nathalie Meyer Fabre
Paul Hastings	Philippe Bouchez El Ghozi, Nicolas Faguer
Ravet & Associés	Stanley Chaney

#### INCE & CO: THE ART OF LITIGATION IN THE INDUSTRIAL SECTOR



Reibell Associés

Sekri Valentin Zerrouk

Stehlin & Associés

**Taylor Wessing** 

Leader: Vy-Loan Huynh-Olivieri

Established: 2002

Track record: Known for its strong industrial risk practice, Ince & Co has solid competence on aviation, shipping, rail, road and related litigation and arbitration. They represented The Export-Import Bank of China in the financing of two Airbus A380 aircraft. They frequently advised and supported several of the largest economic and insurance & reinsurance operators on environmental issues, defective products, fires at sea, aerial seizures and insurance claims and litigations. The firm represents clients in Europe, Asia and the Middle East.

Philippe Glaser, Benoît Goulesque Monaux, Paul-Albert Iweins

Franck Reibell, Agnès Braquy-Poli

Anne Dumas-L'Hoir

Marc-Pierre Stehlin

Team & differentiation: Ince & Co recently welcomed new team members, partners and associates in the labor, tax and finance departments of the firm to boost responsiveness in the urgent matters it deals with. The firm can count on its 13 offices when dealing with cross-border litigation. Ince & Co opened an English law desk in Cologne last January, as a response to the growth of the insurance market in Germany and to consolidate its presence in the continent.



## **CLAIMS & LITIGATION – AVIATION**

France Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Clyde & Co	Maylis Casati-Ollier, Fabrice Pradon
Courrégé Foreman	Mauricia Courrégé, Simon Foreman
DLA Piper	Vonnick Le Gilou
HMN & Partners	Sarah Xerri-Hanote, Simon Ndiaye, Gérard Honig
Squire Patton Boggs	Carole Sportes
	EXCELLENT
Allen & Overy	Denis Chemla
De Gaulle Fleurance & Associés	Béatrice Fleuris
Dechert	Jacques Sivignon, Xavier Nyssen
Hogan Lovells	Thomas Rouhette
Holman Fenwick Willan	Stéphanie Schweitzer, Timothy Clemens-Jones, Pierre Frühling, Olivier Purcell
Kennedys	Christian Bouckaert, Aurélia Cadain, Nicolas Bouckaert
LPLG & Associés	Laura Dubois, Jean-Jacques Le Pen
Ormen Passemard-Orpa Legal	Rémi Passemard
	HIGHLY RECOMMENDED
Bourayne & Preissl	Cyril Bourayne, Sigrid Preissl
Boken	Franck Poindessault
Claude & Sarkozy	Christofer Claude
FTPA Avocats	Rajeev Sharma Fokeer, Robert Corcos, Serge-Antoine Tchekhoff, Nathalie Younan
Ince & Co	Vy-Loan Huynh-Olivieri
Normand & Associés	Ralph Boussier
RBM2L	Fernand Garnault, Patrice Rembauville-Nicolle, Xavier Bureau
Reed Smith	Ana Atallah, Luc Grellet
Selene Avocats	Laurent Archambault
Soulez Larivière & Associés	Daniel Soulez Larivière, Astrid Mignon Colombet
	RECOMMENDED
BCW & Associés	Laurent Garrabos
Bird & Bird	Éric Wallenbrock
Chevrier & Associés	Lionel Guijarro, Jean Chevrier
D'Alverny Avocats	Arnaud Rougeau-Mauger, Henri-Joseph Trémolet de Villers, Hubert d'Alverny
Gide	Richard Ghueldre
Gilles Khaïat	Gilles Khaïat
Dechert	Laurent Martinet
LBEW Avocats	Frédéricque Le Berre, Axel Engelsen, Béatrice Witvoet
LMT Avocats	Christian Connor, Alexandre Gruber
Norton Rose Fulbright	George Paterson, Marc Hamilton
PenLaw	Henry Page
Rappaport Hocquet Schor	Judith Schor, Claire Hocquet, Roland Rappaport
Sekri Valentin Zerrouk	Anne Dumas-L'hoir
Simmons & Simmons	Alexandre Regniault
Vovan & Associés	Patrick Vovan

## **CLAIMS & LITIGATION – SHIPPING**

France Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Clyde & Co	Rozenn Lopin, Gildas Rostain
Holman Fenwick Willan	Guillaume Brajeux, Pierre-Olivier Leblanc, Stéphanie Schweitzer, Timothy Clemens-Jones, Stanislas Lequette, Olivier Purcell
Ince & Co	Jérôme de Sentenac, Alexandre Besnard, Vy-Loan Huynh-Olivieri, Mathieu Croix, Laurianne Ribes, Fabien d'Haussy
Villeneau Rohart Simon & Associés	Jean-Serge Rohart, Benoît Pincemin, Bertrand Coste, Patrick Simon, Sébastien Lootgieter
	EXCELLENT
Godin Associés	Olivier Decour
Kennedys	Christian Bouckaert, Nicolas Bouckaert
LBEW Avocats	Béatrice Witvoet, Frédéricque Le Berre, Axel Engelsen
Lewis & Co	Lars Lewis, Peter Iglikowski, Guillaume de Bascher, Leïla Esnard
Normand & Associés	Ralph Boussier, Charlotte Cret
Reed Smith	Luc Grellet, Ana Atallah
Richemont-Nicolas & Associés	Christophe Nicolas, Henri de Richemont
Stephenson Harwood	Barthélémy Cousin, Nicolas Demigneux
Thomas Cooper	Christophe Hunkeler, Dani Allan
	HIGHLY RECOMMENDED
BCW & Associés	Laurent Garrabos
Bourayne & Preissl	Cyril Bourayne
Cabinet Choisez	Stéphane Choisez
Courtois & Finkelstein	Nathalie Finkelstein, Bertrand Courtois
Gide	Richard Ghueldre
Houle	Yanick Houle
Huchet Dagorne	Claude Huchet, Jean-Pierre Dagorne
Hughes Hubbard & Reed	Marc Henry
Laroque & Associés	Hervé Laroque
Lassez & Associés	Jacques-Max Lassez
LMT Avocats	Alexandre Gruber
Meyer Fabre Avocats	Damien Devot, Nathalie Meyer Fabre
PenLaw	Henry Page
RBM2L	Xavier Bureau, Fernand Garnault, Pierre-Yves Guerin
Schmill & Lombrez	Erik Schmill, François Lombrez
Watson Farley & Williams	Laurence Martinez-Bellet, Alexia Russell



## **CLAIMS & LITIGATION - ROAD & RAIL**

France Best Law Firms

FIRM	LEADING PARTNERS
	EXCELLENT
Clyde & Co	Gildas Rostain
Delrue Boyer Gadot	Étienne Boyer
Holman Fenwick Willan	P.Früling, O. Purcelle, S. Schweitzer, T. Clemens-Jones
Ince & Co Paris	Jérôme de Sentenac, Mathieu Croix, Vy-Loan Huynh-Olivieri
	HIGHLY RECOMMENDED
BCW & Associés	Laurent Garrabos
Bourayne & Preissl	Cyril Bourayne, Sigrid Preissl
Cabinet Choisez	Stéphane Choisez
Courrégé Foreman	Mauricia Courrégé, Simon Foreman
De Gaulle Fleurance & Associés	Béatrice Fleuris
Dizier & Associés	Arnaud Dizier
Godin Associés	François Citron, Philippe Godin, Olivier Decour
HW&H	Béatrice Deshayes
J.P. Karsenty & Associés	Paul Ricard, Thomas Ricard
Kramer Levin Naftalis & Frankel	Reid Feldman
Lambard & Associés	Nathanaël Rochard, Fabrice Hagège, Laurence Maillard, Christian Lambard
LBEW Avocats	Frédéricque Le Berre, Axel Engelsen, Béatrice Witvoet
Lexcase	Alain de Belenet
LMT Avocats	Alexandre Gruber
Neige Avocats	Sylvie Neige
Ormen Passemard-Orpa Legal	Pascal Ormen, Rémi Passemard
Paetzold Associés	Stephan Paetzold, Carsten Heisig
Pennec & Michau	Goulwen Pennec, Clément Michau
Racine	Emilie Buttier, Annie Berland, Jean-Pierre Hounieu
Reed Smith	Luc Grellet
Squire Patton Boggs	Marie-Aimée Peyron



France Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
CPA Experts	Bruno Perrot, Samuel Cohen, Astrid Larcher-Bourveau, Bertrand Nguyen-Khac, Philippe Bousquet-Jacq
GM Consultant	L. Mayet, O. Richard, P. Azoulay, A. Nardone, T. Grange., N. Musq, S. Elie, J.P. Marques, N. Gallet
Naudet DB&A	Dominique Brossais, Bernard Hébert, Viviane Grouchko
Texa TGS (Stelliant group)	Philippe Donaint, Bruno Ducassou, José Do Nascimento
Cerutti Experts	Dominique Ragout, Pierre Cerutti, Ludovic Cerutti
Ciblexperts	Marc Bontemps
Equad	Guy Caumes, Nathalie Rey, Roland Herpin, Yann Le Dantec, Olivier Coulon, Frédéric Moriez
Erget Groupe	A. Desjoncquères, D. Deliens, B. Belloeuvre, J. Le Goff, M. Thinnes, L. Redier, PB. Faivre, P. Fabre
Real I.F.C.	Renaud Jacquier, Alain Courtet, Christophe Fournial
Saretec	Philippe Tromson, Jean-Vincent Raymondis, Dominique Delmas
Vering	Tancrède Stagnara
	EXCELLENT
Chem-In Expertises	Denis Chemin
Cochard Associés	Jean-François Cochard
DB Expertise	Jérôme Brazilier, Sylvain Dadure
Groupe CET	Pierre Bonte, Michel Jacinto, Éric Mosca, Patrick Gerber, Nicolas Le Meur
Ixi Groupe	Christian Andreu, Philippe Gregori, Yann Bocquillon
LVS Expertise	Xavier Vanderhaegen, Jean-Philippe Sabatier, Didier Le Fèvre
Polyexpert Entreprises	Emmanuel Géli, Jean-Luc Pauget
Volvaria	Éric Kotolevsky
	HIGHLY RECOMMENDED
Altec	Alain Chanut
Cabinet Levesque	Fabrice Levesque
CDH Expertises	Nathalie Huguet, Philippe Baudin, Richard Dutot, Nicolas Saint-Jalmes
Cunningham Lindsey France	Olivier Vial, Sami Challakh, Philippe Lacoste
Eurexo	Patrick Weil, Valérie Bertheraud
Exppass	Michel Passemard
Hintze Devouassous Experts	Bruno Hintze, Jean Marc Devouassoux
Hudault	Didier Hudault
IES	Daphné Naudy
MG Tech	Christian Mayen
Union d'Experts (RC Labouze)	Jean-Luc Maynard
	RECOMMENDED
Algor Expertises	Yves Peytavin, Bernard Gagnadoux, Jean-Marie Estoup
Apex	Didier Juilliart
Cadex Environnement	Fabrice Cadot
Cerec	Pierre-Philippe Landoin
Clerc & Associés	Jean-Pierre Clerc
FS Consultants	Florence Sablayrolles
Meridien Conseil	Roland Couvreur
Position	Patrice Dutru



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## **REGULAR SPEAKERS**



ERICH ANDERSEN Chief IP Counsel MICROSOFT



MATTHEW GOLDEN, Chief Counsel Global Patents MONDELEZ INTERNATIONAL



RUNZHI ZHAO VP & Head of Patent L'ORÉAL



BRUCE SCHELKOPF Chief IP Counsel ABB



DANIEL FEDER
Director, Patent Portfolio
Management
BOEING



TAKAHITO MIURA Head of IP, US CANON



MANNY SCHECTER Chief Patent Counsel



ALEX PONCE DE LEON
Corporate Counsel,
Litigation
GOOGLE



MELISSA SCANLAN
Senior Director, Intellectual
Property and Antitrust
T-MOBILE



## **COMMERCIAL LITIGATION**

Germany Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Freshfields Bruckhaus Deringer	Christian Duve, Thomas Kreifels
Gleiss Lutz	Stefan Rützel, Stephan Wilske
Hengeler Mueller	Markus Meier, Henning Bälz
	EXCELLENT
Allen & Overy	Marc Zimmerling, Wolf Bussian
Clifford Chance	Burkhard Schneider, Uwe Hornung
CMS	Matthias Schlingmann, Claus Thiery
Hogan Lovells	Detlef Hass
Linklaters	Rupert Bellinghausen, Klaus Saffenreuther
Noerr	Michael Molitoris
SZA Schilling, Zutt & Anschütz	Thomas Liebscher, Jochem Reichert
Wach + Meckes	Karl Wach
	HIGHLY RECOMMENDED
Beiten Burkhardt	Holger Peres
Herbert Smith Freehills	Mathias Wittinghofer
Heuking Kühn Lüer Wojtek	Walter Eberl, Thomas Wambach
Latham & Watkins	Sebastian Seelmann-Eggebert, Volker Schäfer
Oppenhoff & Partner	Peter Klappich
Schmitz & Partner	Bernd-Wilhelm Schmitz
Taylor Wessing	Wolfgang Gruber
	RECOMMENDED
Baker McKenzie	Günter Pickrahn
Borris Hennecke Kneisel	Christian Borris, Rudolf Hennecke
DLA Piper	Wolfgang Jäger, Frank Roth
Luther	Richard Happ
White & Case	Markus Langen
Arqis	Dimitrios Christopoulos
Haver & Mailänder	Klaus Gerstenmaier
Kantenwein Zimmermann Fox Kröck Partnerschaft	Alexander Kröck
Lindenpartners	Matthias Birkholz
Norton Rose Fulbright	Jamie Nowak
Thümmel, Schütze & Partner	Roderich Thümmel

#### **GLEISS LUTZ: FOCUSED ON COMPLEX LEGAL DISPUTES**



Leaders: Stephan Wilske and Stefan Rützel Established: 1949

Track record: In 2017 Gleiss Lutz successfully defended HeidelbergCement against a second attempt to obtain damages regarding antitrust violations by class-action specialist company Cartel Damage Claims (CDC). It also obtained a landmark decision before the Federal Court of Justice for Blizzard Entertainment related to the permissibility of the distribution of automation software for the computer game World of Warcraft.

Team & differentiation: Composed of eight partners and 22 other lawyers, the dispute resolution team focuses on business laws, financial markets and capital markets, on questions of product liability, contract disputes, energy law and litigation relating to M&A transactions, as well as plant engineering projects, restructurings and insolvencies.

## **ANTITRUST LITIGATION**

Germany Best Law Firms

	FIRM	LEADING PARTNERS
		LEADING
	Cleary Gottlieb Steen & Hamilton	Dirk Schroeder, Patrick Bock, Wolfgang Deselaers
	Freshfields Bruckhaus Deringer	Helmut Bergmann, Martin Klusmann, Tobias Klose
	Gleiss Lutz	Ingo Brinker, Ulrich Denzel, Wolfgang Bosch
		EXCELLENT
1	CMS	Harald Kahlenberg, Markus Schöner, Tim Reher
	Commeo	Jörg-Martin Schultz, Stephanie Pautke, Dominique Wagener
	Glade Michel Wirtz	Markus Wirtz, Silke Möller
2	Latham & Watkins	Michael Esser, Georg Weidenbach
	Linklaters	Carsten Grave
	Noerr	Alexander Birnstiel, Kathrin Westermann
	Oppenländer	Albrecht Bach, Andreas Hahn, Ulrich Klumpp
	SZA Schilling Zutt & Anschütz	Hans-Joachim Hellmann
		HIGHLY RECOMMENDED
	Baker McKenzie	Christian Horstkotte, Nicolas Kredel
	Buntscheck	Martin Buntscheck
	Hausfeld	Christopher Rother, Alex Petrasincu
	Haver & Mailänder	Ulrich Schnelle
	Hengeler Mueller	Thorsten Mäger, Thomas Paul
	Milbank, Tweed, Hadley & McCloy	Alexander Rinne
	Redeker Sellner Dahs	Andreas Rosenfeld
	WilmerHale	Ulrich Quack, Hans-Georg Kamann
		RECOMMENDED
	Allen & Overy	Ellen Braun
	Bird & Bird	Jörg Witting
	Clifford Chance	Marc Besen
	Hermanns Wagner Brück	Johann Brück, Achim Wagner
	Heuking Kühn Lüer Wojtek	Rainer Velte
	Hogan Lovells	Martin Sura
	Jones Day	Carsten Gromotke
	Luther	Anne Caroline Wegner
	Osborne Clarke	Thomas Funke
	White & Case	Justus Herrlinger

## INVESTIGATIONS/COMPLIANCE

Germany Best Law Firms

The firms are listed alphabetically within each band

	FIRM	LEADING PARTNERS
		LEADING
1	Clifford Chance	Heiner Hugger, Peter Dieners
	White & Case	Karl-Jörg Xylander, Nils Clemm, Markus Langen
2	Pohlmann & Company	Andreas Pohlmann, Thomas Lüthi
		EXCELLENT
	Baker McKenzie	Andreas Lohner, Thomas Grützner
	Freshfields Bruckhaus Deringer	Norbert Nolte, Ulf Johannemann
	Gleiss Lutz	Hansjörg Scheel, Christian Steinle
	Hogan Lovells	Sebastian Lach, Tim Wybitul
	Noerr	Torsten Fett, Christian Pelz
		HIGHLY RECOMMENDED
	DLA Piper	Jürgen Taschke
	Gibson, Dunn & Crutcher	Benno Schwarz, Finn Zeidler
	Linklaters	Robert Henrici
	Skadden, Arps, Slate, Meagher & Flom	Bernd Mayer
		RECOMMENDED
	CMS	Harald Potinecke
	Hengeler Mueller	Vera Jungkind
	Herbert Smith Freehills	Helmut Görling
		STRONG EXPERTISE
	AGS Legal	Jan Kappel
	Debevoise & Plimpton	Thomas Schürrle
	GSK Stockmann	Markus Escher
	Simmons & Simmons	Hans-Hermann Aldenhoff, Sascha Kuhn
	WilmerHale	Roland Steinmeyer

#### POHLMANN & COMPANY: LEADING COMPLIANCE OUTFIT

Established: 2012

Leaders: Andreas Pohlmann and Thomas Lüthi



Track record: The firm regularly advises on cross-border compliance issues including health checks and internal investigations for clients such as Bosch, Audi and Deutsche Telekom. In 2017 it was mandated to assist the newly-nominated independent corporate monitor Larry Thompson in overseeing compliance reforms at Volkswagen.

Team & differentiation: Ex-chief compliance officer at Siemens, name partner Andreas Pohlmann, is a well-recognized expert in compliance and corporate governance and has strong connections in the Americas. The firm expanded its team in 2017: Stephan Petri joined as partner, Dominique Abrokwa as principal, Simon Boepple as counsel, and Dominique Strieder as senior associate.



Italy Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
FINIVI	
	LEADING
BonelliErede	Sergio Erede, Giuseppe Sbisà, Paolo Di Giovanni
Lombardi Molinari Segni	Giuseppe Lombardi
	EXCELLENT
Cleary Gottlieb	Fersinando Emanuele. Carlo Santoro
Legance	Stefano Parlatore, Daniele Geronzi
Pedersoli e Associati	Alessandro Pedersoli, Andrea Magliani
Studio Mariconda	Vincenzo Mariconda
	HIGHLY RECOMMENDED
Arblit	Massimo Benedettelli, Marco Torsello
Chiomenti	Silvio Martuccelli
Craca Di Carlo Guffanti Pisapia Tatozzi	Alfredo Craca
DLA Piper	Bruno Giuffré
Freshfields Bruckhaus Deringer	Enrico Castellani
Gianni, Origoni, Grippo, Cappelli	Gian Battista Origoni della Croce, Antonio Auricchio
& Partners	,
Giliberti Triscornia E Associati	Stefano Alberto Villata
Gitti and Partners Giuseppe lannaccone e Associati	Alessandro D'Adda Giuseppe lannaccone
Grimaldi	Davide Contini
NCTM	Alberto Toffoletto
Pavia e Ansaldo	Marina Santarelli
Santa Maria Studio Legale Associato	Alberto Santa Maria. Claudio Biscaretti di Ruffia. Alfredo Pentimalli
Studio Legale Dattrino	Massimo Dattrino
Studio Legale De Nova	Giorgio De Nova
	RECOMMENDED
Astolfo Di Amato Associati	Alessio Di Amato, Astoflo Di Amato
Baker McKenzie	Gianfranco Di Garbo
Castladi & Partners	Enrico Castaldi
CDR & Associati	Maurizo Ruben
CDRA	Sergio Di Nola, Carlo Comandè, Antonino Restuccia
Clifford Chance	Fabio Guastadisegni
Dattrino	Massimo Dattrino Mario Christina Franchini
De Berti Jacchia Franchini Forlani Gattai, Minoli, Agostinelli & Partners	Maria Christina Franchini
Gatti Pavesi Bianchi	Lorenzo Pintus
Giliberti Pappalettera Triscornia &	
Associati	Enrico Giliberti
Giuseppe lannaccone & associati	Giuseppe lannaccone
La Scala	Stefano La Porta, Francesco Rampone
LCA	Gian Paolo Coppola, Giovanni Carcaterra
Macchi Di Cellere Gangemi	Silvia Lazzaretti
Mondini Rusconi Studio Legale	Giacomo Bonelli
Paul Hastings	Francesca Petronio
PG Legal	Lorenzo Ranieri
Rucellai e Raffaelli	Enrico Raffaelli, Lorenzo Conti
Tonucci & Partners Ughi & Nunziante	Giorgio Altieri Roberto Leccese, Laurence Bulan
Ogin & Nullzianie	NUBERTO LEGGESE, LAUTETIGE DUIATI

### **LEGANCE: FOCUSING ON COMPLEX FINANCIAL LITIGATION**



Stefano Parlatore

Leader: Stefano Parlatore Established: 2007

Leaders: Alessandro D'Adda, Gregorio Gitti

Established: 2015

Track record: The dispute resolution department has gained significant experience handling complex litigation proceedings in the financial sector concerning derivatives products and is also very active in the insurance fields as well as in the energy and aviation sectors. Clients include Alitalia, Bosch, Total and other large international corporations. The team also has solid expertise in post M&A matters.

Team & differentiation: Stefano Parlatore and Daniele Geronzi are recognized as solid litigators, both having extensive experience in bankruptcy, insolvency law and restructuring matters. Operating from the Milan and Rome offices the team is one of the larger in the country with 25 specialized lawyers. Stefano Parlatore has been also admitted to the Supreme Court of Cassation.

### GITTI & PARTNERS: MULTIDISCIPLINARY WITH A CLIENT- ORIENTED ATTITUDE



Alessandro D'Adda

Track record: Gitti & Partners lawyers have a strong litigation background and assist clients before courts and in trade and investment arbitration proceedings, also covering the pre-litigation phase. The department has been involved in complex commercial disputes in the real-estate sector as well in the financial and banking field where the firm as a whole is particularly active.

Team & differentiation: Alessandro D'Adda provides legal advice and assistance in civil, contractual, financial, banking and corporate law as well as on domestic and international arbitrations. He is a professor of private law at the Catholic University of Milan and also teaches at the Bocconi University. Founding partner Gregorio Gitti has extensive experience in corporate and post M&A litigation.

### **GENERAL IP**

Italy Best Law Firms

FIRM	LEADING PARTNERS
THUVI	LEADING
1 Bird & Bird	Giovanni Galimberti. Massimiliano Mostardini
Hogan Lovells	Luigi Mansani, Giovanni Ghirardi
2 IP Law Galli	Cesare Galli, Mariangela Bogni
Trevisan & Cuonzo Avvocati	Luca Trevisan, Gabriel Cuonzo
	EXCELLENT
Avvocati Associati Franzosi	Mario Franzosi
Dal Negro Setti	IVIDITO FIDITZOSI
Orsingher Ortu	Matteo Orsingher, Fabrizio Sanna
Studio Vanzetti e Associati	Adriano Vanzetti, Giulio Sironi
2 BonelliErede	Giovanni Guglielmetti, Tommaso Faelli
Chiomenti	Paolo Bertoni
DLA Piper	Gualtiero Dragotti, Roberto Valenti
LGV	Luigi Goglia, Simona Lavagnini
NCTM	Lorenzo Attolico, Paolo Lazzarino
Pavia e Ansaldo	Gian Paolo Di Santo
SIB Legal	Pier Luigi Roncaglia
	HIGHLY RECOMMENDED
Clifford Chance	Monica Riva
De Berti Jacchia	Roberto Jacchia, Maria Cristina Franchini
Dentons	Giovanni Casucci
De Simone & Partners	Domenico De Simone
Gianni, Origoni, Grippo, Cappelli & Partners	Nino Di Bella
LCA	Gianluca De Cristofaro
Legance	Paolo Marzano
Lombardi Segni e Associati	Renato Bocca
Maschietto Maggiore Besseghini	Massimo Maggiore
MilaLegal Mina Lanfranconi & Associati	Elisabetta Mina, Marina Lanfranconi
Mondini-Rusconi Studio Legale	Giorgio Mondini, Giuseppe Rusconi
Portolano Cavallo	Micael Montinari, Ernesto Apa
Simmons & Simmons	Laura Orlando
Studio Legale Jacobacci & Associati	Fabrizio Jacobacci
Studio legale Sena e Tarchini	Paola Tarchini, Giuseppe Sena
	RECOMMENDED
Corona-Catelli	Sandro Corona, Vittorio Catelli
Gattai, Minoli, Agostinelli & Partners	Licia Garotti
Ghidini, Girino & Associati	Gustavo Ghidini
Martini Manna Avvocati	Luigi Manna, Elena Martini
Rapisardi & Ginevra	Alfio Rapisardi, Carlo Ginevra
Scarpellini Naj-Oleari & Associati	Marella Naj-Oleari
Sindico Serantoni	Domenico Sindico
Studio Legale Ilardi	Pietro Ilardi
Studio Legale Maggi	Michela Maggi
Tornato Prado	Carlo Maria Prado, Alberto Tornato
Withers	Ida Palombelli



Italy Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Cleary Gottlieb	Mario Siragusa
BonelliErede	Claudio Tesauro, Massimo Merola, Francesco Anglani
Freshfield Bruckhaus Deringer	Tommaso Salonico, Gian Luca Zampa
Gatti Pavesi Bianchi	Stefano Grassani
Gianni Origani Grippo Cappelli & Partners	Piero Fattori, Alberto Pera
Legance	Vito Auricchio
Lipani Catricalà & Partners	Antonio Catricalà
	EXCELLENT
Ashurst	Denis Fosselard
Caiazzo Donnini Pappalardo & Associati	Rino Caiazzo
Chiomenti	Cristoforo Osti
Clifford Chance	Luciano Di Via
CMS	Francesca Sutti
De Matteis Law	Andrea De Matteis
EJC - Roberti & Associati	Gian Michele Roberti
Gattai Minoli Agostinelli & Partners	Silvia D'Alberti
Grimaldi	Francesco Sciaudone
NCTM	Luca Toffoletti
Pedersoli	Davide Cacchioli
	HIGHLY RECOMMENDED
Allen & Overy	Emilio De Giorgi
CDRA	Sergio Di Nola
Cintioli & Associati	Fabio Cintioli
Dandria Studio Legale	Gennaro Dandria
De Berti Jacchia Franchini Forlani	Roberto Jacchia, Antonella Terranova
Denozza Studio Legale	Francesco Denozza
Dentons	Michele Carpagnano
Eversheds Sutherland	Alessandro Greco
Hogan Lovells	Sabrina Barocci
Linklaters	Lucio D'Amario
Pavia e Ansaldo	Filippo Fioretti
Rucellai & Raffaelli	Enrico Adriano Raffaelli
White & Case	Veronica Pinotti

Luxembourg Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS	
	LEADING	
Arendt & Medernach	François Kremer, Christian Point	
Bonn Steichen & Partners	Fabio Trevisan	
Elvinger, Hoss & Prussen	Marc Elvinger	
Kleyr Grasso	Marc Kleyr, Donata Grasso, Pascal Sassel, Rosario Grasso*	
	EXCELLENT	
Allen & Overy	Thomas Berger**	
Bonn & Schmitt	Alex Schmitt, Alain Grosjean	
Clifford Chance	Albert Moro, Olivier Poelmans**	
Linklaters	Guy Loesch	
Loyens & Loeff	Véronique Hoffeld	
Lutgen + Associés	André Lutgen*, Pierre Hurt	
Molitor Avocats à la Cour	Paulo Lopes Da Silva, François Cautaerts	
Thewes & Reuter	Pierre Reuter	
Wurth Kinsch Azizi	Patrick Kinsch	
	HIGHLY RECOMMENDED	
Brucher Thieltgen & partners	Nicolas Thieltgen	
MNKS	Cindy Arces, Marielle Stevenot	
Moyse Bleser	François Moyse	
Schiltz & Schiltz	Franz Schiltz	
Turk & Prum	François Prum	
Wildgen	Pierre Metzler	
	RECOMMENDED	
AMMC Law	Christophe Maillard	
Chevalier & Sciales	Rémi Chevalier	
ChristmannSchmitt	Arnaud Schmitt	
Pierre Thielen Avocats	Peggy Goossens	

<sup>\*</sup>Specialized in white-collar crime

### **BONN STEICHEN & PARTNERS: CULTIVATING INVESTMENT-FUND CLIENTELE**



Fabio Trevisan

Leaders: Fabio Trevisan and Anne Morel Established: 2012

Track record: During the Hellas trial, BSP successfully assisted a renowned private equity fund in front of the commercial court of Luxembourg, a high-profile pleading, related to the nature of the Convertible Preferred Equity Certificate (CPEC) instrument, in which several countries were involved. Fabio Trevisan, whose expertise is highly coveted, was also heard in the Primeo fund vs HSBC case in the Caimans Islands.

Team & differentiation: Led by labor law expert Anne Morel, and Fabio Trevisan who is also head of the Italian desk, the acclaimed dispute resolution team at BSP is constantly growing, and currently has 16 lawyers. This group regularly assists colleagues who do not have a presence in Luxembourg and increasingly cultivates clientele from investment funds.

### KLEYR GRASSO: REPRESENTING THE STATE OF LUXEMBOURG



Marc Kleyr

Leaders: Marc Kleyr, Donata Grasso, Pascal Sassel and Rosario Grasso Established: 1994

Track record: Kleyr Grasso acted on behalf of a Luxembourg company in a major shareholders' litigation, involving allegations of fraud and abuse of corporate assets. The firm successfully defended a company accused of audit negligence in a claim worth up to €130m in front of the Luxembourg Court of Appeal. The state of Luxembourg also chose the team to be its representative during a real-estate litigation.

Team & differentiation: One of the few Luxembourg firms to boast specialist litigation departments, including labor law, insolvency, insurance and tax litigation. Despite the strong international character of its practice, the team, led by the highly recommended Kleyr Grasso, chooses to operate as an independent, non-affiliated law firm.

### **IP LITIGATION**

### Luxembourg Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Allen & Overy	Katia Manhaeve
Arendt & Medernach	Sophie Wagner-Chartier, David Alexandre*
Decker & Braun	Nicolas Decker, Marianne Decker
	EXCELLENT
/c Law	Claire Léonelli, Elisabeth Guissart
NautaDutilh	Vincent Wellens
	HIGHLY RECOMMENDED
Bonn Steichen & Partners	Fabio Trevisan, Anne Morel
LG Avocats	Stéphan Le Goueff
Thewes & Reuter	Marc Thewes
Wildgen	Emmanuelle Ragot
*Senior associate	

### COMMERCIAL AND CORPORATE LITIGATION

Monaco Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	EXCELLENT
Etude Marquet	Alexis Marquet
Etude Mullot	Richard Mullot
Etude Zabaldano	Arnaud Zabaldano
Giaccardi Avocats	Thomas Giaccardi
PCM Avocats	Olivier Marquet
	HIGHLY RECOMMENDED
Gardetto Law Offices	Jean-Charles S. Gardetto
Donald Manasse Law Offices*	Donald Manasse
Etude Maître Géraldine Gazo	Géraldine Gazo
INCE & Co*	Ian Cranston
RECOMMENDED	
Ballerio & Lécuyer Avocats Associés	Charles Lécuyer, Christophe Ballerio
Norton Rose Fulbright	Dimitri Sofianopoulos

<sup>\*</sup>Acting as legal advisor in Monaco

### **GARDETTO LAW OFFICES: ONE-STOP SHOP FOR COMMERCIAL LITIGATION NEEDS**



Jean-Charles Gardetto

Leader: Jean-Charles Gardetto Established: 1988

Track record: Monaco-based Gardetto Law Offices offer comprehensive commercial litigation services to an international clientele. They deal in complex litigation for both corporate entities and individuals, such as in cross-border divorces. The team frequently handle sensitive criminal cases regarding corruption and drug trafficking.

Team & differentiation: Founding partner Jean-Charles Gardetto leads a team of six associates, with two new lawyers set to join in 2018. Gardetto is one of the principality's leading dispute lawyers, specialising in financial and business law litigation. He is also a former president of the Monaco Bar Association. Associate Virginie Pauly-Mullot deals with white-collar crime investigations.

### **ETUDE ZABALDANO: DEFENDING INTERNATIONAL INTERESTS**



Arnaud Zabaldano

Leader: Arnaud Zabaldano Established: 2011

Track record: Etude Zabaldano excels in dispute resolution, covering commercial litigation, white collar crime, and all civil litigations including cross-border successions in Monaco and abroad. The team advises large operators in the insurance, pharmaceutical, construction, banking and luxury sectors. International by nature, the firm continuously expands to deal with international private law and international criminal cases and extradition.

Team & differentiation: With 12 professionals, the team, led by Arnaud Zabaldano, is one of the largest in the market. The law firm can count on its large experience to manage complex cases, combining diverse expertise including civil law, corporate law, criminal law, labor law, and real estate matters. They are also recommended on investigations and evidence-searching issues.

Netherlands Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Allen & Overy	Arnold Croiset van Uchelen
De Brauw Blackstone Westbroek	Marnix Leijten, Harm-Jan de Kluiver
Houthoff	Jan Willem de Groot, Dirk Knottenbelt
NautaDutilh	Paul Olden
Stibbe	Fons Leijten
	EXCELLENT
BarentsKrans	Martijn van Maanen
Clifford Chance	Jeroen Ouwehand
Freshfields Bruckhaus Deringer	Hub Harmeling, Jeroen Van Hezewijk
Loyens & Loeff	Sidney Berendsen, Jeroen van den Brande
Pels Rijcken & Droogleever Fortuijn	Willem Heemskerk, Hans van Wijk
	HIGHLY RECOMMENDED
Baker McKenzie Amsterdam	Frank Kroes
DLA Piper	Paul Hopman
Kennedy Van der Laan	Erik van Orsouw, Chris van Dijk
Lemstra Van der Korst	Pieter van der Korst
Linklaters	Daniella Strik
Rutgers & Posch	Gerard Endedijk, Karen Harmsen
Simmons & Simmons	Bernard Verbunt
Van Doorne	Walter Hendriksen, Jasper Leedekerken
	RECOMMENDED
AKD	Guido Vergouwen
Bird & Bird	Evelyn Tjon-En-Fa
CMS	Bas Baks
Dentons Boekel	Michel Deckers, Marc Kuijper*
Evers Soerjatin	Marcel Evers
Jones Day	Gerjanne te Winkel
Le Poole & Bekema	Bas Le Poole
Lexence	Bram Thomas Craemer
Norton Rose Fulbright	Yke Lennartz
Osborne Clarke	Jeroen Bedaux
Stek	Dierik Cras
Wijn & Stael	Willem Jan van Andel, Noor Zetteler

<sup>\*</sup>Competition Litigation

### STIBBE: **UNPARALLELED EXPERTISE IN CROSS-BORDER DISPUTES**



Fons Leijten

Leader: Fons Leiiten Established: 1911

Track record: The firm assists its numerous clients in every phase of court proceedings within the Benelux regarding international arbitration. It also acts before the Belgian, Dutch and Luxembourg supreme courts, as well as the European Court of Justice and the European Court of Human Rights. Stibbe recently represented BP Plc in a successful defense against a securities class action.

Team & differentiation: Stibbe has firmly established itself as a renowned, full-service firm. The team provides unparalleled expertise in cross-border disputes. M&A is a key area, with many of the firm's corporate litigators experienced in corporate transactions.

### HOUTHOFF: A KEY LITIGATOR IN THE NETHERLANDS



Dirk Knottenbelt

Leader: Dirk Knottenbelt Established: 1939

Track record: The firm is experienced in different matters: corporate, finance, insurance, commercial litigation and class actions. It was involved in the largest bankruptcy case in history as a bankruptcy trustee of Lehman Brothers Treasury Co., the largest claimant of Lehman Brothers. Houthoff assisted a former CFO of Fortis Bank in his defense against several claims, including a mass-shareholder claim brought by the Dutch Shareholders' Association.

Team & differentiation: Renowned and well-established, the team has experience litigating before the enterprise chamber of the Amsterdam Court of Appeal, and regularly acts as counsel in preliminary relief proceedings. Its expertise is undeniable both inside and outside the courtroom.

Poland Best Law Firms

FIRM	LEADING PARTNERS
Clifford Chance	LEADING  Postoca Krutovski, Marcia Ciamiński.
	Bartosz Krużewski, Marcin Ciemiński
Dentons	Wojciech Kozłowski, Patrick Radzimierski
Domanski Zakrzewski Palinka	Józef Palinka, Paweł Lewandowski
Sołtysiński Kawecki & Szlęzak	Robert Gawałkiewicz
	EXCELLENT
CMS	Małgorzata Surdek
Drzewiecki Tomaszek & Partners	Zbigniew Drzewiecki, Marcin Szymański
K&L Gates	Maciej Jamka
Kubas Kos Galkowski	Rafał Kos, Andrzej Kubas
Wardynski & Partners	Monika Hartung, Jan Ciećwierz
	HIGHLY RECOMMENDED
Baker McKenzie	Marcin Gmaj, Łukasz Hejmej
DLA Piper Wiater	Krzysztof Kycia
Gide	Piotr Sadownik
Greenberg Traurig Grzesiak	Paweł Pietkiewicz, Andrzej Wysokiński
Röhrenschef	Marcin Radwan-Röhrenschef
Studnicki Pleszka Cwiakalski Gorski (SPCG)	Zbigniew Ćwiąkalski
Weil, Gotshal & Manges	Andrzej Miklas
Wierzbowski Eversheds Sutherland	Henryk Romańczuk
	RECOMMENDED
Chajec, Don-Siemion & Zyto	Krzysztof Żyto
Furtek Komosa Aleksandrowicz (FKA)	Marek Furtek, Leszek Rydzewski
Kochanski Zieba Rapala & Partners	Piotr Kochański, Rafał Zięba
Laszczuk & Partners	Maciej Laszczuk, Justyna Szpara
Linklaters	Cezary Wiśniewski
Magnusson	Andrzej Tokaj
White & Case	Michał Subocz, Paweł Samborski
Wolf Theiss	Marcin Asłanowicz
-	

### COMPETITION LITIGATION

Poland Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Allen & Overy	Marta Sendrowicz
Dentons	Agnieszka Stefanowicz-Barańska
Linklaters	Małgorzata Szwaj
Sołtysiński Kawecki & Szlęzak	Krzysztof Kanton
	HIGHLY RECOMMENDED
Clifford Chance	Iwona Terlecka
CMS Cameron McKenna	Małgorzata Urbańska
Hansberry Tomkiel	Dorothy Hansberry-Bieguńska, Małgorzata Krasnodębska-Tomkiel
Hogan Lovells	Robert Gago
Wierciński Kwieciński Baehr	Aleksander Stawicki
	RECOMMENDED
Baker McKenzie	Mikołaj Piaskowski
Markiewicz & Sroczyński	Jarosław Sroczyński
Wardyński & Partners	Tomasz Wardyński

### **K&L GATES: LEADER IN INVESTMENT TREATY ARBITRATION**



Leaders: Maciej Jamka, Wojciech Sadowski andRafał Morek Established: 2010

Maciei Jamka

Track record: The practice has strong experience in investment treaty arbitration, having acted for the Republic of Poland, as well as major international companies in the sector of investment arbitration. Some of the firm's most notable clients include DONG Energy, Saipem, Aecom, Orlen Koltrans, COVEC and the Pinggao Group.

Team & differentiation: Maciej Jamka, is one of the most respected lawers in the field of arbitration. The practice is known to be very active with investment treaty arbitrations and international arbitration cases. Mr. Jamka currently serves as the president of ICC Poland. When the team judges it appropriate, it also suggestsits clients resolve disputes through mediation.

### SOŁTYSIŃSKI KAWECKI & SZLĘZAK: TRADITIONAL FIRM WITH LARGE CAPACITY



Dariusz Skuza and Robert Gawałkiewicz Established: 1991

Leaders: Stanisław Sołtysiński, Andrzej Szlęzak,

Track record: The practice one of the largest and longest established in Poland. The team is particularly recognized for representing clients at proceedings before leading arbitration institutions such as: KIG, ICC, UNCI-TRAL, ICSID and VIAC. In particular they gave a successful representation of the Republic of Poland in a \$150 million dispute brought in Paris under the Polish-Jordanian BIT.

Team & differentiation: The firm is nationally and internationally renowned for having acted in some of the most sophisticated international arbitration cases in Poland with a particular focus on construction and investment treaties. The team provides advice before the civil courts, courts of arbitration and the Supreme Administrative Court.

Portugal Best Law Firms

FIRM	LEADING PARTNERS	
Morais Leitão, Galvão Teles, Soares	LEADING	
da Silva & Associados	Rui Patrício, António Pinto Leite, Miguel de Almada, Francisco Cortez	
PLMJ	Nuno Líbano Monteiro, José Miguel Júdice, Pedro Metello de Nápoles	
Uría Menéndez - Proença de Carvalho	Tito Arantes Fontes, Daniel Proença de Carvalho, Nuno Casanova	
	EXCELLENT	
CMS Rui Pena & Arnaut	Nuno Pena, Joaquim Shearman, Diogo Castanheira	
Cuatrecasas, Gonçalves Pereira	Miguel Esperança Pina, José de Freitas, Paulo de Sá e Cunha	
Linklaters	Nuno Ferreira Lousa	
SRS Advogados	José Carlos Soares Machado	
Serra Lopes, Cortes Martins & Associados	Luís Miguel Cortes Martins, Maria Raquel Moreira	
VdA - Vieira de Almeida	Frederico Gonçalves Pereira, Miguel Pinto Cardoso	
	HIGHLY RECOMMENDED	
AAA Advogados	José Jácome	
DLA Piper	João Nuno Azevedo Neves, João Guedes, Benjamim Mendes	
Albuquerque & Associados	Francisco Colaço	
Alves Pereira & Teixeira de Sousa	José Alves Pereira, João Marques de Almeida	
Anselmo Vaz, Afra & Associados	Teresa Anselmo Vaz	
Garrigues	João Duarte de Sousa	
Sérvulo & Associados	João Saúde, António Teles	
	RECOMMENDED	
Abreu Advogados	Miguel Castro Pereira, Natália Garcia Alves	
Caiado Guerreiro	Sandra Ferreira Dias, João Caiado Guerreiro	
Carlos Aguiar, Ferreira de Lima & Associados	Carlos Aguiar	
FCB Sociedade de Advogados	Rui Tabarra e Castro, Miguel Castelo Branco	
Gómez-Acebo & Pombo	Albano Sarmento, Paulo Nogueira da Rocha	
Macedo Vitorino & Associados	João de Macedo Vitorino	
Raposo Bernardo & Associados	Ana Cláudia Rangel	
	STRONG EXPERTISE	
Campos Ferreira, Sá Carneiro & Associados	João Maria Pimentel	
Cardigos	Pedro Cardigos, Porfírio Moreira	
CCA Ontier	Henrique Salinas	
PBBR	César Bessa Monteiro, Gonçalo Malheiro	
Miranda & Associados	Tiago Amorim, Sofia Martins	
Mgra & Associados	Sílvia Santos Ferreira	

### Our analysis

### SERRA LOPES, CORTES MARTINS & ASSOCIADOS: EXPERT LISBON-BASED LITIGATORS



Luis Miguel Cortes Martins

Leader: Luis Miguel Cortes Martins Established: 1989

Track record: As one of the go-to firms in Portugal for dispute resolution, SLCM has been working with several clients since its inception almost three decades ago. Clients hail from various industries such as banking and media, with even the government calling upon the firm's expertise. In 2017, SLCM notably defended Brazilian telecommunications giants Oi against a €70 million lawsuit brought forward by Jana General Trading.

Team & differentiation: In 2017, the firm hired three new associates who will collaborate with partners based at the Lisbon office. The team works under the expert supervision of founding partner, Luis Miguel Cortes Martins. Cortins Martins offers substantial experience with regards to M&A, capital markets, civil law and other fields. He draws on this multifaceted expertise to create novel case strategies, making him a valuable asset for any case.

### MORAIS LEITÃO, GALVÃO TELES, SOARES DA SILVA & ASSOCIADOS: EXCELLENCE BY NAME



Rui Patricio

Leaders: Rui Patricio, Antonio Pinto Leite, Miguel de Almada and Francisco Cortez

Established: 1993

Track record: In 2017, MLGTS continued what has become the norm for its dispute resolution team by handling a high volume of strategic cases across key industries. The department capably advises clients from Portugal and abroad. It offers a French and a German desk, as well as entire teams dedicated to Asian and African clients.

Team & differentiation: The team is captained by seasoned partners, each with decades of experience under their belt. Besides its numerous offices in Portugal, MLGTS also has a strategic partnership with Mattos Filho Advogados, one of the most renowned law firms in Brazil, which gives it an edge when working on cases involving both jurisdictions.



### **CONFERENCES**

**GALA LUNCH & AWARDS CEREMONY** 



### www.africa-ifa.com



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Russia Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS	
	LEADING	
Baker McKenzie	Vladimir Khvalei, Edward Bekeschenko	
Clifford Chance	Timur Aitkulov	
	s Evgeny Raschevsky, Dimitry Afanasiev, Ivan Smirnov	
Monastyrsky, Zyuba, Stepanov & Partners	Yuri Monastyrsky	
	EXCELLENT	
Dechert Russia	Yuri Makhonin	
Dentons	Roman Zaitsev	
Goltsblat BLP	Yury Babichev, Alexander Kirilchenko	
Herbert Smith Freehills	Alexei Roudiak, Alexei Panich	
KIAP	Andrey Korelskiy, Julia Kirpikova	
Nektorov, Saveliev & Partners	Alexander Nektorov	
Pepeliaev Group	Yuri Vorobyev	
TRUBOR Law Firm	Kirill Trukhanov	
	HIGHLY RECOMMENDED	
DLA Piper	Yaroslav Moshennikov	
FBK Legal	Alexander Ermolenko	
Hogan Lovells	Alexei Dudko	
Muranov, Chernyakov & Partners	Dmitry Chernyakov	
Norton Rose Fullbright	Yaroslav Klimov	
YUST	Evgeny Zhilin	
	RECOMMENDED	
CMS	Sergey Yuryev	
White & Case	Julia Zagonek	

### **EGOROV. PUGINSKY AFANASIEV & PARTNERS:** THE LARGEST TEAM IN THE MARKET



Evgeny Raschevsky

Leaders: Evgeny Raschevsky, Dimitry Afanasiev and Ivan Smirnov Established: 1993

Track record: The firm defended Total in a multi-billion-dollar dispute with the Volgograd and Saratov regions. It acted on behalf of the Cherkizovsky Meat Processing Plant, one of Russia's largest agribusiness holding companies, in an antimonopoly dispute with rival Miratorg. It has significant experience in the energy sector, representing Sakhalin Energy in a multi-billion-dollar dispute over pipeline access.

Team & differentiation: The practice is led by Evgeny Raschevsky, who specializes in the management of complex cross-border disputes. Acting in the highest-profile disputes, the international arbitration team of more than 60 lawyers is able to provide expertise and capabilities that are difficult to match. They represent leading corporations and multinationals with interests in Russia and the CIS.

### KIAP: A PRACTICAL AND PRAGMATIC PRACTICE



Andrey Korelskiy

Leaders: Andrey Korelskiy and Julia Kirpikova Established: 2010

Track record: KIAP successfully represented the MTS retail chain in a precedent-setting dispute against one of the worldwide leading manufacturers of telecom equipment. The firm represented Irish Bank Resolution Corporation Limited in a series of disputes related to the bankruptcy of a major international financial group. It also represented the interests of a former top-manager of a large trading network in a dispute worth 11 billion rubles.

Team & differentiation: KIAP represents domestic and international companies in high-value disputes in Russia and abroad, as well as providing legal representation before Russian courts in all sectors, especially in bankruptcy cases. The 13-lawyer litigation practice is led by Andrey Korelskiy.



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### **EXTRACT OF SPEAKERS 2018**



Olivier Gicquel, Head of Intellectual Property, AIRBUS GROUP



Jennifer Chung,
Assistant General Counsel,
TIME INC



Pierre Gendraud, Industrial Property Director, PSA GROUP



Tomas Eichenberg, Legal and Policy Affairs Officer in the Industrial Property Unit of DG Internal Market and Services, EUROPEAN COMMISSION



Fidel Porcuna de la Rosa, Head of Trademarks Life Science & Performance Materials, MERCK



Jean-Marc Brunel, Head of IP, SAFRAN



Mathew Heim,

Vice President, Government Affairs

& Counsel, QUALCOMM



Claire Le Foch, Group Head of IP, ATOS



Leonora Hoicka, Chief Trademark Officer, IBM



David Llewellyn, Principal Trademark Counsel, ARM



Mathieu Prot, Brand Protection Director, PERNOD RICARD



Arianna lacomelli, Brand Protection Specialist, FURLA

### **CONTACTS US**

www.innovation-ip-forum.com

INFORMATION & REGISTRATION

Justine Testard

jtestard@leadersleague.com +33 1 45 02 25 88

Spain Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Cuatrecasas Gonçalves Pereira	Jorge Badia, Alfonso Iglesia
Garrigues	Carlos de los Santos
Uría Menéndez	Jesús Remón
	EXCELLENT
Baker McKenzie	José Maria Alonso Puig, Fernando de la Mata
Clifford Chance	José Antonio Caínzos
Gomez-Acebo y Pombo	Francisco Peña González
Rousaud Costas Duran (RDC)	Juan Manuel De Castro, Jordi Sánchez, Ignacio Benejam, Isabel Burón
	HIGHLY RECOMMENDED
Cases & Lacambra	Luis Cordon
Pérez-Llorca	Félix Montero
Roca Junyent	Jordi Calvo Costa
2 Araoz & Rueda	Eduardo de León, Alejandro Fernández de Araoz
B Cremades y Asociados	Ángel Tejada
Freshfields Bruckhaus Deringer	Vicente Sierra
Ramon y Cajal Abogados	Pedro Ramón y Cajal, Ramón Fernández-Aceytuno
Ventura Garcés & Lopez-Ibor	Isabel Mateu, Alfonso López Ibor
	RECOMMENDED
AGM Abogados	Julio Rocafull
Allen & Overy	Antonio Vázquez-Guillén
CMS	Juan Ignacio Fernández Aguado
Herbert Smith Freehills	Eduardo Soler Tappa
Latham & Watkins	Antonio Morales
Rivero & Gustafson Abogados	John Gustafson

### ROUSAUD COSTAS DURAN: A SOLID AND AMBITIOUS LITIGATION TEAM



Leaders: Isabel Burón, Ignacio Benejam, Juan Manuel De Castro and Jordi Sánchez

Established: 2003

Isabel Burón

Track record: Composed of four experienced litigators, the team offers advice in the financial, pharmaceutical, life sciences, IT, insurance, shipping, energy and other key sectors of the Spanish economy. The department handles international and domestic arbitration proceedings before the ICC and the Madrid and Barcelona courts of arbitration.

Team & differentiation: RCD's dispute resolution department offers a unique legal service thanks the diverse specialities of its partners. Isabel Burón focuses on insurance law, Juan Manuel De Castro on corporate and IP disputes while Ignacio Benejam is handles arbitration and Jordi Sánchez is distinguished for providing advice in the areas of contractual and extra-contractual responsibilities, distribution and unfair competition.



Switzerland Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Bär & Karrer	Daniel Hochstrasser, Saverio Lembo, Andreas Länzlinger, Matthew T. Reiter, Aurélie Conrad Hari, Nadja Jaisli Kull
Homburger	Balz Gross, Felix Dasser, Gabrielle Nater-Bass, Georg Naegeli
Lenz & Staehelin	Daniel Tunik, Miguel Oural, Harold Frey, Martin Burkhardt, Xavier Favre-Bulle
Schellenberg Wittmer	Christian Girod, Vincent Jeanneret, Alexander Jolles, Blaise Stucki, Stefan Leimgruber, Urs Hoffmann-Nowotny
Ů	EXCELLENT
Niederer Kraft & Frey	Daniel Eisele, Ernst F. Schmid
Pestalozzi	Michael Kramer, Laurent Killias, Christophe Emonet, Thomas Rohner
Walder Wyss	Dieter Hofmann, Micha Bühler, Peter Straub, Rodolphe Gautier, Nicolas lynedjian
Wartmann & Merker	Andrea Meier, Peter Hafner, Peter Reichart
	HIGHLY RECOMMENDED
Bianchi Schwald	Jean-Marc Carnicé, Manuel Bianchi della Porta
Bratschi Wiederkehr & Buob	Mirco Ceregato, Sandra De Vito Bieri
Cabinet Chappuis	Benoît Chappuis
CMS von Erlach Poncet	Beat von Rechenberg, Jodok Wicki, Christian Luscher
Lalive	Marc D. Veit, Marc Henzelin, Alexander Troller
Lévy Kaufmann-Kohler	Antonio Rigozzi, Sébastien Besson
Vischer	Christian Oetiker, Thomas Weibel
Wenger & Vieli	Urs Weber-Stecher, Marco Cereghetti
Baker McKenzie	Richard Gassmann, Daniel Peregrina, Anne-Catherine Hahn
Froriep	Isabelle Romy, Alain Gros, Marcel Steinegger
Meyerlustenberger Lachenal	Marcel Lustenberger, Bernard Lachenal
Niedermann Rechtsanwälte	Marco Niedermann, Robin Grand
Poncet Turrettini	Carlo Lombardini, Michel Bergmann
Python	Dominique Henchoz, Homayoon Arfazadeh
	RECOMMENDED
Archipel	Guillaume Tattevin
Blum & Grob	Albrecht Langhart
Borel & Barbey	Alexandre de Weck
Buis Bürgi	Eric Buis, Paul Bürgi
Burckhardt	Regula Hinderling
Canonica & Associés	François Canonica
Eversheds Sutherland	Claudius Triebold, Peter Haas
FBT Attorneys-at-Law	Serge Fasel
Jacquemoud Stanislas	Jean-Pierre Jacquemoud, Guy Stanislas, Philippe Jacquemoud, Marc Balavoine
Quinn Emanuel	Thomas Werlen
RKR Attorneys-at-Law	Marc Russenberger
Staiger Attorneys	Philipp Känzig, Marc Bernheim
Thouvenin Rechtsanwälte	Daniel Stoll, Patrick Rohn, Michael Bösch
Times Attorneys	Philippe Gilliéron
Vecchio Avocats	Pierluca Degni, Sandro Vecchio

### NIEDERER KRAFT & FREY: STRONG ON THE FULL SPECTRUM OF DISPUTE RESOLUTION



Leaders: Daniel Eisele, Ernst F. Schmid and Peter C. Honegger Established: 1936

Track record: Zurich-based firm Niederer Kraft & Frey pride themselves on offering litigation and arbitration services which are not limited by industry. Over the past year they have taken on high-profile, high-value cases both ad hoc and before the ICC. Clients include football's world governing body FIFA.

Team & differentiation: The dispute resolution team has around 20 qualified lawyers. Ernst F. Schmid is a highly regarded arbitrator with particular experience in the banking sector. Daniel Eisele offers arbitration counsel, primarily in construction and financial cases. In the field of sports arbitration, András Gurovitz is a listed arbitrator before the Court of Arbitration for Sport.

Daniel Eisele

### **BANKING & FINANCE LITIGATION**

Switzerland Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Bär & Karrer	Saverio Lembo, Andreas Länzlinger, Matthew T. Reiter, Daniel Hochstrasser, Aurélie Conrad Hari
Homburger	Benedikt Maurenbrecher
Lenz & Staehelin	Daniel Tunik, Miguel Oural, Martin Burkhardt
Niederer Kraft & Frey	Ernst F. Schmid, Peter R. Isler
Pestalozzi	Christophe Emonet, Michael Kramer, Laurent Killias
Schellenberg Wittmer	Vincent Jeanneret, Urs Hoffmann-Nowotny, Peter Burckhardt, Louis Burrus
	EXCELLENT
Lalive	Marc Henzelin, Alexander Troller
Meyerlustenberger Lachenal	Alain Le Fort, Alexander Vogel
Poncet Turrettini	Carlo Lombardini
Walder Wyss	Rodolphe Gautier, Micha Bühler
Wartmann & Merker	Peter Reichart, Peter Hafner
Wenger & Vieli	Peter Altorfer, Andreas Hünerwadel, Marco Cereghetti
	HIGHLY RECOMMENDED
Baldi & Caratsch	Michele A. Caratsch
Bianchi Schwald	Thomas Goossens
BMG Avocats	Louis Gaillard, Guillaume Fatio, Rocco Rondi
Buis Bürgi	Eric Buis
DGE Attorneys-at-Law	Didier de Montmollin
Froriep	Alain Gros, Jérôme de Montmollin, Marcel C. Steinegger
Monfrini Bitton Klein	Enrico Monfrini, Yves Klein, David Bitton
Python	Nicolas de Gottrau
RKR Attoneys-at-Law	Marc Russenberger
Rüd Winkler Partner	Andreas Rüd

### PESTALOZZI: LEADING THE WAY IN SWISS COMMERCIAL AND FINANCIAL LITIGATION



Established: 1911

Leaders: Christophe Emonet and Michael Kramer

Track record: Pestalozzi offers a breadth of experience in banking litigation and internal investigations along with litigation in the commodities business. They recently acted for the Republic of Kazakhstan in a large-scale cross-border dispute and for the First International Bank of Israel in a claim worth over \$50m. Other clients include Credit Suisse and GlencoreXstrata.

Team & differentiation: Three partners and 30 other qualified lawyers make up one of Switzerland's largest dispute resolution teams. Christophe Emonet leads the team in Geneva and specialises in domestic and international banking and commercial litigation. In Zurich, Michael Kramer provides arbitration expertise and debt collection and bankruptcy litigation.



### **INVESTIGATIONS & WHITE COLLAR CRIME**

Switzerland Best Law Firms

FIRM	LEADING PARTNERS
Bär & Karrer	Andreas D. Länzlinger, Saveria Lombo, Andrew M. Carbareki
Dai & Kailei	Andreas D. Länzlinger, Saverio Lembo, Andrew M. Garbarski
Homburger	Flavio Romerio, Claudio Bazzani
Schellenberg Wittmer	Peter Burckhardt, Benjamin Borsordi, Paul Gully-Hart, Vincent Jeanneret
	EXCELLENT
Bianchi Schwald	Jean-Marc Carnicé
Lalive	Marc Henzelin, Sonja Maeder Morvant
Lenz & Staehelin	Miguel Oural
LHA Avocats	Maurice Harari
Niederer Kraft & Frey	Peter C. Honegger, Adrian W. Kammerer
Pestalozzi	Christophe Emonet
Poncet Turettini	Carlo Lombardini, Alain Macaluso
Walder Wyss	Micha Bühler, Oliver M. Kunz, Rodolphe Gautier, Michael Cartier
	RECOMMENDED
@lex avocats	Alec Reymond
Blum & Grob	Rolf Schuler, Stefan Wehrenberg
Buis Bürgi	Eric Buis, Paul Bürgi
Canonica Valticos De Preux + Associés	Isabelle Bühler Galladé
Charles Russell Speechlys	Bruno Ledrappier
CMS Von Erlach Poncet	Christian Luscher
Monfrini Bitton Klein	Yves Klein, David Bitton
Quinn Emanuel	Thomas Werlen
RVMH Avocats	Patrick Hunziker, Albert Righini, Guillaume Vodoz, Pierre-Damien Eggly
Wartmann & Merker	Peter Reichart, Alexander Wintsch
Wenger Vieili	Michael Mráz

**UK Best Law Firms** 

FIRM	LEADING PARTNERS
	LEADING
Freshfields Bruckhaus Deringer	James Kennedy, Geoff Nicholas, Paul Lomas
Herbert Smith Freehills	Mark Shillito, Alan Watts
Allen & Overy	Tim House, Lawson Caisley, Jonathan Hitchin
Clifford Chance	Jeremy Sandelson, Simon Davis, Iain Roxborough, Jeremy Kosky
Hogan Lovells	Michael Davison, Chris Hardman, Richard Lewis
	EXCELLENT
Dechert	Andrew Hearn
Linklaters	Michael Bennett, Christa Band
Quinn Emanuel Urquhart & Sullivan	Richard East, Sue Prevezer
Simmons & Simmons	Robert Turner, Patrick Boylan
Slaughter and May	Deborah Finkler, Sarah Lee
Travers Smith	Rob Fell, Stephen Paget-Brown, Caroline Edwards
Addleshaw Goddard	Michael Barnett
Ashurst	Simon Bromwich, Edward Sparrow
Berwin Leighton Paisner	Nathan Willmott
Clyde & Co	Conrad Walker
DLA Piper	Jean-Pierre Douglas-Henry
Jones Day	Craig Shuttleworth
King & Wood Mallesons	Dorothy Murray, Andrei Yakovlev
Mayer Brown	David Allen
Skadden	Karyl Nairn
Stephenson Harwood	John Fordham
White & Case	John Reynolds
	HIGHLY RECOMMENDED
Debevoise & Plimpton	Peter Goldsmith, Kevin Lloyd
Eversheds Sutherland	Mark Davenport
HFW	Noel Campbell
Latham & Watkins	Oliver Browne
Norton Rose Fulbright	Deirdre Walker
Pinsent Masons	Greg Lowson
Reed Smith	Richard Spafford
RPC	Geraldine Elliott
	RECOMMENDED
Baker McKenzie	John Leadley
Bond Dickinson	Gareth Kagan
Cleary Gottlieb Steen & Hamilton	Jonathan Kelly
CMS Cameron McKenna Nabarro	Tim Hardy, Jonathan Warne, Catherine Taylor
Olswang	
Enyo Law	Simon Twigden
Macfarlanes	lain Mackie
Mishcon de Reya	Kasra Nouroozi
Osborne Clarke	Leona Briggs
Stewarts Law	Clive Zietman
Taylor Wessing	Shane Gleghorn
Winston & Strawn	Michael Madden
	STRONG EXPERTISE
Akin Gump Strauss Hauer & Feld	Justin Williams
Bristows	Kevin Appleton
Burges Salmon	David Hall
Cooke Young & Keidan	Marc Keidan
Cooley Dentons	Laurence Harris
Pentons Fieldfisher	Liz Tout Colin Cibean
	Colin Gibson
Fladgate Gibson Dunn & Crutobor	Simon Ekins Philip Pocher
Gibson, Dunn & Crutcher Gowling WLG	Philip Rocher Andrew Smith
Morrison & Foerster	Jonathan Wheeler
	Steven Philippsohn
PCB Litigation Sidley Austin	
Signature Litigation	Dorothy Cory-Wright Graham Huntley
Squire Patton Boggs	Laurence Winston
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### Our analysis

### TRAVERS SMITH: LITIGATORS OF PANACHE AND SOPHISTICATION



Rob Fell

Leaders: Rob Fell, Stephen Paget-Brown and Caroline Edwards Track record: Travers Smith's experience covers a range of business sectors and legal practice areas in the commercial sphere, including banking and insolvency disputes, professional negligence claims, disputes arising from the acquisition of businesses or companies and property etc. The team recently acted for HP in \$5bn-plus claims arising out of its purchase of Autonomy. Clients include Kaupthing Bank and Rosneft Oil.

Team & differentiation: The team is led by Rob Fell, head of dispute resolution and partner in the regulatory investigations group. The firm regularly handles heavyweight commercial litigations and clients benefit from a consistent team assisting them, as the firm boasts the lowest attrition rates in the city.

### HERBERT SMITH FREEHILLS: A BRITISH LITIGATION STALWART



Mark Shillito

Leaders: Mark Shillito and Alan Watts Established: 2012 Track record: Herbert Smith Freehills'reputation for litigation precedes them, having represented high-profile clients including Bernie Ecclestone in the recent series of cases on the sale of Formula 1 shares by Bayerische Landesbank to CVC Capital Partners. Other notable clients include Goldman Sachs and BAT.

Team & differentiation: Head of disputes, Mark Shillito, is well versed in IP disputes, whilst partner Alan Watts' interests include company disputes. The broad range of expertise held by the team make them an apt choice for an array of commercial litigation cases. The international nature of the firm allows clients access to 24-hour service in time sensitive matters.



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China Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Fangda Partners	Benjamin Bin Miao, Daniel Tao Huang, Jason Chun Li, Nuo Ji
King & Wood Mallesons	Tao Huang, Yaozhi Qian, Lingyun Liu
Zhong Lun Law Firm	Gary Jun Gao, Bing Wang, Wei Bao, Decai Zhang
	EXCELLENT
JunHe	Allan Zhenyong Ye, George Zhao Wang, Honghuan Liu
Tiantong & Partners	Yong Jiang, Yaoquan Chen, Qing Peng
	HIGHLY RECOMMENDED
Dacheng Dentons	Jiangtao Ma, John Zhiqiang Zou
Duan & Duan	Win Weiming Cao, Jason Xiaolin Ju, Frank Yi Chen
Global Law Office	Jiuguang Zhao, Xiaolu Xu
Huizhong Law Firm	Chao Yang, Ming Qiu
Jingtian & Gongcheng	Chungang Dong, Shiqi Sun
	RECOMMENDED
Allbright Law Offices	Rui Guo
Beijing Kangda Law Firm	Mingyou Tong
Commerce & Finance Law Offices (Tongshang)	Jialu Wang
East & Concord Partners	Qi Zhou, Jiangning Zhao
Guantao Law Firm	Xinwei Jiang
Haiwen & Partners	Denning Jin, Jie Tao
Llinks Law Offices	Peiming Yang
Tian Yuan Law Firm	Xiaodong Zhu
	STRONG EXPERTISE
Anjie Law Firm	Arthur Xiao Dong
Beijing DHH Law Firm	Yuan Robert Yao
Dahui Lawyers	Xing Wan
Deheng Law Offices	Guifang Li
Grandall Law Firm	Jingze Sun
Jincheng, Tongda & Neal	Ping Zhao

### JUNHE: FULL RANGE OF DISPUTE RESOLUTION SERVICES



Leaders: Allan Zhenyong Ye, George Zhao Wang and Honghuan Liu Established: 1989

Track record: The firm won a recent victory before the People's Higher Court of Guangdong Province for the appellee Shenzhen Zhenai.com Information Technology in the retrial of the high-profile "Fei Cheng Wu Rao" trademark infringement case with the respondent Jin Ahuan. Other clients represented include JCB, Volvo and GSK.

Team & differentiation: Dispute resolution has been a core area of practice throughout the development of JunHe, and the firm proposes a full range of services, including Foreign Corrupt Practices Act (FCPA) investigations, internal compliance investigations and bankruptcy. IP litigation is another strong area, with partner Honghuan Liu highly recommended in product liability and IP issues.

### **ANTITRUST LITIGATION**

China Best Domestic Law Firms

FIRM	LEADING PARTNERS
	LEADING
AnJie Law Firm	Zhan Hao, Ying Song, Michael Gu
Fangda Partners	Michael Liang Han
JunHe	Yingling Wei, Yung Yung Janet Hui
Zhong Lun Law Firm	Peng Wu, Zhaoqi Cen
	EXCELLENT
Deheng Law Offices	Liang Ding
Han Kun Law Offices	Chen Ma
King & Wood Mallesons	Susan Xuanfeng Ning
Lifang & Partners	Yi Jin, Guanbin Xie
	HIGHLY RECOMMENDED
Broad & Bright	Yao Feng
Gaopeng & Partners	Liyong Jiang
Guantao Law Firm	Shaosong Sun
T&D Associates	John Yong Ren
Tian Yuan Law Firm	Wei Huang

India Best Law Firms

FIRM	LEADING PARTNERS
Curil Amerehand Mangaldea	LEADING  Decay Billimeria
Cyril Amarchand Mangaldas	Percy Billimoria
Shardul Amarchand Mangaldas	Pallavi Shroff
Agarwal Law Associates	Mahesh Agarwal
Karanjawala & Company Advocates	Raian Karanjawala
Khaitan & Co.	Sanjeev Kapoor, Sachin Mandlik
	EXCELLENT
AZB & Partners	Rajendra Barot
Bharucha & Partners	M.P. Bharucha, Vivek Vashi
J Sagar Associates	Dhirendra Negi, Farhad Sorabjee
ALMT Legal	Hitesh Jain, Sameer Tapia
DSK Legal	Anand Desai
Dua Associates	Shiraz Patodia
Federal & Rashmikant	C. Rashmikant
Wadia Ghandy & Co	Bindi Dave
	HIGHLY RECOMMENDED
Bhasin & Co Advocats	Lalit Bhasin
Dhir & Dhir Associates	Alok Dhir
Majmudar & Partners	Fraser Alexander
Mulla & Mulla & Craigie Blunt & Caroe	Y.P. Dandiwala
Nishith Desai Associates	Vyapak Desai
Trilegal	Sitesh Mukherjee
	RECOMMENDED
Economic Laws Practice	Rohan Shah
IndusLaw	V. Srinivasa Raghavan
Juris Corp	Durgesh Khanapurkar, Sandeep Mahapatra
Kochhar & Co	K.V. Singh
Samvad Partners	Poornima Hatti
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Japan Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Anderson Mori & Tomotsune	Yoshimasa Furuta, Hiroki Wakabayashi
Herbert Smith Freehills	Peter Godwin
Morrison & Foerster / Ito & Mitomi	James Hough
Nagashima Ohno & Tsunematsu	Hironobu Tsukamoto, Yoshimi Ohara
	EXCELLENT
1 Mori Hamada & Matsumoto	Mugi Sekido
Nishimura & Asahi	Hiroyuki Tezuka
2 Atsumi & Sakai	Tatsuya Fukui, Toyoki Emoto
Freshfields Bruckhaus Deringer	Nicholas Lingard, Dmitry Surikov
Orrick	Yoshihiro Takatori
TMI Associates	Tomoki Yanagisawa
	HIGHLY RECOMMENDED
Baker McKenzie (Gaikokuho Joint Enterprise)	Yoshiaki Muto, Joel Greer
Hibiya Park Law Offices	Hideaki Kubori
Iwata Godo	Masao Fujii
Momo-o Matsuo & Namba	Junya Naito
O'Melveny & Myers	Yoji Maeda
Quinn Emanuel Urquhart & Sullivan	Ryan Goldstein
	RECOMMENDED
Ashurst	Kensuke Inoue
Hashidate Law Office	Kenji Hashidate, Takahiro Mikami
Kojima Law Offices	Hideki Kojima
Matsuo & Kosugi	Tasuku Matsuo, Yasuhei Taniguchi*
Wada & Watanabe	Nobuhiro Wada

<sup>\*</sup>Of-Counsel

### **MORRISON & FOERSTER/ITO MITOMI:** A UNIQUELY AMERICAN-JAPANESE LAW FIRM



James Hough

Leader: James Hough Established: 1987

Track record: Commercial disputes are the main focus of the firm. The team hold significant expertise in IP disputes and have recently acted for Fujitsu Ten in a patent infringement investigation. They have also represented Toshiba in a trade secrets dispute, and also have SoftBank, NEC and Nikon as clients.

Team & differentiation: A world leader in litigation, Morrison Foerster's Ito & Mitomi partnership has established the largest international law firm in Japan. The 25strong team, of whom over half are fluent in Japanese, work seamlessly with their US colleagues, making them well equipped to handle all aspects of US litigation, and apt at handling international arbitrations - as well as domestic work.

### NAGASHIMA OHNO & TSUNEMATSU: FIRST CLASS LAWYERS PROVIDING FIRST CLASS SERVICE



Norimitsu Arai

Leaders: Norimitsu Arai and Hisaya Kimura Established:

Track record: Headed by Norimitsu Arai, Nagashima's 45 lawyer strong dispute team has foreign and domestic clients from every major industry sector. Recent highlights for the firm include representing TEPCO in the shareholder derivative lawsuit following the 2011 Fukushima nuclear power plant disaster as well as acting for several banks in a suit against Olympus.

Team & differentiation: The first law firm in Japan to reach 100 lawyers, the firm prides itself on providing a nurturing environment in which its lawyers can develop, as well as on the synergy between their various practice areas. The dispute team includes highly specialized practitioners with department head Arai focusing on labor and employment disputes.



Turkey Best Law Firms

FIRM	LEADING PARTNERS
	LEADING
Akinci Law Office	Ziya Akıncı
Çakmak Avukatlık Ortaklığı	Mesut Çakmak
Cerrahoğlu Law Firm	Fadlullah Cerrahoğlu
Coşar Avukatlık Bürosu	Utku Coşar
	EXCELLENT
Erdem & Erdem Law Office	H. Ercument Erdem, Süleyman Sevinç, Piraye Erdem
Esin Attorney Partnership - Baker McKenzie International	Ismail Esin
Gün + Partners	Mehmet Gün
Pekin & Pekin	Ahmed Pekin, Firat Yalçin
YükselKarkinKüçük Attorney Partnership	Murat Karkın
	HIGHLY RECOMMENDED
Balcıoğlu Selçuk Akman Keki Attorney Partnership	Özgür Akman
Çakmak-Gökçe Avukatlık Bürosu	Yalın Akmenek, Zeynep Çakmak
Hergüner Bilgen Özeke Attorney Partnership	Ayşe Hergüner Bilgen, Tolga Danışman
Kolcuoğlu Demirkan Koçaklı Attorneys at Law	Okan Demirkan
Pekin & Bayar Law Firm	Şefika Pekin
	RECOMMENDED
Birsel Law Office	Mahmut Birsel
Çaga & Çaga	Idil Çaga Degerli, Erdem Degerli
Erçin Bilgin Bektaşoğlu	Feyzi Erçin
Moroğlu Arseven	Orçun Çetinkaya
Paksoy Attorneys at Law	Serdar Paksoy, Gökhan Bozkurt
Turunç	Noyan Turunç
Yarsuvat & Yarsuvat Law Firm	Duygun Yarsuvat





Morocco Best Law Firms

	FIRM	LEADING PARTNERS  LEADING
	Kettani Law Firm	Azzedine Kettani, Rita Kettani
		EXCELLENT
1	Benzakour Law Firm	Abdelaziz Benzakour, Rachid Benzakour
	Cabinet Hamid Andaloussi	Hamid Andaloussi
	Naciri & Associés Allen & Overy	Yassir Ghorbal
2	Hajji & Associés	Amin Hajji
	Kettani Associés	Ali Kettani
	Mernissi - Figes	Mohamed El Mernissi
	Mossadek & Partners	Tarik Mossadek
		HIGHLY RECOMMENDED
	Bakouchi & Habachi - HB Law Firm	Salima Bakouchi
	Bassamat & Associés	Asmâa Laraqui-Hossini, Bassamat Fassi-Fihri
	Bennani & Associés	Abdellah Moustaid
	Boulalf & Mekkaoui	Abdelatif Boulalf
	DLA Piper	Mehdi Kettani
	Elkhatib Law Firm	Fayçal Elkhatib, Hatim Elkhatib
	Nawel Ghaouti Avocat	Nawal Ghaouti
		RECOMMENDED
AB Avocats - Abouakil, Benjelloun & Said Benjelloun, Anis Mahfoud  Mahfoud Avocats		Said Benjelloun, Anis Mahfoud
	BFF Law Firm - Belouchi Fassi-Fihri	Abdelouahab Belouchi, Bouchra Belouchi, Fatima-Zahra Fassi-Fihri
	ННН	Ahmad Hussein
	Kawtar Jalal & Jihad Agouram cabi- net d'avocats	Kawtar Jalal, Jihad Agouram
	Lahlou - Zioui & Associés	Mohamed Lahlou, Ali Zioui
		STRONG EXPERTISE
	Abdelaziz Amraoui	Abdelaziz Amraoui
	Adyel Avocats	Abdelkrim Karim Adyel
	Amin Chérif, Cabinet	Amin Chérif
	Chakouri Avocats	Belkacem Chakouri
	Youssef Chehbi	Youssef Chehbi
	Sayarh & Menjra	Omar Sayarh, Mohamed Ali Sayarh, Mohamed Amine Menjra

Tunisia Best Law Firms

The firms are listed alphabetically within each band

FIRM	LEADING PARTNERS
	LEADING
Boussayene Knani & Associates	Mehrez Boussayene, Youssef Knani
El Ajeri Lawyers	Mohamed El Ajeri
Ferchiou & Associés	Noureddine Ferchiou, Amina Larbi
	EXCELLENT
Houerbi Law Firm	Sami Houerbi
Malouche Law Firm	Elyes Malouche, Slim Malouche
Meziou Knani & Khlif	Sarhane Khlif
	HIGHLY RECOMMENDED
Cabinet Donia Hedda Ellouze	Donia Hedda Ellouze
Caid Essebsi & Ben Salem	Slah Eddine Caïd Essebsi, Fakher Ben Salem
Eversheds El Heni	Farès Koussay El Heni, Mohamed Raouf El Heni
Jurismed	Borhane Boureghda
Kallel & Associates	Sami Kallel
Kammoun & Kallel	Mohamed Kammoun, Ahmed Kallel
Lamloum Law Firm	Malek Lamloum
	RECOMMENDED
Abdelly & Associés	Samir Abdelly
Achour Law Firm	Abdelmonem Achour
Ben Mahmoud	Mohamed Ben Mahmoud
Chafter Raouadi Law Firm	Zine El Abidine Chafter
Mamoughli & Mamoughli Avocats	Abdellatif Mamoughli, Mourad Mamoughli

### BOUSSAYENE KNANI & ASSOCIÉS: EXCELLENCE & EFFICIENCY FOR COMPLEX INTERNATIONAL CASES



Leaders: Mehrez Boussayene and Youssef Knani Established: 2002 Track record: Founded in 2002 Boussayene Knani is a multi-service corporate law firm with a strong litigation practice. The international dimension of the cases conducted by the firm is at the core of its practice. Directly solicited by leading European law firms, B&K has acted on behalf of major investment banks and infrastructure industries before the local courts.

Team & differentiation: The firm is made up of a number of lawyers who have practiced as judges and have taught the key disciplines of commercial law at university level (commercial enterprise, international contracts, foreign investments, energy and more) which places it amongst the leading Tunisian law firms.

Mehrez Boussayene



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# EXTERNAL CONTRIBUTORS



140 | Interview with Gilles Bigot Managing Partner, Winston & Strawn Paris

Putting the Horse Before the Cart: Enforcement Should Be Planned Before the Claim.
By jacques-Alexandre Genet and Emmanuel Kaspereit. **Archipel** 

### An in-depth knowledge of the healthcare and life sciences sectors



Interview with

GILLES BIGOT

Managing Partner,

WINSTON & STRAWN PARIS

Managing partner of the French office since 2012, Gilles Bigot is part of the firm's global nominating committee as well as head of the health care and life sciences practice. He is praised for being an architect of healthcare law in the French and European markets. He tells us more about the firm, its office in Paris and their dispute resolution strategy.

### LEADERS LEAGUE. What are the specifics of Winston & Strawn's litigation practice?

Gilles Bigot. Our Paris office, composed of 13 attorneys, including five partners and one Of Counsel, has one of the most established dispute resolution practices.

Our partners have a unique positioning in the French legal market: we have a sectorial practice dedicated to the healthcare sector.

We intervene in both healthcare and life sciences. For the most part, we deal with hospitalization – in both the public and private sectors, on networks of partner health professionals, medical devices and administrative litigations. We also handle competition cases on healthcare issues. We basically cover the whole spectrum.

In healthcare law, we tackle both acquisitions, structuration and also any related regulation issue or litigation. Very often, those issues have both national and pan-European implications.

With regards to our work for hospital groups, we are the leading practice in terms of litigation between hospital facilities and hospital practitioners. We also deal with litigation between hospital facilities.

Our team specialized in the healthcare sector intervenes both in litigation and

Besides our sectorial specialty, the team also regularly handles corporate and financial litigation with, for example, issues of liability guarantee, shareholders disputes, dismissal of board members, undue use of majority/minority powers, as well as white-collar crime.

### Could you give us examples of cases recently handled by the Paris team?

Since May 2017, we have been working on a case for a German pension fund which is related to the aftermath of the Vivendi case: Vivendi's investors had invested in the capital. False reporting was presented, which resulted in a massive loss and gave rise to UMH's action against Vivendi. This is currently one of the biggest litigation cases in Europe.

Another substantial litigation we have been working on deals with repented cases before the competition authority of companies that have colluded. SC Johnson was the first company to do so. In these cases, a denunciation exonerates the company of any sanction for anti-competitive conduct but nevertheless gives rise to major litigation proceedings.

"Mediation and conciliation have been almost a prerequisite, with only a few exceptions"

In another criminal case, we defended a leading sports-venue manager against the offence of favoritism. We assisted the company Vert Marine during the four days of hearings. This case, dating back from 2012, represents extensive criminal proceedings.

### How do you work alongside the other practice areas?

There is no silo effect between the different departments of the firm. Whenever necessary, we bring in the expertise and technical know-how each dispute requires, coordinating with other practices. Everyone works together if the case requires it.

We have specialized lawyers such as Mathilde Lefranc-Barthe and Paul L'huillier working in corporate litigation – as well as multi-tasking lawyers. Sara Susnjar is a cross-border corporate

attorney licensed in the US and based in Paris. She is the technical and linguistic liaison with the US. Her skills are highly relevant in a case like SC Johnson's but she has other focuses such as international arbitration, FCPA and compliance.

### Winston & Strawn has a strong and established network of offices. How do you cooperate with each other?

We often work with other offices: this is the culture of our firm. As for the way we share our work within the firm and the various offices, whenever there is any issue with a French subsidiary of a US firm, the US offices send us the case and we take care of it, liaising with them.

To give you some practical examples, for the UMH case, Jeffrey L. Kessler, who is known as one of the leading antitrust, sports law and trial lawyers in the US, sent the case to the French office. From that point on we have pitched the case and got them as new clients. This is an example of how we connect between offices and think as one big team worldwide.

Another interesting example is the case of an Italian lawyer in our Hong Kong office. He worked for an Italian group and was charged with the organization of their litigation matters. The Hong Kong office therefore put the Parisian office on that case.

Overall, we have noticed that the Parisian office has more and more referrals from other offices.

### What is the strategy of the firm in the dispute resolution market? Should alternative dispute resolution methods be privileged, if so, in what cases?

Over the last few years, the practice

has indeed evolved. Now there's not a single case before the Paris court of first instance where the pre-trial judge does not first try to solve the dispute via mediation. Mediation and conciliation have been almost a prerequisite, with only a few exceptions.

At our Paris office, Anne-Carine Ropars-Furet specializes in mediation. She also teaches mediation at university. Today mediation is part of our defense strategy. Whenever we deal with a dispute resolution case, we always try to opt for a high-road strategy. Our litigious strategy is always to bring the parties to the negotiating table in order to reach a settlement.

There are several tools supporting an efficient dispute strategy. The first of them is a perfect command of civil procedures. Then, another crucial aspect is in-depth knowledge of the addressed sector. Whenever there is good knowledge of the sector, real understanding of its very technical aspects, that's a good strategy to contradict the opponent. These are actually good negotiating leverages. They even the balance of power between the judge and the lawyer.

### What impact might the latest technological advances have on the dispute resolution sector?

Predictive justice, for example, will enable us to validate or invalidate a litigation procedure. They should definitely have a role to play but in dispute resolution there is an important human element. Litigation is often quite unpredictable due to this human factor.

In my view, predictive justice will leave more time for lawyers to refine their upstream strategy. And in any event, it is precisely on these aspects that a case is won. •

"Predictive justice will leave more time for lawyers to refine their upstream strategy"



### Putting the Horse Before the Cart: Enforcement Should Be Planned Before the Claim

Collecting on a judgement or award is the primary goal of litigants and yet is rarely considered in full before starting litigation or arbitration. In matters of international enforcement, the standard chronology should be considered an enemy: enforcement must be planned long before a decision is rendered, ideally at the stage of contract drafting.



Jacques-Alexandre Genet



**Emmanuel Kaspereit** 

### **ABOUT THE AUTHORS**

Jacques-Alexandre Genet and Emmanuel Kaspereit are partners of Archipel in Paris. They are both French avocats à la Cour and they specialise in international enforcement. They have advised companies, individuals and investment funds in debt-recovery against OECD and middle and lower income states. Jacques-Alexandre and Emmanuel plan and execute enforcement worldwide, with the help of Archipel's network of local consultants.

mplementing an effective enforcement strategy in multiple jurisdictions is a bespoke process. However, some issues do arise regularly. Anticipating them is important and can prove essential in the ability to collect on a judgement or award and to do so within a commercially reasonable time.

### The main steps to the proper planning of an enforcement process

Locating and preserving the debtor's assets. Assessing and locating the debtor's assets is an obvious first step and should

be considered well before a claim is brought. First, the success of the court or arbitration proceedings will depend on the eventual effective recovery of assets. Second, assets, once located, can be attached to avoid their disappearance or can otherwise be made part of the overall enforcement strategy.

In many cases, especially where state debtors are concerned, information on assets is publicly available to anyone who knows where to look. If required, assettracing specialists are available to provide assistance. Parties should take care to wisely select the more reputable business intelligence firms, irrespective of their sizes, and to carefully focus the research, with the assistance of counsel, in order to ensure results that are commensurate to the cost.

From a procedural standpoint, locating assets is also important to determine against which parties to claim. Respondents such as state instrumentalities, agents or alter egos can be made part of the overall strategy if they are identified early on.

Not putting blind trust in conventions and treaties. Most commercial parties are sufficiently knowledgeable to identify early on whether arbitral awards can be enforced in the debtor's jurisdiction under the 1958 New York Convention on the Recognition and Enforcement of Foreign Arbitral Awards (the "New York Convention"). The 2005 Hague Convention on Choice of Court Agreements will hopefully provide in time a similar legal basis for enforcement of court judgment.

However amongst the 156 signatories to the New York convention, less than a third should be considered enforcement-friendly. Lack of experience, local politics and lack of independence of the judiciary will often combine to make the New York Convention less than useful in most of its signatory states. Likewise, ICSID awards are often seen as easier to enforce than commercial decisions, but this is not entirely true in practice, since the ICSID Convention does not address state immunity, which is the primary impediment to enforcement against states.

Keeping ahead of compliance. Creditors beware! In many countries, international enforcement should be considered a compliance risk. As soon as a claim is publicised, various intermediaries are likely to offer their good offices in recovering the debt. Generally speaking, these intermediaries are unhelpful and should be avoided. In any event, proper safeguards must be in place to ensure that final settlements are compliant.

Financing the enforcement. International enforcement can be a costly exercise and some creditors become unable to fund the enforcement, especially when arbitration costs are taken into

"Enforcement

should be planned

award and as early

between the parties"

well ahead of the

as the contract

### **KEY POINTS**

- Start by locating the debtor's assets and make this an ongoing effort during the entire enforcement process. Be prepared to react rapidly if attachments become possible.
- Make sure the enforcement process is fully compliant and be wary of self-professed intermediaries.
- Do not underestimate service of process requirements: proper management of international service can cut several months off the common enforcement schedule.
- Enforcement against states is becoming increasingly restrictive and should be part and parcel of the initial agreement with the state counterpart.

account and have taken their tolls on the claimant's finances. Assigning an award is sometimes a possibility but is unlikely to be made on terms favourable to the creditor. Given the right circumstances, creditors should consider carrying out the enforcement themselves and funding the effort with the help of professional thirdparty funders.

If possible, creditor parties should strive to obtain assistance from third-party funders with experience of enforcement. The lack of any enforcement experience can lead to difficulties in adjusting to the process, as can the lack of experience of difficult jurisdictions or the lack of resources in terms of asset tracing and a local enforcement network.

### What should be on your mind once enforcement has started

Recognition enforcement? In or jurisdictions where recognition and

enforcement of foreign judgements or awards are treated differently at law, parties can be presented with a choice. Most of the time, creditors will request enforcement as it allows for immediate collection against the debtors. However, recognition is often easier to obtain and should not be discounted outright. It is sometimes useful to obtain quick recognition to occupy the field in a given jurisdiction and turn to the costlier and longer enforcement process in a second

Service is key and should be carefully followed. Service of process is often ignored by specialist counsel, yet it is one of the most critical issues in enforcement matters. The time to obtain an award, and sometimes its validity as well, in addition to the chances of having it enforced, depend on the respondent having been properly served and informed. During the arbitration or court process and

afterwards when enforcement is being carried out in numerous jurisdictions, procedural deadlines can depend upon service being validly effected through cumbersome diplomatic processes.

Unfortunately, international service is a complex process that is mostly out of the hands of the parties. The claimant is therefore vulnerable to mistakes or unwillingness to act from state offices tasked with international service.

Experienced counsel are able to guide the claimants to the most effective service processes and to oversee completion of service in the shortest possible time. It is often possible to take advantage of the different service rules between civil law and common law jurisdictions.

Enforcement against states. Although states have entered the commercial arena, they are still reluctant to play by its rules. The current international trend is for state immunities to be reinforced, at the expense of creditors' rights. Despite the 2004 UN Convention on jurisdictional immunities of states and their property, state immunities are and will likely remain primarily a matter of domestic law, to be interpreted according to the legal culture of the local judges. In practice, it is not unusual for parties considering enforcement against a state to face as many approaches as jurisdictions involved.

This piecemeal approach and the growing restrictions on enforcement against sovereign assets have made it important to plan enforcement at the time of agreeing the original contract with the state or state



## TOP ADVISORS DIRECTORY

2017-2018



To be present in this directory next year, or in other Intelligence Reports that will soon be released, please contact:

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Hausteld			201	Winston & Strawn	+33 1 53 64 82 82
BRAZIL	151			ITALIE	
Andrade & Fichtner Advogados			202	Gitti and Partners	+39 02 721 709
Nation   Policastro Advogados   +55   13 049 5700   204	152			LUXEMBOURG	
Arruda Alvim & Thereza Alvim	153		203	Kleyr Grasso	+352 227 330 1
155		•			
Carpena Advogados Associados			204	FloresRueda Abogados	+52 55 4632 3199
157   CGM			205	Malpica, Iturbe, Buj y Paredes	+52 55 5280 1551
Costa Marfori Advogados			206	Rendón – Guerrero	+52 55 5514 7794
Dannemann Siemsen Advogados	158			MONACO	
De Vivo, Whitaker e Castro Advogados		· · · · · · · · · · · · · · · · · · ·	207		
FERU   Fresto Borges		De Vivo Whitaker e Castro Advogados	208	Zabaldano	+377 97 98 06 80
Greco, Rodrigues, Vizentim Advogados		- DVWCA+55 11 3048 3266		PERU	
Licks Attorneys	161	Ernesto Borges+55 67 3389 0123	209	Allemant Abogados	+511 421 2896
L.O. Baptista Advogados	162	Greco, Rodrigues, Vizentim Advogados+55 11 5908 4600	210	Amprimo & Flury	+511 208 0130
Muriel Medici Franco Advogados	163	Licks Attorneys+55 11 3033 3700	211	Aramburú Castañeda Boero – Attorneys	+511 610 6161
Nelson Williams & Advogados Associados	164	L.O. Baptista Advogados+55 11 3147 0800	212	Capuñay & Cieza	+511 422 41 96
Rocha e Barcellos Advogados	165	Muriel Medici Franco Advogados+55 11 3016 1888	213	Dentons	+51 1 208 4200
168         Siqueira Castro – Advogados         +55 11 3704 9840         217         León e Iparraguirre Abogados (LEIA)         +511 641 277           169         Trench Rossi Watanabe         +55 11 3048 6800         218         Osterling abogados         +511 611 828           170         Vieira Rezende         +55 21 2217-2888         219         Rebaza, Alcázar & De Las Casas         +511 442 510           171         Warde Advogados         +55 11 3065 8207         220         Rodríguez Angobaldo Abogados         +511 421 414           172         CHILE         221         Simons Abogados         +511 652 121           173         Gorzález & Rioseco         +56 22 259 10 100         SWITZERLAND         SWITZERLAND           174         Grupo Vial Serrano Abogados (GVSA)         +56 227 13900         223         Lenz & Staehelin         +41 58 261 50 0           175         Gutiérrez, Waugh, Jimeno & Asenjo         +56 223 792000         225         Niederer Kraft & Frey         +41 58 800 800           176         Parraguez & Marín         +56 2241 6300         TUNISIA         TUNISIA           177         Reymond & CIA Abogados         +56 2 2405 5380         227         Boussayene Knani & Associés         +216 71 288 68           179         Gómez-Pinzón Abogados         +57 1319 2900	166	Nelson Wilians & Advogados Associados +55 11 3330 2299	214		
169         Trench Rossi Watanabe         +55 11 3048 6800         218         Osterling abogados         +511 611 828           170         Vieira Rezende         +55 21 2217-2888         219         Rebaza, Alcázar & De Las Casas         +511 442 510           171         Warde Advogados         +55 11 3065 8207         220         Rodríguez Angobaldo Abogados         +511 421 414           172         Crille         221         Simons Abogados         +511 652 121           173         González & Rioseco         +56 228 400 400         222         SWITZERLAND           174         Grupo Vial Serrano Abogados (GVSA)         +56 227 13900         223         Lenz & Staehelin         +41 58 261 50 0           175         Gutiérrez, Waugh, Jimeno & Asenjo         +56 223 792000         225         Niederer Kraft & Frey         +41 58 800 800           176         Parraguez & Marín         +56 226 17 16 10         226         Pestalozzi         +41 44 217 91 1           177         Reymond & CIA Abogados         +56 2 2405 5380         227         Boussayene Knani & Associés         +216 71 288 68           179         Gómez-Pinzón Abogados         +57 1319 2900         WITED KINGDOM         Brown Rudnick         +44 20 7851 601           180         Altana         +33 1 40 54 51 00	167	•	215		
170         Vieira Rezende         +55 21 2217-2888         219         Rebaza, Alcázar & De Las Casas         +511 442 510           171         Warde Advogados         +55 11 3065 8207         220         Rodríguez Angobaldo Abogados         +511 421 414           172         Correa Gubbins         +56 2 259 10 100         Simons Abogados         +511 652 121           173         González & Rioseco         +56 228 400 400         222         Bär & Karrer         +41 58 261 50 0           174         Grupo Vial Serrano Abogados (GVSA)         +56 227 13900         223         Lenz & Staehelin         +41 58 450 70 0           175         Gutiérrez, Waugh, Jimeno & Asenjo         +56 223 792000         225         Niederer Kraft & Frey         +41 58 800 800           176         Parraguez & Marín         +56 226 17 16 10         226         Pestalozzi         +41 44 217 91 1           177         Reymond & CIA Abogados         +56 2 2441 6300         TUNISIA         TUNISIA           178         Ugarte Ried Correa         +56 2 2405 5380         227         Boussayene Knani & Associés         +216 71 288 68           EI Ajeri Lawyers         141 671 288 68         EI Ajeri Lawyers         +216 71 288 68         EI Ajeri Lawyers         +44 20 7851 601           180         Atrana         +3	168	Siqueira Castro – Advogados+55 11 3704 9840	217	León e Iparraguirre Abogados (LEIA)	+511 641 2777
171         Warde Advogados         +55 11 3065 8207         220         Rodríguez Angobaldo Abogados         +511 421 414           CHILE         221         Simons Abogados         +511 652 121           172         Correa Gubbins         +56 2 259 10 100         SWITZERLAND           173         González & Rioseco         +56 228 400 400         222         Bär & Karrer         +41 58 261 50 0           174         Grupo Vial Serrano Abogados (GVSA)         +56 227 13900         223         Lenz & Staehelin         +41 58 450 70 0           175         Gutiérrez, Waugh, Jimeno & Asenjo         +56 223 792000         225         Niederer Kraft & Frey         +41 58 800 800           176         Parraguez & Marín         +56 22 441 6300         TUNISIA         TUNISIA           178         Ugarte Ried Correa         +56 2 2405 5380         227         Boussayene Knani & Associés         +216 71 288 68           COLOMBIA         228         El Ajeri Lawyers         +216 71 288 68           COLOMBIA         229         Brown Rudnick         +44 20 7851 601           180         Altana         +33 1 79 97 93 00         URUGUAY           181         Arago         +33 1 40 54 51 00         USA           182         Archipel         +33 1 40 55 38 77	169	Trench Rossi Watanabe+55 11 3048 6800	218		
CHILE         221         Simons Abogados         +511 652 121           172         Correa Gubbins         +56 228 400 400         222         Bär & Karrer         +41 58 261 50 0           174         Grupo Vial Serrano Abogados (GVSA)         +56 227 13900         223         Lenz & Staehelin         +41 58 450 70 0           175         Gutiérrez, Waugh, Jimeno & Asenjo         +56 223 792000         225         Niederer Kraft & Frey         +41 58 800 800           176         Parraguez & Marín         +56 226 17 16 10         226         Pestalozzi         +41 44 217 91 1           177         Reymond & CIA Abogados         +56 2 2441 6300         TUNISIA         TUNISIA           178         Ugarte Ried Correa         +56 2 2405 5380         227         Boussayene Knani & Associés         +216 71 288 68           EI Ajeri Lawyers         +216 71 288 25         EI Ajeri Lawyers         +216 71 288 25           179         Gómez-Pinzón Abogados         +57 1319 2900         WINITED KINGDOM         *44 20 7851 601           180         Altana         +33 1 83 79 16 30         230         Bergstein         +598 2901 244           182         Archipel         +33 1 40 55 38 77         231         Cadwalader, Wickersham & Taft         +1 212 504 600 <td>170</td> <td>Vieira Rezende+55 21 2217-2888</td> <td>219</td> <td>Rebaza, Alcázar &amp; De Las Casas</td> <td>+511 442 5100</td>	170	Vieira Rezende+55 21 2217-2888	219	Rebaza, Alcázar & De Las Casas	+511 442 5100
172         Correa Gubbins         +56 2 259 10 100         SWITZERLAND           173         González & Rioseco         +56 228 400 400         222         Bär & Karrer         +41 58 261 50 0           174         Grupo Vial Serrano Abogados (GVSA)         +56 227 13900         223         Lenz & Staehelin         +41 58 450 70 0           175         Gutiérrez, Waugh, Jimeno & Asenjo         +56 223 792000         225         Niederer Kraft & Frey         +41 58 800 800           176         Parraguez & Marín         +56 226 17 16 10         226         Pestalozzi         +41 44 217 91 1           177         Reymond & CIA Abogados         +56 2 2441 6300         TUNISIA           178         Ugarte Ried Correa         +56 2 2405 5380         227           COLOMBIA         228         El Ajeri Lawyers         +216 71 288 68           El Ajeri Lawyers         +216 71 288 25         UNITED KINGDOM           180         Altana         +33 1 79 97 93 00         URUGUAY           181         Arago         +33 1 83 79 16 30         230           182         Archipel         +33 1 40 54 51 00         USA           183         Betto Seraglini         +33 1 40 73 16 40         232           184         Castaldi Partners         +33 1 53 45	171	Warde Advogados+55 11 3065 8207	220		
173         González & Rioseco         +56 228 400 400         222         Bär & Karrer         +41 58 261 50 0           174         Grupo Vial Serrano Abogados (GVSA)         +56 227 13900         223         Lenz & Staehelin         +41 58 450 70 0           175         Gutiérrez, Waugh, Jimeno & Asenjo         +56 223 792000         225         Niederer Kraft & Frey         +41 58 800 800           176         Parraguez & Marín         +56 226 17 16 10         226         Pestalozzi         +41 44 217 91 1           177         Reymond & CIA Abogados         +56 2 2441 6300         TUNISIA           178         Ugarte Ried Correa         +56 2 2405 5380         227           COLOMBIA         228         El Ajeri Lawyers         +216 71 288 68           COLOMBIA         228         El Ajeri Lawyers         +216 71 288 25           179         Gómez-Pinzón Abogados         +57 1319 2900         UNITED KINGDOM           180         Altana         +33 1 79 97 93 00         URUGUAY           181         Arago         +33 1 83 79 16 30         230           182         Archipel         +33 1 40 54 51 00         USA           183         Betto Seraglini         +33 1 40 55 38 77         231         Cadwalader, Wickersham & Taft         +1 212 504 600 <td></td> <td>CHILE</td> <td>221</td> <td>Simons Abogados</td> <td>+511 652 1212</td>		CHILE	221	Simons Abogados	+511 652 1212
174         Grupo Vial Serrano Abogados (GVSA)         +56 227 13900         223         Lenz & Staehelin         +41 58 450 70 0           175         Gutiérrez, Waugh, Jimeno & Asenjo         +56 223 792000         225         Niederer Kraft & Frey         +41 58 800 800           176         Parraguez & Marín         +56 226 17 16 10         226         Pestalozzi         +41 44 217 91 1           177         Reymond & CIA Abogados         +56 2 2441 6300         TUNISIA           178         Ugarte Ried Correa         +56 2 2405 5380         227         Boussayene Knani & Associés         +216 71 288 68           COLOMBIA         228         El Ajeri Lawyers         +216 71 288 25           179         Gómez-Pinzón Abogados         +57 1319 2900         UNITED KINGDOM           FRANCE         229         Brown Rudnick         +44 20 7851 601           180         Altana         +33 1 83 79 16 30         230         Bergstein         +598 2901 244           182         Archipel         +33 1 40 54 51 00         USA           183         Betto Seraglini         +33 1 40 55 38 77         231         Cadwalader, Wickersham & Taft         +1 212 504 600           184         Castaldi Partners         +33 1 40 73 16 40         232         Cravath         +1 212 277 400	172	Correa Gubbins +56 2 259 10 100		SWITZERLAND	
175         Gutiérrez, Waugh, Jimeno & Asenjo         +56 223 792000         225         Niederer Kraft & Frey         +41 58 800 800           176         Parraguez & Marín         +56 226 17 16 10         226         Pestalozzi         +41 44 217 91 1           177         Reymond & CIA Abogados         +56 2 2441 6300         TUNISIA           178         Ugarte Ried Correa         +56 2 2405 5380         227         Boussayene Knani & Associés         +216 71 288 68           COLOMBIA         228         El Ajeri Lawyers         +216 71 288 25           179         Gómez-Pinzón Abogados         +57 1319 2900         UNITED KINGDOM           FRANCE         229         Brown Rudnick         +44 20 7851 601           180         Altana         +33 1 79 97 93 00         URUGUAY           181         Arago         +33 1 40 54 51 00         USA           182         Archipel         +33 1 40 55 38 77         231         Cadwalader, Wickersham & Taft         +1 212 504 600           184         Castaldi Partners         +33 1 53 45 97 62         233         Freshfields         +1 212 277 400	173	González & Rioseco+56 228 400 400	222		
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177         Reymond & CIA Abogados         +56 2 2441 6300         TUNISIA           178         Ugarte Ried Correa         +56 2 2405 5380         227           COLOMBIA         228         El Ajeri Lawyers         +216 71 288 68           179         Gómez-Pinzón Abogados         +57 1319 2900         UNITED KINGDOM           FRANCE         229         Brown Rudnick         +44 20 7851 601           180         Altana         +33 1 79 97 93 00         URUGUAY           181         Arago         +33 1 40 54 51 00         Bergstein         +598 2901 244           182         Archipel         +33 1 40 55 38 77         231         Cadwalader, Wickersham & Taft         +1 212 504 600           184         Castaldi Partners         +33 1 40 73 16 40         232         Cravath         +1 212 474 100           185         Castineira         +33 1 53 45 97 62         233         Freshfields         +1 212 277 400	175	Gutiérrez, Waugh, Jimeno & Asenjo+56 223 792000	225	Niederer Kraft & Frey	+41 58 800 8000
178         Ugarte Ried Correa.         +56 2 2405 5380         227         Boussayene Knani & Associés.         +216 71 288 68           179         Gómez-Pinzón Abogados.         +57 1319 2900         UNITED KINGDOM           180         Altana.         +33 1 79 97 93 00         URUGUAY           181         Arago.         +33 1 83 79 16 30         230           182         Archipel.         +33 1 40 54 51 00         USA           183         Betto Seraglini.         +33 1 40 73 16 40         232           184         Castaldi Partners.         +33 1 53 45 97 62         233           185         Castineira.         +33 1 53 45 97 62         233           Freshfields         +1 212 277 400	176	Parraguez & Marín+56 226 17 16 10	226	Pestalozzi	+41 44 217 91 11
COLOMBIA         228         El Ajeri Lawyers         +216 71 288 25           179         Gómez-Pinzón Abogados         +57 1319 2900         UNITED KINGDOM           180         Altana         +33 1 79 97 93 00         URUGUAY           181         Arago         +33 1 83 79 16 30         230         Bergstein         +598 2901 244           182         Archipel         +33 1 40 54 51 00         USA           183         Betto Seraglini         +33 1 40 55 38 77         231         Cadwalader, Wickersham & Taft         +1 212 504 600           184         Castaldi Partners         +33 1 40 73 16 40         232         Cravath         +1 212 474 100           185         Castineira         +33 1 53 45 97 62         233         Freshfields         +1 212 277 400	177	Reymond & CIA Abogados+56 2 2441 6300			
Gómez-Pinzón Abogados         +57 1319 2900         UNITED KINGDOM           FRANCE         229         Brown Rudnick         +44 20 7851 601           180         Altana         +33 1 79 97 93 00         URUGUAY           181         Arago         +33 1 83 79 16 30         230         Bergstein         +598 2901 244           182         Archipel         +33 1 40 54 51 00         USA           183         Betto Seraglini         +33 1 40 55 38 77         231         Cadwalader, Wickersham & Taft         +1 212 504 600           184         Castaldi Partners         +33 1 40 73 16 40         232         Cravath         +1 212 474 100           185         Castineira         +33 1 53 45 97 62         233         Freshfields         +1 212 277 400	178	Ugarte Ried Correa+56 2 2405 5380	227	Boussayene Knani & Associés	+216 71 288 688
FRANCE       229       Brown Rudnick       +44 20 7851 601         180       Altana       +33 1 79 97 93 00       URUGUAY         181       Arago       +33 1 83 79 16 30       230       Bergstein       +598 2901 244         182       Archipel       +33 1 40 54 51 00       USA         183       Betto Seraglini       +33 1 40 55 38 77       231       Cadwalader, Wickersham & Taft       +1 212 504 600         184       Castaldi Partners       +33 1 40 73 16 40       232       Cravath       +1 212 474 100         185       Castineira       +33 1 53 45 97 62       233       Freshfields       +1 212 277 400		COLOMBIA	228	El Ajeri Lawyers	+216 71 288 251
180       Altana       +33 1 79 97 93 00       URUGUAY         181       Arago       +33 1 83 79 16 30       230       Bergstein       +598 2901 244         182       Archipel       +33 1 40 54 51 00       USA         183       Betto Seraglini       +33 1 40 55 38 77       231       Cadwalader, Wickersham & Taft       +1 212 504 600         184       Castaldi Partners       +33 1 40 73 16 40       232       Cravath       +1 212 474 100         185       Castineira       +33 1 53 45 97 62       233       Freshfields       +1 212 277 400	179	Gómez-Pinzón Abogados+57 1319 2900			
181       Arago       +33 1 83 79 16 30       230       Bergstein       +598 2901 244         182       Archipel       +33 1 40 54 51 00       USA         183       Betto Seraglini       +33 1 40 55 38 77       231       Cadwalader, Wickersham & Taft       +1 212 504 600         184       Castaldi Partners       +33 1 40 73 16 40       232       Cravath       +1 212 474 100         185       Castineira       +33 1 53 45 97 62       233       Freshfields       +1 212 277 400		FRANCE	229	Brown Rudnick	+44 20 7851 6010
182       Archipel	180	Altana+33 1 79 97 93 00		URUGUAY	
183       Betto Seraglini	181	Arago+33 1 83 79 16 30	230	Bergstein	+598 2901 2448
184       Castaldi Partners       +33 1 40 73 16 40       232       Cravath       +1 212 474 100         185       Castineira       +33 1 53 45 97 62       233       Freshfields       +1 212 277 400		Archipel+33 1 40 54 51 00			
185 Castineira	183	Betto Seraglini+33 1 40 55 38 77	231	Cadwalader, Wickersham & Taft	+1 212 504 6000
	184	Castaldi Partners+33 1 40 73 16 40	232	Cravath	+1 212 474 1000
	185	Castineira+33 1 53 45 97 62	233	Freshfields	+1 212 277 4001
186   Curtis, Mallet-Prevost, Colt & Mosle	186	Curtis, Mallet-Prevost, Colt & Mosle+33 1 42 66 39 10	234	Jenner & Block	+1 312 222 9350









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Peter C. Harkins

Jordan M. Kovler

### **POSITIONING**

Founded by industry veterans, Harkins Kovler, LLC is an independent proxy solicitation firm specializing in shareholder activism, M&A transactions and proxy contests for board representation and control. Our experience includes many of the most complex and contentious M&A transactions and proxy contests occurring in the U.S. and Europe over the past thirty years.

We achieve superior results for clients by combining the time-test-ed methodologies of established proxy solicitation providers with the creative vision, data-driven rigor, client-specific strategies and personalized guidance of a boutique, while working innovatively and constructively with our clients' legal, financial and public relations advisors to secure desired outcomes.

We provide clients and their advisors with the diagnostics required for accurate assessments of the risks posed by activism and for the proper planning of investor outreach programs to marshal requisite levels of support in M&A transactions and proxy contests.

Our strategic advice flows directly from our own due diligence regarding share ownership, including projections of likely voting by shareholders based primarily on extensive prior experience in numerous similar campaigns. Our analyses illustrate the overall nature and scope of the challenges posed, while highlighting alternative paths to optimal outcomes based on likelihood of success. We also develop, implement and coordinate comprehensive and multifaceted investor outreach programs to maximize shareholder support in M&A transactions and in proxy contests for board representation. Our campaigns are matched carefully to individual client needs, and we routinely assist clients and their advisors with timely adaptations to company-specific, industry and market developments and trends, including ongoing and anticipated changes in share ownership.



- Shareholder Activism Defense
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- Contested Consent Solicitations
- Vote Projection Analyses
- Share Ownership Profiles and Trading Analyses
- Information Agent Services in Tender/Exchange Offers
- Corporate Governance Consulting
- Litigation Support



- New York
- London



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Thomas Jones



Leonard Rodney



Louis G. Sampanis



Richard Samuel

### **POSITIONING**

Fulbrook Capital Management LLC is a leader in the Dispute Finance industry. It is dedicated to the creation and management of, and advice concerning, investments or other capital advances in high stakes, meritorious, commercial claims, especially those that are in international. In a new undertaking in the industry, Fulbrook is also committed to and advises on the settlement of claims before they reach a formal dispute,

Fulbrook's service is available to claimants, investors, or defendants, and whether or not the claims would qualify for investment.

Fulbrook thus supports cases with varying degrees of risk, returns, and anticipated times to recovery.

Fulbrook emphasizes international disputes (litigation and arbitration), including international enforcement of judgments, serious financial distress cases and insolvency, patent and other IP, serious breach of contract, fraud, including securities fraud, insurance, whistleblowing, and claims involving financial institutions and services. It is also prepared to work with other commercial claims if compelling and in an area where Fulbrook has the capacity.

It works with disputes throughout the world, including the U.S., the U.K., Germany, France, certain Eastern European and middle East countries, Hong Kong, China, South Korea, Singapore, and Australia. Fulbrook has a wide range of possible cost saving and effectiveness processes and experts, coupled with a similar number of pricing structures. It is also able to enhance claim value towards true value.

Fulbrook's principals and key advisors form an experienced, integrated team in, among other things, litigation and arbitration, finance, economics, investments, and risk assessment.

Its Chairman, CEO and founder, Selvyn Seidel, is a distinguished and experienced professional in the dispute finance universe. Prior to Fulbrook, he co-founded and chaired Burford, the largest dispute financer in the world, a public company (listed in 2009) with about \$2.5 billion under management. Before Burford, he had over 40 years of complex litigation experience and for many years was head of Latham & Watkins' international litigation and arbitration practice (which he founded), its International practice in general, and its New York litigation department.

He is also an educator. He has lectured and taught at various law schools Harvard, Columbia, NYU (Adjunct Professor of law for 10 years), and Oxford - and at conferences in various parts of the world (the U.S., the U.K, France,the Netherlands, India, and Hong Kong). He writes extensively.



- Funding complex commercial cases (breach of contract, fraud...)
- Funding claims when in situation of financial distress & insolvency
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- Funding patent and IP cases
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Selvyn Seidel, Founder & CEO: sseidel@fulbrookmanagement.com Thomas Jones. Chief Executive Officer Leonard Rodney, Managing Partner Louis G. Sampanis, Chief Financial Officer Richard Samuel, Dispute Funder & Barrister Expert









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**Geovane Martins** 



Pablo Medeiros



Patrick Carvalho



Pedro Magnabosco



Guilherme Campos



Rafael Scussel

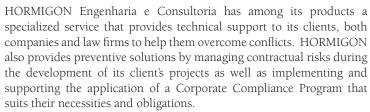


Flávia Melo



Francisco Sá





With more than 15 years experience and over 500 assessed contracts, HORMIGON has a solid workflow methodology and is certified by ISO 9001. To develop its operations, HORMIGON counts on a multidisciplinary experienced professionals team to provide support in negotiations, mediations, arbitrations or litigations processes, applying recognized international practices, aiming to the most suitable method required for each case, which allows the identification of responsibilities and quantifications of deviations regarding schedule delays, loss of labor productivity, cost of acceleration measures taken and other diversions in the analyzed contract.

HORMIGON has a Corporate Compliance Program and it is committed to its principles, values and goals, which are the very basis for the continuity and sustainability of its business.



- Expert Witness
- Claim Management
- · Risk/Registry Management
- Dispute Board
- Mediations
- Contract and Construction Audits
- · Project management
- Consulting Engineering
- Compliance Management



- Belo Horizonte
- São Paulo
- Alliance with Navigant Consulting Inc.



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Alessandra Ribas Secco

Isabel de C. Garcia

Luis Fernando Freitas

### **POSITIONING**

Ribas Secco Escritório de Perícias, a young firm specializing in accounting and finance, has brought together the expertise of professionals with years of experience in consulting and corporate dispute resolutions, with the goal of developing personalized solutions which adhere to the needs of our clients, continually focused on quality, efficiency, and meeting deadlines.

We provide services to law firms in Brazil in the areas of arbitration, judicial and extrajudicial. Our clients operate in a wide range of businesses, such as transportation, construction, import/export, agribusiness, information technology, waste treatment, biofuels and energy.

Our team is comprised of professionals from the accounting, financial and economic segments, and are recognized for their high level of competence, ethics, transparency, responsibility and dedication.

Our areas of expertise include corporate, tax, banking, financial, valuation, project finance, M&A, loss of profits and emerging damages, judicial recovery and bankruptcy of corporations.

The team leader and Executive Director is Alessandra Ribas Secco, a postgraduate professor in Accounting Expertise from Fecap / SP, who holds a Master's Degree in Accounting, Postgraduate in Accounting Expertise and accounting-financial administration and a graduate in Business Administration and Accounting, with over than 15 years of experience in the field.

Ribas Secco is a company associated with the CBAr (Brazilian Arbitration Committee), TMA (Turnaround Management Association) and APEJESP (Association of Judicial Experts of the State of São Paulo).

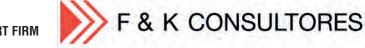
### **BUSINESS**

- Expert Accounting
- Expert Finance
- Expert Witness
- Tax Expertise
- M&A
- Valuation
- Forensic & Litigation Consulting
- Corporate Finance
- Judicial Reorganization



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Jorge Fantuzzi



Juan Pablo Philippi



F & K Consultores is an economic consulting firm founded with the aim of solving complex economic problems, combining academic rigor with real-world experience and work in the field.

Our work not only meets the highest quality standards, but it is also useful and practical to our customers.

We count among our clients companies and leading organizations in their respective industries, both nationally and internationally.

These clients are governments, NGOs, trade associations, companies and, especially, law firms.



- Competition / Antitrust
- Damages Valuation
- Regulator Investigations
- Class Actions
- National and International Arbitrations
- International Commerce
- Construction
- Environment



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**Anthony Maton** 



Genevieve Labbe



Hausfeld is a leading global law firm with offices in Berlin, Boston, Brussels, Düsseldorf, London, New York, Philadelphia, San Francisco, and Washington, DC. The firm has a broad range of complex litigation expertise, with particular expertise in Competition and Antitrust (particularly follow-on damages claims), Financial Services, and Consumer and Human Rights law, often with an international dimension.

Our international reach enables us to advise across multiple jurisdictions and pursue claims on behalf of clients worldwide. We work closely with clients to deliver outstanding results, while always addressing their business concerns. We do so by anticipating issues, considering innovative strategies, and maximizing the outcome of legal disputes in a way that creates shareholder value. Our riskfree approach ensures that our interests are closely aligned with the interests of our clients.

In Europe we stand alone as the pre-eminent competition litigation firm for claimants. We have a proven track record in achieving successful outcomes against well resourced defendants.



- Antitrust / Competition Litigation
- Antitrust Counseling and Compliance
- Commercial and Financial Services Litigation
- Human Rights and Environmental Law Practice



- Berlin
- Boston
- Brussels
- Düsseldorf
- London
- New York
- Paris
- Philadelphia
- San Francisco
- Washington, DC



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Sergio Nelson Mannheimer



Vivianne Fichtner Pereira



Julio Rebello Horta







Pedro Henrique Perez Tomaz Tavares de Lyra Karina Stern de Siqueira



Marcela Levy

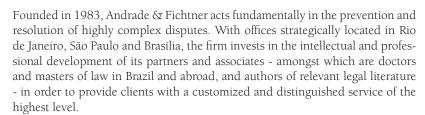


Marcelo Dickstein



Fernanda Aviz





Andrade & Fichtner has successfully represented clients in the most significant litigation and arbitration disputes in the country. The law firm represented multiple institutional investors in what was considered the largest corporate dispute in Brazilian history, regaining control of private equity funds which operated important domestic companies. In arbitration, the firm has represented clients in civil, commercial and corporate conflicts related to infrastructure, energy, construction, public-private partnerships, among others, having acted in the dispute over the control of the largest retailer in the country.

Andrade & Fichtner also provides unique assistance to clients in environmental law, having experience in the licensing and implementation of some of the largest infrastructure projects in Brazil. The firm also has a consolidated practice in assisting insurers, reinsurers and insured companies in the adjustment of complex claims and in their representation in judicial and arbitral disputes.



#### **BUSINESS**

- Arbitration, litigation & prevention of disputes
- Antitrust & Competition
- · Civil Liability
- Contracts
- Construction
- Corporate
- Corporate Restructuring & Bankruptcy
- Election
- Environmental
- Family & Successions
- Information Technology, Internet & Telecommunications
- Insurance & Reinsurance
- Intellectual Rights
- Oil & Gas
- · Public Bidding
- Real Estate
- Tax
- Tax Liability



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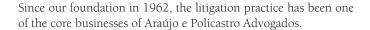


Bruno L. Peixoto



Eduardo Fazoli





Currently, the Litigation and Arbitration team is retained by Brazilian and foreign clients from all segments of industry and service, including multinationals, corporations, investment funds, financial institutions, public and private companies, entrepreneurs and individuals.

Besides having advised our clients on their most critical, sensitive and strategic litigation cases, we have also recently expanded our litigation practice by creating a department focused on mass litigation, in response to an increasing demand from our clients in the past few years.

Given the results and settlements achieved, Araújo e Policastro's Litigation and Arbitration lawyers have been recognized for their experience, pragmatic and strategic approach, as well as their capacity to simplify complex matters.



#### **BUSINESS**

- Corporate
- Labor
- Litigation and Arbitration
- Infrastructure, Regulatory and Administrative Law
- Tax
- Antitrust & Competition
- · International Trade and Customs Law
- Banking and Capital Markets
- Real Estate
- Compliance
- Intellectual Property and IT
- Environmental and Sustainability
- Sport And Entertainment
- Third Sector
- Family Law and Wills and Estates
- Torts and Civil Law
- Health Care



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José Manoel de Arruda **Alvim Netto** 



Thereza Celina Diniz de Arruda Alvim



Eduardo Arruda Alvim



Angélica Arruda Alvim



Gianfrancesco Genoso





Armando Verri Júnior



Fernando Anselmo Rodrigues



Fernando Crespo **Queiroz Neves** 



**Everaldo Augusto** Cambler



Aluizio José Cherubini



In 1960, José Manoel de Arruda Alvim Netto and Thereza Celina Diniz de Arruda Alvim, founded a law firm in Sao Paulo, today recognized as one of Brazil's most prestigious practices.

The firm's partners include nationally renowned legal professionals with expertise in every field of law, offering the skills and capacity to not only provide legal representation in litigation, but deliver legal consulting, mediation and arbitration services as well. Through innovative and pioneering efforts, the firm have successfully maintained ongoing exchange between the academic world and the legal profession through the years. The firm's goal is to provide advice in strategic legal matters to individuals and businesses, and serve as a primary resource and partner in all aspects of clients' business growth and development with a body of legal professionals with broad technical and academic expertise.



- Litigation
- Arbitration
- Administrative Law
- · Environmental Law
- Antitrust
- Banking
- · Labor Law
- Tax
- Intellectual Property
- Insurance
- Real Estate



- Sao Paulo
- Rio de Janeiro
- Porto Alegre
- Brasilia

#### Partnerships in:

- USA
- Portugal
- Spain
- Great Britain
- Italy



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Luiz Henrique Cabanellos Schuh



Gizeli Belloli



Reinaldo Mirico Aronis



**Gabriel Lopes Moreira** 



Established in 2001, in Porto Alegre, Cabanellos is a regional office with a broad practice, in the scope of corporate law, offering legal solutions tailored to the profile of each client.

We perform our practice with rigor, aligning technical expertise and operational intelligence to ensure efficiency and agility to our processes.

We see the practice of law as an action to transform our society, nourishing a culture of ethic, transparency and responsibility. We have offices in the three capital cities of Southern Brazil - Porto Alegre, Florianópolis and Curitiba - and in São Paulo, the largest

financial hub of the country.



- Environmental Law
- Compliance
- Litigation
- Contracts and Corporate Businesses
- Digital, Media and Entertainment
- Real Estate
- · Company Restructuring
- · Regulatory and Economy
- Insurance
- Corporate and Capital Markets
- Labor
- Tax



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Márcio Louzada Carpena



Valternei Melo de Souza



Jaqueline Franceschetti



Alexsandro da Silva



Founded in 1980, under a pioneering, forward-looking vision, the purpose of the Carpena Advogados Associados law firm was to provide customized, top quality legal services in Porto Alegre, the state capital of Rio Grande do Sul.

Based on a solid structure and the philosophy of standing out for high technical standards, over time our firm has earned the legal community's respect and the admiration of those who somehow have come in contact with us. As a result, little by little the number of attorneys and partners grew.

In the course of time, we have also expanded our practice to other locations and started operating heavily in Brasília and especially São Paulo, where since 2009 we have run a branch office dedicated to structured operations, M&A, and legal support for corporate projects.

Today, Carpena Advogados Associados caters to small, medium and large companies in a wide variety of legal areas through highly qualified attorneys holding specialization, Master's (LLM) and doctoral degrees from schools in Brazil and abroad.

In the course of over three decades, Carpena Advogados Associados has earned the trust of countless, important clients who have been served for a long time. Incidentally, our clients' loyalty shows our firm has been able to cultivate advantageous, long-lasting relationships which are the product of quality work especially in terms of putting in practice projects dedicated not only to defending but mostly to preventing legal problems.

Under our firm's philosophy and structure, it is easy to set up other branch offices, support networks or physical bases in other cities in Brazil and abroad, whether to assist clients with special, structured operations or even in terms of litigations.



- Administrative Law
- Banking Law
- Business Law
- · Civil Law
- Contract Law
- Corporate Law
- Energy Law
- Environmental Law
- Insurance Law
- Family and Succession Law
- Labor Law
- Tax Law
- Telecommunications
- Trade Law
- Bankruptcy & Restructuring
- Intellectual Property



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Adriano Chaves



André Marques Gilberto



João Guilherme Monteiro Petroni



Martim Machado



Patricia Medeiros Barboza



René Gelman

### **POSITIONING**

CGM is an independent law firm located in São Paulo, Brazil, founded in September 2014 by an experienced group of partners who have worked together for more than two decades and other partners who joined the team along the years coming from reputable law firms.

With strong client and market recognition in their respective areas and in important international publications and rankings, CGM's focus is to solve the issues of the clients and in a timely and business-oriented manner, with technical expertise and creativity.

The firm has a team of professionals graduated from leading law schools in Brazil. Many of them have obtained master degrees and other qualifications abroad and have worked out of Brazil. The result is, above all, a close, integrated and multilingual staff with shared perceptions, principles and objectives, prepared to offer their professional experience to our daily activities. Our tight-knit network of partnerships allow us to provide services in Brazil and coordinate multijurisdictional projects in Latin America.

CGM's team works at a very fast pace and has in-depth knowledge of the law and of the business of our clients. We represent our clients very assertively, with a high orientation to detail and an appetite for the development of creative approaches for the protection of our clients' interests. In addition, our long-term experience working with international clients results in the ability to explain the Brazilian legal system to foreigners in a very practical way and be sensible to cultural aspects in the development of business with them.

### **BUSINESS**

- · Administrative and Regulatory
- Antitrust and Competition Defense
- Customs
- Corporate and Commercial Contracts
- Compliance
- Finance
- Foreign Investment
- Intellectual Property
- Labor and Employment
- Mergers and Acquisitions, Corporate Restructuring and Joint Ventures
- Privacy and Data Protection
- Tax
- Real Estate
- Commercial Arbitration
- Litigation:
  - Civil Commercial and Consumer
  - Labor and Employment
- Tax
- Regulatory
- Antitrust/Competition

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Maria Victoria Santos Costa



Ricardo Marfori Sampaio

### **POSITIONING**

Costa Marfori Advogados is the result of a spin-off of one of the largest and most traditional Brazilian Law Firms, which has had a long history of handling corporate law matters for all types of business organizations since 1993.

With offices in São Paulo and Rio de Janeiro, Costa Marfori Advogados advises and represents clients upon operational alliances throughout the country. The firm bears outstanding skills in Civil, Consumer, Entertaining, Family and Succession, Real Estate, Insurance / Re-Insurance, and Business Law. Costa Marfori's partners have had more than 20 years of experience in a variety of fields, with particular expertise in civil and administrative litigation.

They are known for providing consistent levels of services to every client.

Since the spin-off, the firm has been investing on the quality of the team, which allows to delivers a tailor-made solution to clients.

Maria Victoria Costa, founding partner, is considered by clients a very talented attorney, hardworking, always available and her dedication reflects the profile of the firm and its legal staff.

Ricardo Marfori Sampaio, founding partner, has an extensive experience in litigation and considered by clients a very smart attorney and also always available.

The firm has been working with industries such as: Via Varejo, adidas, AccorHotels, Unidas, Groupon, Cabify, Grupo Itavema, Electrolux, among others.

### BUSINESS

- Consumer Law
- Civil Litigation
- Contracts
- Entertaining Law
- Family and Successions
- Real Estate
- Insurance and Re-Insurance
- Corporate Law



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#### Top Advisors Directory LAWYERS



## DANNEM**ANN** SIEMSEN

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Peter Dirk Siemsen



Luiz Henrique Oliveira do Amaral



**Raul Hey** 



Gustavo de Freitas



Peter Eduardo Siemsen



Joaquim Eugenio Goulart



Attilio Gorini



Dannemann Siemsen Advogados has a team of more than 280 experienced and specialized lawyers, who are constantly kept up-to-date with changes in the market and dedicated to civil and criminal litigation with associates in the 26 States of the Brazilian Federation as well as in the Federal District, in addition to all Latin American countries.

For years the office has implemented a pioneering anti-piracy program in Brazil and Latin American countries. It is the leading firm in patent and trademark litigation in Brazil and one of the most important firms in Consumer Law litigation in Brazil. Dannemann Siemsen has a team of qualified professionals that can provide all the support necessary when conflicts turn into legal proceedings.



The firm handles many lawsuits in different areas of Law, particularly litigation involving:

- Patents
- Trademarks
- Copyright Law
- Unfair competition
- Industrial Designs
- Regulatory Law
- Consumer Law
- Corporate Law
- Tax Law
- Environmental Law
- Franchising
- Domain names
- Piracy
- Trade Secrets



- Rio de Janeiro
- São Paulo
- Brasília



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Gustavo Lorenzi De Castro



Fernando Brandão Whitaker



Guilherme Matos Cardoso



Caio Scheuneman Longhi

### **POSITIONING**

De Vivo, Whitaker e Castro Advogados - DVWCA is a Brazilian medium size and full service law firm, located in São Paulo that renders services throughout all national territory . Its principal areas are Civil and Comercial Law, Electronic and Digital Law, Public Law, Regulatory and Governmental Affairs, Intellectual Property Law, Tax Law, Criminal/White Collar, Labor Law, Corporate (M&A and Capital Markets), Arbitration and Mediation, Contracts and Real Estate Law.

DVWCA has as its main purpose to provide outstanding services to its clients, offering effective personal and affordable solutions. The firm operates with transparency, honesty and applies meritocracy. At DVWCA, each attorney is responsible for a number of clients, selected and assigned to each member according to a criteria previously defined by the partners. The attorney is responsible for providing client management as well as for the interface between client and the law firm. Such personalized service covers all the areas, from control and issue of invoices, services and return connections, budgeting, proposals and strict compliance with the deadlines set by the clients.



- Administrative and Environmental
- Civil and Commercial
- Real Estate
- Family and Succession Law
- Criminal Enterprise
- Intellectual Property Law
- Corporate (M&A and Capital Markets)
- Labor Law
- Tax Law
- International Trade
- Competition
- Eletronic and Digital Law
- Public Law, Regulatory and Governmental Affairs
- Arbitration and Mediation
- Compliance
- Contract Law



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**Ernesto Borges Neto** 



Renato Chagas Corrêa



Cristiana Martins



Ernesto Borges Advogados law firm was established in 1951, in the city of Cuiabá, capital of the state of Mato Grosso, due to the retirement of the judge Ernesto Borges, at the time President of the Court of Justice. The firm expanded into other states of the Brazilian Central West regions having nowadays headquarters in Campo Grande/MS and subsidiaries in Três Lagoas/MS, Cuiabá/ MT, Goiânia/GO, Brasília/DF e Palmas/TO.

Based on a solid structure, the firm has experienced professionals organized in specialized groups operating in the main legal areas of Law. Our aim is to provide the best service with technical and operational efficiency.

Equipped with modern technological resources, our firm has a strong administrative and financial team that ensures the security desired by our clients. To guarantee maximum efficiency we have a network of representatives and correspondents in every judicial district in the states that we operate and alliances and partnerships with renowned law firms and legal associations in Brazil.

Since 2011, the firm management system has been certified in accordance with the ISO 9001/2008, ensuring our partners and coordinators internal process monitoring and acquisition of consistent and coherent information and data which provides safe decisions and critical analysis that guide continuous improvement of the services provided and the level of clients satisfaction.



- Agribusiness
- Environmental Law
- Civil and Arbitrational Litigation
- Contracts and Business Mediation
- Corporate Law
- Energy
- Real Estate Law
- · Succession and Corporate Planning
- Credit Recovery
- · Insurance law
- Telecommunications
- Labor Law
- Tax Law



- Campo Grande
- Cuiabá
- Goiânia
- Palmas
- Brasília
- Três Lagoas



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#### GRECO, RODRIGUES, VIZENTIM

ADVOGADOS



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Leonardo Vizentim



Orly Santana



Established in May 1997, Greco, Rodrigues, Vizentim Advogados strives to provide specialized legal services in tax, labor, civil, commercial, corporate and contract matters as a novel worthy alternative to companies seeking results with ethics and transparency.

Chief among the distinctive marks of our firm is the direct engagement of the senior partners in the litigation proceedings.

With a view to achieving excellence in legal services, the firm periodically invests in staff training, systems and control solutions dedicated to mitigating risks during litigation.

Strategically based branches in Rio de Janeiro and Salvador facilitate follow-up litigation routines in response to market-approved quality standards.

Our personalized approach, based on a realistic perception and sharing in the company's difficulties, promotes results in response to the client's expectations, at a higher service level.

In recognition of its work throughout the years, our firm has been the recipient of a number of awards for achievement and high performance, therefore, the subject of widespread recognition in the legal market.

#### Differentiation

Tailor-made Services

Greco, Rodrigues, Vizentim takes pride in its active engagement in ongoing legal proceedings. Treating every case as unique, our team is ready to develop its work so as to meet the demands of each client, regarding either the reorganization of the work flow and customization reporting routines or the use of particular operating systems.



- Civil Litigation
- Contracts
- Corporate Law
- · Labor Law
- Tax



- São Paulo
- Rio de Janeiro
- Salvador



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Rodrigo Maior





Eduardo Hallak





Luciana Martorano

Regis Arslanian



Licks Attorney's team, over the last years, has handled complex litigation, strategic counselling, policy making, IP prosecution, regulatory and antitrust matters, representing and giving advice to global companies from different industries seeking to protect blockbusters and strategic interests in Brazil. With offices in Rio de Janeiro, Sao Paulo and Tokyo, we have the background, experience and technological capabilities to serve companies of all sizes.

Our firm has the largest patent litigation practice and can offer a complete range of services involving the acquisition, procurement, prosecution, enforcement and licensing of Intellectual Property rights in Brazil. We also have broad and unique experience in all proceedings and matters involving the antitrust law. In addition, we have extensive expertise in industries like Telecommunications, Technology, Oil & Gas, Infrastructure and the Auto Industry. We have been growing steadily, while expanding into areas of practice closely associated with our core capabilities.

Our success rate stands above competitors' and we are involved in the most significant lawsuits in Brazil. Licks prosecution services are fully integrated with our litigation and transactional areas. We are able to assist our clients in the entire lifecycle of any IP assets, from branding and innovation processes to registration, from licensing and enforcement to due diligence and sale of IP rights in Brazil.

Our prosecution team counts on professionals, with technical background and knowledgeable expertise in handling administrative proceedings before governmental agencies and other local authorities with regards to patents, industrial designs, trademarks and copyrights.

Licks' team understands that the Brazilian and South American markets are difficult markets to navigate, especially for foreign companies. In this regard, our team is constantly gathering top notch intelligence and organizing it in easy to understand material. We are able to provide you with the best information about Brazil and assist our clients in better understanding this part of the globe. Our client portfolio includes Fortune 500 companies as well as several global companies.



- Litigation
- Patent and Trademark Prosecution
- Strategic Counselling
- · Policy-Making and Regulatory Services
- Antitrust



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André Mendes Espirito Santo



Paulo Macedo Garcia Neto



Rafael Francisco Alves



Silvia Julio Bueno de Miranda



#### **POSITIONING**

As pioneers of introducing arbitration to Brazil we are proud to consider it one of our major areas of expertise. We have a highly qualified team and work on every case with commitment and attention to detail in order to reach excellence service levels and efficiency. Our lawyers have participated or are participating in various commissions in national and international arbitration institutions such as the International Council for Commercial Arbitration (ICCA), the Brazilian Arbitration Committee (CBAr), ICC, ICDR, CCBC, AMCHAM, FIESP, IBDIC, among others. Our partners usually sit as arbitrators. It provides them with insight from all angles, broad range of knowledge and experience that our clients can benefit from. We handle complex arbitrations involving different sectors of industry. Currently we advise on a significant number of commercial cases and have been recognized as one of the best in infrastructure and M&A related cases in the field of Oil and Natural Gas. On the state side, we participated in disputes between Brazil and Bolivia dealing with the commercialization of natural gas and acted in defense of Angola government in investment arbitration. On the commercial side, we represented mining companies in international arbitrations and acted for BNDES in a dispute over the construction of a hydroelectric power plant in Ecuador. We are recognized both nationally and internationally as one of the best arbitration teams in Latin America by several international directories.



#### **BUSINESS**

- Agribusiness
- Antitrust
- Arbitration and Court Litigation
- Banking
- Business Law and Contracts
- · Construction and Infrastructure
- Consumer Rights
- Corporate
- Fashion Law
- Insurance
- Intellectual Property
- Labor and Employment
- M&A, Venture Capital and Private Equity
- Oil & Gas
- Pharmaceuticals
- Project Finance & Corporate Finance
- Public Law
- Real Estate
- Tax
- Trade Remedies and International Trade



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Fernando Medici Júnior



Nancy Gombossy de Melo Franco



Thiago Marinho Nunes



**Alvaro Brito Arantes** 



### **POSITIONING**

A dispute resolution and agribusiness boutique with a cliente base of multinational origin. The firm was organized in early 2016 as a split from a mid-sized general practice firm, and is widely praised for its litigation practice.

The firm represents and advises corporate clients in domestic and international arbitration proceedings as well as local and cross-border court proceedings. The subject matter varies from product liability defense to construction and project finance, shareholders disputes, long term supply agreements (take or pay), energy contracts and power plant operations, purchase price retentions in M&A transactions, etc. A group of specialized lawyers is also well versed in credit recovery, including representation of creditors in judicial restructuring and insolvency.

With a branch office in Ribeirão Preto, in the State of São Paulo, the firm also has a reputation for its agribusiness practice advising clients on deals from the initial structuring, negotiation, drafting and enforcement through litigation as needed, especially for credit recovery through collection of guarantees.



- Litigation
- Arbitration
- Mediation
- Agribusiness



#### **OFFICES**

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- Ribeirão Preto



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**Rafael Durand** 

Maristela Basso

**Edgard Carvalho** 

Marcel Daltro

Rafael Werneck

Rogério Nomura

### **POSITIONING**

Established in 1999, the firm Nelson Wiliams & Advogados Associados, which takes the name of its founder and President, works as the largest firm in Brazil, in terms of number of attorneys and offices owned.

Since 1999, NWADV has as one of its biggest achievements, the recognition of being a firm that works in every field of corporate law, with one of the broadest client lists in the country, ranging from national to international companies in various industries.

NWADV currently has the largest legal network of Brazil, owning 35 offices spread across every capital of the country and in the most important cities of every state, granting to our clients a unique standard of quality. Moreover, we made our operations international through strategic partnerships in France, Chile and Colombia, counseling companies of these countries that operate or aim to operate in Brazil and Brazilian companies that aim to do businesses abroad.

Moreover, NWADV has employed strategic policies for internal development, seeking new markets and clients, on top of strategies that have already been established in the legal market. The union of these two factors has allowed the firm to develop new practices and expand its structure, number of collaborates and clients counsels in the department of litigation and consultancy, getting a sustainable competitive advantage. We have one of the best process management systems ever tested and approved by our clients. Our compliance policy aims to follow the legal guidelines, with the goal of avoiding, detecting and dealing with any detour or unconformity that may occur.

Our structure is ready to offer to services of differentiated quality, in large scale litigation or in strategic or consultancy demands.

### BUSINESS

- · Administrative Law
- Arbitration
- Civil and Consumer Law
- Constitutional law
- Corporate Law
- Credit Recovery
- Criminal Compliance
- Electoral Law
- Environmental Law
- Foreign Commerce
- Government Relations
- Intellectual Property and Biodiversity

- · International law
- Internet and Information Technology
- · Labor Law
- M&A
- Maritime and Port Law
- Mining Law
- Real Estate
- Regulatory Law
- Tax and Fiscal Law
- · Tendering Law
- Third Sector

### **OFFICES**

- BELÉM PA
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- PORTO VELHO RO
- RIO BRANCO AC
- BRASÍLIA DF
- CAMPO GRANDE MS
- CUIABÁ MT
- GOIÂNIA GO
- ARACAJU SE
- FORTALEZA CE
- JOÃO PESSOA PB
- MACEIÓ AL
- NATAL RN
- RECIFE PE

- SALVADOR BA
- SÃO LUÍS MA
- TERESINA PI
- BELO HORIZONTE E UBERLÂNDIA - MG
- RIO DE JANEIRO RJ
- SÃO PAULO SP (Headquarters, Campinas, São José dos Campos, Ribeirão Preto, Presidente Prudente e Santos)
- VITÓRIA ES
- CURITIBA PR
- FLORIANÓPOLIS SC
- INTERNATIONAL (CHILE, FRANCE & COLOMBIA)



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Paulo Eduardo Barcellos



Roberto Agostinho Rocha



Antônio Augusto Garcia Leal



Maurício Martins Fonseca Reis



Marcos de Miranda Martinelli



#### Litigation

Rocha e Barcellos Advogados relies on a team specialized in disputes before courts, administrative authorities, regulatory agencies and arbitration centers concerning all areas of civil and commercial law and its ramifications, such as matters related to consumers, banking, civil liability, commercial contracts, intellectual property, corporate law, capital markets, infrastructure (construction, energy and oil and gas), information technology, insurance, pension funds, family and succession, real estate, M&A, debt collection, insolvency and restructuring.

The firm is specialized in dispute resolutions, as well as in mediation and arbitration, and also has vast experience in the most diverse and complex matters, including regulatory agencies and criminal law focused on White Collar Crimes.

#### Labor

Rocha e Barcellos Advogados relies on a team with strong experience in labor consultancy, judicial and administrative litigation, private pension and pension funds issues, and also in counseling, negotiating and litigating in labor union matters. The firm has a multidisciplinary practice, working to deliver personal and excellent solutions. Rocha e Barcellos Advogados supports its clients to prevent and solve problems, providing counseling in all procedures concerning labor – from hiring to firing, and collective negotiations – and assists its clients to compliance with all labor laws in Brazil. The firm focus on prevention, applying the best business practices, relying on a team of experienced attorneys, strategically distributed in offices in Rio de Janeiro and Sao Paulo.



- Litigation
- Corporate
- Mergers and Acquisitions
- Financial and commercial contracts
- Real Estate
- Banking
- Regulatory Agencies
- Tax
- Foreign Commerce
- Capital Markets
- Individual and Collective Labor
- Consumer
- Family and successions
- · Credit Recovery
- Civil Liability
- Criminal Law (economic, environmental, consumer)



- São Paulo
- Rio de Janeiro



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Siqueira Castro – Advogados is a pioneer full-service business law firm in Brazil. With offices in 20 major Brazilian cities, the firm currently has 73 partners and 780 associate lawyers. This geographic reach is unrivalled and enables convenient access to all regions of the country. The litigation/arbitration department is one of the main areas of the firm. The department is comprised by 9 partners and 43 associates, fully devoted to the practice. The firm is regarded as a top tier litigator in Brazil and represents both national and international clients in highly complex and extremely valuable litigation and arbitration procedures.

Over its 69 years of history, the firm has consistently met the great range of its clients' legal needs with a full spectrum of services and excellent results in all areas of business law. The work and results achieved by Siqueira Castro – Advogados in the most diverse fields of legal practice do not go unnoticed by the legal market analysts or by the publications specialized in the area. Countless awards and distinctions have been bestowed on the firm and its professionals, credentials that reinforce the leadership of Siqueira Castro - Advogados in the Brazilian legal market.

Siqueira Castro – Advogados has a vibrant international practice, with intense relationship with international law firms and foreign clients that perceive Brazil as an advanced emerging economy and a thriving 21st century market. In addition to its prominent position in the ADVOC network of independent law firms, the firm has consolidated strategic alliances with the French law firm Fidal, The Portuguese Law Firm Abreu Advogados and the Chinese Law Firm DeHeng Law Offices, including the exchange of lawyers between the firms to better serve joint clients. Siqueira Castro – Advogados continues to seek similar opportunities of association in other parts of Europe and in Asia. The firm also maintains a regular exchange of work and expertise with renowned firms in Latin America and North America.



- Agrobusiness, Aviation Law
- · Banking and Finance
- Biotechnology
- · Capital Markets
- · Competion Law
- Compliance
- Contracts
- Corporate
- Corporate Criminal Defense / White Collar Crime
- Corporate / M&A
- Corporate Restructuring
- Energy
- Environmental
- Government Relations
- Infrastructure
- Insurance and Reinsurance
- Intellectual Property
- International Trade and Customs
- Labor and Employment
- Litigation and Arbitration
- Maritime Law
- Merger and Acquisition
- Oil and Gas
- Public and Regulatory
- Public Law
- Real Estate
- · Social Security, Sports and Entertainment
- Tax



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Joaquim Muniz

Ricardo Duarte

Gledson Campos

Andrea Brick

Ricardo Barcellos



Considered one of the largest law firms in Brazil, Trench Rossi Watanabe has a comprehensive and cutting edge operation, with expertise in all areas of law. We provide legal services to national and international clients across several markets, helping them to manage their business in an ethical and efficient way.

Through our strategic cooperation with Baker McKenzie, our clients have access to a global perspective through one of the most extensive and solid networks of the legal market.

We have extensive experience in complex and pioneering aspects of transactions, always maintaining the accuracy in relation to technical quality, ethics and efficiency. With over 250 lawyers, we offer the knowledge and confidence needed to deal with the Brazilian law and unique business practices.

Our professionals accumulate fluency in several languages and knowledge of various cultures and legal systems, to ensure that the highest quality is provided to our international clients.

### **BUSINESS**

- Agribusiness
- Antitrust
- Arbitration
- Automotive
- International Trade
- Commercial Contracts
- Public Law
- Real Estate
- Life Sciences
- Compliance
- Consumer
- Dispute Resolution
- Banking, Finance Law, Project Finance and Capital Market
- Aviation and Aircraft Finance
- Mergers & Acquisitions
- Media & Entertainment
- Energy, Mining, Oil & Gas and Infrastructure
- Environmental, Consumer, Social Responsibility and Climate
- Change
- Corporate Criminal Law
- Intellectual Property
- Insurance
- Corporate Law
- · Information Technology
- Labour & Employment
- Tax



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Bernardo Mendes Vianna

### **POSITIONING**

As a full service law firm with many renowned professionals in several fields, Vieira Rezende (VR) has the ability to unite multi-task teams to assist the highly skilled Litigation & Arbitration attorneys in solving complex disputes which require multiple knowledge.

Further to its recognized expertise in Corporate Law, the firm has been involved in some of the major corporate disputes in Brazil in the past two decades (including Court and administrative litigation and arbitration), by representing the interests of important pension funds, investment banks, international companies and foreign investors. VR has acquired singular expertise in advising investment funds portfolio managers on the handling of distressed assets.

The practice of the team also encompasses negotiation and mediation in a pre-litigation context, especially related to corporate, shipping and oil & gas disputes – e. g. by assisting oil companies in contractual claims against Petrobras. Some of its members are accredited mediators and founding partner Paulo Vieira is an active arbitrator for corporate matters.

VR also appears as one of the most active law firms in the energy dispute resolution field, with two of most relevant entities of the sector as long term clients: CCEE (Câmara Comercializadora de Energia Elétrica) and the ONS (Operador Nacional do Sistema Elétrico).



- Administrative Law
- Agribusiness
- Banking & Finance
- Commercial Contracts
- Compliance & Corporate Integrity
- Corporate / M&A / Private Equity / Venture Capital
- Customs & Foreign Trade
- Education
- Energy
- Environmental
- Food & Beverages
- Labor & Employment
- Litigation & Arbitration

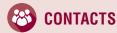
- Mediation & Negotiation
- Mining & Metals
- 0&G
- Pension Funds
- Projects & Infrastructure
- Real Estate
- Reestructuring & Insolvency
- Shipping and Offshore
- Social Security
- Tax
- Technology & Communications
- Water and Sanitation
- Wealth & Estate Planning



- São Paulo
- Brasilia

#### Desks:

- Dutch Desk
- French Desk
- Norwegian Desk



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Walfrido Jorge Warde Júnior



Warde Advogados is a law firm focused on complex corporate, securities and finance law issues. The firm was established in 1996 and after 2008, it began working predominantly with Corporate, Capital Markets, Banking, Finance and Anti-Corruption Laws and Leniency Programs. Its lawyers have been involved in important legal cases affecting the legal and economic development of the country and of its securities market institutions, publishing several books and articles that provide useful material to legal advisors, law professionals and authorities.

Warde Advogados' skilled professionals combine an active legal practice with a continuous stream of academic work, developing projects with key governmental authorities. The firm's main practice areas are corporate and securities litigation and arbitration, finance and M&A.

Its litigation and arbitration teams represent clients in various corporate disputes seeking, among other objectives:

- to render corporate acts null, void or ineffective;
- to enforce the compliance of legal corporate duties by shareholders, directors and officers or prevent their actions (e.g., exclusion, forced removal and liquidation of assets);
- indemnification to companies and shareholders; and
- intervention in corporate management.

Warde Advogados represent clients in administrative proceedings before the Brazilian Securities Commission (CVM), the boards of trade and the Department of National Commerce Registration.

The firm develops independent thesis and strategies to support clients' claims and defenses involving key corporate and securities law issues under dispute.

Its team works with disputes in the energy and banking areas and involving financial and commercial agreements.



- Corporate Law and Capital Markets (Litigation and Consulting)
- Finance and Infrastructure
- Government Enforcement and Investigations
- Executive Compensation and Benefits



- Brasília
- São Paulo



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Jorge Sepúlveda



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CorreaGubbins. is a law firm committed to support its clients and provide them the highest level of innovative and effective solutions, with a responsible management of costs.

In order to benefit the needs of each client we favor a communicative integration among our practice areas.

We are proud of the work we carry out and the working culture of our firm, where we all work together providing talent, energy and expertise to address our clients' most sensitive and complex issues. Either abroad or in areas of high specialization that we do not provide internally, we look for the best suited professional for the specific case.

CorreaGubbins. is well-known in the market for executing complex trials and arbitrations, advising our clients in each preliminary judicial stage and accomplishing satisfactory outcomes.

We achieve this through practical and sophisticated legal strategies. Among our staff we have professional lawyers who are fluent in Spanish, English, French, Portuguese and German, which has allowed us to take part in multiple disputes in a wide range of jurisdictions, such as Australia, China, France, Germany, India, Luxembourg, Norway, South Africa, Poland, Spain, Switzerland, UK, United States and South America.

Finally, we are committed to building and nurturing a law firm inspired by an open-minded and supportive philosophy. As a consequence, our diversity policies have led us to receive multiple awards for gender equality and work-life balance.



- Arbitration
- Dispute Resolution
- Litigation
- Antitrust & Competition
- Banking & Finance Law
- · Class Actions
- Commercial Law
- · Constitutional Law
- Construction Law
- Consumer Law
- · Corporate Law
- IT Law
- M&A Law
- Public Law
- Real Estate Law
- Tort Law



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Francisco Gonzalez



Andres Rioseco



We offer the best specialized legal advice to the most complex disputes issues, always with a peerless combination of efficiency and excellence.

Our firm stands by its outstanding and successful track record, with nearly 30 years of experience acquired at the former Barros, Letelier & González law firm.

We offer total commitment to each case, sound legal analysis to possible outcomes, risks and advantages, with a focus on achieving the best results for our clients.

Our firm has a unique work ethic where passion is our key for

Our partners are personally and deeply involved in all our cases, building long term relationships as our client's trusted advisors.



- Antitrust
- Arbitration
- Litigation
- · Complex regulatory issues



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Rodrigo Guzman



Martín del Rio



**Cristobal Leighton** 



Karen Milinarsky

### **POSITIONING**

Though Grupo Vial Serrano Abogados (GVSA) was founded in 2005, it is the continuation of decades of a successful and extensive practice in corporate and commercial law, business transactions, litigation & arbitration, tax and labour law.

Particularly, with respect to its Litigation & Arbitration Department, GVSA has extensive experience in advising clients in Commercial, Corporate, Torts, Contractual, Consumer, Antitrust and Tax Litigation before ordinary tribunals, Appeal Courts and Supreme Court, and both domestic and international arbitration, particularly under the Rules of the ICC, ICDR and Santiago's Chamber of Commerce Arbitration Center (CAM Santiago).

Currently the firm has two partners included in CAM Santiago as Arbitrators (Manuel José Vial and Rodrigo Guzman) and one senior counsel (José Miguel Olivares). Additionally, it has two senior associates included in CAM Santiago as Young Arbitrators (Cristóbal Leighton and Karen Milinarsky).



- Corporate
- Litigation and Arbitration
- Tax
- Labour
- Telecommunications
- Environmental, Energy and Climate Change
- Sports and Entertainment



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GUTIÉRREZ, WAUGH, JIMENO & ASENJO is a firm dedicated to the advice and defense of national and international clients in the solution of judicial conflicts in a wide range of areas, such as: National and International Arbitration; Civil and Commercial Lawsuits; Construction Lawsuits; Insurance Lawsuits; Antitrust Law; Administrative Claims and Procedures; Bankruptcy Procedures; Corporative and Capital Markets Disputes; Mining Lawsuits; among others, whether they take the form of extrajudicial negotiations or judicial proceedings before courts, arbitrators or State Agencies.

Since its creation in 2006, the firm has participated in the most relevant and high-profile cases in Chile, and has been consistently recognized as a leading firm in Chilean dispute resolution and arbitration arenas. Additionally, the Partners of the firm have been consistently acknowledged as leading lawyers in the dispute resolution category in most national and international rankings.

One of the firm's distinctive features is that its Partners are directly and deeply involved in the cases the firm represents.

### **BUSINESS**

- National and International Arbitration
- · Civil and Commercial Lawsuits
- Construction Lawsuits
- Insurance Lawsuits
- Antitrust Law
- Administrative Claims and Procedures
- Bankruptcy Procedures
- Corporative and Capital Markets Disputes
- Mining Lawsuits



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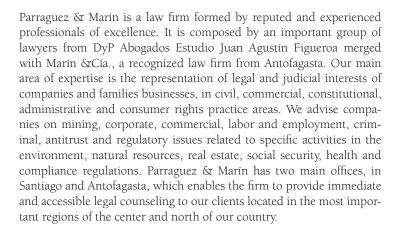


Josefina Trujillo



Guillermo Malatrassi







- Civil Litigation and Arbitration
- Commercial and Constitutional Litigation
- Administrative conflicts
- Bankruptcies
- Alternative dispute resolutions
- Mining, Energy, Natural resources and Environment
- Commercial and Corporate Law
- M&A
- Antitrust
- Empoyment and Labor law



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Riquelme Yáñez



Reymond & Cía is one of the most traditional law firms in Chile, founded in 1875 as Aldunate y Cia. Abogados. Today, it has a name that represents its current partners. Consistent with its history, the permanent objective of the firm is to deliver a service of excellence to its clients, expanding its areas of practice and the number of lawyers that comprise it.

Reymond & Cía is committed to providing a comprehensive service to local and international people and companies. Its main mission is to help its clients to optimize their business and personal decisions, providing timely answers and adequately solving their problems, with an anticipated vision of each one's needs.

The lawyers and professionals who make up Reymond & Cía have a solid professional formation, product of a long and recognized trajectory in different areas of the public administration and the business sector. This allows them to give their clients a global vision and add value to their ideas, committed to their goals when structuring their projects and implementing their business.

Reymond & Cia lawyers have had a renowned participation in both national and international arbitrations, related to infrastructure works, such as public works granted in concession, projects of penitentiary infrastructure, energy, airport, and highways, desalination plants and mining projects.

Likewise, Reymond & Cia has defended and/or represented before Chilean Courts, interests of clients who have constructed public infrastructure for the State of Chile, such as football stadiums, hospitals, roads and bridges. Reymond & Cia lawyers are renowned because of their ample technical knowledge in construction matters, which facilitates the interaction with clients when representing and/or defending their interests.



- Arbitrations
- Litigations
- Projects
- Public Law
- Construction
- White-Collar & Securites Litigation



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José Joaquín Ugarte



Santiago Ried



Pablo Correa



Ugarte Ried Correa is a boutique Law Firm specialized in Litigation, Arbitration & Antitrust. The team works in an intense and innovative manner to meet the needs of their clients.

The founding partners have vast experience in their practice areas, having an outstanding record of success. They all combine their professional practice with academic activities, as teachers in the most prestigious universities in Chile.

The personal involvement in each case they face, commitment and close work that perform with clients allow them to deliver a top quality service and make a substantial difference in how they advise their clients.

They have vast experience in all types of civil and commercial litigation and arbitration, in particular in cases related to construction and projects, as well as in pre-litigation negotiations and disputes. They also have extensive experience in antitrust litigation and handling of investigations with the competition authorities, in particular in cartels, abuses of dominant position, and merger control.

The firm is involved in some of the most notable arbitration and antitrust cases that are currently being handled in Chile.



- Litigation
- Arbitration
- Antitrust
- Conflict prevention



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David Ricardo Araque-Quiiano



Gómez-Pinzón Abogados is a multi service law Firm recognized by clients and international publications as leader in Banking, Finance & Capital Markets, Mergers & Acquisitions and Dispute Resolution. Its cross-border capabilities and the ability to combine true multidisciplinary leading teams along with recognized top tier experts in tax, corporate, antitrust, intellectual property, administrative, constitutional law & infrastructure, labor law and natural resources, makes Gómez-Pinzón the preferred choice for complex local and international transactions and disputes.

We are not only committed to excellence in the service, but to facilitate the needs of our clients by combining creativity with responsibility. We are proud for the unparalleled number of international transactions and disputes in which we have assisted local and international clients, though our main pride and added value comes from the undisputed landmarks that we have set in arbitrations and litigations and ground breaking advisories we have rendered in capital markets deals and corporate transaction structures.

Our clients include the largest Colombian economic groups, companies and financial players that operate throughout the Americas, US, European and Asia based multinational companies, government organizations and State owned entities. Our firm also has multijurisdictional skills with several lawyers trained in US and European universities and firms, and with capabilities in English, French, Spanish, German and Portuguese.

Gómez-Pinzón Abogados has a strong social commitment on the practice of law and has been repeatedly recognized as a pioneer and the leader of the Pro Bono practice in Latin America.



- Dispute Resolution
- Arbitration
- · Civil, Commercial and administrative litigation
- Civil liability
- Collective actions
- Competition law



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### POSITIONING

Altana is an independent multidisciplinary French law firm of 80 lawyers including 20 partners, created in 2009 to serve the business community. The skills of Altana's lawyers combine strategic insight and the capacity to rapidly mobilize the best sectoral expertise.

Litigation is at the heart of Altana's activity. Altana's partners are all reputed professionals, having for the most part practiced in a large French firms before enriching their practices within leading international organizations. This experience and their knowledge of clients' professions lead to the exploration of practical amicable solutions (mediation, conciliation, appraisal, DB, etc.)

Primacy of facts and constant concern for proof, rigorous analysis and expert handling of the procedure at every stage of a matter (mediation or conciliation, emergency procedures, investigation, appeal) characterize the firm's approach. The teams assist, defend and counsel clients on all of their judicial and arbitral business disputes (Commercial, Company, Contract, Industrial and Criminal law).



- Extensive expertise before all jurisdictions and independent authorities
- Litigation and pre-litigation assistance to industrial companies, financial industries and service companies
- Guidance in strategic litigation related to Corporate Law and Commercial and Economic Law in coordination with crisis management PR firms
- Expert proficiency in industrial risk management and the resolution of complex technical disputes
- Assistance with all stages of pre-litigation and litigation in criminal matters relating to finance and employment
- Experience dealing with group disputes (shareholders / consumers)
- International, institutional and ad hoc arbitration



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Cyrille André





Our Commercial Litigation and corporate criminal law teams are composed of experienced lawyers, who are assertive while having a sense of what is proper in legal conflicts. Our attorneys accompany and defend clients before all courts or administrative tribunals relying on our networks in France and abroad.

We represent companies in all their commercial litigation: contractual disputes, claims for payment, liability actions (rupture of commercial relations, industry, forensics, etc.). We also work in terms of domestic and international arbitration (as arbitrators or as counsel) through institutional procedures (ICC) or ad hoc.

Where the insights into the case are needed, we work with financial or technical expertise firms to provide expertise the courts will find necessary for a better understanding of the issues.



- Litigation
- Banking and Finance Litigation
- Real estate litigation
- Arbitration



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Archipel is a boutique law firm serving the cross-border needs of corporate and private clients. The firm has offices in Paris and Geneva and operates worldwide for the recovery of claims on behalf of a wide range of international debt holders.

Paris is the base of the firm's enforcement and recovery practice. All Archipel lawyers practice litigation and international enforcement, with a particular focus on sovereign debt advice and litigation. The firm has been involved in some of the highest profile enforcement cases in recent years and its expertise is second to none.

From Geneva, Archipel provides its clients with international arbitration services. The firm acts as counsel in arbitrations and mediations in Europe, the Middle East and Africa, particularly in matters of international sales, agency and distribution. The firm also offers specialist Swiss law and arbitration advice to international firms and clients.



- International litigation
- Asset tracing & Recovery
- Sovereign debt & Immunities (Paris)
- International Commercial Arbitration (Geneva)

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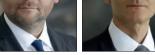
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Jean-Georges Betto Christophe Seraglini Dominique Perben

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## **POSITIONING**

Gathering twenty specialists, betto seraglini is a major player in international arbitration and litigation in Paris. By welcoming recently two new partners, the former French Minister of Justice Dominique Perben and Gaëlle Filhol, the firm confirms its position as a specialist in high stakes and complex international arbitration and litigation cases.

The firm assists its clients in the resolution of international crises involving States and offers to French and foreign companies a highvalue and personalized service with the utmost confidentiality.

The experience of the team is considerable: its members have appeared before the main French courts and international arbitration institutions, with proceedings in English, French, Italian, Arabic, Spanish and Portuguese and are admitted to the main international bars.

Betto seraglini has particular experience in defense, construction, engineering, infrastructure, aerospace and energy and is honored by the trust of major international groups that are leaders in these industries.

The firm agrees to enter a flat fee, agreed in advance.

## **BUSINESS**

- International arbitration
- Business litigation

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James Maxev

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Nicola Romano

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#### **POSITIONING**

CastaldiPartners is a multiservice boutique with a special focus on international arbitration and international litigation.

The team was founded in 1996 and led by Alexis Mourre until his appointment as the President of the International Arbitration Court of the International Chamber of Commerce. Our lawyers have been involved as counsel or arbitrators in more than three hundred international arbitrations (including ad hoc, CAIP, CAM, ICC, LCIA, SCC, VIAC, etc.) for a an amount of about 2 billion euros in a wide range of sectors, including construction, energy, and telecom.

We have significant experience in complex litigation implying parallel proceedings before multiple jurisdictions, and different sets of private international law rules.

This allow us to assist our clients through out the dispute: from pre litigation negotiations to the arbitral and litigation proceedings to the post decision and post award phase. We appear before national courts in relation to the annulment, recognition and execution of arbitration awards. We also assist our clients in ADR mechanisms and in particular mediation, both institutional and ad hoc.

Our ability to operate in several languages (English, French, Italian, Spanish and Russian), combined with the admission of several of our lawyers to different Bars and our network in multiple countries, is key to an efficient and effective legal advice.



- International Arbitration
- · Judicial litigation
- Mediation



#### **OFFICES**

- Paris
- Milan
- London
- Brussels
- Lyon



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Eliseo Castineira



Castineira's positioning as an independent international arbitration boutique is twofold.

#### Services as counsel

Castineira was born out of the desire to meet market demand for high-quality advice in medium-sized arbitration disputes.

On the one hand, international arbitration expertise is concentrated in large, multinational law firms, which, in light of their cost structures, struggle to provide adequate fee arrangements or service for disputes involving moderate amounts. On the other hand, clients are entitled to expect the level of service that they are used to with top-notch international firms for a price proportionate with the amounts at stake in these cases. Castineira strives to meet these demands.

#### Services as arbitrator

Eliseo Castineira regularly acts as arbitrator (c. 30 cases as sole arbitrator, co-arbitrator or chairman) in ad hoc proceedings as well as under the aegis of many of the most prestigious arbitral institutions (including ICC, AFA, CAIP,

Mr Castineira's arbitration experience encompasses all types of disputes in many economic sectors (including construction and engineering, M&A, manufacturing, energy and natural resources, pharmaceuticals and telecommunications) throughout the world. As arbitrator and counsel, Mr Castineira has dealt with disputes involving not only businesses (including Fortune Global 500 and CAC 40 companies), but also states and state-owned entities. His expertise in international arbitration is recognised in several rankings.

A consultant for the Council of Europe on arbitration matters, Mr Castineira is also a member of numerous arbitral panels and institutions, including the ICC Commission on Arbitration and ADR. In particular, he has been involved in the revision of the rules of several arbitral institutions and acts as a member of the board of directors and of the five-member arbitration committee of the Association Française d'Arbitrage (AFA – the French Association for Domestic and International Arbitration).



#### • INTERNATIONAL ARBITRATION

Castineira acts as counsel in ad hoc and institutional arbitration proceedings under all major arbitral rules. Its founder also acts very frequently as arbitrator.

#### • INTERNATIONAL LITIGATION

Castineira handles state-court proceedings relating to arbitration matters (actions to set aside awards or enforce them, actions to obtain interim measures)

In addition, Castineira deals with international business litigation before the French courts.

Castineira is involved in alternative dispute resolution (e.g., mediation as well as conciliation).

#### CORPORATE AND COMMERCIAL

Castineira advises on corporate and commercial matters.



- Paris
- Berlin



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**Geoffroy Lyonnet** 

Peter Wolrich

## **POSITIONING**

Established in 1973, Curtis' Paris office is a centre of excellence in international arbitration, with particular strength in both commercial and investor-state arbitration. The team represents clients from both the public and private sectors, and is well known for its success in commercial arbitration in France as well as for its representation of states and state-owned entities. Our 9-strong Paris team has extensive experience handling domestic and international arbitration matters. Curtis has a core of experienced commercial arbitration attorneys, including some who have worked in-house with the International Chamber of Commerce (ICC). In recent years, we have been retained in high-profile cases involving some of the world's largest and most significant disputes. Many of our arbitration specialists regularly act as arbitrators and are featured as speakers at professional conferences around the world. Our Paris based lawyers work closely with the wider international arbitration team, which spans most of our 17 offices,

with centres of excellence in Paris, London, Milan, Mexico and New York City.

Curtis is ranked as the number one international arbitration firm globally by the American Lawyer survey, which is based on the number of contract cases handled involving US\$500m in dispute and the number of investment treaty cases handled involving more than US\$100m in dispute. The firm is currently handling over 100 arbitration cases, with an aggregate amount of over US\$100 billion in claims



- · Drafting arbitration clauses and contract review
- Handling pre-arbitration negotiations
- Representing clients before arbitral tribunals
- Representing clients in court proceedings relating to provisional
- Handling disputes under the ICC, ICSID, AAA, LCIA, NIA, SCC rules as well as ad hoc arbitrations under the UNCITRAL rules
- · Recognition and enforcement of arbitral awards



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Davis Polk & Wardwell LLP is a global law firm with offices strategically located in the world's key financial centers. For more than 160 years, our lawyers have advised industry-leading companies and global financial institutions on their most challenging legal and business matters. Our firm ranks among the world's preeminent law firms across the entire range of our practice.

Litigation has been a cornerstone of our practice since the firm's inception. We regularly appear on behalf of clients in high-stakes commercial disputes, contract litigation and in arbitrations around the world. As Davis Polk's clients will attest, the firm is widely heralded for its ability to provide strategic guidance and hard-hitting litigation support to clients facing legal challenges that carry the most serious reputational implications.

We view matters through the lens of our clients' business objectives, drawing on the experience of our firm across all major industry sectors. As clients and peers frequently note, the breadth of experience and depth of quality lawyers across our practice is exceptional. Our approach has created a long track record of success for our clients, at trial and on appeal, through motions, verdicts and strategic settlements.

With our global platform, we provide seamless advice to clients and are equipped to handle international disputes under the laws of numerous countries.



- Beijing
- New York
- · Menlo Park
- Washington
- London

- Paris
- Madrid
- Tokyo
- Hong Kong
- Sao Paulo

## **BUSINESS**

- Anti-Corruption and FCPA
- Antitrust and Competition
- Appellate Litigation
- Arbitration
- Bankruptcy Litigation
- Commercial Dispute and Contract
- Compliance and Advisory
- · Congressional Investigations
- Consumer Class Actions
- · Crisis Management for Corporate Boards and Officers
- Cybersecurity and Data Privacy
- Economic Sanctions and National Security
- Energy Litigation
- · Financial Crisis Litigation
- · Global Enforcement and Litigation
- · Health Care and
- Life Sciences Litigation
- Intellectual Property Litigation
- Internal Investigations
- Investment Funds Litigation and Investigations
- M&A-Related Litigation
- Mass Torts and Products Liability
- Professional Liability
- Securities Enforcement
- Securities Litigation
- Sovereign and Banking Litigation
- Tax Controversy
- · White Collar Criminal Defense



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Lawyers, clients: our roles converge, we supplement your functions, and our objectives are aligned with your ambitions.

Historically we assist our clients in the context of complex disputes. We advise both French and international groups specialised in various sectors such as aeronautics, automobile industry and more generally mechanical industry, pharmacy and chemistry as well as energy, construction, textile, clothing, food industry, hotel industry, media... We also advise banks, insurance companies, investment funds, audit companies and distributors.

Thanks to our cross-practice approach, we deal with a wide range of issues before civil, commercial or criminal jurisdictions as well as in arbitration cases.

De Gaulle Fleurance & Associés has more than 115 lawyers bringing together their legal expertise and industry experience to design tomorrow's business solutions with you.

Our original organization, which is free from disciplines and borders, reflects our intention: to think with you, to promptly, simply and effectively advise you, to mobilize our resources when and how you require them, to win your projects and proceedings with you in France and abroad because the result is the only thing that counts when it comes to your objectives and your constraints.

Let's make #BusinessLawTogether!



- Complex litigation relating to company restructuring and debt schemes
- · Management of disputes between shareholders
- Directors' liability
- Transnational litigation for the protection and recovery of investments
- Commercial litigation
- Unfair competition, compliance with the regulations and termination of commercial relations
- Disputes relating to competition law
- Mass and crisis litigation
- Product litigation
- Disciplinary litigation
- · Industrial and technological risks
- Arbitration



#### **OFFICES**

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Cabinet Sader, Member of Derains & Gharavi International network

## **POSITIONING**

Derains & Gharavi International is a boutique law firm, handling exclusively international arbitrations and arbitration-related litigation from its offices in Paris, Washington and Beirut. Since its inception in 2008, the firm has consistently been recognized for the high-quality of its work, the expertise of its lawyers and its successful track record in prime cases. Derains & Gharavi International has handled a broad spectrum of commercial arbitrations and has been involved in dozens of investment arbitrations. The multinational team at Derains & Gharavi International comprises lawyers from diverse legal, cultural and linguistic backgrounds, allowing the firm to tailor the teams to the specific needs of each individual case.

The partners of Derains & Gharavi International act as counsel and serve as arbitrator in approximately 100 arbitrations per year, conducted under the rules of all major arbitral institutions, such as the ICC, LCIA, AAA/ICDR, SCC, CAM, CRCICA, NAI, DIAC, SIAC, Swiss Chambers and ICSID (including annulments before ad hoc committees), as well as in UNCITRAL and ad hoc arbitrations.

In addition, Derains & Gharavi International regularly represents clients in arbitration-related litigation, including in actions aimed at obtaining injunctive relief, interim measures, annulment and the enforcement of arbitral awards before the state courts.

## **BUSINESS**

- Commercial arbitration
- Investment arbitration
- Public international law
- Arbitration litigation



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Created in 1985, Fischer, Tandeau de Marsac, Sur & Associés ("FTMS"), a law firm listed on the Paris bar, proposes personalised legal and judicial assistance to companies and their directors. FTMS is located in Paris and acts not only in the countries of the European Union but also in other international places of law and business.

Its teams have a recognised practice of litigation before French, European and international courts and domestic and international arbitral proceedings (ICC, AFA, CMAP, CJA, and CIRDI).

Its lawyers master alternative dispute settlement modes perfectly. They practice these techniques on a daily basis, and teach them in the major schools of commerce and law.

Thanks to its practice of litigation issues, FTMS also knows how to prevent and anticipate disputes in a perspective of cooperation of economic players.

At Last, FTMS lawyers, who have experience with ethics and practice of ordinal institutions, regularly defend professionals in regulated activities before the disciplinary courts of their professional entities, as well as before the independent administrative authorities and their sanction commissions.

FTMS acts specifically in the following fields: Corporate law, commercial contracts, finance and banking, white collar crime and media.

FTMS' notoriety stems from its action in many high-stakes disputes over the last 30 years.



- Arbitration
- Finance and Banking
- Corporate Law, Mergers & Acquisitions.
- Commercial contracts
- White collar crime
- Media



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## **POSITIONING**

We are an international law firm with 13 offices across the world, covering contentious and non-contentious work. We have built up over the past nearly 150 years a very strong reputation for dispute resolution, in particular litigation and arbitration, firstly in the shipping and insurance areas, but quickly spreading to other sectors. Today we are proud of our uninterrupted history of handling the very biggest and strategic cases.

The French offices, especially Paris and Le Havre, are at the forefront of our contentious activity. Our experienced team of litigators assist clients at all stages of a casualty or a loss: we support our clients at the earliest stage of a crisis in their strategy and their communication, we initiate arrest, safety and protective measures when necessary, we advise on settlement where appropriate and we litigate to achieve the best outcome for our clients.

Beyond our roots in shipping, we are strong in aviation, yachting, rail, energy, offshore, construction, the nuclear sector and the food industry. We handle cases involving insurance, civil and professional liability, sale & purchase, product liability, employment, insolvency, personal injury, fraud and corruption.

Our skills in foreign languages, our knowledge of foreign jurisdictions and our network of experts and correspondents are considerable strengths that we put at the disposal of our clients.

## **BUSINESS**

- Commercial litigation
- International arbitration
- Shipping & aviation litigation
- Industrial risks
- Product liability
- Insurance
- Shipping & aviation finance
- Corporate law
- Tax Law

#### **OFFICES**

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Olivier Laude



Claire Machureau

## **POSITIONING**

Founded in 2008, our Firm now counts twenty-five lawyers devoted to all aspects of business litigation and arbitration.

Our highly trained team provides expertise in every matter of the law. We accompany and advise our clients at every level by addressing each concern and by exploring all possible implications of a legal issue.

Our strong experience in litigation enables us to analyze the potential risk of any situation. Strategic choices must be based on carefully established parameters and thorough analysis. Our team is fully equipped with the tools necessary for solving all legal matters, whether it be through mediation or if it proves necessary, full litigation. Before engaging in the latter, we systematically carry out audits to evaluate the risks involved. Our knowledge of the judicial process allows us to manage disputes of all natures and to intervene at any stage, from preliminary hearings to judgement enforcement.

We represent our clients before all the different courts (civil courts, criminal courts, European courts and arbitration courts) in France and abroad as well as before the administrative authorities in disciplinary or investigative proceedings (AMF, ACPR, ARCEP, CNIL, etc.).

Our Firm is constantly ranked amongst the top firms for business litigation by Legal 500 Paris, Legal 500 EMEA and Décideurs Stratégie Finance Droit.



- Arbitration
- Insurance & Banking
- Commercial & Distribution
- Construction
- Insolvency Proceedings
- Employment Law
- Finance & Capital Markets
- White Collar Crime
- Press & Media
- Intellectual Property
- Professional & Industrial Risks
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- Security Interests & Charges
- Internet & Telecommunications



**OFFICES** 

Paris Lyon



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Diana Paraguacuto-Mahéo



Aurélie Boulbin

## **POSITIONING**

Established in 1978, Ngo Jung & Partners is a Paris based law firm with a strong international focus, specialized in Litigation. It handles international, business, social and criminal litigation, insolvency, liability and insurance. Ngo Jung & Partners also specializes in international arbitration and other forms of alternative dispute resolution.

Its multilingual team has a solid reputation in commercial and investment arbitration in the energy, defense, oil & gas, mining, construction, art and telecom sectors. Its lawyers both act as counsels and arbitrators.

The firm represents states and public entities, listed and unlisted multinational companies, SMEs, banks, investment funds, shareholders, insurance companies and corporate executives.

Over the years, the firm has developed a recognized and reputable litigation practice thanks to its innovative approach to law and its perfect understanding of technical and financial issues.

Ngo Jung & Partners manages commercial disputes including distribution and unfair competition claims and post-acquisition disputes between shareholders. The firm also developed a proven expertise in provisional measures and enforcement procedures (seizures, mortgage, deposit and escrows ...).

Accustomed to work across continents, the firm develops, strategies tailored to the legal environments of each country. It acts as a virtual law firm through serial or cross-border disputes.

The team is regularly in charge of international eDiscovery and coordinates depositions in France and abroad while also managing complex investigations.

Acting as a true partner with its clients, Ngo Jung & Partners stands out with its highly specialized and customized services.

## **BUSINESS**

- International Arbitration
- Insurance / Liability
- Commercial Litigation
- Corporate and joint-ventures
- Alternative dispute resolution
- Restructuring and insolvency proceedings
- Investigation and embargo
- · Labor and employment



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Sue Prevezer QC



Nadine Herrmann



Marcus Grosch



Our Paris office specializes in international arbitration with extensive experience in institutional and ad hoc arbitration under all major arbitration rules. We advise and represent clients in general commercial arbitration, energy, infrastructure disputes and investment protection matters

Our London office specializes in high-stakes commercial litigation and has become one of the premier firms for complex commercial and financial disputes. We act against global, money center banks something most firms cannot do due to conflicts. London is also the center of our highly rated international arbitration practice.

Our Brussels team supports clients in matters involving competition, regulatory and enforcement issues. Competition issues are increasingly complex and typically involve a European aspect. Our competition team is experienced in every aspect of competition law.

Our German offices provide the highest standard of litigation service in domestic and cross-jurisdictional matters with a German component. Mannheim and Munich are the core of our patent and international arbitration practices. Hamburg and Stuttgart focus on IP, competition, regulatory, finance, product liability, data protection, white collar crime, and general commercial litigation matters.

#### BUSINESS

- General Commercial Litigation
- Financial Litigation
- International Arbitration
- Intellectual Property including Patent Litigation
- Competition Litigation
- Bankruptcy & Restructuring
- White Collar Defense & international Investigations
- Regulatory & Judicial Review



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**Philippe Cavalieros** 



We offer the full range of litigation, arbitration and other dispute resolution services. We offer a top-quality service across our international network, providing advice in the most efficient and cost-effective manner possible, with arbitration specialists in each of our offices. We have been representing clients in investor-state and commercial arbitrations under the ICSID, UNCITRAL, ICC, and other major arbitration rules, and are also regularly appointed as arbitrators in international arbitration proceedings.

We also have highly-regarded specialist, contentious regulatory and crime, fraud & investigations practices. Our contentious intellectual property and employment groups are acknowledged market leaders.

Our philosophy is to combine outstanding practices in each of the jurisdictions in which we operate with the highest levels of service internationally.



- Commercial Litigation
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- International arbitration
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- Estate and environmental litigation
- Compliance risk management and prevention
- Civil liability
- Competition law
- White-Collar criminal law
- Intellectual Property litigation
- Fiscal litigation



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Marie-Aimée Peyron



**Antoine Adeline** 



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Stephan Adell

**POSITIONING** 

Squire Patton Boggs is one of the world's strongest integrated legal practices. With 46 offices in 20 countries, we are renowned for our local connections and global influence, delivering comprehensive legal services across North America, Europe, the Middle East, Asia Pacific, and Latin America.

Disputes involving multinationals and multiple jurisdictions can present complex challenges, requiring a deep understanding and practical experience of a range of governing laws and applicable rules.

Squire Patton Boggs' International Dispute Resolution team led by George von Mehren, is one of the few international legal practices truly able to serve the needs of clients globally. Our clients include; industry leaders, Fortune 500 and FTSE 100 companies, as well as emerging companies. Our IDR Paris office comprises of 6 partners and 12 associates, some of whom are dual qualified (across Europe and South America), covering a wide range of commercial disciplines. Squire Patton Boggs' global litigation and international dispute practice profile includes more than 622 litigators and advocates. With a team of over 110 lawyers with arbitration experience, we are a noted leader in bilateral investment treaty arbitrations and gas price re-openers; in fact, we are unbeaten in natural gas price review disputes, having successfully concluded over 42 of them. We are recognized as one of the top 100 international arbitration firms in the world by leading industry journal Global Arbitration Review Top 100 in its 2017 guide.

We are ranked by The American Lawyer Arbitration Scorecard 2015 as a Top 10 Arbitration Firm for handling the highest number of large arbitrations in 2013-2014 and we were commended in the 2015 Financial Times Innovative Lawyers Report for Europe for our role as lead counsel for the Slovak Republic on a significant international arbitration against Dutch company Achmea B V

We increasingly find that international disputes (be they arbitration or litigation), will be resolved through mediation. While this is not appropriate for all cases, we have dealt with many cases in which it has worked successfully.

A number of our lawyers are accredited mediators and, in the UK, we are publicly recognized by the Centre for Dispute Resolution (CEDR) and have won the CEDR Award for Professional Excellence in ADR three times running. No other law firm holds this accolade.



- Aerospace & Defense Litigation
- Antitrust & Competition Litigation
- Arbitration
- Aviation
- Business crime and Civil fraud
- Class Action
- Commercial Litigation
- Construction Litigation
- eDiscovery & Data Management
- Employment Litigation
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- Insurance and Reinsurance
- Mediation and Alternative Dispute Resolution
- Product Liability Litigation
- Real Estate Litigation
- Restructuring & Insolvency Litigation
- Securities & Shareholder Litigation
- Sovereign Litigation
- Toxic & Mass Tort
- Transport Litigation



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Laurence Kiffer



Pierre Pic



Raphael Kaminsky



Bruno Range

## **POSITIONING**

Founded in 2004 and based on the model of a "boutique" firm, Teynier Pic is a French law firm dedicated to dispute resolution (international arbitration, commercial litigation and ADR).

Teynier Pic is an **independent** law firm, which allows our lawyers to build the best **solution** collaboratively with our clients in each and every situation and to **avoid conflict of interests**.

Teynier Pic is an **international** law firm as reflected in the diversity of qualifications, professional experiences, and fluent practical knowledge of French, English, Spanish and German of our lawyers. This allows us to adapt to the **international** environment of the cases we handle on behalf of our clients.

Our firm has a **human scale**. Teynier Pic consists of four partners, one counsel, five associates, four interns, and an administrative team based in Paris. The size of our firm makes it **nimble**, **highly responsive** and **flexible** in catering to our clients' needs.

Our **clients** are both domestic and international corporations as well as **States** and investors.

Our dispute resolution practice is **transverse** in nature and applies to every type of dispute. However, a review of the cases we have handled over the last twelve years enables us to identify various fields of activity where we have more significant experience, namely **Aviation** and **Aerospace**, **Chemical** and **Pharmaceutical**, **Construction**, **Corporate**, **Energy** and **Natural Resources**, **Investment**, **Banking**, **Insurance**, **Telecommunications** and **Defense**.

Teynier Pic has also recently formed a **strategic alliance** with **Griffin Litigation PLLC**, an international arbitration and enforcement boutique based in London and New York.



- International Arbitration
- Commercial Litigation
- Alternative Dispute Resolution
- Enforcement



#### **GRIFFIN LITIGATION PLLC**

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## Teynier Pic Grows Wider and International





Interview with

**Eric Teynier** Founder, TEYNIER PIC



RAPHAEL KAMINSKY Partner, **TEYNIER PIC** 

Leaders League. 2016 - A year after a Strategic Alliance with Griffin Litigation PLLC: can you tell us more about your

Eric Teynier. The strategic alliance we formed with Griffin Litigation PLLC was a natural progression and the formalization of something that we had been building on for some time. Aside from remaining true to our core values, as a boutique independent firm, we also wanted to broaden our scope and increase our presence in the "common law world". Over the last year, we have been able to successfully

secure new matters in our core business: international arbitration and enforcement

Peter Griffin. Indeed, we are currently working together on a 9-figure international investment arbitration matter on behalf of a Turkish construction client and we are also working on a very strategic enforcement of a 9-figure ICC award against an African State for which we were able to secure a very substantial payment within a matter of weeks. This incredible result was only possible thanks to the creativity, team spirit, and efficiency of both Teynier Pic and Griffin Litigation PLLC.

2017 - The Arrival of a New Partner: Raphael Kaminsky. Why such a new addition to Teynier Pic?

Eric Teynier. It has been more than 12 years since Teynier Pic was founded; in this time we have always remained faithful to our core values: independence, professionalism, rigour, responsiveness, flexibility and pragmatism. Our partnership was further solidified with the arrival of Laurence Kiffer back in 2007, three years after the firm was founded by Pierre Pic and I. Yet, when Raphael Kaminsky came to us a year ago with the aim of setting up his own firm, we all felt that we had a great opportunity and that we could do something together.

Pierre Pic. Raphael is an amazing lawyer and a great person and we are delighted to have him join the firm. He brings not only his talent and energy, but also his very international background and clientele that he developed in his previous firms and, in particular, at Latham & Watkins.

Why did you decide to join Teynier Pic one year after setting up your own boutique?

Raphael Kaminsky. First, I am truly delighted to join Teynier Pic as their fourth partner. I had the pleasure to teach with Eric and Pierre at the University of Paris Ouest La Défense over the last few years and when I decided to set up my own boutique firm, I contacted them to see if they would be interested in sharing their offices with me. After a year, it became clear to all of us that we shared a lot in common and that we wanted

to work together on a more structured basis. Indeed, Teynier Pic seems to me to be the perfect alternative between large international firms - where conflict of interests is becoming a very serious issue -, and smaller boutiques that sometimes suffer from a lack of vision or common history. Teynier Pic is the first international arbitration boutique in Paris with international arbitration and litigation specialists of high quality that have proven to be very successful for the last decade, but are also extremely well respected by all stake holders in the world of arbitration: institutions, arbitrators, experts and counsel. Teynier Pic gathers outstanding lawyers who are also great and hard-working people, and have strong human and ethical values. In addition to these qualities, they truly work together as one firm: their clients are the firm's clients and all partners are looking and working in the same direction. As an example, we were informed a few weeks ago of the existence of a very strategic asset of an African State, against which a leading French company had an unsatisfied arbitral award. Laurence contacted one of the legal counsel of this company, Eric and I drafted a petition for the attachment of this asset, Pierre had a co-counsel in Lyon who was able to present our petition to the local enforcement judge. The very same day, the asset was attached and negotiations, conducted by Pierre and Peter, started a few days afterward, leading to a very substantial payment for the client. This is only one example of how efficiently Teynier Pic can successfully handle strategic and sensitive matters on an urgent basis.

What are the next steps for TeynierPic?

Eric Teynier. Teynier Pic will continue to grow wider and more international over the coming years. We have already recruited and are about to hire additional associates to reinforce our team.

Laurence Kiffer. The addition of Raphael further strengthens our position on the French market and we remain in line with our core business: international arbitration and commercial litigation. I am convinced that Raphael's arrival in the firm and the recent and future recruitment of associates will help our practice grow even bigger and stronger in the coming years. •



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**Todd Wetmore** 



Kathryn Khamsi



**Carmen Martinez Lopez** 



Constantine Partasides QC



Gaëtan Verhoosel



Scott Vesel



Jan Paulsson



Luke Sobota



#### **POSITIONING**

Three Crowns was founded by specialist international arbitration advocates in the belief that international disputes call for focused advice and advocacy.

Located in London, Paris and Washington DC, Three Crowns is a firm dedicated to international arbitration—commercial, investment-treaty, and inter-State.

Our lawyers bring extensive experience in all types and fora of international arbitration, having represented corporate and sovereign clients in many of the most significant arbitral cases of the past decades. This collective expertise will be brought to bear with substantial, direct, and continuous partner involvement in each matter handled by the firm. Our experience includes many of the most important arbitration disputes in recent times. We have acted on global disputes for corporates and sovereigns, and have been at the forefront of ground-breaking awards that have set international precedent. Our specialist team have extensive experience in advising on commercial, investment treaty, and inter-State disputes.

We provide strategic advice in the pre-arbitration stages of a dispute, and we deliver the lead advocacy when the dispute does ripen into an arbitration. This experience ensures our clients are served with a deep-rooted understanding of the arbitral system which matches their business needs in any sector or industry. Our experience and understanding of international legal matters ensures we are able to deliver assistance to selected pro bono causes.



#### **BUSINESS**

- International commercial arbitration
- Investment treaty arbitration
- Inter-state disputes advice and arbitration
- Cause-based (pro bono)



#### **OFFICES**

- Paris
- London
- Washington DC



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Mathilde Lefranc-Barthe

## **POSITIONING**

Winston & Strawn LLP is an international firm and a key player worldwide in dispute resolution and prevention.

The Paris-based dedicated team comprises 11 lawyers including 5 Partners and represents its clients before all courts (corporate, commercial, civil, and criminal), the French Constitutional Council, administrative bodies or regulatory authorities.

The team is highly experienced and competent on a full spectrum of litigation including:

- Transaction related litigation (wrongful termination of negotiations, earnout, implementation of asset and liability guarantees, dismissal of directors etc.),
- · Shareholders disputes,
- · Commercial and contracts disputes,
- · Regulated professions disputes,
- International white-collar crime (extradition),
- · Arbitration and alternative dispute resolution modes.

The team is particularly recognized in the following sectors: healthcare and life sciences, defense and aeronautics, real estate, media and entertainment, new technologies and energy (oil and gas).

Winston & Strawn LLP is also recognized for handling complex disputes involving multiple jurisdictions in Europe, the United States and Asia.

In addition, the firm has developed a strong International Arbitration practice across its Paris, London, New York and Washington DC offices.

The Paris team is also praised for its ability to provide negotiated solutions to solve disputes when possible, using alternative dispute resolution modes such as collaborative process, conciliation and mediation.

Winston & Strawn LLP's full-service dispute resolution practice in Paris works in synergy with the other Paris office practice areas and the firm's worldwide offices provides complete, coordinated, and fully integrated legal advice.



- Complex Commercial Litigation
- White-collar crime
- International Arbitration
- Alternative Dispute Resolution
- Competition and Retail
- Intellectual Property and IT
- Entertainment law



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Alessandro D'Adda



Marco Rizzo



The professionals of Gitti and Partners have gained considerable experience in litigation and arbitration and assist their clients in civil proceedings – of an ordinary or special nature - and in disputes regarding corporate, civil, commercial, banking and finance matters, as well as in the other areas of activity in which the Firm provides its assistance, and in any stage of the proceedings.

The Firm has also acquired significant experience in domestic, international, trade and investment arbitration, acting both as arbitrators and as lawyers.

The assistance of the litigation department of Gitti and Partners also covers pre-litigation phases, with a view to settling disputes or preventing possible lawsuits through the execution of alternative dispute resolution (ADR) procedures, as well as the negotiation and drafting of extrajudicial conciliation arrangements and settlement agreements.



- Milano
- Brescia



- Banking and finance
- Biotechnology
- · Capital markets
- Competition law
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- Contracts
- Corporate criminal law
- Corporate law
- Corporate restructuring
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- Environmental
- Government relations
- Infrastructure
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- Litigation and arbitration
- Mergers and acquisitions
- Oil and gas
- Private equity
- Public and regulatory
- Real estate
- Social security
- Sports and entertainment
- Tax



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**Christian Jungers** 





During the early years, we gained considerable expertise in litigation and advisory services to local clients. Our firm then resolutely also turned towards international clients and cross-border business

Today, we advise local and multinational companies from all industry sectors, many of the world's largest corporations, leading institutional investors, prestigious private equity houses and numerous other businesses, clients and professionals in almost all practice areas.

We undertake significant client work hand in hand with leading audit and tax firms, and we regularly work on cross-border cases with foreign magic circle firms, which recommend us to their clients for the legal work and services they need in the Luxembourg jurisdiction.

We have a highly recognised and recommended dispute and litigation team. Our litigation lawyers deal with a very large range of litigation matters, including administrative, banking, civil, commercial, corporate, competition, criminal, employment, finance, and real estate, and they handle all relevant proceedings or Court applications.

Our corporate finance & insolvency litigation team is certainly one of the strongest in the Luxembourg legal market.

We represent local and international clients in relation to all their commercial disputes and cross-border enforcement matters, and we also regularly act as lead counsel or as an arbitrator in major local or international arbitrations.



- Administrative Law
- · Corporate litigation
- Banking & Finance litigation
- Employment & Social
- EU & Competition
- Insurance and tort litigation
- Real Estate litigation
- Construction
- · Insolvency related litigation
- White Collar crime defence

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Cecilia Flores Rueda



FloresRueda Abogados is a dispute resolution boutique founded in 2015 which counts on the expertise of 10 lawyers. The firm focus on civil and commercial litigation and arbitration.

Founding partner, Cecilia Flores Rueda has more than 20 years of experience in international arbitration. has been recognized as one of the best arbitration lawyers, in Chambers Latin America 2013, 2014, and 2015 in the International Arbitration category; in 2015 was hailed as "an extremely dedicated and very capable lawyer, already known in the Mexican community" for her work in international arbitration.

Handles complex and high-stake international and domestic arbitration cases and represents clients before federal and local courts. Cecilia Flores acts in arbitration as both a party representative and an arbitrator.



- International Arbitrator
- Civil and Commercial Litigation
- National and International Arbitration
- Other alternative dispute resolution mechanisms



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Rolando Zárate Guzmán

## **POSITIONING**

Malpica, Iturbe, Buj y Paredes is a Mexican Litigation firm with a global perspective. Such philosophy has lead partners to conform a highly qualified team educated in the best Mexican Law schools with academic and professional experience in other countries, as well as in the Mexican Supreme Court of Justice and other Federal Courts. The firm handles a full range of litigation matters with a sharp focus on complex cases in administrative, antitrust, commercial, energy, bankruptcy and IP areas.

MIB&P is a founding member of the first international correspondent program for litigation and arbitration (ACLA) with initial members in the Pacific Alliance countries, Chile, Colombia, Peru and Mexico. In all, the correspondent program incorporates 80+ of the best litigation and arbitration lawyers in the region.



- Litigation
- Arbitration



- Mexico City
- Cancun



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Jaime Roberto Rendón Graniell



Juan Carlos Guerrero Valle



Rendón – Guerrero has been optimally conceived as a litigation consulting firm, specialized in different areas of law, such as commercial, administrative, commercial arbitration, civil litigation, labor relationships and employment issues, highly specialized in corporative law issues at business sector, with international experience in corporative and contractual matters that companies face in their normal course of business.

The relationship with our clients is based on trust and absolute discretion, permanent communication and excellence in quality service, coupled with the high skill and responsibility of our professionals in the affairs entrusted to us.

The members of our law firm are professionals committed with the business success of our clients, they have the necessary experience to manage and solve highly complex issues. This is shown by the fact that the partners and professional associates of our firm have extensive experience and privileged knowledge acquired form the best universities and law firms of the country.

In consequence, with the professional experience of every member of the firm, we have evolved to be according with changes and to innovate at the style of the practice of the profession, based on a solid and continuous vocational education and personalized service by dynamic and continuous attention to our clients needs.



- Civil Litigation,
- Commercial Arbitration,
- · Corporative Law,
- Commercial Law,
- Administrative Law,
- Labor Law
- Immigration Law



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Jean-Charles S. Gardetto

## **POSITIONING**

Jean-Charles S. Gardetto is a Monaco-based law firm with a strongly international dimension in terms of both the diversity of its clients and the nature of the cases it handles.

Thanks to its broad range of legal expertise, the firm is in a position to offer clients services that are not confined to the Principality of Monaco.

The firm is regularly involved in international litigation, as well as in international projects.

Its network of overseas correspondents allows the firm to deal effectively with every aspect of the cases it takes on.

Its competence, responsiveness and international reach have won The Law Offices of Jean-Charles S. GARDETTO the continued confidence of international clients who insist on nothing but the highest standards.

The firm acts on behalf of institutional as well as private clients in such varied practice areas as business, banking and financial law, private disputes regarding estates, divorce, family law, employment law, torts, debt recovery, enforcement of foreign judgments or arbitration decisions, etc...

Since 2010, the firm benefits of the ISO 9001 certification for the quality of its services.



- Torts, contracts, construction, real estate
- · Commercial and business law
- Banking law / financial disputes
- Insurance
- Labour and employment
- Intellectual property
- White collar crime
- Administrative law
- International private law
- · Protective measures, enforcement of foreign judgments
- · Family Law
- Immigration to Monaco
- · Personal data protection



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Arnaud Zabaldano



Valérie Zoccola



Cécile Peltier Gauci



Sophie Couturier



Valerie Mufraggi



Nicolas Robert



Zabaldano Law Office is a law firm established in the Principality of Monaco dealing with the most complex matters often with an international dimension.

It represents corporate and private individual clients who require dedication, professionalism and commitment.

The Law office consists of a multi-disciplinary team who have extensive experience in practice areas such as banking and finance, commercial and business law, international law, real estate and construction as well as employment law and criminal law.

Arnaud Zabaldano, its founder, is a Barrister at the Monaco Bar where he has practiced since 2001.

With a postgraduate degree in Economic and Business Law, he has naturally focused the law office practice on business law, in litigation, arbitration and advice.

Committed to the values of the legal profession, Zabaldano Law Office strives to best meet clients' needs, combining legal excellence, availability and innovation.

Zabaldano Law Office has focused on litigation in all areas of law since its creation. The firm advises and represents their professional or individual clients, both as plaintiff and defendant in the proceedings pending before all Courts, Court of Appeal, Supreme Court up to the European Court of Human Rights.



- Litigation
- Corporate
- Private



Arnaud Zabaldano, Founding partner: azabaldano@zabaldano.com









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**Patrick Allemant** 



Allemant Law Office was founded seventy years ago as a criminal defense boutique, led by Dr. José Marcelo Allemant Muñoz. Due to economical demands and growth, now we offer a comprehensive corporate law service, expanding our legal support.

Our litiigation team relies on well trained professionals for performing defenses and monitoring trials. Our lawyers' university training has been complemented by courses abroad, so they have developed procedures and special techniques for giving excellent advice about legal issues.

The efficiency of our work resides in the personalized treatment we give to our clients, which allows us to plan the adequate strategy for each case. That is because we consider trials involve human problems which require a suitable professional service, based on justice and social peace.

We consider that it is necessary to transmit confidence to our clients in order to defend their interests and rights, as our main aim is to translate the conflict to our workplace, meaning dealing directly and personally with the problem and defending it as it was our own, with objectivity and professionalism. The aim is reducing our clients' concern about their litigations and allow them to continue their daily activities, so their productivity and efficiency are not affected.



- · Civil and Commercial Litigation
- Arbitration
- Corporate
- Tax and Finance
- Works for Taxes
- Labor and Safety



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www.amprimoabogados.com







Hans Flury



Carlos Rodríguez



Eduardo Joo



Ana Angulo



Christa Caro

## **POSITIONING**

AMPRIMO & FLURY ABOGADOS is a law Firm made up of lawyers with broad experience in providing legal consulting services both, for private and public sectors. The purpose of our institution is to remain at the forefront and excel in all law practice areas with a special focus on litigation and arbitration matters. In that sense, our main partners are highly praised as referents in this area of expertise, both as litigators as well as most-in-demand arbitrators; having participated in various large-scale arbitrations, as well as representing several of the country's most important companies in critic leading cases. As a highlight of some of the firm's most recent cases, is the advisory and legal representation of the three main Peruvian economic and business associations -Lima's Chamber of Commerce, National Association of Industries and the Peruvian Association of Foreign Commerce- in a leading case consisting in an Unconstitutional Process with the Peruvian Constitutional Court, against Law 29720, having obtained a major win. Also, the litigation area represented the cement industry's interests in two recent leading cases: (i) The constitutional process held against the Peruvian government regarding customs duties on cement imports; and, (ii) the constitutional process held against Peru's Tax Administration (SUNAT) and the Ministry of Economics and Finance regarding the unconstitutionality of the mining royalty regulations imposed on cement producers. Furthermore, our lawyers have held positions of high responsibility and specialization focused on the Public Administration and private sector, particularly in matters relating mining and environmental law. Also, they are skilled in issues related to the private investment and public management in addition to negotiation of different contracts aimed at executing large-scale investment projects. In this regard, the Real Estate area of the Firm has experienced a remarkable growth, having as clients the main actors of the real estate and construction sector in the country, sponsoring them in the design of investment

Similarly, we pride ourselves in having a vast experience in providing legal advice for the business development and settlement of controversies arisen from the corporate, financial, tax, and labor issues and generally, for all matters related to the business development in Peru.

## BUSINESS

- Dispute Resolution and Arbitration
- Regulatory and Public Law
- Constitutional Law
- Pharmaceutical and Life Sciences
- Tax Law
- Labor Law
- Mining Law
- Real Estate
- Public Contracting & Procurement
- Investments and Project Finance
- Corporate Law
- Competition Law and Intellectual Property
- Environmental Law, Natural Resources and Energy
- Family Law



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models as well as in the management of such projects.









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Oscar Boero



Fernando Castañeda



**Gustavo Ramos** 



Aramburú Castañeda Boero – Attorneys is a top Peruvian law firm providing legal advice and counsel in the different areas of law.

We are a modern, capable, and proactive law firm operating within a globalized world and largely acknowledged for having undertaken the responsibility of being a strategic ally of its clients and for creating lasting professional relationships with them.

At Aramburú Castañeda Boero - Attorneys we are committed to our Clients we work with, for, and in the best interests of our clients, and give priority attention to delivering personalized service to them.

All of our work teams are led by one of our members / partners.

We provide comprehensive, creative, and innovative solutions which not only add value to the business of our clients, but help them make rightful decisions. We are very careful is attending all of our clients in due time, we understand that in business time is very important and timely legal advice is crucial for decision making.

Our professionals have earned their law degrees from most prestigious universities and have taken up postgraduate studies, majors or masters' programs at locally and internationally renowned universities. They have been recruited based on their personal qualities, trustworthiness, and academic excellence. Our team's experience was earned not only through professional practice, but also from having successfully held positions in the public and private sectors.

We devote a substantial portion of our time to attending national and international training forums, in which we take part not only as participants, but also as guest speakers.

Arbitration is one of the most important areas in which our law firm concentrates. We have several years of experience and practice acting as arbitrators as well as lawyers defending a party. Our arbitration team leader is a University professor, for more than twenty years, member of the Lima Chamber of Commerce arbitration court, and he is a member of the most important Peruvian arbitration institutions.



- Commercial Arbitration
- Arbitration arising from State contracts
- Investors State Arbitrators
- · Litigation and Litigation related to arbitration
- Corporations
- Labor and Tax Law
- White-collar crime
- Telecommunications
- Compliance
- · Real Estate



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Fernando Capuñay

**Carlos Adauto** 

## **POSITIONING**

C&C Abogados is a legal firm offering a wide range of services with a special focus on dispute resolution: conciliation, mediation, trials, arbitration, dispute boards and other alternative dispute resolution methods. Their specialization is completed by their experience in corporate and administrative law, which allows them to assist their clients with a transversal approach. They help clients with issues related to commercial, civil, environment, administrative and regulatory matters. "We have several years of experience, our practice is focused on private arbitration and public procurement, we participate as lawyers or arbitrators. Our key differentiator is the creativity and innovation that we apply to solve the cases of our clients, achieving the goals through legal knowledge and creative strategy. We propose the best way to solve the controversy, taking care of details" says Fernando Capuñay, Managing Partner. In C&C Abogados they work on three key strategic points that differentiate them from any other firm in the market: 1. Human Capital: They focus on the people who make up the team, for that they recruit the best students from the most prestigious law schools in the country, they qualify their knowledge and they analyze their professional development, identifying their skills in legal dexterity and in the creation of out-of-box strategies. 2. Specialty: One of the requirements of the firm is the specialty of the members of each area, for that they have professionals who have performed in other leading firms in their field, in international competitions and who publish constantly in magazines Specialized. In addition, their clients trust in their professionals because an exhaustive follow-up in each case and operation. They confirm that with satisfaction surveys, obtaining excellent results. 3. Creativity: Legal knowledge is important, however it can not go alone, they have the most creative team, these guarantees the most innovative strategies for each specific case and the customer satisfaction. The creativity of each member of the firm is reinforced by their exposure to difficult cases and their extra-business activity (music, art, sports, etc.). Creativity is linked to the excellent results that they have achieved so far. That is why, as a business law firm, they are also serving entrepreneurs, emerging growth companies and investors, and they are considered by the most prestigious rankings and publications as a top tier law firm in Perú and Latin America.



- Civil and Commercial Litigation
- Commercial Arbitration
- State Investor Arbitration
- Insurance and Reinsurance
- Startups and Entrepreneurship
- Consumer Law



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Giancarlo Mandriotti



Dentons' Lima office, previously Gallo Barrios Pickmann, offers a full-service corporate and litigation team focused on providing successful strategies to clients wherever their business takes them. Recognized by industry leaders, peer firms and media outlets as a leader for legal services in Peru, our team understands the local business environment and offers creative comprehensive proposals that balance competing concerns and demands.

The commitment of our lawyers to client service has allowed the firm to build a prestigious portfolio of clients who appreciate the quality of the legal advice they receive and the legal support the firm provides in many sectors.

With a pragmatic approach and a global vision, we provide innovative solutions to complex legal challenges that can help you in Peru or abroad.



- Litigation and Arbitration
- Construction and Real Estate
- Consumer Protection and Competition
- Contracts with the state
- Corporate
- Finance
- · Labor and Immigration
- Mergers and Acquisitions
- Mining
- Regulatory
- Tax
- Telecommunication
- White Collar



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Carlos Nuñez



Luis Vargas



Sergio Barboza

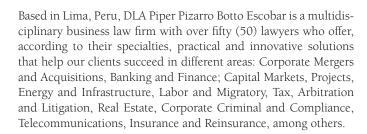


Ricardo Escobar



Francisco Botto





We deliver a consistent service through personalized attention, indepth knowledge of the client's business, the diversification of our areas of specialization, as well as the ability to adapt to changes. Although we focus on legal and business issues, our strategy also encourages us to focus on transcendental issues such as diversity, inclusion, innovation and technology, which has placed us among the most solid firms in the Peruvian market.

We consider ourselves a young spirit firm that undertakes a culture of business ethics, with ambitious goals, as well as an ongoing commitment to our clients and the challenges they face.

## **BUSINESS**

- Arbitration
- Administrative law
- Commercial disputes
- Corporate disputes
- · Contractual and Extra-contractual Responsibility
- Gas and Oil Matters disputes
- Constitutional Actions
- Real Estate disputes
- Infrastructure and Construction disputes
- White Collar



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Claudia Quispe

Julissa Yamani

## **POSITIONING**

Muñiz, Olaya, Meléndez, Castro, Ono & Herrera is a leading law firm in Peru and Latin America thanks to its philosophy which focuses on offering high-quality services in a timely fashion and at competitive prices.

Since it was founded 35 years ago, Muñiz has had a Litigation Practice Group which provides counsel and defends clients in civil, commercial, contentious-administrative and constitutional law proceedings brought with the Judiciary and, in the latter case, with the Constitutional Court. The strength of this practice group lies in the high professional skills of its lawyers, their experience in handling highly complex cases, and their knowledge of Peru's procedural system. In addition, if so required to properly defend a client, a team composed of trial lawyers and lawyers specializing in the subject matter of the dispute, for instance, tax law, the stock market, insurance law, etc., is set up.

These same features also make our Arbitration Practice Group stand out, as its lawyers are highly qualified to provide advice to and represent our clients in arbitration proceedings carried out under the regulations of Peruvian arbitration centers and other centers all over the world, including ICC, ICSID, and UNCITRAL. Our services also include advice on the annulment, acknowledgement and enforcement of arbitration awards, filing of applications for injunctive relief, negotiation of arbitration clauses, and protection of foreign investment within the framework of bilateral investment protection and free trade agreements signed by Peru.

## **BUSINESS**

- Litigation & Arbitration
- Civil & Commercial litigation
- Administrative litigation
- Constitutional litigation
- Tax litigation
- National and International Arbitration



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Pierino Stucchi

José Antonio Bezada

## **POSITIONING**

Muñiz, Olaya, Meléndez, Castro, Ono & Herrera is based in Lima, Peru and is a multidisciplinary business law firm with 35 years of experience and more than 270 lawyers distributed by areas of economic and legal specialization. This allows us to know in detail the particular legal problems of each sector and placed our firm as one of the top firms in Peruvian legal market.

Our antitrust department is currently performing within the top competition boutiques in the legal market. During the last year, our department has achieved remarkable results combining a solid and strategic team of experts and representing the most relevant and media-covered cases in Competition, Dumping & Subsidies, Consumer Law and Bureaucratic Barriers. We have achieved important winning cases and keep always innovating in compliance programs and day-to-day legal counseling for large transactions. All of this has been considered by our clients as a significant strengthening of our department while consolidating it as top tier in the country.



- Antitrust
- Bureaucratic barriers elimination
- Anti-dumping
- Consumer law
- Advertising
- Unfair competition law
- E commerce
- Media
- Telecom
- Privacy and Data Protection



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Gianfranco Iparraguirre



José Luis Pinto



Jimena Carrera



Mariana Rodríguez

### **POSITIONING**

León e Iparraguirre Abogados (LEIA) was founded as a legal boutique focused in providing specialized legal services in economic and regulatory law, intellectual property and public law. In less than two years after the Firm's foundation, LEIA has become been ranked as a leading Peruvian law firm by international rankings publications. LEIA's success has lead us to extend our practice to other areas of law such as Corporate, Labor and Tax law, as well as to Commercial Arbitration, Compliance and New Technologies. In addition, and in order to increase LEIA's operations cross borders, LEIA has accomplished to open an office in Santiago, Chile, teaming under a Best Friend's Cooperation Agreement with FerradaNehme, a leadinig Chilean law firm. This alliance provides us with the opportunity to serve both markets with specialized local lawyers in each country. As a result, our clients, both national and international, as well as competitors and public entities, recognize the sophistication of our preventive consulting and compliance programs, as well as the methods we implement to develop the defense our clients in complex cases.

Our Firm takes pride of its organization defined by a horizontal structure. We have implemented innovative schemes of work compared to most law firms, through our policies of gender, part time work and the use of cutting-edge technologies



- Commercial Arbitration
- Market Access Barriers
- Commercial Advertising
- Competition & Antitrust
- Compliance
- Consumer Protection
- Corporate & Commercial
- Data Protection
- Dumping
- Energy
- Inmigration
- Insurance
- Intellectual Property
- Labor & Employment
- Litigation
- Mergers & Acquisitions
- Private Investment
- Public Law
- Public Contracting
- Real Estate
- Reorganization & Bankruptcy
- Telecom & Technology



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Enrique Ferrando



Mauricio Martinez



Kodiak Semsch

### **POSITIONING**

Osterling Abogados is one of the most prestigious and longstanding law firms in Peru, with over thirty years of experience, product of our commitment to achieve professional excellence while taking care of our clients' needs. These are the foundations of the service we put into practice since our beginnings.

More than three decades of experience have turned us into one of the country's most respected firms.

We believe that the key to our success lies in providing optimum quality legal advisory services and timely and effective solutions. We plan to stay on this path, reaffirming our prestige every step of the way, strengthening lifelong ties with our clients, forging new relationships that will benefit from a competitive service.

Settling disputes out of court saves money, time and energy. Our priority is focused on providing our clients with a preventive and conciliatory advising by a specialized team that thoroughly analyzes all aspects involved.

In situations of actual confrontation, our lawsuits and arbitration specialists develop the necessary strategies in close collaboration with other areas of Osterling Abogados, taking into account the priorities andbest interests of our clients, protecting their assets and avoiding negative effects on their businessor productive activities

Our prestige and experience have widenedour scope of action. Our Firm's lawyershave often been designated as arbitrators in disputes at national and international levels, a fact which consolidates our position as one of the most highly regarded firms in the market.

# BUSINESS

- Domestic Arbitration
- International Arbitration
- Insurance and Reinsurance
- Civil Litigation
- Commercial Litigation
- Labor and Employment
- Tax
- Construction and Infrastucture
- Bankruptcy and Restructuring
- Energy and Natural Resources
- Environment
- Intellectual Property
- Public Law
- Corporate
- Mergers & Acquisitions



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Augusto Loli



Juan José Cárdenas



Roger Zavaleta



Ricardo Carrillo



Diana Gárate

### **POSITIONING**

Our Firm was established in 2004 and after more than 13 successful years of sustained growth, is currently one of the top firms in the Peruvian Market. We have built up a full service firm, adding to our premier transactional practice, a number of highly specialized legal areas.

#### **Dispute Resolution**

Our area has expertise in litigation of complex and sensitive controversies and legal reasoning, both in the Judiciary and in arbitration. We have extensive experience in litigation and arbitration in a wide range of matters such as commercial contracts, corporate disputes and PPP and infrastructure contracts.

Our team's distinguishing characteristic in the legal market is our highly specialized approach and our strategic and comprehensive view of controversies. According to the subject matter of each controversy, we gather a team of litigation lawyers as well as lawyers who are experts in their particular field (corporate, M&A, securities, or infrastructure) and professionals of other disciplines (such as financial and technical experts). This allows us to have an integrated and specialized outlook of the controversy in order to design and execute a suitable procedural defense strategy.

We provide unique services in the Peruvian market, that combine a profound understanding of the most critical and sensitive aspects of corporate, M&A, securities, or infrastructure issues.

Our work is closely coordinated with other areas since the beginning of a deal in order to provide legal advice in dispute prevention and settlement, in addition to litigation and arbitration. This allows our firm to provide its clients with broad legal advisory.



- Mergers & Acquisitions
- Bankruptcy & Restructuring
- Capital Markets
- Projects & Infrastructure
- Financing
- Regulatory
- Corporate
- Tax
- Labor
- White Collar Crime
- Corporate Litigation
- Arbitration
- Private Clients
- Venture Capital
- Compliance



- Lima
- Santiago de Chile



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Adolfo Román



Luis Alberto Liñán



nrique Varsi

### **POSITIONING**

With 20 years of experience in the Peruvian market, Rodríguez Angobaldo Abogados specializes in Litigation and Arbitration and provides a responsive and personalized service.

The litigation practice specializes in court and arbitration proceedings regarding civil, commercial, administrative and constitutional law, and provides comprehensive procedural services and procedural auditing services. Its team of lawyers includes substantive law specialists in private, insurance, real estate and administrative law.

The arbitration practice focuses on commercial disputes and government contracts. Its lawyers represent clients in arbitration proceedings involving administrative law, private law, insurance, labor, real estate and healthcare matters.

The firm has four partners, Fernando Rodriguez, managing partner, Adolfo Román, Luis Alberto Liñán (recognized by Chambers and Partners as Leading Lawyer in Litigation and Arbitration) and Enrique Varsi. The total number of lawyers and paralegals is nowadays 35.

The firm represents companies and individuals. The clientele comes from different sectors including: banking, insurance, telecommunications, fishing industry, real estate, automotive, healthcare, mining, international trade and diverse services, as well as Government agencies National Social Security Office and the Peruvian National Bank

Significant clients are Compañía Latinoamericana de Radiodifisión (Latina TV), Peruvian Social Security (ONP), insurance companies Rimac, Insur and La Positiva; Entel Perú, Scotiabank Perú, BCP Banco de Crédito del Perú, BBVA Banco Continental, Peruvian National Bank, Oncosalud – Grupo Auna; Inversiones Centenario, Los Portales Real Estate, Clínica Internacional, Grupo Azteca, San Fernando and Mall Aventura.



- Litigation and arbitration
- · Legal consulting
- Insurance and reinsurance



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Adrián Simons

Verónica de Noriega

Carla De Los Santos



To maintain the high profile of Legal Boutique, our Firm has a select group of professionals highly skilled in managing the complexity of the important cases entrusted to us. We distinguish ourselves by having not only experience in National and International Arbitrations but also in International Courts such as the Inter-American Court of Human Rights. We also handle only a certain number of cases, judicial and arbitral, which allow us to have the same high level of care and attention to each.

#### Our Firm is known for:

- Our high specialization on judicial and arbitral matters of great complexity.
- · Our renowned high dedication and commitment to our clients.
- The passion with which we defend our cases.
- Our ethical standards and rejection of improper practices.



Simons Dispute Resolution was founded by Adrián Simons in August 2011, with the aim of offering our clients a highly specialized service in the fields of Litigation, Dispute Resolution and Corporate Arbitration.

More than 90% of our clients are businesses in the following sectors: Construction, Telecommunications, Fishing, Mining, Banking and Finance, Infrastructure, Medicine, Agro-Industry, Services, Insurance, and Hydrocarbons, among others.



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### **POSITIONING**

We are a renowned Swiss law firm with more than 150 lawyers in Zurich, Geneva, Lugano and Zug. Our core business is advising our clients on innovative and complex transactions and representing them in litigation, arbitration and regulatory proceedings. Our clients range from multinational corporations to private individuals in Switzerland and around the world.

Dispute resolution has always been a cornerstone of our firm. Our litigation and arbitration teams are consistently ranked first tier by international client guides.

Our team specializing in cross-border proceedings focuses on international legal assistance proceedings in both civil and criminal matters. We also represent clients in international administrative assistance proceedings initiated by financial markets supervisors and tax authorities.

We were repeatedly awarded Switzerland Law Firm of the Year by the most important international legal ranking agencies in recent years, including the 2016 Trophées du Droit (Meilleur Cabinet Suisse). For more information please visit baerkarrer.ch.



### **OFFICES**

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- Arbitration
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- Real Estate
- Reorganization & Insolvency
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- Tax
- Transport & Logistics
- White Collar Crime

### ₿ C

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**Daniel Tunik** 



Harold Frey



While Lenz & Staehelin is acknowledged by most as Switzerland's leading law firm, its connections and expertise span the globe. With over 200 lawyers, its ability to innovate and adapt to the ever-changing complexities of legal and regulatory environments in Switzerland and beyond, has attracted many of the world's top corporations as well as private individuals.

Continuity, stability and a pragmatic understanding of the big picture have all played a significant part in the firm's development and success - and in its ability to attract the best young talent. Swiss-orientated but globally attuned, Lenz & Staehelin is rightly recognized in Switzerland and abroad as 'The world's Swiss law firm'.

Lenz & Staehelin has been a market leader in litigation and international arbitration in Switzerland for decades. We represent clients in complex civil, administrative and criminal litigation, international arbitration and corporate investigations. Our clients cover a broad range of industries, including banking & finance, pharmaceuticals, high-tech and telecommunications, insurance, construction, energy and sports. Across these sectors, clients rely on our natural understanding of their business needs and our fine grasp of the technical and scientific disciplines at the core of their operations.

With a dedicated group of more than 50 dispute resolution lawyers, we approach each matter with thoroughness and creativity. Our firm's distinctive features, including cost-effective and target-oriented case handling with teams tailored to the specific size and requirements of each individual dispute, make us a preferred choice as counsel. We also work closely with all other Lenz & Staehelin practice groups to develop dispute prevention and compliance strategies as well as other techniques to assist our clients in reducing litigation risk.

Determined to win our clients' cases, we equally strive - whenever appropriate – to explore favorable amicable solutions to the issues at stake, with as little disruption to business as possible.



- · Banking and Finance
- Commercial and Contracts
- Competition
- Corporate and M&A
- Employment, Pensions and Immigration
- Insolvency and Restructuring
- Intellectual Property
- Investigations
- Litigation and Arbitration
- Private Clients
- · Real Estate
- Tax
- Technology Media Telecoms (TMT) and Outsourcing



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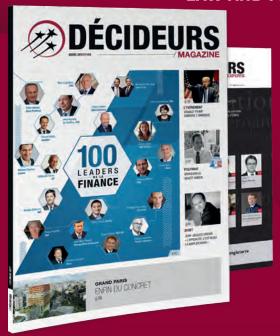


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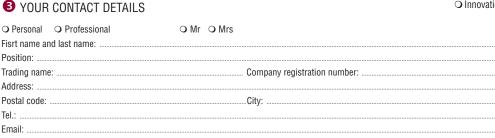
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# **POSITIONING**

Niederer Kraft & Frey is a leading Swiss firm with a consistent track record of delivering excellence and innovation in Swiss law since 1936. With over 100 lawyers, of whom 34 partners, NKF advises a diverse domestic and international client base in 12 languages. Niederer Kraft & Frey is relied on by the world's best law firms as an experienced, agile and effective partner. With offices in the heart of Zurich's banking and financial district, NKF continues to have its finger on the pulse of Swiss business.

Our Dispute Resolution Group has successfully litigated many leading corporate and commercial law cases before the Swiss Federal Supreme Court. We are regularly instructed in high-stakes arbitration proceedings.

Our team of about 25 lawyers has in-depth specialist knowledge of civil procedure as well as corporate and commercial law expertise. NKF is a full service law firm and our Dispute Resolution Group works seamlessly with our specialist colleagues from other practice areas when focused, in-depth expertise in a particular area is needed.

We are recognised globally for delivering innovative, culturally sensitive and sustainable services. We combine a highly professional approach and persistence in pursuing our clients' goals with being easy to work with, even in the most demanding situations.

# **BUSINESS**

- Antitrust / Competition
- Banking & Finance
- · Capital Markets
- Commercial
- Corporate / Mergers & Acquisitions
- Dispute Resolution
- Employment
- Intellectual Property
- Private Client
- · Real Estate
- · Social Security and Pensions
- Sports
- Tax
- TMT, Outsourcing and Data Protection
- White Collar Crime and Investigations

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Christophe Emonet



Pestalozzi's Litigation & Arbitration practice group is one of the largest in Switzerland, with experienced teams in both Zurich and Geneva. It has a long-standing reputation for excellence in advising and representing domestic and international clients. The Litigation & Arbitration team advises any type of business (from large international corporations to small and mid-size businesses) as well as private individuals. Foreign States and governmental authorities also regularly call on Pestalozzi's team to represent their interests in strategic disputes. Pestalozzi's team focuses on complex commercial, civil, criminal and regulatory disputes of national and international nature before state courts, authorities, and arbitral tribunals, as well as in cross-border bankruptcy and asset recovery proceedings.

The team attracts major work in all industry sectors, including financial services, insurance, energy & commodities, life sciences, industrials (manufacturing and infrastructure), trade & retail, media, IT & telecommunications, and construction. Pestalozzi has a reputation of being one of the most experienced law firms in litigious matters in the commodities business and one of the most skilled law firms in banking litigation and financial investigations. The team covers all aspects of litigation, arbitration (including acting as arbitrators), white collar and internal investigations, bankruptcy and composition proceedings, enforcement of debts, foreign judgments, and foreign arbitral awards, mediation and other forms of alternative dispute resolution (ADR).



- Commercial Litigation
- Banking Litigation
- Arbitration
- White Collar Crime
- Internal Investigations
- FINMA Investigations
- · Cross-border bankruptcies and
- Asset Recovery
- Enforcement of Debts, Foreign
- Judgments, and Foreign Arbitral
- Awards
- IP Litigation
- Mediation and other forms of
- Alternative Dispute Resolution
- (ADR)



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**POSITIONING** 

Boussayene Knani & Associés is one of the leading business Law Firms in Tunisia. Thanks to its lawyers and legal advisors from top Tunisian and European universities, the Law Firm is distinguished for its size, structure and commitment to international professional standards. Its international client base forms the major part of its activity.

As a multidisciplinary Law Firm, Boussayene Knani & Associés offers its clients comprehensive legal services, based on the experience of lawyers from different backgrounds. Each partner has built a solid reputation in its field of expertise, whether in the judiciary, academic or international arbitration.

The firm's lawyers are active in domestic and international arbitration. They act as both counsels and arbitrators.

In 2017, Boussayene Knani & Associés successfully represented the leading Tunisian telecommunications operator in an ICC arbitration case in which the stakes were of over 50 million US dollars. The firm also advised major actors in the tourism industry in several ICC arbitrations arising in connection with recent years terrorist attacks and turmoil.

Widely recognized in M&A, the firm recently assisted a leading European textile company in a 12 million euro takeover operation in Tunisia. Boussayene Knani & Associés developed a strong competence in the tourism sector (Hotel management lease contracts for word leading chains) and in franchising where the law firm assisted a number of world-renowned franchisors in the negotiation and conclusion of various franchise contracts.

Banking and finance law is a key department at Boussayene Knani & Associés, the firm advised recently a leading Tunisian bank in an ISDA Master Agreement with a French Bank.

Our lawyers work in French, English, Arabic and some also in Italian.

### **BUSINESS**

- · Domestic and international arbitration
- Business disputes
- M&A
- Corporate and business law
- Telecommunications law
- Investment law
- Banking and Finance law
- Competition law
- Franchise law
- · Employment and Labor law
- · Real estate law



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### **POSITIONING**

EL AJERI LAWYERS (EAL) is a law firm that advices, assists and defends its clients in the most sophisticated fields of business law by taking part particularly in the settlement of different commercial and corporate.

Beyond the mastery of legal practice that rigorously maintain and provide to its clients, the firm supplies a proactive guidance role, oriented to the optimum control over legal risks.

EAL is a leader in prevention and conflicts management techniques, thanks to Mediation services and ADR it offers, to result to the most appropriate solutions in dispute resolution while managing the different levels of resolution and procedures.

An internal management performing for an optimum service:

EAL put a point to endow the most effective technical and logistic means and to be continually updating solutions for optimizing its internal management to guarantee to its clients an irreproachable management of their interests with due regard to the professional ethical values.

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Thanks to an internal collaborative and highly responsible organisation that grant the essential latitude for collaborators to proceed and evolve according to their field of expertise and through their complementary departments, the team can cover and fill the different needs and evolving expectations of its national and international clients, and can position themselves successfully as proactive advisor and as a daily action and development partner.



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- Corporate, Competition Law, IP and IT
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Brown Rudnick LLP is an international law firm of 250+ lawyers, based in London, Paris, and on the US East & West coasts. The Firm specialises in handling high value and complex disputes & restructurings worldwide, as well as complex risk management & transactional work across a number of Practice Areas.

With a fully integrated Transmanche disputes team of more than 30 lawyers in London & Paris, many of whom are mutil-lingual and dual qualified, and comprising notable specialists in International Arbitration & multi-jurisdictional litigation, who work seamlessly with white collar & investigations, and restructuring teams within our fully integrated disputes offering.

We specialise in high value and complex multi-jurisdictional disputes involving both civil law and common law, andare expert at arbitrating and litigating in parallel where this best serves our client's interests.

Our International Arbitration & Disputes team has experience of arbitration under the rules of all major institutions, and are known for their innovative and commercial approach to solving clients' problems, and a highly strategic and sophisticated approach which gets results as quickly as possible. We also offer WTO experience and know-how.

Brown Rudnick LLP's trusted internationalists include formidable, seasoned and sophisticated advocates, many of whom are multi-lingual and dual qualified in civil law and common law.

Global business brings international deals and contracts which often involve multiple jurisdictions.

Our international arbitration specialists conduct both commercial and investment related proceedings under the major institutional rules (including ICC, ICSID, LCIA, SCC, SIAC, AAA, LMAA, DIAC) or ad hoc. And our specialist arbitration team also specialize in multi-jurisdictional litigation, and have strong experience of multi-jurisdictional litigation in parallel with arbitration, whether before common law courts (in the UK, US or offshore including the DIFC in Dubai), or before civil law courts in France, Europe, MENA, Africa, and beyond.



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Silvina Vila

Mariana Pisón

# **POSITIONING**

Litigation has been Bergstein's initial core. The firm has represented clients in numerous matters which became leading cases in their fields, involving issues such as unfair competition, antitrust, parallel imports, trademark protection, moral damages, international bankruptcy proceedings and abusive termination of distribution agreements. The firm's litigation attorneys handle all type of civil actions, including enforcement of foreign judgments and arbitral awards, product liability, insurance claims, and bankruptcy proceedings. Bergstein's litigation group also provides employers with comprehensive assistance as to labor relations, negotiations with unions, employees' indemnities and labor disputes. The firm's practice has been unanimously recognized by international publications as a "leading name in litigation".

Some of the most visible dispute resolution matters in which Bergstein was involved include:

- Successful representation of a Japanese multinational conglomerate against a former distributor, in a leading case on parallel imports, trademark protection, and unfair competition.
- Successful representation of a British company in its legal actions emerging from termination of a long-term distributorship relationship.
- Advice to a credit card local operator before the Antitrust Agency in connection with a competition law claim.
- Legal representation of an American printers manufacturer in its successful litigation against its local distributor in connection with the deviation of products out of the authorized territory.
- Successful patent proceedings in defense of the world's leading traceability company.
- Legal representation of an important credit card local operator in an antitrust claim promoted by a maritime transportation company.
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- Representation of a leading European bank in its worldwide collection efforts against a locally based debtor.



- Litigation
- Arbitration

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Vincent Brophy

# **POSITIONING**

At Cadwalader, Wickersham & Taft LLP, we put over 200 years of legal experience and innovation to work for you today. As one of the world's most prominent financial services law firms, we have earned a reputation for crafting innovative business and financial solutions and developing precedent-setting legal strategies to achieve our clients' goals. The result is simple: we stand out from our competition because we help you stand out from

Cadwalader's sophisticated and diverse Global Litigation practice is built on decades of experience achieving victories for clients in both high-profile and confidential matters before judicial and regulatory bodies around the world. The group includes more than 80 full-time attorneys in New York, Washington, D.C., Charlotte, London and Brussels who handle all aspects of investigations, compliance and dispute resolution, including negotiation, mediation and arbitration. When litigation is necessary, they draw on substantial courtroom experience, skills in discovery, motion practice, and trial and appellate advocacy, and expertise in numerous substantive areas. In both the U.S. and Europe, Cadwalader's market-leading litigators are respected by clients and peers alike for their substantial courtroom experience and business-savvy solutions to today's most challenging legal problems.

Our clients are financial sector participants, including global financial institutions, insurance companies and private equity, hedge and other investment funds; as well as large corporations, their boards, audit committees, directors and senior officers in a number of industries, including energy, healthcare and technology.

Cadwalader's Global Litigation attorneys are regularly recognized by Chambers & Partners, The Legal 500, Benchmark Litigation, Global Investigations Review, Global Competition Review, Best Lawyers, Super Lawyers, and other legal and industry publications. Cadwalader was named an «Awesome Opponent» in the BTI Litigation Outlook 2017, a survey of general counsel and in-house litigation heads on which firms they would least like to face as opponents.



- Antitrust
- Corporate and Financial Services Litigation and Regulation
- Intellectual Property
- International Dispute Resolution
- White Collar Defense and Investigations



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Cravath strives to be the firm of choice for clients facing their most difficult and critical disputes. Trained across multiple disciplines and equipped with a broad range of experience, our litigators think outside the box and apply creative solutions to complex matters, regardless of the subject matter, industry or client's role in a particular dispute. The credibility and experience we bring to each matter, and our preparation of each case from the outset as if it were going to trial, give us a strategic advantage in all steps of dispute resolution. Some of our practice areas include:

#### **Antitrust**

Since successfully defending IBM in a landmark government antitrust case at the dawn of the computer age, Cravath continues to be the go-to firm for major antitrust litigation. Our practice is chaired by the only person to have ever served as both the chief antitrust lawyer for the United States and an FTC commissioner. We represent clients in securing regulatory clearance for major transactions, such as Anheuser-Busch InBev's \$123 billion acquisition of SABMiller. We also advise clients on business conduct or potential investments and handle government investigations.

### **General commercial**

Cravath regularly represents clients in high stakes commercial litigation. Our practice includes breach of contract, ERISA, False Claims Act, environmental, unfair competition, product liability and employment matters. Representations include obtaining a judgment of over \$800 million for a client in a breach of contract case and securing an arbitration victory in a multibillion-dollar contract dispute. We have also handled several environmental matters (culminating in four trials and an arbitration) and numerous qui tam actions.

### **BUSINESS**

- Antitrust Litigation, Regulatory Clearance and Advisory
- Arbitration
- General Commercial Litigation
- Intellectual Property Litigation
- · Investigations and White Collar Criminal Defense
- Securities Litigation

### **Intellectual property**

Our team includes the former head of the U.S. Patent and Trademark Office. We handle patent, trade secret, trademark and copyright matters involving complex technologies and products, as well as commercial litigation that frequently arises from IP matters, such as antitrust and breach of license claims. We bring to each case a trial lawyer's courtroom perspective and deep trial experience, which distinguish us from many firms who may be IP specialists but do not try cases on a regular basis. We also advise clients on national and worldwide IP strategy.

#### Investigations and white collar criminal defense

Cravath handles major white collar criminal defense matters, regulatory enforcement actions and investigations for individuals and corporations, both foreign and domestic, in diverse industries. We also assist clients in handling complex internal investigations, conduct fact-finding exercises with respect to shareholder demands and advise company executives and directors on compliance obligations, potential areas of exposure and preventive measures. Our team includes attorneys who have spent portions of their careers at U.S. government agencies.

#### Securities

We have achieved significant wins and established important precedent in mega-deal litigation, traditional securities fraud litigation and regulatory enforcement matters on behalf of every key category of defendant: issuers, financial institutions and audit firms. Our wins and innovative strategies from the boardroom to the courtroom have given corporate defendants greater ammunition to protect critical business interests and leveled the litigation playing field. Securities cases rarely go to trial, and we have tried four in the past several years. We have also eliminated claims against our clients in excess of \$50 billion in recent years.



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# **POSITIONING**

Freshfields advises leading multinational corporations, financial institutions, governments and investors across the world.

We do what we do better than any other firm - we execute on the most complex cross-border transactions; deal with the most challenging multijurisdictional litigations and global investigations; handle arbitrations and regulatory issues that involve multiple countries; and provide financing solutions that give our clients ultimate flexibility.

Our offer is simple - we deliver the best advice and the best service wherever our clients need support. We build teams of the highest quality in any country, adding value and reducing inefficiency. Our US partners have decades of top-level experience in key disciplines for US and global organizations - M&A, antitrust, finance, capital markets, employment, international arbitration, litigation and tax.

Our US partners work seamlessly across borders with their peers in Europe, the Middle East and Asia, delivering domestic US advice of the highest quality and tackling the most challenging cross-border issues with an unrivaled international platform.

#### Working globally

We know the global market and build long-term relationships that withstand the most high-pressure situations.

Over the past three years we have helped our clients do business in more than 150 countries. We have more than 100 "country partners" who know their jurisdictions intimately and understand how to do business there.

Each country partner also knows the leading local lawyers through our Stronger Together network, which comprises more than 300 firms covering almost 200 jurisdictions.

This means you get a tailored team that combines our international experience with the best on-the-ground knowledge. Whatever the job, you'll receive superlative Freshfields quality anywhere in the world.



### **BUSINESS**

- Antitrust and competition
- · Banking and financial services
- Cartel and civil conduct investigations
- Class actions
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