



# PRIVATE EQUITY EXCHANGE & AWARDS

## PROGRAM 2017

**AM** // 8:00 - 9:00 Welcome Coffee //

9:00  
9:30 **OPENING CONFERENCE**

**TRACK I** **TRACK II** **TRACK III**

**INTERNATIONAL LBO  
& FUNDRAISING**

**LBO & MANAGEMENT**  
(Conference in French)

**UNDERPERFORMANCE,  
RESTRUCTURING  
& PRIVATE EQUITY**

09:30  
10:20 **PANEL 1**  
Private Equity Best Strategies:  
Leaders' secrets

**PANEL 1**  
France:  
A Renewed European Pillar

**PANEL 1**  
Turnaround Investment Trends:  
Legal and Financial Innovations

10:20  
11:10 **PANEL 2**  
Shopping Time:  
Seizing Opportunities in a  
Changing World

**PANEL 2**  
Deal Preparation:  
Business Plan & Build Up Plans

**PANEL 2**  
Managing Restructuring  
Through Skills and Teams

// 11:10 - 11:30 Networking Break //

11:30  
12:20 **PANEL 3**  
Think Different:  
New Approaches in  
Private Equity

**PANEL 3**  
Structuring the Deal

**PANEL 3**  
Cash is King: Dodging Bankruptcy

**PM** // 12:20 - 1:50 Networking Lunch //

2:00  
2:50 **PANEL 4**  
Leveraged Finance Engineering:  
Building Value from the Beginning

**PANEL 4**  
Management Package:  
2018 Terms and Conditions

**PANEL 4**  
Beyond Different Investors'  
Dynamics: the Battle to Align  
Interests

2:50  
3:40 **PANEL 5**  
Hosting Private Equity Funds:  
the European Competition

**PANEL 5**  
Stepping up through  
Digitalization

**PANEL 5**  
Invest in a Distress Business :  
Do's and Don'ts

// 3:40 - 4:00 Networking Break //

4:00  
4:50 **PANEL 6**  
The New LP-GP Relationship

**PANEL 6**  
LBO Exit:  
Is Sky The Limit?

**PANEL 6**  
The Restructuring Industry:  
Prospective from Europe

5:00  
7:00 **ONE-TO-ONE MEETINGS - MEET WHO MATTERS MOST TO YOU**

6:30  
11:00 **PRIVATE EQUITY AWARDS GALA EVENING**